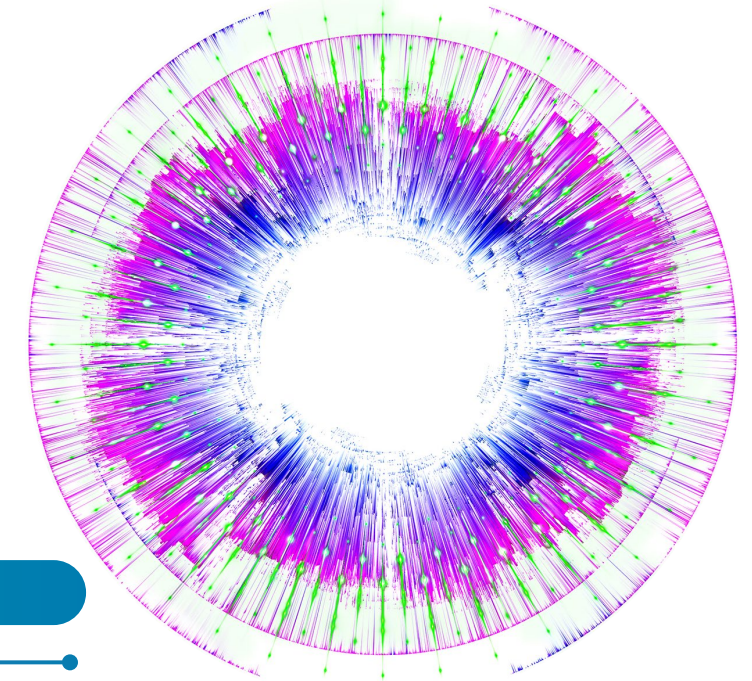# Deloitte.

In association with **Palo Alto Networks.**

Deloitte + Palo Alto Networks, better together

Deloitte's award-winning Cyber & Strategic Risk solutions and Palo Alto Networks' industry-leading cyber technology platforms have come together to provide broad solutions designed to help organizations simplify complex security infrastructure while increasing speed and agility, helping them to confidently protect their most important digital initiatives and realize the full value of their cybersecurity investments.

Our joint solutions help organizations to address market drivers and develop high-value solutions to help protect their critical assets and digitally transform their enterprise

Deloitte and Palo Alto Networks joint offerings and capabilities

ADVISE. IMPLEMENT. MANAGE.

	Zero Trust enablement	Managed SASE[1]	Multi cloud automation/orchestration	5G IOT/OT[3]	Firewall enhancement
Description	Enable and accelerate Zero Trust adoption through a distinct blend of industry leading cyber technology platforms and professional services	Managed services for leading edge SASE capabilities like ZTNA, SWG, CASB, and SDWAN[2], covering a variety of devices and use cases for secure connectivity and data protection	Cloud security and compliance readiness leveraging automation to integrate detective, preventative, and corrective controls across various cloud service provider (CSP) platforms	5G-native security for data, control, and signaling traffic, protecting network, OT and IOT devices through correlation and threat detection based on App-ID, User-ID, Content-ID and Device-ID	Remediate and recertify firewalls leveraging automation to protect the organization's digital initiatives and realize the full value of next generation firewall (NGFW)
Palo Alto Networks product alignment	PRISMA CORTEX STRATA	PRISMA CORTEX STRATA	PRISMA CORTEX	STRATA CORTEX	STRATA CORTEX
Deloitte assets	**Zero Trust Offerings** – infrastructure and network security services aligned to Zero Trust principles of least privilege and network/micro-segmentation	**Deloitte SASE Accelerators** – implementation and managed services capabilities enabling faster time to value and alignment to a Zero Trust model	**Deloitte Secure Software Development Lifecycle (SSDL)** – automation and orchestration of cloud configuration, container workload, and infrastructure as code (IaC) remediation via Prisma Cloud + Cortex XSOAR	**5G IOT/OT** – A list of 5G, OT, and IOT security blueprints, readiness, and integration services aligned to private, public and hybrid deployments	**Firewall Offerings** – Remediation backlog, risk-based approach, and customized workflow with automated recertification capabilities

Palo Alto Network's next-gen products powering our joint offerings

PRISMA
BY PALO ALTO NETWORKS

Prisma Cloud: Secure any cloud
Secure cloud native applications from code to cloud

Prisma Access: Secure hybrid workforces
Securely connect all users to the applications they need

CORTEX
BY PALO ALTO NETWORKS

Cortex: Automate security operations
Empower SecOps with AI-driven, intelligent products for detection, investigation, and response

**STRATA**
BY PALO ALTO NETWORKS

Strata: Stop zero-day threat in zero time
Stop evasive threats in real time with ML-powered network security innovations

[1]SASE refers to Secure Access Service Edge
[2]ZTNA, SWG, CASB, and SDWAN refers to Zero Trust Networks Access, Secure Web Gateway, Cloud Access Security Brokers, and Software-Defined Wide Area Network
[3]OT and IoT refers to Operational Technology and Internet of Things

Successful outcomes
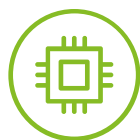
High-performing and efficient security operations associated with process automation to decrease manual intervention, resulting in faster times to resolution.

Improved enterprise security associated with embedding Zero Trust principles to achieve business outcomes.

Reduced risk of security incidents that can lead to loss of data (e.g., personal data and intellectual property), which can result in damage to your organization, as well as regulatory and legal penalties.

Current trends

Ever-mounting threats continue to outpace finite cyber resources.

Continuous visibility across deployed assets and their posture or configurations from a single unified console along with orchestration workflows

Organizations continue to accelerate cloud adoption, which is driving a five-year compound annual growth rate of 19.6%.[7]

Why Deloitte & Palo Alto Networks

Deloitte
#1 in Security Consulting for 11 consecutive years by Gartner[4]

Deloitte has over 5,300 Cyber Risk practitioners in the US and India, with over 1,400 Certified Information Systems Security Specialists (CISSPs).

In 2021, Palo Alto Networks recognized Deloitte as the Americas Systems Integrator (SI) Partner of the Year.

Palo Alto Networks
The world's leading cybersecurity technology provider

Palo Alto Networks, Inc. serves 95 of Fortune 100 clients and 85,000 customers globally.

- **Leader** in 2022 Frost Radar™: Cloud-native Application Protection Platforms[5]
- **Leader** in The Forrester New Wave™: Zero Trust Network Access, Q3 2021[6]

Engage with Deloitte + Palo Alto Networks (PANW)

Deloitte Alliance Team

uspanwcyberallianceteam@deloitte.com

PANW Alliance Team

deloitte@paloaltonetworks.com

https://www2.deloitte.com/us/en/pages/risk/solutions/deloitte-palo-alto-networks-digital-transformation-solutions.html

[4]Source: 2022 Gartner® Market Share Analysis: Security Consulting Services, Worldwide, 2021
[5]Source: Frost Radar™: Cloud-native Application Protection Platforms (CNAPP), 2022

[6]Source: Forrester Research, The Forrester New Wave™: Zero Trust Network Access, Q3 2021
[7]Source: Gartner, Forecast: Public cloud services, worldwide, 2020–2026, 1Q22 update, 2022
GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved

Start the conversation

Kieran Norton
Principal | Deloitte Cyber
Deloitte & Touche LLP
Kinorton@deloitte.com

Jane Chung
Managing Director | Deloitte Cyber
Deloitte & Touche LLP
Jachung@deloitte.com

Cary Hickerson
Sales Executive | Deloitte Cyber
Deloitte Services LP
Chickerson@deloitte.com

Lindsey Sherman
Alliance Manager | Deloitte Cyber
Deloitte Services LP
Lisherman@deloitte.com