

SHARED TRAITS

These tendencies are observed in both adjacent types

P D SHARED TRAITS

Embrace Risk
Decide Quickly
Brush Off Mistakes
Call The Shots
Try It Out

Driver

Quantitative
Logical
COMMANDER
Focused
Competitive
SCIENTIST
Experimental
Deeply Curious

Pioneer

Outgoing
Detail-Averse
Spontaneous
Risk-Seeking
Adaptable
Imaginative

SHARED TRAITS P I

Build Relationships
Prefer Teamwork
Express Emotions
Display Flexibility
Trust People & Ideas

D G SHARED TRAITS

Build Spreadsheets
Value Individual Work
Contain Emotions
Display Discipline
Question People & Ideas

Diplomatic
Empathic
TEAMER
Traditional
Relationship-Oriented
DREAMER
Intrinsically Motivated
Non-Confrontational

Methodical
Reserved
Detail-Oriented
Practical
Structured
Loyal

Integrator

SHARED TRAITS I G

Tolerate Risk
Deliberate Decisions
Internalize Mistakes
Make It Happen
Trust the Tried & True

Guardian

