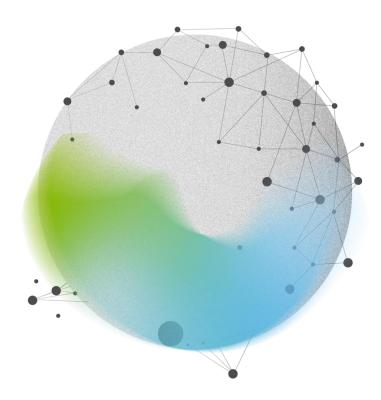
# Deloitte.



# **Digital workforce for Coupa**

Realize your procurement potential with Deloitte's Robotic and Intelligent Automation Services

Deloitte's Digital Workforce for Coupa includes a comprehensive library of pre-built bots and use cases designed to capture process efficiencies, which can reallocate staff for strategic work, boost results accuracy, improve quality, enable 24×7 processing, and reduce time spent on exceptions. Deloitte can help you implement leading-edge technologies, including Robotic Process Automation (RPA) and artificial intelligence to maximize the efficiency of your sourcing and procurement initiatives. For continuing impact, Deloitte also offers full-lifecycle Coupa application management services.

- Robotic Process Automation can help make your
   Coupa processes more efficient by reducing or removing
   manual work and improving results and reporting.
   Automation can provide consistency, availability, efficiency,
   flexibility, and scalability to Coupa implementations,
   helping to improve spend under management, invoice
   matching, and timely receiving.
- Intelligent Automation technologies can drive better results, helping to inform decisions and accomplish objectives that have traditionally required human intelligence—such as planning, reasoning from partial or uncertain information, and learning. Cognitive technologies are not just about cost-cutting automation applications: They're as much—if not, more—about smarter, better predictive insights.

Deloitte's Robotic and Intelligent Automation Services (R&IA) can help you automate manual tasks and enhance decision-making, leading to increased productivity, better knowledge-based interactions with customers and employees, and the ability to solve complex problems.

Our integrated team of process, technical automation, and cognitive specialists brings functional and industry knowledge, plus proven experience in delivering R&IA deployments.

## SPECIFICALLY, WE COVER:



Source-to-Pay Robotic and Intelligent Automation Opportunity Assessments



Source-to-Pay Robotic and Intelligent Automation Implementation



Source-to-Pay Robotic and Intelligent Automation Deployment and Monitoring



# Reimagine procurement



#### SOURCING

- · Initiate sourcing events
- Invite supplier to RFx
- · Supplier communications
- RFx creation
- Creating/Tracking sourcing project tasks



# CONTRACT LIFECYCLE MANAGEMENT (CLM)

- · Award contract
- · Legacy contract migration
- Automatic contract request/ record creation
- Pre-qualification questionnaire
- Contract terms enforcement on mass purchase requisition
- Contract compliance
- Coupa contract record and creating tiered workspace
- Cognitive contracts
- · Preferred supplier validation
- Negotiated rate and volume verification
- Start date of the contract (live, terminated, not-started)
- · Budget validation
- · Automating notifications



#### **PROCUREMENT**

- Buyer chat bot
- · Requisition data entry
- · Updating purchase requisition
- Requisition validation of catalog items
- Validation of free-text/ non-catalog requisition items
- Updating purchase requisitions with updated commodities
- · Auto-receiving requisitions
- Freight cost tolerance reconciliation
- Order monitoring
- · PO flip
- · PO closure



#### **INVOICING**

- Invoice entry automation
- Delete/bypass approval workflow
- · Self-invoice creation
- · Non-PO invoice coding
- Non-PO invoice creation
- Update and approve non-PO invoice
- Assignment of buyers, requesters and AP to invoices
- · Invoice data validation
- Invoice creation based on supplier invoice
- Automatic posting of local company code invoices
- Tax and accounting determination
- · Paper invoice data entry
- · Offline email approval



#### **INVENTORY**

- Physical inventory—entering stock count process
- Order fulfillment optimization
- Payment term invoice reconciliation
- · Reporting consolidation



### **ACCELERATORS**

- Pre-configured integration to ServiceNow®
- Creation of configuration documents
- Making changes to an existing Coupa system
- · Data migration
- Test automation
- Security testing
- Creation of training document
- · Master data upload

# Get in touch

#### **Don Good**

Global Coupa Alliance Partner Deloitte Consulting LLP dongood@deloitte.com

### **Jonathon Magick**

Principal, Sourcing & Procurement Deloitte Consulting LLP <a href="magick@deloitte.com">jmagick@deloitte.com</a>

## **David Lagenmayr**

Vice President Coupa Sales Executive Deloitte Consulting LLP dlangenmayr@deloitte.com

#### **Melissa Hartman**

Alliance Manager
Deloitte Consulting LLP
mehartman@deloitte.com

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see <a href="https://www.deloitte.com/us/about">www.deloitte.com/us/about</a> for a detailed description of the legal structure of Deloitte USA LLP, Deloitte LLP and their respective subsidiaries. Certain services may be available to attest clients used on the lates and conditions of public accounting.

Copyright © 2023 Deloitte Consulting LLPAII rights reserved. Member of Deloitte Tourche Tohmatsu Llimited

