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Google Cloud

Orion

REDUCE ACQUISITION CYCLE TIME WITH AGENTIC AI

Orion for Government is an AI product built for customers as an agentic layer across the acquisition lifecycle, augmenting existing and future contracting systems and processes.

Challenges in federal acquisition



Multiple Data Sources:

Procurement teams engage across multiple apps to stitch together the data and insights they need.



Lack of near-Real-Time Insights:

Acquisition teams don't get fast, dynamic answers to questions spanning their current activities, federal or agency policies, and contract portfolios.



Duplicative Work:

Acquisition teams are frequently unaware of similar procurements occurring in other parts of the organization, limiting ability to reduce duplication and leverage economies of scale.



Manual Tasks & Oversight:

Acquisition teams need more support for document generation that captures good practice, to leave more time for strategic activities like negotiations and performance monitoring.

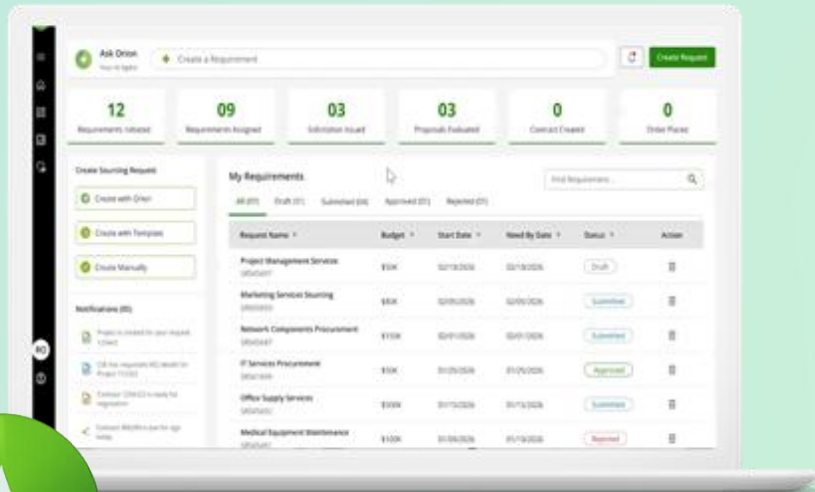
*DELOITTE HAS A **SOLUTION***

Orion for Government



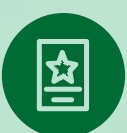
Accelerates Acquisition with Interoperability

- **Built on Google's stack**
Gemini-powered, including Gemini Enterprise, compatible with the G-Suite, and configured for enterprise compliance.
- **Extendable**
Flexible to efficiently interact with and be accretive to your existing and future tech landscape.
- **User and Persona driven**
Creates a persona-based and unified experience for mission, contracting staff and management, while enabling operational efficiencies.



*Illustrative dashboard

Enables Operational Efficiency with Defined Modules

- **Requirements Generation:** Generates new requirements driven by user inputs, government-selected outcome-based examples to jump start Integrated Product Team (IPT) engagement.
- **Market Research Agent:** Builds market research with smart checks to refine requirements and helps prioritize commercial, outcome-based contracting strategies.
- **RFx Drafting (Request for X):** Develops solicitation content by analyzing scope documents and intake forms to generate solicitation documents or contract amendments in a standard template.
- **Proposal Evaluation:** Supports proposal reviews against evaluation criteria to accelerate and improve the sourcing process.
- **Contract Review:** Reviews contract information (single or bulk) against standard guidelines.
- **Talk to Contract & Policy:** Provides pointed answers to user questions across one or multiple contracts or policies, including the FAR (Federal Acquisition Regulation), through a chatbot interface.
- **Dashboarding:** Delivers configurable, dynamic dashboards for market trends and persona-based insights.
- **Administration:** Enables administrators to provision access levels and modify AI prompts for agents and training data sets.

DEMONSTRATED OUTCOMES

100X

Faster contract development and redlining with insights available in seconds

25%

Improvement in adherence to compliance policies

30%

Reduction in overall cycle time



UP TO 50% realized productivity



~ 50% increased velocity



System enforced compliance

Numbers Based on Deloitte Commercial Engagements

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