



Empowering growth through Strategic Transformation

Introduction

A well-established consumer products company, operating across more than a hundred countries, was eager to accelerate its growth through acquisitions and strategic partnerships. However, as the business expanded, the finance team began to encounter significant operational hurdles that threatened to slow progress.

Challenge

The company's Accounts Payable department was experiencing high turnover, which led to a growing backlog in vendor setup, invoice processing, and payments. These issues created bottlenecks that not only impacted day-to-day operations but also risked undermining the company's growth plans. The need for standardized processes and robust controls became increasingly urgent to support ongoing expansion.

Solution

To address these challenges, the company worked with Deloitte to reimagine its finance operations. Deloitte introduced an "Operate to Transform" approach, establishing operations to provide additional capacity and flexibility. The solution included implementing advanced technologies such as Oracle Cloud, Informatica (MDM), and Deloitte's proprietary Zora AI™ tool, which modernized the company's technology framework. Deloitte also helped create a talent hub, expanding support beyond Accounts Payable to areas like Accounts Receivable, Procurement, Accounting, Compliance, and International Business Support. These changes enabled the company to centralize processes, automate routine tasks, and respond more effectively to business demands.

Value delivered



2500+

vendor setups completed in 1 year



25%

cost reduction achieved



17%

increase in invoice processing volume



5

automation initiatives implemented
in 1 year



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