



Congratulations to the 2022 Deloitte Cincinnati 100 award winners, the Rising Stars, and Mr. Neil K. Bortz of Towne Properties, Inc., the recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit. We appreciate your commitment to the Cincinnati region.

Deloitte.



Cincinnati.com

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**THE
ENQUIRER**



Dear honored guests,

Deloitte, Great American Insurance Group, and the Enquirer are proud to recognize each of the 2022 Deloitte Cincinnati 100 award winners, Rising Stars, and the recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit, Mr. Neil K. Bortz.

Private companies are unique—not only in structure and culture but also in their ability to be nimble, show resiliency, and support their communities. These companies are leaders in business and the community—providing jobs, resources, and opportunities to keep our region thriving. The results of the 2022 Deloitte Cincinnati 100 survey support that sentiment by showing year-over-year revenue increasing by 26% to \$55 billion and continuing to bring jobs to the market, with headcount rising nearly 6%.

We are pleased to present Founder and Chairman of Towne Properties, Mr. Neil K. Bortz, with the Carl H. Lindner Award for Entrepreneurial and Civic Spirit. Mr. Bortz's focus and dedication to improving an inner-city neighborhood led to Towne Properties becoming one of the leading integrated real estate companies. Today Towne Properties manages an apartment portfolio of more than 14,000 units, 700,000 square feet of commercial space, and more than 130,000 condo and association units.

On behalf of Deloitte, Great American Insurance Group, and the Enquirer, congratulations to all the winners of this program. We applaud their accomplishments and wish all future success.

Sincerely,

Tom Plaut

Cincinnati Deloitte Private leader
Deloitte Tax LLP
+1 513 784 7143
tplaut@deloitte.com

Agenda

11:00 a.m.	Registration and networking
12:00 p.m.	Welcome address and presentation of the 2022 Carl H. Lindner Award for Entrepreneurial and Civic Spirit Jim Sowa, Cincinnati Managing Partner Deloitte Tax LLP
12:15 p.m.	Lunch served
12:30 p.m.	Insights into the 100 Tom Plaut, Cincinnati Deloitte Private Leader and Partner Deloitte Tax LLP
12:40 p.m.	Introduction of featured speaker Beryl Love, Executive Editor and Vice President of News The Enquirer
12:45 p.m.	Featured speaker Solomon Wilcots, NFL Media Analyst & Sports-Health Consultant with Russo Partners, a New York-based public relations firm
1:25 p.m.	Concluding remarks Tom Plaut
1:30 p.m.	Adjourn

Guest speaker



Solomon Wilcots

NFL Media Analyst & Sports-Health Consultant with Russo Partners, a New York-based public relations firm

Former NFL defensive back, Solomon Wilcots, has served in many roles across the landscape of broadcast television and radio including studio host, anchor, analyst, and reporter. He joined CBS Sports in March 2001 as a game analyst, giving viewers firsthand game insights on the network's marquee sports brand, *The NFL on CBS*. He also has served as a live game analyst, sideline reporter, and field reporter for major sporting events including the network's coverage of Super Bowls XLI, XLIV, and XLVII (2007, 2010, and 2013) and the NCAA Division I Men's Basketball Championship 2003–2005.

Solomon served as a studio analyst, reporter, and contributor for the NFL Network (NFLN) from its inception in 2003 through 2016. First appearing as the host of the NFLN program, *Playbook*, which had previously aired across all platforms, including NFLN's daily signature show, *Total Access*. Solomon hosted *TNF Storylines*, which appeared on NFL Media's digital platforms being one of the first and only interactive in-game analyses in the NFL that integrated social media.

Wilcots was also a weekly contributor for NFL.com during its Thursday Night Football broadcasts and previously wrote columns for the website.

A versatile talent, Solomon is co-host of Sirius Satellite Radio's daily NFL show "The Opening Drive" with Bob Papa and also can be heard on "The Sirius Blitz." Since 2014, Wilcots has served as an analyst for the Cleveland Browns preseason broadcasts. Prior to that, he spent six seasons (2007–2012) serving as a game analyst for the New Orleans Saints preseason broadcasts.

Solomon joined CBS Sports after working for ESPN as a bureau correspondent and sideline reporter for its national coverage of Sunday Night NFL games, where he received an Emmy Award in 2000 for his live reporting. He also covered the PGA's US Open Qualifying Tournament, NBA Finals & Western Conference Finals, and major league baseball games for the cable network. Before ESPN, he served as the weekend sports anchor for WLWT-TV in Cincinnati (1994–2003). In addition, Solomon worked as a studio anchor for Fox Sports Net's college football show.

Solomon played four seasons with the Bengals (1987–90), one with the Vikings (1991), and finished his six-year career with the Steelers (1992). He was drafted in 1987 as an eighth-round pick after starting for two years as cornerback for Colorado while attending school in Boulder; he majored in English literature and studied journalism. He also helped lead a program turnaround, which led the team to two consecutive bowl game appearances.

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About the
2022 Deloitte
Cincinnati 100

\$55.2B

combined company
revenue

\$1B

17 companies report
>\$1 billion in revenue

38%

plan to grow through
acquisition

80%

report an increase
in revenue

Companies

26

on the list for
30+ years

64

on the list for
10+ years

9

new to
the list

11

on the list since
its inception
in 1983

Top growth strategies

1

Redesign business
model for innovation

2

Organic growth

3

Grow existing
markets

4

Increasing
productivity

Drivers of M&A activity



28%

Expand/diversify client base



21%

Economies of scale



16%

Bargain hunting for
underpriced assets

High risks to
impede growth
(over next 12 months)

53%

Inflation

43%

Supply chain
disruptions

42%

Ability to hire and
retain employees

Positive
impacts on
culture

83%

Focus on employees'
well-being

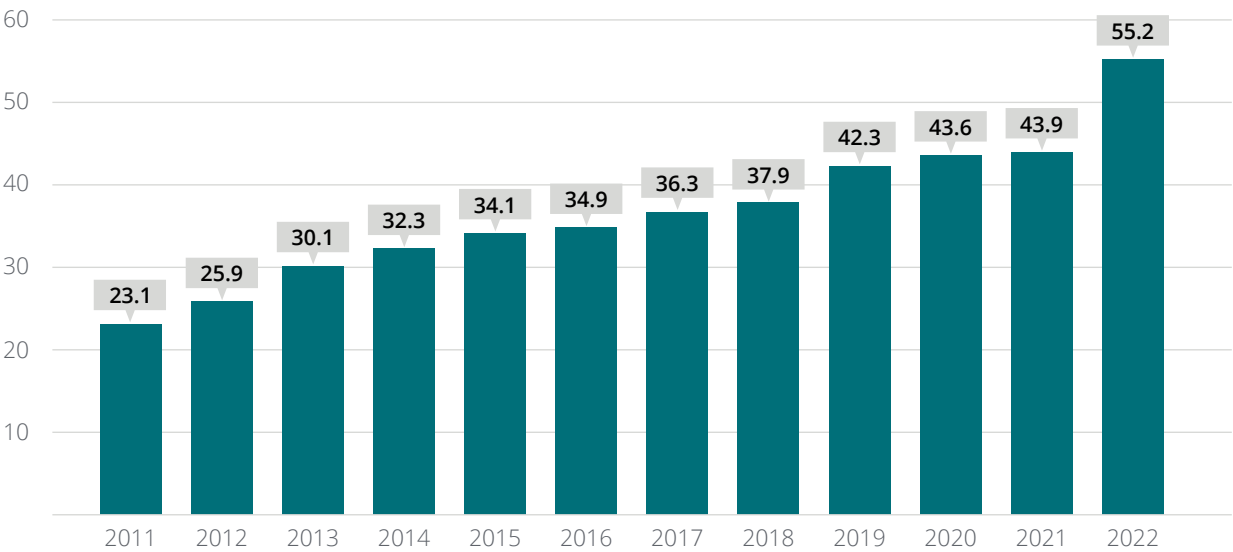
70%

Allowing workforce
flexibility

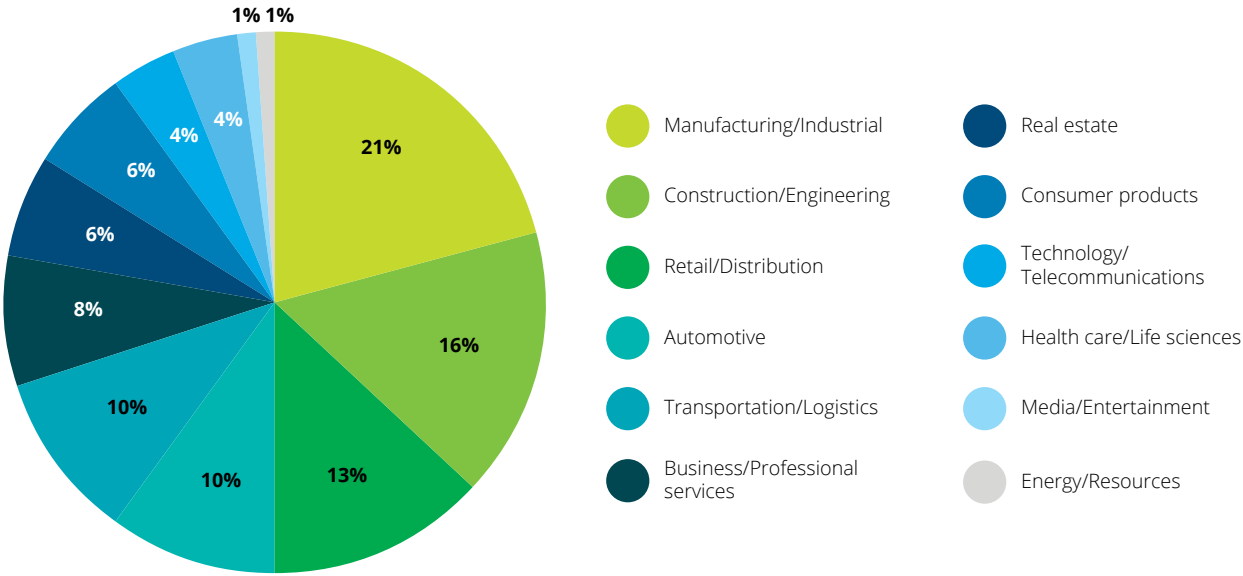
60%

Increase in
talent benefits

Revenue in billions (USD)



Industry mix



Ownership structure

62.9%

Family-owned

14.6%

Closely held

9.0%

Women- or minority-owned

6.7%

PEI-owned

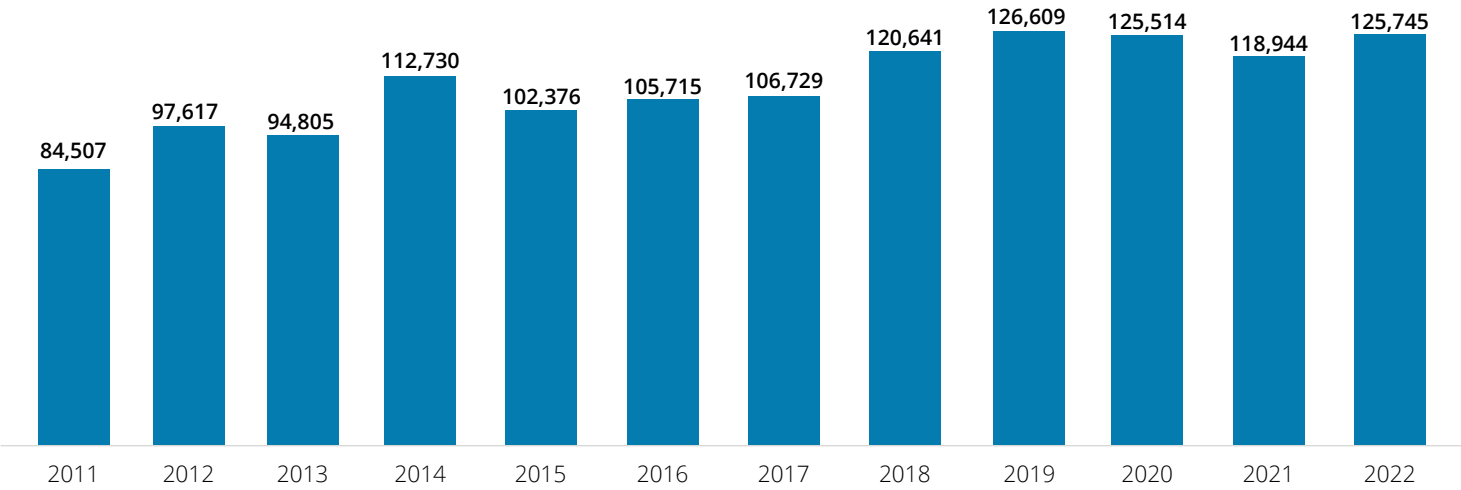
1.1%

Employee-owned/ESOP

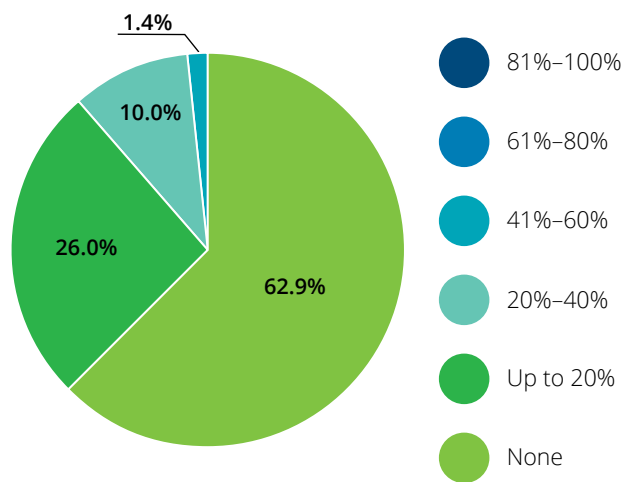
5.6%

Other

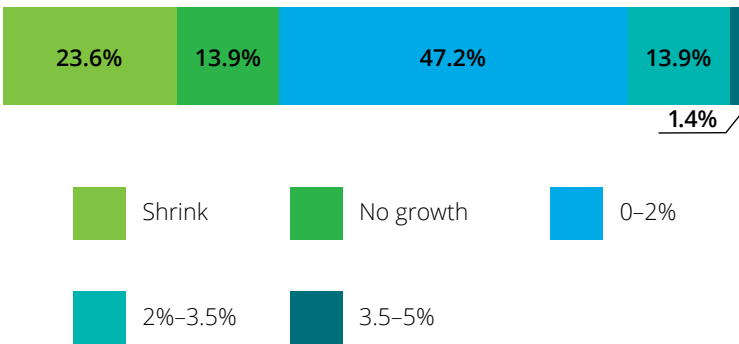
Headcount



Percentage of company revenue from outside the US



Growth expectation of the US economy



2022 Deloitte Cincinnati 100

The Deloitte Cincinnati 100 is an annual ranking of the area’s largest privately held companies determined by self-reported revenue on a voluntary basis.

Below is an alphabetical listing of honored companies. The pages that follow include a listing by rank, including company description and top executive(s).

Company name	2022 Rank
Al. Neyer	36
Baker Construction Enterprises Inc.	7
Beacon Orthopaedics and Sports Medicine	73
Beechmont Automotive Group	48
Belcan, LLC	18
BelFlex Staffing Network LLC	94
BGR	76
BlueStar	2
BM2 Freight Services, Inc.	84
BMW Store, The	90
Bob Sumerel Tire Company	72
Castellini Company	19
CBT Co.	51
Champion Windows and Home Exteriors	44
Cincinnati Reds	91
Clarke Power Services, Inc.	52
Clubessential Holdings, LLC	78
Cohen Recycling	22
Cold Jet, LLC	99
Columbia Sussex Corporation	25
Corporex	62
Denier Electric Co., Inc.	98
Divisions Maintenance Group	27
Down-Lite International, Inc.	70
Drees Homes	8

Company name	2022 Rank
DuBois Chemicals Inc.	24
Empower Media Marketing, Inc.	39
Encore Technologies	63
Ferno-Washington, Inc.	77
Fischer Homes	13
Frisch's Restaurants, Inc.	71
G&J Pepsi-Cola Bottlers Inc.	28
Galerie USA	89
Gold Medal Products Company	79
Graeter's Ice Cream Co.	96
Gravity Diagnostics	88
Habegger Corporation, The	33
Hawkstone Associates, Inc.	41
HBH Holdings, Inc.	26
Health Carousel	30
Hickman, Williams and Company	49
Hightowers Petroleum Co.	42
Hills Properties	81
Holman Motors Inc.	74
Home City Ice Company, The	55
Huseman Group, The	86
Integrity Express Logistics, LLC	17
J.T.M. Food Group	45
Jeff Wyler Automotive Family	6
John R. Jurgensen Company	34

Company name	2022 Rank
Kenwood Dealer Group, Inc.	15
Klosterman Baking Co.	66
LaRosa's Inc.	68
Lithko Contracting	11
Luminex Home Decor and Fragrance	43
Mark Williams Auto Group	60
McCluskey Chevrolet, Inc.	35
Messer Construction Co.	12
Meyer Tool, Inc.	58
Michelman, Inc.	56
Mike Castrucci Automotive	40
Neyer Properties	67
ODW Logistics and Transportation Services, LLC	80
Parsec	54
PatientPoint Health Technologies	64
Paul Hemmer Company	82
Penn Station, Inc.	53
Performance Automotive Network	3
Pilot Chemical	38
Pioneer Cladding and Glazing Systems, Inc.	97
Planes Companies	83
ProAmpac	4
ProLink Staffing Services LLC	10
ProMach	9
Pure Romance	46

Company name	2022 Rank
RDI Corp.	85
RelaDyne	5
Republic Wire, Inc.	32
Richard Goettle Inc.	87
Ripple Junction Design Company	69
Rumpke Waste and Recycling	20
School Outfitters	75
Sheakley	29
Sibcy Cline, Inc.	93
SimpleVMS	57
Sims-Lohman Inc.	65
Standard Textile Co., Inc.	21
Storopack North America	61
Sugar Creek Packing Co.	14
Tire Discounters	37
Topicz	31
Total Quality Logistics	1
totes Isotoner Corporation	50
Towne Properties	59
TriVersity Construction Company	92
Trustaff	23
United Dairy Farmers, Inc.	16
Verst Logistics	47
West Point Optical Group, LLC	100
Xtek, Inc.	95

2022 Deloitte Cincinnati 100



Total Quality Logistics

YEARS IN THE 100: 19

Founded in 1997 by Cincinnati native Ken Oaks, TQL is the largest privately held freight brokerage firm in the nation. Using industry expertise and proprietary technology, TQL manages business-to-business freight shipments for customers across North America. www.tql.com

TOP EXECUTIVE(S):
Ken Oaks
Kerry Byrne



BlueStar

YEARS IN THE 100: 20

The leading global distributor of solutions-based digital identification, mobility, point-of-sale, RFID, IoT, AI, AR, M2M, digital signage, networking, blockchain, and security technology solutions. www.bluestarinc.com

TOP EXECUTIVE(S):
Stephen Cuntz



Performance Automotive Network

YEARS IN THE 100: 37

Since 1971, this family-owned company has provided automobile sales, service, and collision repair and employs more than 1,700 people. www.performanceautomotive.com

TOP EXECUTIVE(S):
Michael Dever



ProAmpac

YEARS IN THE 100: 22

ProAmpac innovates, engineers, and manufactures flexible, sustainable packaging and material science solutions for various consumer, health care, e-commerce, retail, and industrial goods markets. www.proampac.com

TOP EXECUTIVE(S):
Greg Tucker



RelaDyne

YEARS IN THE 100: 7

The largest integrated lubricant and fuel distribution and services provider delivering customer solutions through best-in-class sales, service, and distribution capabilities. www.reladyne.com

TOP EXECUTIVE(S):
Larry Stoddard



06

Jeff Wyler Automotive Family

YEARS IN THE 100: 39

Headquartered in Springdale, a family-owned business that offers retail automotive sales and service in the Cincinnati Tri-State Area.

www.wyler.com

TOP EXECUTIVE(S):

Jeffrey L. Wyler



07

Baker Construction Enterprises, Inc.

YEARS IN THE 100: 39

The nation's largest commercial contractor and parent company to 11 diverse construction businesses across the United States, Baker Construction Enterprises (BCE) specializes in all types of cast-in-place concrete construction and related specialty solutions.

www.bakerconstruction.com

TOP EXECUTIVE(S):

Daniel L. Baker



08

Drees Homes

YEARS IN THE 100: 36

Family-owned for nearly 95 years, Drees Homes is ranked nationally as the 19th largest private home builder by *Builder Magazine*. Drees has been named "America's Best Builder," "National Builder of the Year," and a "US Best Managed Company."

www.dreeshomes.com

TOP EXECUTIVE(S):

David Drees



09

ProMach

YEARS IN THE 100: 18

A family of best-in-class packaging solution brands serving manufacturers of all sizes and geographies in the food, beverage, pharmaceutical, personal care, and household and industrial goods industries.

www.promachbuilt.com

TOP EXECUTIVE(S):

Mark Anderson



10

ProLink Staffing Services LLC

YEARS IN THE 100: 4

ProLink Staffing is one of the largest talent acquisition and workforce management organizations in the country and one of America's fastest-growing companies, as ranked by *The Financial Times*.

www.prolinkstaffing.com

TOP EXECUTIVE(S):

Tony Munafo

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Lithko Contracting

YEARS IN THE 100: 7

Lithko Contracting is a full-service concrete contracting company with a town-based model, focused on building strong local teams that keep coworkers close to home, create local jobs, support our communities, and foster career growth.

www.lithko.com

TOP EXECUTIVE(S):

Rob Strobel

**12**

Messer Construction Co.

YEARS IN THE 100: 39

A construction manager and general contractor that provides leadership for complex projects in the aviation, federal/military, health care, higher education, industrial, and science and technology market segments.

www.messer.com

TOP EXECUTIVE(S):

Tim Steigerwald

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Fischer Homes

YEARS IN THE 100: 33

Recognized by *Builder Magazine* as the nation's 30th largest builder, Fischer Homes is one of the largest and most reputable new home builders in the Midwestern and Southeastern states.

www.fischerhomes.com

TOP EXECUTIVE(S):

Robert Hawksley

Tim McMahon

Robert Bosley

**14**

Sugar Creek Packing Co.

YEARS IN THE 100: 7

SugarCreek is a diversified, innovative, and extraordinarily flexible food manufacturer with six major facilities and is proud of its core competency of operational excellence in packaged foods for retail and foodservice channels.

www.sugarcreek.com

TOP EXECUTIVE(S):

John Richardson

Michael Richardson

Jennifer Hutcheson

**15**

Kenwood Dealer Group, Inc.

YEARS IN THE 100: 39

Founded in 1975, Kenwood currently operates 15 car dealerships in southwestern Ohio.

www.cincyautos.com

TOP EXECUTIVE(S):

Steve Reichert

Robert C. Reichert



16

United Dairy Farmers, Inc.

YEARS IN THE 100: 38

Operator of convenience stores with ice cream parlors serving their own and UDF's Homemade Brand ice cream treats. Manufacturer of ice cream and donuts that operates frozen warehouse and distribution centers for its own products and third-party products.

www.udfinc.com

TOP EXECUTIVE(S):

Alan Bradford Lindner



17

Integrity Express Logistics, LLC

YEARS IN THE 100: 6

Founded in 2007, this family-owned company with more than 30 years of logistics experience embraces its overall mission to live up to the company name, earning customer trust through innovative technology and operational efficiency to customize logistics solutions.

www.nationwidelogistics.net

TOP EXECUTIVE(S):

Matt Ventura

James Steger

Pete Ventura



18

Belcan, LLC

YEARS IN THE 100: 39

Founded in 1958 and now a global technological leader, Belcan serves hundreds of customers through four business solutions models designed to act as centers of excellence: Engineering, Workforce, Manufacturing and Supply Chain, and Government IT.

www.belcan.com

TOP EXECUTIVE(S):

Lance Kwasniewski



19

Castellini Company

YEARS IN THE 100: 23

As one of the largest distributors of fresh produce in the United States, Castellini brings generations of produce experience; a network of growers, customers, and facilities that are second-to-none; unparalleled merchandising expertise; customized supply chain solutions; and an unmatched passion for customer service, all with a singular focus: to be an indispensable value at every touch point in the supply chain and deliver simpler solutions for our customers and business partners.

www.castellinicompany.com

TOP EXECUTIVE(S):

Robert H. Castellini



20

Rumpke Waste and Recycling

YEARS IN THE 100: 25

For nearly a century, the Rumpke family has operated one of the nation's largest waste and recycling companies providing residential and commercial trash and recycling services to Ohio, Kentucky, Indiana, and West Virginia.

www.rumpke.com

TOP EXECUTIVE(S):

William Rumpke Jr.



Standard Textile Co., Inc.

YEARS IN THE 100: 39

Developer and manufacturer of multiple-use textiles and apparel for the health care, hospitality, interiors and institutional laundry, and consumer markets worldwide.

www.standardtextile.com

TOP EXECUTIVE(S):

Gary Heiman

Bradley Fry



Cohen Recycling

YEARS IN THE 100: 20

Headquartered in Middletown, Cohen Recycling helps businesses and individuals alike recycle metal and electronics safely, responsibly, and conveniently. As one of the largest ferrous and non-ferrous scrap metal recyclers in the nation, their mission is to provide the communities they serve with a cleaner and more sustainable environment through innovation, outreach, and an unwavering commitment to their people.

www.cohenusa.com

TOP EXECUTIVE(S):

Ken Cohen

Andy Cohen



Trustaff

YEARS IN THE 100: 9

Trustaff is a comprehensive leader in the recruiting and staffing industry that utilizes innovative recruitment strategies to deliver top-quality talent and personal service to organizations and health care facilities nationwide.

www.trustaff.com

TOP EXECUTIVE(S):

Bart Valdez

Benjamin Mirtes



DuBois Chemicals Inc.

YEARS IN THE 100: 10

DuBois Chemicals Inc. is a leading provider of comprehensive, customized chemical and service solutions for mission-critical business applications, including process cleaning, water and wastewater treatment, surface finishing, heat treating, metalworking, transportation cleaning, natural resources, facility maintenance, and lubrication.

www.duboischemicals.com

TOP EXECUTIVE(S):

Jeffrey W. Welsh



Columbia Sussex Corporation

YEARS IN THE 100: 39

Columbia Sussex is a family-owned business formed in 1972 by William J. Yung III. The company owns and manages more than 40 upscale full-service hotels throughout the United States.

www.columbiasussex.com

TOP EXECUTIVE(S):

William J. Yung III



HBH Holdings, Inc.

YEARS IN THE 100: 38

A privately held investment company focused on fabrication, maintenance, and construction activities supporting the utility and industrial markets. HBH provides portfolio management, recordkeeping, and legal services for its companies.

www.hbhholdingsinc.com

TOP EXECUTIVE(S):

Jeff Hock

Scott Anderson



Divisions Maintenance Group

YEARS IN THE 100: 10

Provides integrated facilities management services to thousands of customers around the United States, including many in the retail, distribution, and real estate industries.

www.divisionsmg.com

TOP EXECUTIVE(S):

Gary Mitchell



G&J Pepsi-Cola Bottlers Inc.

YEARS IN THE 100: 38

The largest family-owned and operated Pepsi franchise bottler, employing more than 1,600 people at 13 locations in Ohio and Kentucky, including production facilities in Lexington and Winchester, Kentucky, and in Columbus and Portsmouth, Ohio.

www.gjpepsi.com

TOP EXECUTIVE(S):

Tim Trant



Sheakley

YEARS IN THE 100: 19

A family-owned, outsourced business services firm dedicated to meeting the growing risk-management needs of employers.

www.sheakley.com

TOP EXECUTIVE(S):

Larry Sheakley

Matt Sheakley

Tom Pappas



Health Carousel

YEARS IN THE 100: 6

A leading staffing and workforce solutions company that provides medical facilities across the United States with travel nursing, physician locum tenens, and international temp-to-perm services.

www.healthcarousel.com

TOP EXECUTIVE(S):

John Sebastian



Topicz

YEARS IN THE 100: 20

Premier distributor of full-line convenience store goods operating in six states—Ohio, Kentucky, West Virginia, Indiana, Illinois and Tennessee—serving more than 900 customers with a line of 25 refrigerated/freezer trucks.

www.topicz.com

TOP EXECUTIVE(S):

Adam Greenberg



Republic Wire, Inc.

YEARS IN THE 100: 17

Quality manufacturer of copper and aluminum building wire products for the residential, commercial, industrial, and utility electrical markets.

www.republicwire.com

TOP EXECUTIVE(S):

Ron Rosenbeck

Jeremy Rosenbeck



The Habegger Corporation

YEARS IN THE 100: 35

A family-owned wholesale distributor of heating and air conditioning products and accessories.

www.habeggercorp.com

TOP EXECUTIVE(S):

Brian Habegger



John R. Jurgensen Company

YEARS IN THE 100: 37

A family-owned business that is a heavy highway and commercial asphalt paving contractor and construction material manufacturer. Founded in 1955, the company serves Southern Ohio, Northern Kentucky, and Southern Indiana.

www.jrjnet.com

TOP EXECUTIVE(S):

James P. Jurgensen II



McCluskey Chevrolet, Inc.

YEARS IN THE 100: 30

Franchised Chevrolet automobile dealership selling new Chevrolet vehicles and all makes and models of used vehicles and also provides automotive service, parts and body shop operations, vehicle delivery, and insurance services.

www.mccluskeychevrolet.com

TOP EXECUTIVE(S):

Keith McCluskey



Al. Neyer

YEARS IN THE 100: 25

Offers a full range of real estate development and design-build construction solutions for commercial clients. Established in 1894 and employee-owned since 2014, the company specializes in urban mixed-use developments and build-to-suit commercial spaces including corporate headquarters, medical office buildings, multi-unit residential, and industrial facilities. www.neyer.com

TOP EXECUTIVE(S):

Molly North



Tire Discounters

YEARS IN THE 100: 4

The nation's largest, 100% family-owned and operated independent tire and wheel retailer with 1,000+ locations across 35 states providing a wide range of product choices, affordable pricing, and expert staff. www.tirediscounters.com

TOP EXECUTIVE(S):

Jamie Ward



Pilot Chemical

YEARS IN THE 100: 8

A privately owned, independent global specialty chemical company serving the disinfecting, sanitizing and cleaning; metalworking and lubricants; oil field; and emulsion polymerization industries. www.pilotchemical.com

TOP EXECUTIVE(S):

Mike Clark

Derek Houck



Empower Media Marketing, Inc.

YEARS IN THE 100: 20

Empower is the Un-Holding Company™, with an advantage that's simple: Clients first, not shareholders. From the day it opened its doors in 1985, Empower has challenged the media status quo: MediaPost's 2021 Creative Agency of the Year, recognized as one of the top independent agencies by Campaign US, a two-time Ad Age A-List Agency Standout (2019 and 2021), and crowned MediaPost's 2016 Media Agency of the Year. www.empowermm.com

TOP EXECUTIVE(S):

Jim Price



Mike Castrucci Automotive

YEARS IN THE 100: 16

Franchised new-vehicle automobile dealer offering Ford, Lincoln, Chevrolet, Chrysler, Jeep, Dodge, and Ram brands. www.mikecastruccichevrolet.com

TOP EXECUTIVE(S):

Mike Castrucci



41

Hawkstone Associates, Inc.

YEARS IN THE 100: 32

A wholesale distributor of petroleum products and operator of retail gasoline and convenience stores. Founded in 1981, the family-owned company employs nearly 450 people.

www.triumphenergy.com

TOP EXECUTIVE(S):

Ronald H. Wittekind

Jason R. Wittekind



42

Hightowers Petroleum Co.

YEARS IN THE 100: 13

Licensed motor fuel dealer and operator across the United States, Mexico, and Canada offering a vast and virtually limitless array of branded and unbranded conventional fuels, as well as renewable fuels, natural gas, propane, lubricants, and greases.

www.hightowerspetroleum.com

TOP EXECUTIVE(S):

Stephen L. Hightower



43

Luminex Home Decor & Fragrance

YEARS IN THE 100: 6

Through its two subsidiaries, Candle-lite and PartyLite, the company is the leading global omnichannel platform for the design, manufacture, and distribution of scented wax candles and complementary home fragrance solutions.

www.candle-lite.com

www.partylite.com

TOP EXECUTIVE(S):

Scott Meader



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Champion Windows and Home Exteriors

YEARS IN THE 100: 25

A home improvement company that manufactures and installs replacement windows, siding, entry doors, and sunrooms.

www.championwindow.com

TOP EXECUTIVE(S):

Victor Yanev



45

J.T.M. Food Group

YEARS IN THE 100: 16

Family-owned and operated since 1980, J.T.M. Food Group specializes in menu solutions that deliver superior results to the foodservice industry. Focused on customer service, quality, and innovation, the company serves thousands of restaurants, schools, military and government organizations, food distributors, and retailers through North America.

www.jtmfoodgroup.com

TOP EXECUTIVE(S):

Tony Maas



Pure Romance

YEARS IN THE 100: 10

A female-driven wellness and sexual health company with products marketed by 20,000 consultants worldwide.

www.pureromance.com

TOP EXECUTIVE(S):

Chris Cicchinelli



Verst Logistics

YEARS IN THE 100: 23

A family-owned 3PL provider specializing in omnichannel fulfillment, shrink sleeve labeling, dedicated transportation, and freight brokerage with warehouses nationwide.

www.verstlogistics.com

TOP EXECUTIVE(S):

Paul Verst



Beechmont Automotive Group

YEARS IN THE 100: 27

An experienced automobile dealership group committed to superior service and honest customer satisfaction.

www.theautomile.com

TOP EXECUTIVE(S):

Bill Woeste



Hickman, Williams & Company

YEARS IN THE 100: 39

Employee-owned and serving global metal producers and other industries with a wide range of materials, including market-related equipment and supplies such as electrodes, refractories, and filters.

www.hicwilco.com

TOP EXECUTIVE(S):

Robert E. Davis, Jr.



totes Isotoner Corporation

YEARS IN THE 100: 39

International umbrella, footwear, and cold weather accessory supplier.

www.totesisotonercorp.com

TOP EXECUTIVE(S):

Dan Rajczak



CBT Co.

YEARS IN THE 100: 23

Distributor of industrial automation products, as well as electrical, mechanical power transmission, belting and pneumatic products, and client services to support its industrial customer base.

www.cbtcompany.com

TOP EXECUTIVE(S):

James (Jay) E. Stahl III



Clarke Power Services, Inc.

YEARS IN THE 100: 31

Provider of maintenance solutions for commercial vehicles and power-generation equipment and assembles diesel-powered drivers for fire protection systems. Founded in 1964, the company conducts business in a majority of the 50 states.

www.clarkepowerservices.com

TOP EXECUTIVE(S):

Mark Andreae



Penn Station, Inc.

YEARS IN THE 100: 17

Founded in 1985, a fast-casual franchised restaurant specializing in East Coast-style sandwiches with more than 290 locations in 15 states and employing 4,500 people.

www.penn-station.com

TOP EXECUTIVE(S):

Jeff Osterfeld



Parsec

YEARS IN THE 100: 35

The leading provider of contracted terminal management services in the intermodal rail transportation industry. Currently operating in more than 30 locations throughout the United States and Canada.

www.parsecinc.com

TOP EXECUTIVE(S):

David H. Budig



The Home City Ice Company

YEARS IN THE 100: 12

An industry-leading manufacturer and distributor of packaged ice since 1893. Purchased and owned by one family since 1924.

www.homecityice.com

TOP EXECUTIVE(S):

Ted Sedler

Jay Stautberg



Michelman, Inc.

YEARS IN THE 100: 10

A global developer and manufacturer of specialized sustainable chemistry used in agricultural and architectural coatings, digital printing, foodservice packaging, and advanced composites for automotive and aerospace.

www.michelman.com

TOP EXECUTIVE(S):

Rick Michelman



SimpleVMS

YEARS IN THE 100: 2

A user-friendly, web-based vendor management system that enables clients of all sizes to consolidate contingent vendor pools, ensure HR policy compliance, reduce costs, and accelerate time-to-hire.

www.simplevms.com

TOP EXECUTIVE(S):

Jason Oswald



Meyer Tool, Inc.

YEARS IN THE 100: 11

A privately held, high-tech manufacturing company supplying a variety of precision components to the aerospace and gas turbine industries, Meyer Tool, Inc. began as Meyer Tool and Die in 1951 and evolved into an industry leader in turbine technologies.

www.meyertool.com

TOP EXECUTIVE(S):

Arlyn Easton

Doug Lang



Towne Properties

YEARS IN THE 100: 39

An integrated real estate company offering property management, association management, development, and construction.

www.towneproperties.com

TOP EXECUTIVE(S):

Adam Bortz



Mark Williams Auto Group

YEARS IN THE 100: 2

In 1992, Mark Williams bought a small dealership, known as Beechmont Ford. Mark Williams Auto Group now includes Beechmont Ford, Mt Orab Ford, and Mt Orab CDJR.

www.markwilliamsautogroup.com

TOP EXECUTIVE(S):

Mark Williams



Storopack North America

YEARS IN THE 100: 28

Manufactures, markets, and distributes protective packaging materials, equipment, and integrated solutions worldwide.

www.storopack.com

TOP EXECUTIVE(S):

Fred Wehby



Corporex

YEARS IN THE 100: 39

A national, privately held investment and development firm based in Covington with a nearly 60-year history of developing world-class hotels, offices, residential, and mixed-use developments in 22+ states across the United States.

www.corporex.com

TOP EXECUTIVE(S):

W.P. Butler



Encore Technologies

YEARS IN THE 100: 1

Privately owned, full-service data center and comprehensive IT support provider, focused on solving business challenges with innovative solutions.

www.encore.tech

TOP EXECUTIVE(S):

John Burns



PatientPoint Health Technologies

YEARS IN THE 100: 5

Digital engagement solutions create more effective doctor-patient interactions across the entire care journey leading to better health outcomes, increased provider revenue, and a superior patient experience.

www.patientpoint.com

TOP EXECUTIVE(S):

Mike Collette



Sims-Lohman Inc.

YEARS IN THE 100: 8

Sims-Lohman is a distributor of kitchen cabinets and manufacturer of granite/quartz countertops. We supply approximately 50,000 kitchens and more than 25,000 granite/quartz countertops to industry professionals and their clients in the United States.

www.sims-lohman.com

TOP EXECUTIVE(S):

John Beiersdorfer



Klosterman Baking Co.

YEARS IN THE 100: 34

In business for 130 years, this bread supplier gained the reputation as one of the most trusted companies in the United States and has now grown to become one of the largest family-owned bakeries in the Midwest.

www.klostermanbakery.com

TOP EXECUTIVE(S):

Ross Anderson



Neyer Properties

YEARS IN THE 100: 8

A full-service commercial real estate developer specializing in sustainable land development, construction management, investment, and redevelopment. The company currently owns more than 5 million square feet of office, industrial and retail, and multifamily space.

www.neyer1.com

TOP EXECUTIVE(S):

Dan Neyer



LaRosa's Inc.

YEARS IN THE 100: 38

A pizzeria serving a full menu of more than 40 selections for dine-in, carryout, and delivery; serving neighborhoods throughout Greater Cincinnati/Northern Kentucky, Dayton, suburban Columbus, and Lexington, KY.

www.larosas.com

TOP EXECUTIVE(S):

Michael LaRosa



Ripple Junction Design Company

YEARS IN THE 100: 2

Industry-leading creator of licensed pop culture apparel and accessories, holding licenses from Warner Bros., Disney, NBCUniversal, and Sony Pictures.

www.ripplejunction.com

TOP EXECUTIVE(S):

Neil Hoynes

Mark Wilson

Scott Andersen



Down-Lite International, Inc.

YEARS IN THE 100: 8

A leading provider of high-quality top-of-bed products for both the home and hospitality channels, along with natural-fill insulation for the outdoor channel.

www.downlite.com

TOP EXECUTIVE(S):

Joe Crawford

**71**

Frisch's Restaurants, Inc.

YEARS IN THE 100: 7

Operating for more than a century, and offering full-service, family dining restaurants with drive-thru options and a commissary, which manufactures and redistributes food and food-related products.

www.frischs.com

TOP EXECUTIVE(S):

James Walker

**72**

Bob Sumerel Tire Company

YEARS IN THE 100: 19

Commercial tire dealer providing truck and car tires, parts, and services to the transportation industry.

www.bobsumereltire.com

TOP EXECUTIVE(S):

Todd Sumerel

Bob Sumerel

**73**

Beacon Orthopedics & Sports Medicine

YEARS IN THE 100: 1

Established in 1996, Beacon has helped thousands of patients overcome injuries and improve their quality of life. The company provides medical direction and coverage for more than 30 local high schools, five college athletics programs, and professional teams including the Cincinnati Reds and has more than 20 locations across the Tri-State Area.

www.beaconortho.com

TOP EXECUTIVE(S):

Andy Blankemeyer

**74**

Holman Motors Inc.

YEARS IN THE 100: 10

A family-owned, full-service Buick, GMC, used car/truck, and recreational vehicle dealership complete with a body shop, service department, a storage lot (for RVs), and parts department.

www.holmanrv.com

www.holmanbuickgmc.com

TOP EXECUTIVE(S):

Greg Holman

Eric Holman

Mark Holman

Luke Holman

**75**

School Outfitters

YEARS IN THE 100: 1

An industry-leading retailer of school furniture and equipment with the know-how and resources to help project stakeholders plan and design a single classroom or a school-wide renovation in order to outfit dynamic learning environments where students can excel and educators can thrive.

www.schooloutfitters.com

TOP EXECUTIVE(S):

Thomas Brennan

Betsy Neyer



YEARS IN THE 100: 8

BGR

The No. 1 shipping supply distributor headquartered in Ohio and the four surrounding states—Kentucky, Indiana, West Virginia, and Michigan. In addition to a catalog of more than 40,000 packaging supplies, BGR provides innovative solutions at every step of the packaging supply chain.

www.packbgr.com

TOP EXECUTIVE(S):

Phil Schneider



YEARS IN THE 100: 16

Ferno-Washington, Inc.

The global leader in pre-hospital emergency care solutions, serving emergency services, fire rescue, mortuary, industrial safety, police, and the US military. Serves more than 100 countries and has partnered with EMS customers, caregivers, safety and regulatory agencies, and customers globally to create a new vision for the delivery of emergency care.

www.ferno.com

TOP EXECUTIVE(S):

Joseph G. Bourgraf



YEARS IN THE 100: 2

Clubessential Holdings, LLC

Provider of full suite of membership and club management Software-as-a-Service solutions to private clubs, public golf courses, health and fitness clubs, spas, military organizations, municipalities, and college athletic programs.

www.clubessentialholdings.com

TOP EXECUTIVE(S):

Randy Eckels



YEARS IN THE 100: 28

Gold Medal Products Company

The industry's leading concession equipment manufacturer and supplier at the forefront of industry innovations, creating new products, continually improving processes, and above all, serving the needs of customers.

www.gmpopcorn.com

TOP EXECUTIVE(S):

J. Adam Browning



YEARS IN THE 100: 5

ODW Logistics and Transportation Services, LLC

A third-party logistics company with a focus on supply chain and transportation management with core competencies and differentiators in technology, people, and commitment to excellence.

www.odwlogistics.com

TOP EXECUTIVE(S):

John Guggenbiller



81

Hills Properties

YEARS IN THE 100: 19

An award-winning, fully integrated real estate company specializing in the development, construction, ownership, financing, and management of multifamily apartment communities and commercial real estate.

www.hillsproperties.com

TOP EXECUTIVE(S):

Louis Guttman



82

Paul Hemmer Company

YEARS IN THE 100: 16

Hemmer has been a construction leader in the Greater Cincinnati Area since 1921 and is now a premier provider of construction services in the medical, distribution, manufacturing, office, retail, and institutional markets throughout the region.

www.paulhemmer.com

TOP EXECUTIVE(S):

Paul W. Hemmer, Jr.



83

Planes Companies

YEARS IN THE 100: 26

Domestic and international relocation services for household goods; commercial relocation with interior design and installation; asset management; asset recovery; logistics services; distribution and delivery; special commodities and exhibit transportation; warehousing; and portable container storage; office provisioning and multi-faceted workplace services including strategic workplace service consulting, project management and project delivery.

www.planes-movingstorage.com

TOP EXECUTIVE(S):

John J. Planes

John Sabatalo



84

BM2 Freight Services, Inc.

YEARS IN THE 100: 1

BM2 Freight Services, Inc. is a family-owned business; working with trusted carriers; using our customizable TMS; and developing a corporate culture that prioritizes excellence through customer service, transparency, and safety.

www.bm2freight.com

TOP EXECUTIVE(S):

Kevin Ball

Matthew Mason

Jeff Mason



85

RDI Corp.

YEARS IN THE 100: 1

A privately held contact center and IT firm committed to elevating the customer experience in its dedicated outsourced environment. Founded in 1978 as a research analytics company, RDI's expertise has grown to include full-service business process outsourcing solutions for contact center support, data analytics, and managed IT, and helpdesk services.

www.rdicorp.com

TOP EXECUTIVE(S):

Bronson Trebbi



86

Huseman Group

YEARS IN THE 100: 7

Provides a wide range of services including general contracting and construction management, structural repair, custom millwork, architectural metal work, superior quality general trades, and collaborative development.

www.husemangroup.com

TOP EXECUTIVE(S):

Mike Huseman

Bobby Smyth

Adam Kuehne

Ali Hubbard



87

Richard Goettle Inc.

YEARS IN THE 100: 11

A design-build contractor specializing in drilled and driven-deep foundations, earth retention, marine construction, grouting, and ground improvement. Headquartered in Cincinnati, OH since 1956, Goettle has eight additional offices serving the United States.

www.goettle.com

TOP EXECUTIVE(S):

Doug Keller



88

Gravity Diagnostics

YEARS IN THE 100: 1

Gravity Diagnostics is a state-of-the-art CAP-accredited and CLIA-certified laboratory licensed in all 50 states, providing innovative diagnostic testing in the areas of toxicology, pharmacogenetics, infectious and upper respiratory diseases, blood, and COVID-19. Its clients include universities, public health organizations, small private practices, Fortune 500 companies, and more.

www.gravitydiagnostics.com

TOP EXECUTIVE(S):

Julie Brazil

Tony Remington



89

Galerie USA

YEARS IN THE 100: 1

Founded by a creative entrepreneur with an unparalleled passion for candy and making people smile, Galerie's mission is to provide outstanding customer service while delivering fresh, innovative confectionery treats and gifts with a combination of quality and value.

www.galeriecandy.com

TOP EXECUTIVE(S):

Richard Ross



90

The BMW Store

YEARS IN THE 100: 16

The BMW Store and Cincinnati MINI has been a leader in luxury sales and service for more than 40 years. Its employees are passionate about selling and servicing the company's great products and especially passionate about serving and meeting the needs of customers.

www.bmwstore.com

www.cincinnati.mini.com

TOP EXECUTIVE(S):

Richard J. Winterman



91

Cincinnati Reds

YEARS IN THE 100: 23

As baseball's oldest professional franchise and owners of five World Series championships, the Cincinnati Reds are a multifaceted organization that extends far beyond the baseball field. The Reds use their resources to help the community, inspire local youth, keep fans connected, celebrate history, and keep the passion for baseball alive among current and future generations. www.reds.com

TOP EXECUTIVE(S):**Robert H. Castellini****Phillip J. Castellini**

92

TriVersity Construction Company

YEARS IN THE 100: 6

As one of the largest commercial construction companies in the Tri-State Area, TriVersity builds for clients with complex needs, intense regulatory environments, and high standards for quality and safety. It is known to focus on the customer experience, invest in ongoing innovation, and deeply commit to the communities in which it operates. www.trivc.com

TOP EXECUTIVE(S):**Melvin Gravely****Jim Watkins**

93

Sibcy Cline, Inc.

YEARS IN THE 100: 26

Operating since 1956, family-owned Sibcy Cline provides real estate brokerage services to the Cincinnati area with affiliates in relocation, mortgage, insurance, title, and home services. www.sibcycline.com

TOP EXECUTIVE(S):**Robin S. Sheakley**

94

BelFlex Staffing Network LLC

YEARS IN THE 100: 7

Providing flexible workforce solutions that help people, organizations, and communities succeed is more than our mission—it is the passion that drives us. www.belflex.com

TOP EXECUTIVE(S):**Jason McCaw****Robert Baer**

95

Xtek, Inc.

YEARS IN THE 100: 38

Designer and manufacturer of custom-machined and heat-treated parts and component assemblies for heavy-duty industrial applications, as well as a provider of engineering and field services for heavy industrial plants. www.xtek.com

TOP EXECUTIVE(S):**Roger Miller**



96

Graeter's Ice Cream Co.

YEARS IN THE 100: 1

Since 1870, four generations of the Graeter family have remained committed to handcrafting only the most indulgent ice cream available. From humble beginnings serving ice cream from a cart in Cincinnati to the nationwide presence of Graeter's Ice Cream today, the family has stubbornly held to ideals and processes of the founding generation.

www.graeters.com

TOP EXECUTIVE(S):

Richard Graeter



97

Pioneer Cladding and Glazing Systems, Inc.

YEARS IN THE 100: 4

Pioneer is a full-service contractor, specializing in the design, fabrication, and installation of unitized curtain wall and custom building facades serving the Midwest and Mid-Atlantic regions of the United States.

www.pioneerglazing.com

TOP EXECUTIVE(S):

Tom Heinold



98

Denier Electric Co., Inc.

YEARS IN THE 100: 2

A family-owned business with a rich history that goes back nearly eight decades. The business started as a small electrical contractor business and has grown into a multi-division business capable of meeting the needs of any construction project.

www.denier.com

TOP EXECUTIVE(S):

Jeff Heitker



99

Cold Jet, LLC

YEARS IN THE 100: 3

The global leader in dry ice blasting and production, providing products and services that both reduce hazardous waste streams and generate organizational improvements in cost, quality, and productivity. Cold Jet is dedicated to advancing the application of recycled carbon dioxide for commercial and industrial customers all over the world.

www.coldjet.com

TOP EXECUTIVE(S):

Eugene Cooke III



100

West Point Optical Group, LLC

YEARS IN THE 100: 1

A family-owned business with a personal goal to provide quality patient care by developing experienced, well-rounded vision health teams operating in each of our franchised Pearle Vision stores. In 2014, Bill Noble began the company when he bought 10 Pearle Vision stores in Ohio. Since then, WPOG has grown to oversee 82 stores in Michigan, Pennsylvania, Indiana, Florida, Ohio, Colorado, Arizona, Kentucky, Georgia, New Jersey, and Alabama.

www.westpointoptical.com

TOP EXECUTIVE(S):

William F. Noble

Congratulations, Rising Stars



We proudly continue the tradition of recognizing select companies as Rising Stars. These companies do not meet all the criteria for the Deloitte Cincinnati 100; however, we applaud them for their achievements and potential for continued success. Congratulations!



STNL Development

STNL Development specializes in developing build-to-suit, single-tenant net lease properties for some of the country's fastest-growing brands. According to their website, STNL Development combines incomparable industry knowledge with outside-the-box thinking to develop unique solutions for companies that are expanding their footprint.

www.stnldevelopment.com

Top executives: Chris Canarie and Dave Neyer, Co-Founders and Principals



Thunderdome Restaurant Group

Officially founded in 2012, Thunderdome Restaurant Group was created with a simple vision: to create a memorable guest experience, and make sure to positively impact its teams and guests every single day. Currently, Thunderdome has eight concepts in its portfolio with more than 40 locations nationwide. Its concepts include Bakersfield, City Bird, Currito, The Eagle, Krueger's Tavern, Maplewood, Pepp & Delores, and SoHi.

www.thunderdomerestaurants.com

Top executives: Joe Lanni, John Lanni, and Alex Blust, Co-Founders and Owners



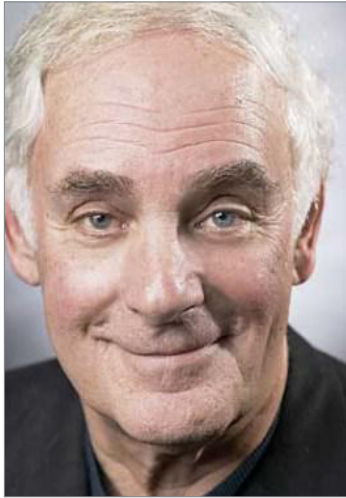
Ultimate Toys®

Founded in 2018 from a personal journey, Ultimate Toys is now one of America's largest distributors and dealers of luxury Mercedes Sprinter conversion vans with more products on the horizon. Ultimate Toys prides itself on delivering best-in-class products and experiences.

www.ultimatetoys.com

Top executive: Josh Green, President

Carl H. Lindner Award for Entrepreneurial and Civic Spirit



Neil K. Bortz
Towne Properties

We are pleased to present this award to Mr. Neil K. Bortz, founder and chairman of Towne Properties. Mr. Bortz's drive to improve the local business and community is admirable and mirrors Mr. Lindner's leadership style, which was an inspiring blend of exceptional work ethic, civic responsibility, and faith.

Congratulations, Neil!

Born and raised in Cincinnati, Neil K. Bortz is the founding partner of Towne Properties, a real estate development, investment, and management company specializing in mixed-use projects and suburban residential development. He is still active in the company and serves as a member of the Board of Directors for Integrative Medicine Foundation, 3CDC, and the National Multi-Housing Council. In addition, Neil serves as chairman of the Alumni Foundation for Walnut Hills High School, from where he graduated and was inducted into its Hall of Fame in 2011.

After four years serving in the US Navy Air, Neil attended Harvard College and Harvard Business School. While at business school he considered returning to Procter & Gamble's advertising department and acquiring an old house in Mount Adams to fix up and walk to work. Taking a course at the Harvard MIT Joint Center for Urban Studies from Professor Lewis Mumford, he was inspired to buy not just one home on the Hill but to somehow lead the renaissance of that declining inner-city neighborhood.

On June 1, 1961, Neil started Towne Properties and shortly thereafter partners Marvin Rosenberg and Bert Agin joined the Towne family. They turned five houses on St. Gregory Street into 16 cutting-edge apartments and called it St. Gregory Row—which became their company's logo. Over time, the partners branched out to suburban and urban apartments, office buildings, shopping centers, recreational properties, and development.

Over his 65-year career, Neil has received many awards for his dedication and passion for improving Cincinnati. In fact, he served on 11 community boards over the years, not including the ones he is involved in today. Notably and most recently he was recognized as an Honoree for the Pillar Award for Community Service – Greater Cincinnati, and in 2018, he was named to the Cincy Entrepreneur Hall of Fame.

Today, Towne manages an apartment portfolio of more than 14,000 units, 700,000 square feet of commercial space, and more than 130,000 condominium and association units. The company is headed by one of Bortz's sons, Adam, who serves as CEO. Another son, Brian, serves as construction president. His third son, Chris, is also in the business, running Towne Construction Services and TowneScapes in Batavia.

Thank you to our sponsors



Great American Insurance Group's roots go back to 1872 with the founding of its flagship company, Great American Insurance Company. The members of Great American Insurance Group are subsidiaries of American Financial Group, Inc., an insurance holding company with assets of approximately \$70 billion. As one of the largest specialty commercial property and casualty insurers in the United States, Great American's business is founded on an entrepreneurial approach that allows "local" decision-making for underwriting, claims, and policy servicing in each of our niche operations.

Great American Insurance Group is engaged primarily in property and casualty insurance, focusing on specialty commercial products for businesses and in the sale of traditional fixed and indexed annuities in the retail, financial institution, broker-dealer, and registered investment adviser markets. Each business operation designs products, builds relationships, and creates distribution synergies in the markets it knows and serves. Great American is honored to be a part of the 2022 Deloitte Cincinnati 100 program.

Today, we salute the honorees and the contributions each has made to strengthen the Greater Cincinnati economic environment, exemplify community leadership, and motivate others to succeed. Through these efforts, Cincinnati is a great place to work and live.

For more information about Great American Insurance Group or its parent company, American Financial Group, please visit www.greatamericaninsurancegroup.com.



LOCALiQ is the marketing solution from the *Cincinnati Enquirer* and Cincinnati.com and is part of the USA TODAY NETWORK. We provide businesses the smart way to reach local customers. As local marketing becomes more complex, LOCALiQ empowers you with unique insights from 125 million consumers in our network of sites, apps, and experiences and learnings from millions of local leads delivered each year that help you engage more than eight out of ten local adults—nearly 1.5 million weekly readers throughout the region. We couple that with end-to-end service from our experts using local marketing best practices proven across the country to simplify local marketing and provide you the confidence of growing your business. LOCALiQ Cincinnati is honored to support the program. We salute the honorees and the contributions each has made to strengthen the Tri-State Area business community.

For more information, please visit www.cincinnati.com.

Thank you to our distinguished award providers



As one of the first women-owned manufacturing companies in the United States, the Rookwood Pottery Company represents the impact private companies can have on their communities. The Rookwood Pottery Company continues to build upon its rich heritage and creates the highest-quality art pottery and architectural tile in the United States. With a team of more than 70 employees, it is committed to providing patrons with a one-of-a-kind luxury experience and product. Rookwood cultivates a culture of artistic inspiration, balancing its history of quality and excellence with the forward-thinking momentum that is at the core of Rookwood's soul.

In 2006, Deloitte commissioned the Rookwood Pottery Company to create the unique award provided to the Deloitte Cincinnati 100 companies. As an organization with a rich Cincinnati history, Rookwood was the clear-cut choice to provide a custom award that symbolizes the proud traditions and history of our city. This handcrafted piece of American ceramic art honors the private businesses and owners that so heavily contribute to our local economy and community by their mere existence.

Thank you, Rookwood Pottery Company, for your continued support.



Storopack is honored to provide each award associated with the Deloitte Cincinnati 100 with its very own custom and protective packaging. The company has been providing clients with many different types of protective packaging solutions consisting of air, paper, loose fill, and foam cushions since 1978. The packaging used to protect the Deloitte Cincinnati 100 program awards during transit is Storopack's FOAMplus® premolded cushion. All FOAMplus® premolded solutions are designed to ensure product protection during transit so products will arrive damage-free. It's no wonder Storopack was a clear-cut choice in designing and producing a first-class protective packaging solution for the Deloitte Cincinnati 100 award.

Thank you, Storopack, for your continued support.

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Please visit www.deloitte.com/us/private for more information.

Let's talk

Local Deloitte contacts



Tom Plaut
Deloitte Private leader
Tax partner
Deloitte Tax LLP
tplaut@deloitte.com



Aaron Zboril
Audit managing
director
Deloitte & Touche LLP
azboril@deloitte.com



Courtney Reitman-Deinlein
Tax managing director
Deloitte Tax LLP
creitmandeinlein@deloitte.com



James W. Sowar
Cincinnati managing
partner
Deloitte LLP
jsowar@deloitte.com



Denny Fox
Sales executive
Deloitte Services LP
dfox@deloitte.com



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