



CloudBilling 360TM



The GenAI FinOps solution

With increasing cloud consumption, the journey to effectively govern cloud usage has become more challenging. IT and business leaders often struggle to manage and control complexities introduced by cloud, such as demand unpredictability, multi cloud sprawl, complex pricing and discounting structures. To address these challenges, keep costs in check, and gain the expected ROI on their cloud investments, it has become important for organizations to embrace Cloud FinOps.

39% of organizations

have reported optimizing costs post migration as a challenge¹

47% of businesses

don't right-size their instances, necessitating consumption management²

Up to 30% of discounts

are wasted by businesses that do not have a mature FinOps capability²

32% of all cloud spend

is wasted by cloud users across all industries²

Deloitte brings Cloud FinOps experience in supporting clients throughout every stage of their journey to develop & adopt leading tools, processes, and structures to enable the financial transparency, predictability and controls needed to maximize the value of the public, private, hybrid, and multi cloud environments.

Sources:

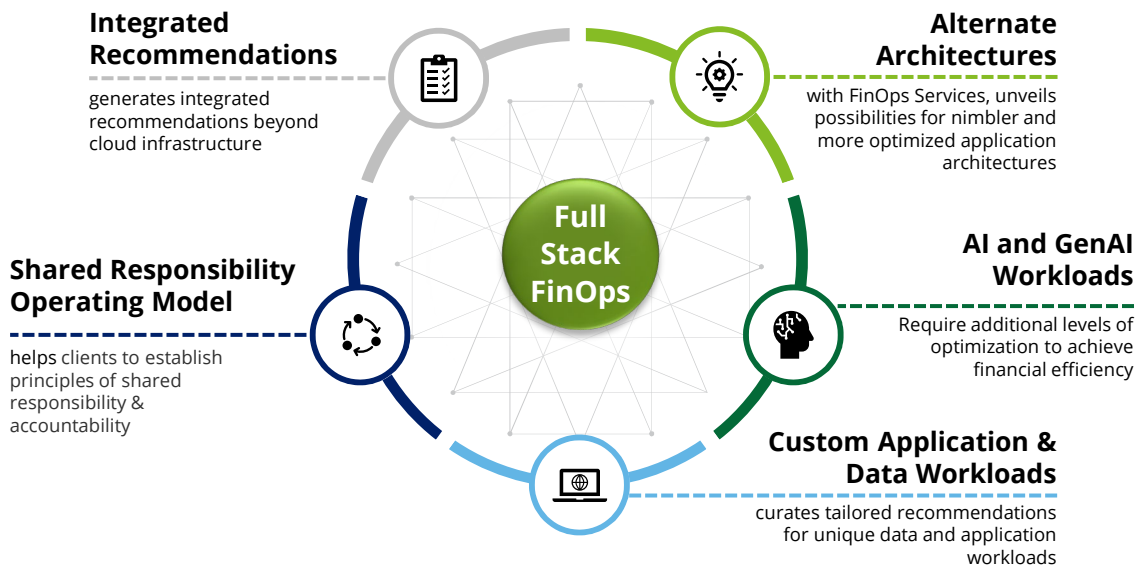
- (1) [Flexera-State-of-the-Cloud-Report-2024](#)
- (2) [Cloud Cost Optimization Report by Forrester](#)

CloudBilling 360™

is a Deloitte-built GenAI FinOps solution that enables enterprises to visualize, optimize and control their cloud spends at scale and with minimal effort. It leverages AI-driven cost predictions, provides cost saving insights and automates the implementation of those recommendations. It seamlessly integrates with our FinOps services, while serving as a centralized FinOps platform to help client's unlock full potential of cloud. Organizations have the flexibility to either deploy in their enterprise cloud environment or use the Deloitte managed SaaS version.



Full Stack FinOps is the next evolution of FinOps³. Unlock maximum potential of Full Stack FinOps with **CloudBilling 360™**



Align your business needs with the right solution choice

Features	CloudBilling 360™ – Enterprise cloud	CloudBilling 360™ – SaaS Solution
Data Sovereignty	Full regulatory compliance with local data laws	Billing data is securely hosted within Deloitte
Customization	Highly customizable to fit unique business needs	Standard customization suitable for common requirements
Scalability	Scales to fit enterprise needs, scale and archival data needs	Quickly scalable without infrastructure provisioning
Security & Compliance	Aligns to organization specific data security and compliance needs	Leverage Deloitte standard security and compliance policies for robust data protection
Performance & Reliability	Optimized for high performance and reliability	Consistently high performance backed by SLA
Data Management	Full control over data management, ideal for complex requirements	Centrally managed data and ease of management
Support	Personalized support & tailored maintenance	Centralized, efficient support & low maintenance

Source:
(3) [Full Stack FinOps - The Next Step to Maximize Business Value](#)
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CloudBilling 360™ - a FinOps Certified Platform


CloudBilling 360™ is now a FinOps Foundation Certified Platform, thus reinforcing its credibility to serve as a centralized FinOps platform for enterprise clients. Its innovative features provide comprehensive cloud financial management, perfectly aligned with key FinOps domains and capabilities. With our built-in capabilities, support for all major cloud providers, and our GenAI features Deloitte CloudBilling 360™ is enabling efficient and scalable Cloud FinOps practices.



Comprehensive capabilities that span across the core FinOps service domains




CloudBilling 360™ - The core value proposition to help drive FinOps Success




FinOps practitioner built stack

Developed through **Deloitte's mature FinOps practice** and experience gained from implementing FinOps across multiple clients globally. Coupled with our FinOps services, the solution drives **strong value for enterprises** as cloud workloads ramp up over time.




Generative AI features

GenAI powered chatbot provides conversational capabilities for quick access to cloud financial data and reports. Helps in identification of hidden trends and correlations which provides summarized information that can be easily shared with the stakeholders.




Cloud-native architecture

Utilizes Cloud-provider native capabilities to help ensure **architecture is open, flexible, and extensible**. Fully integrated into AWS, GCP, and Azure. Existing cloud talent can support the solution easily along with customizations.




Secure by design

Data both at rest and in motion is **contained within the enterprise**. Existing organizational privacy and security controls are respected as applicable. Flexibility to store and retrieve archival data based on need.



Tailored solution

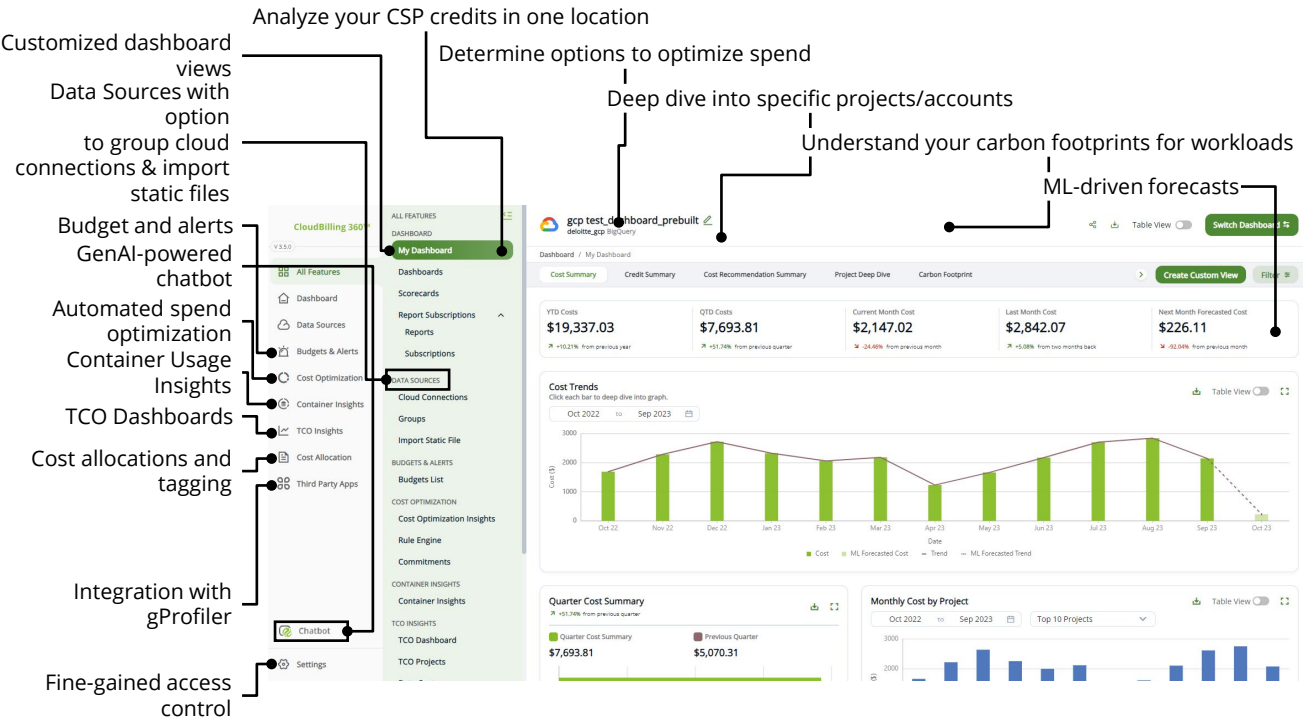
The solution can be tailored to meet the **business needs** of the enterprise. Deloitte will support with **solution deployment and post deployment support** to accelerate the cloud value realization journey for the enterprise.



Faster realization of savings

Fixed costs for application deployment and configuration. Strong **return on investment (ROI)** with a capped investment in a multi-features, tailored Cloud FinOps solution.

CloudBilling 360™ key features snapshot





CloudBilling 360™: Empowering teams with financial visibility and cloud governance

Get in Touch



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