Deloitte.

The need for Zero Trust is *NOW*

In this era of evolving business models, shifting workforce dynamics, and dynamic technology trends, many organizations are prioritizing the adoption of the Zero Trust model.

Zero Trust is a conceptual framework that helps organizations secure the ubiquitous nature of modern enterprise environments. At its core, Zero Trust commits to a risk-based approach to enforcing 'least privilege' across users, networks, data, devices, and workloads.

Organizations across industries are starting to understand the need for an agile, dynamic security foundation that is resilient to organizational change and flexible enough to meet the challenges faced by modern business, workforce, and technology trends. Zero Trust is a conceptual framework that can help build this foundation.

Together, **Deloitte** and **Palo Alto Networks** are well-positioned to jointly provide differentiated offerings to help clients address select market drivers and enable achieve their critical business initiatives focused on digital transformation, simplifying cyber, accelerating time-to-market, and reducing costs.

Deloitte.
A global Leader in Cybersecurity Consulting

+

paloalto NETWORKS
A global Leader in Cybersecurity Technology

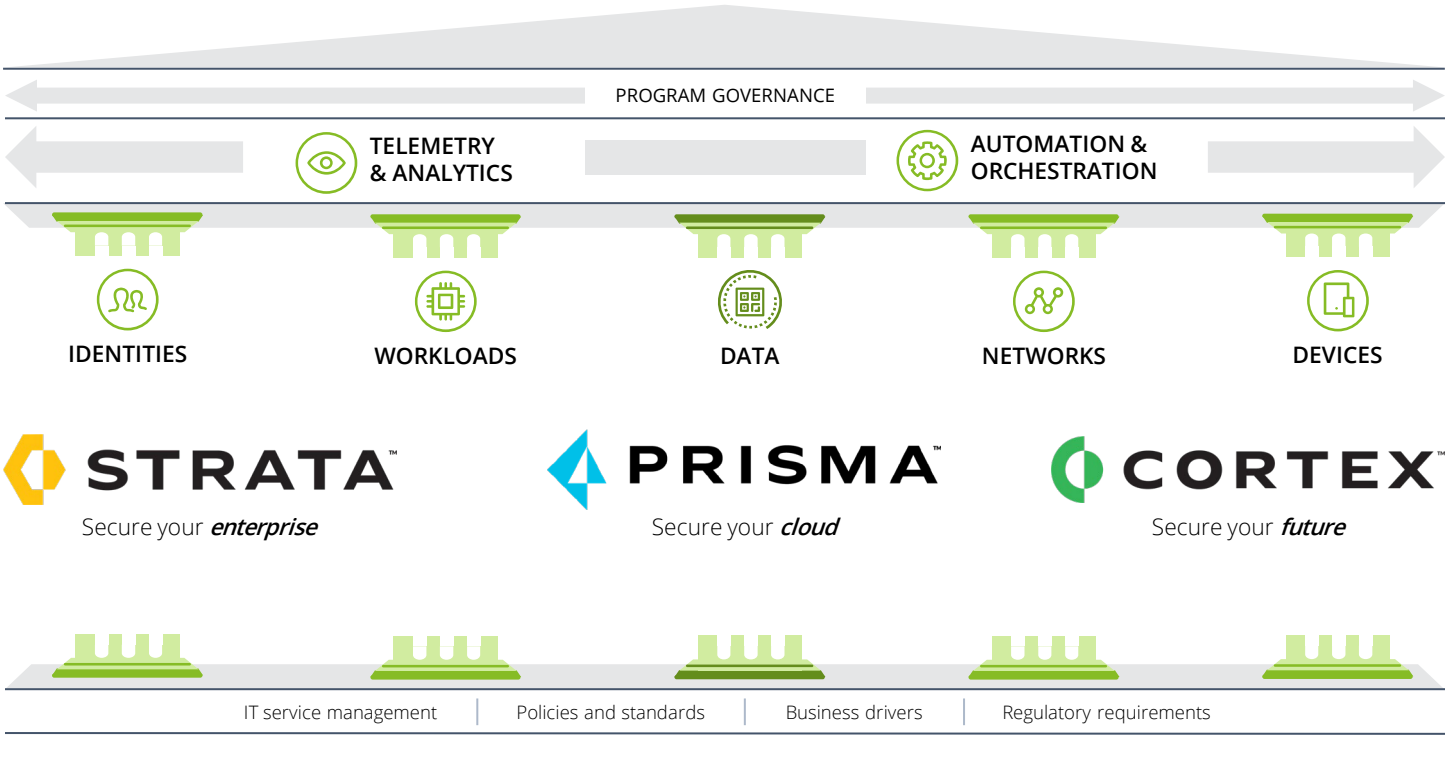
=

BETTER TOGETHER

Co-developed offerings to help clients achieve safe digital transformation, secure acceleration to market, and consolidation of security to reduce cost and complexity

Palo Alto Networks' Offerings Align with Deloitte's Zero Trust Framework

With continuously expanding capabilities stemming from a strong network foundation, Palo Alto Networks' product portfolio directly extends itself into the pillars of the Deloitte Zero Trust Framework.



Deloitte + Palo Alto Networks' Zero Trust Portfolio

Palo Alto Networks provides a suite of offerings that help organizations achieve Zero Trust in the enterprise and help prevent cybersecurity attacks in your network. Through collaboration with Deloitte's leading cybersecurity services, Palo Alto Networks' technologies can enable your organization to address specific market drivers and develop insights to help protect your critical assets and digitally transform your enterprise.

Pilot / Accelerated Launch

Take your first step toward-Zero Trust with the Pilot / Accelerated Launch offering. With this offering, Deloitte will help identify in-scope use cases, develop Zero Trust roadmaps that leverage Palo Alto Networks' technologies, and build a pilot environment for identified use cases.

Outcomes

- Current state gap analysis of Zero Trust capabilities
- Prioritized use cases for your organization and requirements needed to satisfy those use cases
- Zero Trust adoption roadmap that includes Palo Alto Networks' product mapping

Secure Cloud

Implement Zero Trust in your cloud environments with the Secure Cloud offering. Deloitte will assist in gathering requirements, developing a target state design, building & configuring the cloud environments with Palo Alto Networks' technologies & security controls, and providing post-production assistance.

Outcomes

- Identified use cases and technical requirements
- Completed technology design, implementation, & integration
- Hand-over and post-production assistance for your organization

Phased Implementation & Use Case Expansion

Expand your Zero Trust footprint by leveraging Deloitte's Phased Implementation offering for extending the deployment of Zero Trust use cases. This offering will focus on phased implementation rollout for cloud, multi-cloud, and hybrid environments involving Palo Alto Networks' technologies to assist with the expansion of Zero Trust use cases.

Outcomes

- Identified use cases and technical requirements
- Dependency mapping and gap analysis
- Completed technology design, implementation, & integration
- Hand-over and post-production assistance for your organization

Zero Trust as a Service (ZTaaS)

Leverage existing Deloitte operating services such as Cloud Managed Services, Digital Identity, and Fusion Managed Services to integrate additional Palo Alto Networks' technologies and expand managed Zero Trust capabilities in your environment. Your organization's operating environment will be architected to align with Zero Trust guiding principles.

Outcomes

- Managed services for your organization that will continually incorporate Zero Trust tenets to help secure your enterprise.
- Drive ongoing security posture improvements through strengthening the architecture, policies, and governance.

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