# Deloitte.



# 2025 Deloitte Technology Fast 500<sup>™</sup> Application Packet For private and public companies

Online deadline for all applications: July 25, 2025



# Dedication. Growth.

Even though no one can fully predict what's to come, technology plays a key role in helping us tackle the challenges that may come our way. Tech companies' ability to pioneer new ideas and break the mold can help shape a better tomorrow. And we think these achievements deserve celebration.

For the past three decades, the Deloitte Technology Fast 500<sup>™</sup> program has recognized companies across the technology, life sciences, fintech, energy tech sectors, and more. Past Fast 500 winners have included technology pioneers who have transformed how we all live, work, and play.

Is your company helping to reinvent what's possible? All while sustaining growth? We invite you to apply for the Deloitte Technology Fast 500, a ranking of the fastest-growing technology companies in North America. This year we've revamped our eligibility requirements, so be sure to check them out, and don't miss the opportunity to see if your company qualifies.

The following Application Packet was created to guide you through the application process—and to answer any questions you may have about the program.

### About the Deloitte Technology Fast 500

The Deloitte Technology Fast 500 is a leading technology awards program in North America (United States and Canada), combining technological advancement, entrepreneurship, and resilience. Deloitte Technology Fast 500 companies—large, small, public, and private—are fastest growing companies in hardware, software, telecom, semiconductors, life sciences, fintech, and energy tech.

The Deloitte Technology Fast 500 ranking is compiled from applications submitted directly to the Technology Fast 500 website and public company database research conducted by Deloitte. Deloitte Technology Fast 500 award winners for 2025 are determined based on percentage fiscal year revenue growth during the period from 2021 to 2024. The ranking includes both private and public companies.



## Contents

## **Application process**

1	Part 1 application form (private and public companies)	3
2	Part 2 application form (private companies)	7
3	Part 2 application form (public companies)	19
4	2025 Revenue Certification Form	28
5	Eligibility requirements	29
6	Revenue support requirements	30
7	Proprietary technology support requirements	31
	FAQ	32

## Fast 500 application checklists

## **Private companies**



CEO, CFO, and marketing/PR team contact information Completed online application form Proprietary Technology Statement 2025 Revenue Certification Form





CEO, CFO, and marketing/PR team contact information Completed online application form

# All applications due online by **July 25**, **2025**.

All private company applicants must submit a Proprietary Technology Statement and the CEO/CFO Revenue Certification Form signed by their CEO or CFO.

For companies in the Top 100 private companies, the Deloitte Fast 500 team will be reaching out to secure financial support documentation in July and August.

Any questions can be addressed to the Fast 500 Validation Team at Fast500Validation@deloitte.com

It is highly recommended to upload your financial support documentation if your company's three-year growth rate is 1,000% or above. If you have your company's financial support available, please upload it with your application.





Company address line 1				
				_
Company address line 2 (optiona	)			_
City				_
7in or portal code				
Zip or postal code				Need help?
				Need 1
1				
Are you a previous Fast 500 winn	er?			<b>_</b>
				-
COMPANY REVENUE INFO	ORMATION			
lease use this time to see how your com		growth rate is calculated.		
	venues at this time, you w	ill be asked to submit them in F	art 2 of the application	
you do not have FY2021 and FY2024 re				
	million) (ontional)			
f you do not have FY2021 and FY2024 re FY2024 Revenue (minimum US\$5	million) (optional)			
	million) (optional)			
FY2024 Revenue (minimum US\$5 \$				
FY2024 Revenue (minimum US\$5				
FY2024 Revenue (minimum US\$5 \$ FY2021 Revenue (minimum US\$5				
FY2024 Revenue (minimum US\$5 \$ FY2021 Revenue (minimum US\$5	)k) (optional)			help?



	www.Fast500.com	C 🕹	» +
▲ Must have base-year (FY2021) operating revent of at least US\$5 million, with a growth rate of 509 Percentage revenue growth is computed as: [(FY2024 revenue - FY2021 revenue) / FY2021 r	or greater.	r (FY2024) operating revenu	Jes
LIGIBILITY CHECK			
order to qualify for the 2025 Fast 500 program, al the company you are applying for:	l companies must meet the <u>eligibility requ</u>	uirements.	
Founded on or prior to December 31, 2020 Ves No	?		
Headquartered within North America? Ves No			
Have base-year (fiscal year 2021) operating 2024) operating revenues of at least US\$5 r O Yes O No			
Own proprietary intellectual property or pr company's operating revenues? O Yes O No	oprietary technology, that significant	tly contributes to the	Need help? 💗
<ul> <li>Using other companies' proprietary technolog property in a unique way does not satisfy this</li> <li>Consulting companies, professional service fir and others are not eligible</li> </ul>	requirement		



Company source of interaction properties of properties of centrology, user agrinmenting contrologies of our company source of the source	Own proprietary intellectual property or r	proprietary technology, that significantly contributes to the	
<ul> <li>Using other companies' proprietary technology or intellectual property in a unique way does not satisfy this requirement</li> <li>Consulting companies, professional service firms, resellers, and others are not eligible</li> <li>Eligibility Score</li> <li>☑ 0</li> <li>You must have a score of 100 in order to be eligible for the Technology Fast 500 program.</li> </ul> Save + next	company's operating revenues?	proprietary technology, that significantly contributes to the	
<ul> <li>Using other companies' proprietary technology or intellectual property in a unique way does not satisfy this requirement</li> <li>Consulting companies, professional service firms, resellers, and others are not eligible</li> <li>Eligibility Score</li> <li>☑ 0</li> <li>You must have a score of 100 in order to be eligible for the Technology Fast 500 program.</li> </ul> Save + next			ed heip
property in a unique way does not satisfy this requirement         • Consulting companies, professional service firms, resellers, and others are not eligible         Eligibility Score <ul> <li>0</li> </ul> You must have a score of 100 in order to be eligible for the Technology Fast 500 program.         Save + next       Cancel	0.00		ž
Save + next Cancel	<ul> <li>property in a unique way does not satisfy th</li> <li>Consulting companies, professional service</li> </ul>	his requirement	
Save + next Cancel	Eligibility Score		
You must have a score of 100 in order to be eligible for the Technology Fast 500 program. Save + next Cancel			
Save + next Cancel	You must have a score of 100 in order to be elia	eible for the Technology Fast 500 program.	
Please select a category and entry name.			
	Save + next Cancel		

Part 2 application form	I
(private companies)	





Is your CEO an alumni of a Big 4 acc	ounting firm? (optio	onal)	
			*
Has the CEO founded or co-founded	d other businesses?		_
			<u> </u>
HIEF FINANCIAL OFFICER	(CFO) OR EQU	IIVALENT	
CFO name (i.e. Jane Smith)			
			elp? 🤶
			Need help?
CFO email			 _
Phone number			
== +1 •			
Is your CFO an alumni of a Big 4 acc	ounting firm? (optio	nal)	
			~
CHIEF OPERATING OFFICE	R (COO) OR EQ	UIVALENT	
COO name (i.e. John Smith)⑦			
COO email			



COO phone numbe	er						
+1 •							_
							<b>0</b>
Is your COO an alu	umni of Big 4 accou	unting firm? (opt	ional)				Need help? 🌔
						~	ž
HIEF INFORM	IATION OFFIC	CER (CIO) O		NT (i.e., Tru	st Office	er, Risk	
Officer)							
CIO name (i.e. Jessi	ica Smith)						
Official title (if diffe	erent than CIO) (op	otional)					
CIO email							
L							
Dhana averbar							
Phone number							
+1 •							
ls your CIO (or equ	iivalent) an alumni	of a Big 4 accou	inting firm? (optio	nal)			
						~	
				ТАСТ			•
	ARKETING/F	UBLIC REL	ATIONS CON	i Aci			
DDITIONAL M ease do not list a dupl tternal PR agency or of	licate contact in this s	section if the Mark	eting/PR contact is ti	he same as the "A			Need help? 🔵

Additional marketi	ng contact email (optional	1)			
Additional marketin	ng contact title (optional)				
Additional marketi	ng contact phone (option	al)			
+1 *					
Company name if o	external Marketing/PR firr	n (optional)			
information and other o	iditional company contact (e.	g., Director of Human Resources, ication, please provide their detai n.	etc.), in addition to yo Is here. This person w	ur contact ill be copied on	
Would you like add	an additional contact?			~	l help? 🔶
COMPANY INF	ORMATION				Need
Company phone n	umber				
== +1 ×					

	website
Please use f	format: www.companyname.com
Company	X (formerly known as Twitter) handle (optional)
Year foun	ded
Companies	must be founded on or before December 31, 2020 to be eligible
What was	the estimated valuation of the Company in its latest round of equity funding: (optional)
Number o	f employees
Best estima	ite of the number of employees as of the application date
In 100 wor	rds or less, provide a description of your Company and its products and/or services. 0 / 100 words
Please ensu	ure this description is as accurate as possible as it could be used in program marketing materials should your e selected as a winner

8

😑 💿 < 🔊 🔲 🗸 🔹 www.Fast500.com 🕐 🕒	>>
	-
Industry	
	~
In which countries does your Company have operations? (Select all that apply) (optional)	
China	
Japan	
Southeast Asia Other APAC countries	
United Kingdom	
Other EMEA countries	
Canada	
Mexico	
United States	b3
Other countries not listed	eed help?
Don't know	Ne
Which Cybersecurity and Privacy standards does your Company comply with? (Select all that app (optional)	(y)
NIST Cybersecurity Framework (NIST CSF)	
Payment Card Industry - Data Security Standard (PCI – DSS)	
Privacy regulations such as GDPR and CCPA	
Health Insurance Portability and Accountability Act of 1996 (HIPAA)	
SOC (System and Organization Controls) 2	
FedRAMP	
Over the next 12 months, in which ways is your organization planning to raise capital? (Select al apply) (optional)	l that
Equity financing (e.g., private equity or venture capital)	
Additional investments from existing investors	
Debt financing (non-bank financing and/or subordinated debt/equity)	
Bank loans	

My organization does not have plans to raise new capital in the next 12 months

6

7

8

# Part 2 application form (private companies)

	www.Fast500.com	C 🔮	» +
Which of the following are expected to con (Select up to three) (optional)	tribute to your company's growth i	n the next 12 months?	
Domestic expansion			
Expansion in international markets			٠
Making an acquisition			helpi
New products and services			Veed help?
In-house sales channel			
Strategic alliances and partnerships			
Reskilling and upskilling talent			
<ul> <li>Hiring new talent</li> </ul>			
Privacy/Cybersecurity compliance			
Leadership development			
None of the above			
Other			
What are your organizations top talent pric Attracting new talent to the organization Finding people with skillsets that we need Advancing technical skills and competencies a Developing people's leadership skills within th Retaining talent Succession planning Securing financial resources to make talent in Increasing productivity Hiring enough talent to sustain the organizati Acquiring talent through a merger or acquisit None of the above	among existing employees he organization nvestments ion's growth	ect up to three) (optional,	)
			¢ 2
What is your organization's ownership strat	tegy in the next 5 years? (optional)		<
			v Sec

How is your company currently using Agenti	ic Al in its own operations (as op	posed to bundling it int	o its
products or services)? (optional)			
			~
Current Auditor/Accounting Firm			
Tell us all the ways you heard about Fast 50	0 this year. (Select all that apply)		
Prior knowledge of Fast 500			
Direct email from Deloitte			
Direct email from a Fast 500 sponsor			
From a Marketing/PR firm			
From a Venture Capitalist			
Internet search			
On X (formerly known as Twitter)			
On LinkedIn			
On Facebook			
On Instagram			
Word of mouth			
Other			
			Need help?
Are you a previous Fast 500 winner?			ž
			~
OMPANY REVENUE INFORMATI	ION		
Fiscal year 2024 operating revenue in USD (	do not round)		
\$			



# Part 2 company revenue support documents (private companies)

Fiscal yea	r 2021 operating revenue in USD (do not round)
\$	
Must have	base-year (FY2021) operating revenues of at least US\$50,000
🗌 🔵 Are	all your revenues entered correctly? If not, please correct above now.
3-year Pe	rcentage Revenue Growth Rate Calculator
C #DIV	rcentage Revenue Growth Rate Calculator
	revenue growth is computed as: [(FY2024 revenue - FY2021 revenue) / FY2021 revenue] x 100
Save + n	
Please select	a category and entry name. npany Revenue Support Documents V
Please select	a category and entry name.
Please select	a category and entry name. npany Revenue Support Documents $\checkmark$ ith the process, eligibility requirements, and FAQ, please visit our <u>Fast 500 application site</u> or reach out to us: <u>feloitte.com</u> .
Please select	a category and entry name. npany Revenue Support Documents ith the process, eligibility requirements, and FAQ, please visit our <u>Fast 500 application site</u> or reach out to us: <u>feloitte.com</u> . tal support, please reach out to <u>support@awardforce.com</u> .



	www.Fast500.com	C 🕹	» +
▲ Mandatory for all private companies. <u>Click here</u> to download the Revenue Certifi	ication Form.		Need help?
2. Proprietary Technology Statement	t		
	Drag your file here or Select file		
▲ Mandatory for all private companies. Click here for more information on the Pro	prietary Technology support requirements.		
2. Proprietary Technology Statement	t		
	Drag your file here or Select file		
▲ Mandatory for all private companies.	prietary Technology support requirements.		da? 🔶
Additional attachments If you would like to submit any additional doc			Need help?
Save + next Cancel			
Please select a category and entry name.			

# Part 2 company certification (private companies)



1 2 3 4 5 6



# Part 2 company certification (private companies)

Title				2
				Need help?
If you have completed a submit your application		tions, please selec	tt <b>Submit entry</b> to	ž
Cancel				
Please select a category and entry	name.			



**1 2 3 4 5 6** 

8

<b>***</b> +1 *		
Assistant to CEO email		
Is your CEO an alumni of a Big 4 ac	counting firm? (optional)	_
		×
Has the CEO founded or co-founde	ed other businesses?	 sips
		Veed help?
HIEF FINANCIAL OFFICE		
CFO name (i.e. Jane Smith)		 _
CFO email		_
[		
Phone number		_
Phone number		
+1 -		
	counting firm? (optional)	

7 8

COO name (i.e. Jo	hn Smith)③			
L				 ¢
COO email				Need help?
COO phone numb	ber			
+ + +				
	umni of Big 4 accoun			 •
		ting firm? (optional) R (CIO) OR EQUIVALE	NT (i.e., Trust	
HIEF INFORM officer)	IATION OFFICE		NT (i.e., Trust	
HIEF INFORM fficer)	IATION OFFICE		NT (i.e., Trust	
HIEF INFORM fficer) CIO name (i.e. Jess	IATION OFFICE	R (CIO) OR EQUIVALE	NT (i.e., Trust	
HIEF INFORM officer) CIO name (i.e. Jess	IATION OFFICE	R (CIO) OR EQUIVALE	NT (i.e., Trust	
HIEF INFORM officer) CIO name (i.e. Jess	IATION OFFICE	R (CIO) OR EQUIVALE	NT (i.e., Trust	

7 8

Phone number			ž
=== +1 ×			
ls your CIO (or equivalent) an al	umni of a Big 4 accou	inting firm? (optional)	
			~
DDITIONAL MARKETIN			
lease do not list a duplicate contact in kternal PR agency or other third party			
mployee of the Fast 500 applicant co			
Additional marketing contact na	ame (optional)③		
Additional marketing contact er	mail (ontional)		
	naii (optionai)		_
			•
Additional marketing contact tit	tie (optional)		Veed help?
			ž
Additional marketing contact pl	hone (optional)		_
== +1 •			
Company name if external Mar	keting/PR firm (optior	nal)	
company name in enternament			

7 8

Part 2 application form	
(public companies)	

ADDITIONAL CONTACT		
f you'd like to add an additional company contact nformation and other contacts collected in this a communication related to your company's applica	pplication, please provide their details he	
Would you like add an additional contact	?	~
COMPANY INFORMATION		
Company phone number		 _
+1 *		2
Company website		Need help?
Please use format: www.companyname.com		
Company X (formerly known as Twitter) h	nandle (optional)	_
Year founded		_
Companies must be founded on or before Dec	ember 31, 2020 to be eligible	
Number of employees		_
Best estimate of the number of employees as o	of the application date	

**(a) 1 2 3 4 5 6 7 8** 

2025 Deloitte Technology Fast 500<sup>™</sup> Application Packet | 23

••		www.Fast500.com	C 0	»
In 100 w	ords or less, provide a descrip	otion of your Company and its produ	ucts and/or services. 0 / 100	words
	sure this description is as accurate be selected as a winner	e as possible as it could be used in progra	am marketing materials should	d your
Industry				Alaod belot
In which	countries does your Company	y have operations? (Select all that a	pply) (optional)	
China				
Other United	APAC countries d Kingdom			
Canac				
Other	d States countries not listed			
	know			
(optiona	1)	lards does your Company comply wi	th? (Select all that apply)	
	Cybersecurity Framework (NIST CSF ent Card Industry - Data Security St			
	y regulations such as GDPR and CC h Insurance Portability and Account			
	System and Organization Controls) 7001	2		
FedR/				
Don't	KNOW			

7 8

••			www.Fast500.cc	im 🕐	U	>>
Current /	Auditor/Accounting Firm					
						2
						eed help?
Tell us al	ll the ways you heard abou	t Fast 500 this y	ear. (Select all that	apply)		ž
Prior k	knowledge of Fast 500					
Direct	t email from Deloitte					
Direct	t email from a Fast 500 sponsor	r				
From a	a Marketing/PR firm					
From a	a Venture Capitalist					
Interne	net search					
On X (f	(formerly known as Twitter)					
🗌 On Lin	nkedin					
🗌 On Fac	cebook					
On Ins	stagram					
Word (	of mouth					
Other	r					
Are you	a previous Fast 500 winner	r?				
						~
СОМРА	ANY REVENUE INFO	RMATION				
Fiscal ye	ear 2024 operating revenue	e in USD (do not	round)			
s						
Must hav	ve current-year (FY2024) operat	ting revenues of a	t least US\$5 million			
Fiscal ye	ear 2021 operating revenue	in USD (do not	round)			•
s						Need help?
			east US\$50,000			2

7 8

	● < > ① < www.Fast500.com ♂ ◆ >>	
	Are all your revenues entered correctly? If not, please correct above now.	
3.40	ear Percentage Revenue Growth Rate Calculator	
_	#DIV/0!	
of at	ust have base-year (FY2021) operating revenues of at least US\$50,000 and current-year (FY2024) operating revenues t least US\$5 million, with a growth rate of 50% or greater.	
Mor	th of fiscal year-end	
For h <u>Fast5</u>	eselect a category and entry name. Company Revenue Support Documents $\checkmark$ elp with the process, eligibility requirements, and FAQ, please visit our <u>Fast 500 application site</u> or reach out to us: <u>00@deloitte.com</u> . echnical support, please reach out to <u>support@awardforce.com</u> .	5
	a Public Company, you do not need to upload revenue support cumentation. Please continue to Company Certification.	Need help?
Sa	ave + next Cancel	
Pleas	se select a category and entry name.	

7 8



7

# Deloitte.



## Revenue Certification Form

This form is required for all companies whose financial statements are not publicly available. **This form must be signed by the company's CEO or CFO.** 

#### Name of company applying for the 2025 Technology Fast 500:

Fiscal year 2021 revenue (amount should agree to support): \_

Fiscal year 2024 revenue (amount should agree to support):

You must complete the table related to revenue support type if your company's 3-year growth percentage is calculated above over 1,000%. If your company's 3-year growth percentage is not calculated above over 1,000%, you don't need to complete this section.

Check one of the options below for each fiscal year to indicate the type of revenue support provided. Any combination will be accepted. "NA" is defined as not applicable.

		Revenue support type
2024	2021	
		Audited financial statements, including the signed audit report by an independent public accountant.
		Reviewed financial statements, including the signed review report by an independent public accountant.
		Federal tax return, as submitted to the IRS and signed by nominee, page 1. If the return was filed electronically and does not include a signature, please provide the "signed e-file authorization form" along with page 1.
	NA	<b>Unaudited or unreviewed internal financial statements,</b> along with the name of your independent public accountant and an estimate of when the audited or reviewed financial statements will be available.

Estimated date the audited or reviewed financial statements will be available (month/day):\_

Name of independent public accountant:

#### Certifier must be the CEO or CFO

Certifier's name:	
Certifier's title:	
Certifier's email:	

I hereby certify, to the best of my knowledge and belief, the Company's operating revenues, as stated above, are materially correct and presented in conformity with US GAAP or IFRS or as reported to the IRS on the federal tax return.

I agree that Deloitte and the Technology Fast 500 have permission to use and disclose any and all information pertaining to this Revenue Certification Form as a part of the application process and the Deloitte Technology Fast 500 program to its affiliates or related entities, and their respective contractors providing administrative, infrastructure and other support services. Our privacy policy can be found <u>here</u>.

I understand that if conflicting revenue amounts are submitted during the application process, the amounts listed in the most current financial statements or tax returns will be used by Deloitte to calculate the Company's revenue growth rate.

#### Certifier's signature:

For the online application submission to be complete, this form, along with the required revenue support, must be uploaded at the time of submission. The last day to submit an application is July 25, 2025.

We reserve the right to request further substantiation of claimed revenue amounts. For questions, email Fast500@deloitte.com attention Krystal McMiller or visit www.Fast500.com.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see <a href="https://www.deloitte.com/about">www.deloitte.com/about</a> to learn more about our global network of member firms.

Copyright © 2025 Deloitte Development LLC. All rights reserved.

Does your company have what it takes to rank?

Detailed guidance on eligibility requirements, revenue support, and technology requirements

## Updated 2025 eligibility requirements. Does your company qualify?

In order to be eligible for the Deloitte Technology Fast 500 program, companies must be a technology, media, telecommunications, life sciences, fintech, or energy tech company and:

- 1. Be in business for a minimum of four years. Founded on or prior to December 31, 2020.
- 2. Be headquartered within North America (United States and Canada).

Subsidiaries or divisions are not eligible unless they have some public ownership and are separately traded. Companies that are acquired prior to the finalization of the list are not eligible to participate. 3. Have base-year (fiscal year 2021) operating revenues of at least US\$50,000 and current-year (fiscal year 2024) operating revenues of at least US\$5 million, with a growth rate of 50% or greater.

1

5

6

Technology Fast 500 2025 NORTH AMERICA

3

2

4

- 4. Own proprietary intellectual property or proprietary technology that significantly contributes to the company's operating revenues.
  - A significant portion of the company's operating revenues must be derived from product or service sales that incorporates the company's proprietary intellectual property or other proprietary technology exclusive of related service revenue.
  - Consulting companies, professional service firms, and resellers are not eligible.

The Fast 500 program may in its sole discretion remove any application from consideration for any reason.

## **More information**

Percentage revenue growth is computed as: [(FY24 revenue – FY21 revenue)/FY21 revenue] x 100

#### Disclosures—percentage growth vs. revenue:

The Fast 500 ranking discloses percentage revenue growth. Revenue is **not** disclosed; however, participants are required to provide revenue support to Deloitte.

## Companies are classified in one of the following industry categories:

- Artificial Intelligence (AI)
- Communications/networking
- Digital content/media/entertainment
- Energy & sustainability technology

- Fintech
- Hardware & semiconductors (including electronic devices)
- Life sciences
- Software & services

#### Who should apply:

Private companies, as well as public companies traded via overthe-counter exchanges, must apply by completing the online application form.

Public companies listed on the NYSE, Nasdaq, or AMEX stock exchanges are encouraged to complete the public company online application form, or check with the National Fast 500 team via email at **Fast500@deloitte.com**, to confirm their inclusion in the research and application process.



## **Questions?**

For questions or more information, contact Krystal McMiller at Fast500@deloitte.com.

Revenue support requirements

All private company applicants must submit a CEO/CFO Revenue Certification Form signed by their CEO or CFO, along with any combination of the following revenue support for fiscal year 2024 and fiscal year 2021:

- Audited financial statements, including the audit report signed by an independent public accountant.
- **Reviewed financial statements,** including the review report signed by an independent public accountant.
- Federal tax return, as submitted to the IRS and signed by a "Company Officer," page 1 only. If the return was filed electronically and does not include a signature, please provide the "signed e-file authorization form" along with page 1.

For companies that are not able to meet the revenue support deadline of July 25, 2025, the following option is available for fiscal year 2024 revenue amounts **only:** 

1

5 6

Technology Fast 500 2025 NORTH AMERICA

3

2

• Unaudited or unreviewed internal financial statements, along with the name of your independent public accountant and an estimate of when the audited or reviewed financial statements will be available.

Additional information regarding an applicant's revenue may be requested.

Any questions can be addressed to the Fast 500 Validation Team at <u>Fast500Validation@deloitte.com</u>.

## **More information**

#### Why we request the information:

In order to accurately rank the Fast 500 applicants and to assist Deloitte in the validation of information provided during the application process, applicants (private companies and public companies traded via over-the-counter exchanges) are required to submit the materials as described here.

#### How the information is used:

The use of these materials will be limited to the evaluation of the applicants' Deloitte Technology Fast 500 eligibility.

#### **Eligibility requirement 3:**

Base-year (fiscal year 2021) operating revenues of at least US\$50,000 and current-year (fiscal year 2024) operating revenues of at least US\$5 million, with a growth rate of 50% or greater.



## **Questions?**

For questions or more information, contact Krystal McMiller at Fast500@deloitte.com.



Proprietary technology support requirements

Applicants are required to provide a brief statement regarding their company's proprietary technology and its application.

Oftentimes, companies can leverage this information from materials that have already been developed, such as a product brochure. The statement should be in either Word or PDF format.

Additional information regarding an applicant's technology may be requested.

## **More information**

#### Why we request the information:

In order to accurately rank the Fast 500 applicants and to assist Deloitte in the validation of information provided during the application process, applicants (private companies and public companies traded via over-the-counter exchanges) are required to submit the materials as described on the previous page. The use of these materials will be limited to the evaluation of the applicants' Deloitte Technology Fast 500 eligibility.

#### **Deadlines:**

Online applications must be submitted by July 25, 2025, including technology support.

### Eligibility requirement 4 Own proprietary intellectual property or proprietary technology that significantly contributes to the company's operating revenues.

1

2

3

5

6

Technology Fast 500 2025 NORTH AMERICA

- A significant portion of the company's operating revenues must be derived from product or service sales that incorporates the company's proprietary intellectual property or other proprietary technology, exclusive of related service revenue.
- Consulting companies, professional service firms, and resellers are not eligible.
- Financial information provided must clearly separate revenue derived from the sale of products that incorporate the applicant's technology from service revenue.



## **Questions?**

For questions or more information, contact Krystal McMiller at Fast500@deloitte.com.

## Frequently asked questions

This document contains answers to questions regarding the program, eligibility requirements, the application process, and information for award winners.

## 1 About the program

- What is the Deloitte Technology Fast 500?
- Is there an application fee?
- Are revenues published?

 رکنی

- What are the program's important dates?
- Are there similar programs around the world?
- Who are the primary contacts?
- Does the program use social media?
- Is there an awards ceremony?
- Is there a list of past winners?
- What is the ranking based on?
- Where do entries for the program come from?
- How many companies apply to the program each year?
- Have any companies continuously ranked on the list since the inception of the program?
- Why are there not more repeat companies?
- What Industry Practice Area of Deloitte presents the Deloitte Technology Fast 500?
- How long has the program been around?

## Application process

- Is there an application fee?
- When is the deadline to apply?
- Does the application form have to be completed online?
- Can the online application form be saved and completed at a later time?
- How will we know the online application form was received by Deloitte?
- Is there a hard copy of the application form that we can review prior to starting the online application process?
- I have created a draft application I would like to delete. Can I delete it myself? Can I delete a submitted application?
- I deleted our company's online application form. Is there any way to retrieve the application?
- How is the percentage growth calculated?
- Is there any situation in which we can submit percentage revenue growth instead of providing the revenue amounts?
- Can we submit the required technology support at a later time?
- What are technology requirements?
- Can you provide more information on what to submit for technology support?

## Application process (continued)

1

2 3

5

6

Technology Fast 500 2025 NORTH AMERICA

4

- Does the program require that we provide supporting documentation for revenue amounts?
- We are in the process of completing the online application form, and our CFO does not anticipate having the audited 2024 financial statements back in time for the application deadline. What other documents can we submit for 2024?
- Deloitte happens to be our company's accounting firm. Would you have access to the audited financial statements (tax returns) via this relationship, or do we still need to submit them via the application process?
- Our company's CEO/CFO has requested that Deloitte sign an NDA (nondisclosure agreement) in order to provide the requested revenue support (financial statements). Will Deloitte sign an NDA?
- If an NDA is not possible, can you provide the details of your privacy policy?

## Eligibility requirements

- How do companies qualify?
- Are the eligibility requirements for the 2025 program the same as the 2024 program?
- What is revenue support?
- Does a company have to be publicly held to qualify?
- Are rankings based on fiscal or calendar year revenues?
- What are the choices for industry classification?
- How are industry classifications determined?
- Are service providers or consulting firms eligible for the Fast 500?
- What if our company is acquired after we submit the application?

## igvee Information for award winners

- Where can we find the Technology Fast 500 logo to put on our company website or other marketing materials?
- Do winning companies receive an actual award?
- How can our company order additional awards?
- Where can we find official media guidance (press release) for winning companies?
- When do winning companies issue their press releases and/or publicly announce their rankings?
- Will the Deloitte Technology Fast 500 ranking appear in the local or national press?



# 1 About the program

### What is the Deloitte Technology Fast 500<sup>™</sup>?

The Deloitte Technology Fast 500 is the leading technology awards program in North America (United States and Canada). Combining technological advancement, entrepreneurship, and growth, Fast 500 companies—large, small, public, and private—span a variety of industry sectors and are leaders in hardware, software, telecom, semiconductors, life sciences, fintech, and energy tech. These companies are on the cutting edge and are transforming the way we do business today.

The Deloitte Technology Fast 500 provides a ranking of the fastestgrowing technology, media, telecommunications, life sciences, and energy tech companies in North America. This ranking is compiled from applications submitted directly to the Deloitte Technology Fast 500 website and public company database research conducted by Deloitte. Deloitte Technology Fast 500 award winners for 2025 are determined based on percentage fiscal year revenue growth during the period from 2021 to 2024. The ranking includes both public and private companies.

### Is there an application fee?

No.

### Are revenues published?

No. The Fast 500 ranking will disclose percentage revenue growth but will not disclose current- and base-year revenue amounts. Applicants that are in the Top 100 private companies will be required to provide revenue support to Deloitte.

### What are the program's important dates?

- Application period: May 9 July 25
- Winner announcements: November 19, 2025
- Congratulatory events: Information on local winner celebration events can be found <u>here</u>.

Failure to meet these deadlines will preclude your company from participating.

### Are there similar programs around the world?

Yes. There are Deloitte Technology Fast 500 programs in Asia Pacific and EMEA (Europe, the Middle East, and Africa). Note that a company can be a winner in only one program, dictated by where its headquarters are located.

### Who are the primary contacts?

United States—**Krystal McMiller**, <u>Fast500@deloitte.com</u> Canada—**Nadine Ulrich**, <u>Fast500@deloitte.ca</u> Asia Pacific—**Jennifar Alam**, <u>AP\_DeloittePrivate@deloitte.com.cn</u> EMEA—**Kariel Parian**, <u>kparian@deloitte.co.uk</u>

### Does the program use social media?

Yes. @DeloittePrivate and #fast500.

### Is there an awards ceremony?

Awards are presented during local invitation-only winner celebration events across the country. More information on local events can be found <u>here</u>.

### Is there a list of past winners?

Yes. The listing of historical winners is available <u>here</u>.

### What is the ranking based on?

Award winners are determined based on percentage fiscal year revenue growth over a defined period. Because the program ranks companies based on fiscal year revenues, it is an indication of past growth. It does not take into account current performance or profitability.

### Where do entries for the program come from?

Entries for the program come from applications submitted directly to the Deloitte Technology Fast 500 website and public company database research conducted by Deloitte.

# How many companies apply to the program each year?

Each year, Deloitte receives hundreds of applications.

### Have any companies continuously ranked on the list since the inception of the program? No.

### Why are there not more repeat companies?

Because the Deloitte Technology Fast 500 is based on fiscal year revenue growth over a defined period, each company's baseline revenue can increase dramatically each year. A company can be very successful but not rank. The Deloitte Technology Fast 500 ranks companies that have experienced exceptionally fast growth. It is not a measurement of current revenue, stock performance, profitability, or anticipated future success.

# What Industry Practice Area of Deloitte presents the Deloitte Technology Fast 500?

The program is presented by Deloitte Private.

### How long has the program been around?

The program was founded in 1995. 2025 marks the program's 31st year.





### Is there an application fee?

There is no fee to apply.

### When is the deadline to apply?

The application period begins in May and closes July 25. Failure to meet the deadline will preclude your company from participating.

Private companies and public companies traded via over-the-counter exchanges must complete an online application.

Public companies on the NYSE, Nasdaq, or AMEX stock exchanges are data-mined by Deloitte from public databases.

# Does the application form have to be completed online?

Yes. Applications may only be submitted online.

# Can the online application form be saved and completed at a later time?

Yes. The application form can be saved for completion at a later time. Detailed instructions on how to complete the form can be found <u>here</u>. We strongly encourage you to review these materials prior to completing the application form.

## How will we know the online application form was received by Deloitte?

The application contact will receive an automated email notification indicating that the online application was received into the Deloitte database.

### Is there a hard copy of the application form that we can review prior to starting the online application process?

Yes.

- To view and download a sample PDF of the private company online application form, click <u>here</u>.
- To view and download a sample PDF of the **public company** online application form, click <u>here</u>.

### I have created a draft application I would like to delete. Can I delete it myself? Can I delete a submitted application?

Yes. From the Enter workspace, go to Entries, click the checkbox next to the entry you would like to delete, and click Delete.

### I deleted our company's online application form. Is there any way to retrieve the application?

No. In order to be considered for the program, a new application will need to be completed and submitted by July 25, 2025.

### How is the percentage growth calculated?

[(Current-Year Revenue – Base-Year Revenue) / Base-Year Revenue] x 100 = Percentage Growth

### Is there any situation in which we can submit percentage revenue growth instead of providing the revenue amounts?

No. In order to accurately rank the Fast 500 nominees and to assist Deloitte in the validation of information provided during the application process, applicants are required to submit revenue amounts along with supporting documentation. The use of these materials will be limited to the evaluation of the applicant's Deloitte Technology Fast 500 eligibility.

## Can we submit the required technology support at a later time?

No. Technology support must be submitted with the application by July 25, 2025.





## Application process (cont.)

### What are the technology requirements?

Companies must have proprietary intellectual property or proprietary technology that significantly contributes to a portion of the company's operating revenues.

- A significant portion of the company's operating revenues must be derived from product or services sales that incorporate the company's proprietary intellectual property or other proprietary technology, exclusive of related service revenue.
- Consulting companies, professional service firms, and resellers are not eligible.

# Can you provide more information on what to submit for technology support?

The Technology Statement should be a detailed description of your technology product or service and how your customers use it. Oftentimes, companies can leverage this information from materials that have already been developed, such as a product brochure. The statement should be in either Word or PDF format. Additional information regarding an applicant's revenue and technology may be requested.

# Does the program require that we provide supporting documentation for revenue amounts?

All private company applicants must submit a CEO/CFO Revenue Certification Form signed by their CEO or CFO.

For companies in the Top 100 private companies, Deloitte's Fast 500 team will be reaching out to secure financial support documentation July - September. Any questions can be addressed to the Fast 500 Validation Team at <u>Fast500Validation@deloitte.com</u>.

It is highly recommended to upload your financial support documentation if your company's three-year growth rate is 1,000% or above. If you have your company's financial support available, please upload it with your application.

The use of these materials will be limited to the Deloitte Technology Fast 500 program. Detailed information can be found on page 28.

We are in the process of completing the online application form, and our CFO does not anticipate having the audited 2024 financial statements back in time for the application deadline. What other documents can we submit for 2024?

We can accept one of the following:

- **Reviewed financial statements,** including the signed review report by an independent public accountant.
- Federal tax return, as submitted to the IRS and signed by a "Company Officer," page 1 only. If the return was filed electronically and does not include a signature, please provide the "signed e-file authorization form" along with page 1.

For companies that are not able to meet the application deadline of July 25, 2025, the following option is available for fiscal year 2024 revenue amounts **only:** 

• Unaudited or unreviewed internal financial statements, along with the name of your independent public accountant and an estimate of when the audited or reviewed financial statements will be available.

### Deloitte happens to be our company's accounting firm. Would you have access to the audited financial statements (tax returns) via this relationship, or do we still need to submit them via the application process?

Even if Deloitte is your auditor, private companies are required to apply and provide all requested information.

### Our company's CEO/CFO has requested that Deloitte sign an NDA (nondisclosure agreement) in order to provide the requested revenue support (financial statements). Will Deloitte sign an NDA?

No. We are not able to provide an NDA.

# If an NDA is not possible, can you provide the details of your privacy policy so that I can pass them along?

Yes. Our privacy policy can be found <u>here</u>.





### How do companies qualify?

Eligibility requirements can be found on page 25.

# Are the eligibility requirements for the 2024 program the same as the 2025 program?

No. We have updated two eligibility requirements for 2025.

- Have base-year (fiscal year 2021) operating revenues of at least US\$50,000 and current-year (fiscal year 2024) operating revenues of at least US\$5 million, with a growth rate of **50%** or greater.
- 2. Own proprietary intellectual property or proprietary technology that **significantly contributes** to the company's operating revenues.

#### What is revenue support?

All private company applicants must submit a CEO/CFO Revenue Certification Form signed by their CEO or CFO.

For companies in the Top 100 private companies, the Deloitte Technology Fast 500 team will be reaching out to secure financial support documentation July - September. Any questions can be addressed to the Fast 500 Validation Team at Fast500Validation@deloitte.com.

It is highly recommended to upload your financial support documentation if your company's three-year growth rate is 1,000% or above. If you have your company's financial support available, please upload it with your application.

Acceptable forms of revenue support for fiscal year 2024 and fiscal year 2021 include any combination of the following:

- Audited financial statements, including the signed audit report by an independent public accountant.
- **Reviewed financial statements**, including the signed review report by an independent public accountant.
- Federal tax return, as submitted to the Internal Revenue Service (IRS) and signed by a "Company Officer," page 1 only. If the return was filed electronically and does not include a signature, please provide the "signed e-file authorization form" along with page 1.

For companies that are not able to meet the revenue support deadline of July 25, 2025 the following option is available for fiscal year 2024 revenue amounts only:

• Unaudited or unreviewed internal financial statements, along with the name of your independent public accountant and an estimate of when the audited or reviewed financial statements will be available.

# Does a company have to be publicly held to qualify?

No, but private companies and public companies traded via over-the-counter exchanges must submit an online application.

Public companies on the NYSE, Nasdaq, or AMEX stock exchanges are data-mined by Deloitte from public databases. Public companies are encouraged to complete the public company application form and/or check with the national Fast 500 team, via email at <u>Fast500@deloitte.com</u>, to confirm their inclusion in the research and application process.

# Are rankings based on fiscal or calendar year revenues?

The ranking is based on fiscal year revenue growth from 2021 to 2024.

### What are the choices for industry classification?

Companies are classified in one of the following industry categories:

- Artificial Intelligence (AI)
- Communications/networking
- Digital content/media/entertainment
- Energy & sustainability technology
- Fintech
- Hardware & semiconductors (including electronic devices)
- Life sciences (choose from the following subsectors):
  - Biotechnology/pharmaceutical
  - Medical devices
  - Health tech
- Software & services (choose from the following subsectors):
  - Consumer software
  - Digital platforms
  - Education
  - Enterprise infrastructure & productivity
  - Security

Every applicant must fall under one and only one industry category to participate.





### How are industry classifications determined?

Public companies are classified by the primary SIC code listed on their most current Form 10-K, S-1, etc., on file with the Securities and Exchange Commission. However, if a public company submits an entry via the public company application form, we defer to the industry selected on the online form.

Private companies self-select industry classification when completing the private company application form.

# Are service providers or consulting firms eligible for the Fast 500?

No. Consulting companies, professional service firms, and resellers are not eligible.

# What if our company is acquired after we submit our application?

Companies that are acquired prior to the finalization of the Winners' List are not eligible to participate. We strive to publish a list that is as current as possible.





# Where can we find the Technology Fast 500<sup>™</sup> logo to put on our company website or marketing materials?

Please contact us at Fast500@deloitte.com.

### Do winning companies receive an actual award?

Yes. Official Deloitte Technology Fast 500 commemorative winner plaques will be presented at regional winners celebration events or delivered sometime after December 2025.

### How can our company order additional awards?

Your first award plaque is complimentary. Additional award plaques may be purchased online.

# Where can we find official media guidance (press release) for winning companies?

In order to obtain the official media guidance, please contact us at <u>Fast500@deloitte.com</u>. Media guidance will be sent to all winning companies prior to the winner announcements to the public on November 19, 2025.

# When do winning companies issue their press releases and/or publicly announce their rankings?

We ask that winning companies honor the embargo date of November 19, 2025, at 5 a.m. ET, before permitting any external announcement of this ranking or your receipt of this award.

# Will the Deloitte Technology Fast 500 ranking appear in the local or national press?

Deloitte plans to distribute a press release announcing the Technology Fast 500 award winners via PR Newswire on November 19, 2025, at 5 a.m. ET.

Deloitte also plans to announce the Deloitte Technology Fast 500 rankings to key editors and reporters at national and regional media outlets across North America.



## Questions?

For questions or more information, contact Krystal McMiller at Fast500@deloitte.com.



# **Deloitte**.

#### About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States, and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see www.deloitte.com/about to learn more about our global network of member firms.

This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional adviser.

Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

**5000**<sup>™</sup> Technology Fast 500</sup> 2025 NORTH AMERICA

Copyright © 2025 Deloitte Development LLC. All rights reserved.