



## Resilient podcast series

### A career journey in law driven by curiosity

#### Pilar Ramos reveals what propelled her international résumé

**Host:**

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**Guest:**

**Pilar Ramos**, general counsel and corporate secretary, TelevisaUnivision, Inc.

**Don Fancher:** Welcome to *Resilient*. I'm Don Fancher, a principal in Deloitte Financial Advisory Services LLP's Regulatory, Risk, and Forensic practice, and leader of Deloitte's Chief Legal Officer Program. I am also your host for the *Resilient* podcast Chief Legal Officer track.

Curiosity is a powerful force. It can shape lives in unexpected and fulfilling ways. In this episode, Pilar Ramos, general counsel and corporate secretary of TelevisaUnivision, Inc., discusses how her career journey brings this idea truly to life.

She shares how her early life and education sparked her interest in different cultures

and languages, and how her curiosity led her to pursue a career in law, where she has navigated various roles and challenges across the globe.

Pilar also reflects on how building trusted relationships and learning lessons from all her experiences—good or bad—have helped her advance in her career.

**Pilar Ramos:** How do you build muscle? You can't only build muscle in one arm—or the other arm; only in your upper body or only in your lower body. If you want to be fully functional, it has to be everywhere and it has to be consistent. If you have a career ambition to be in a role like a general

counsel, which is a true generalist role, you have to be intentional about trying to build as many muscles as you can over time.

**Don Fancher:** I hope you enjoyed this preview. For the full episode, go to your favorite podcast app and search *Resilient*. You can listen on [Apple Podcasts](#), [SoundCloud](#), [Spotify](#), [YouTube](#), or wherever you go to get your podcasts. If you're curious about legal leadership and trends that are impacting today's in-house counsel, I encourage you to visit our [Chief Legal Officer Program site on deloitte.com](#).

Until next time, remain resilient.

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