



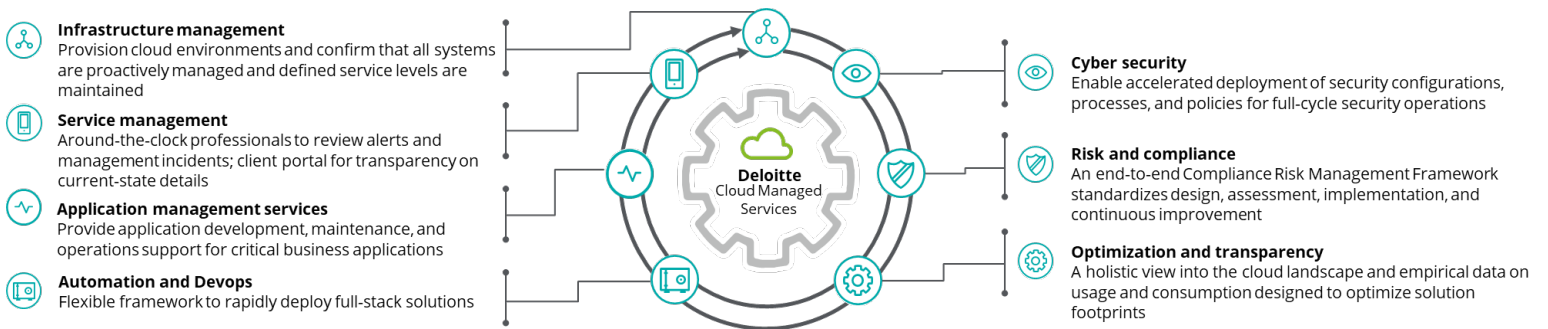
Deloitte's Cloud Managed Services can help simplify the management of existing and new cloud workloads

Scalability, agility, rapid deployment, technology on-demand. These are just a few of the potential benefits companies stand to gain with a move to cloud. However, that move doesn't end with a data migration. It's an ongoing journey, and it requires fresh thinking about infrastructure and management.

With traditional, non-cloud models, companies manage the entire spectrum of their IT function. Migrating data workloads to the cloud can help with IT management by reducing the physical IT infrastructure, but the majority of cloud providers don't offer other critical IT management services. As a result, many organizations that want to leverage cloud find it difficult because they don't have the resources and skill sets necessary to operate effectively in a cloud-based environment.

There's a better way. Deloitte's Cloud Managed Services (CMS) can work with you to design, build, and operate end-to-end, turnkey cloud solutions, including management of cloud-based infrastructures that contain critical business applications. What's more, our OpenCloud cloud management platform can accelerate and automate our best to leading practices across seven multi-disciplinary areas, with tailored solutions that provide the scalability, agility, and rapid deployment capabilities to help you realize your cloud goals and engineer advantage.




Deloitte offers Cloud Managed Services across the major hyperscalers to assist clients at every stage of their cloud journey.



Deloitte has been recognized as a **Leader in 2022 Gartner® Magic Quadrant™ for Public Cloud IT Transformation Services** with the highest Ability to Execute and furthest Completeness of Vision.*

*Source: Source: Gartner, Magic Quadrant for Public Cloud IT Transformation Services by Mark Ray, Tobi Bet, David Groombridge, Craig Lowery, DD Mishra, William Maurer, 20 July 2022. GARTNER and MAGIC QUADRANT are registered trademarks and service marks of Gartner, Inc. and/or its affiliates in the U.S. and internationally and are used herein with permission. All rights reserved. Gartner does not endorse any vendor, product or service depicted in its research publications and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's Research & Advisory organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Flexible integration and delivery options

	Deloitte OpenCloud Management Platform	Client Cloud Management Platform
Build 	Accelerated deployment and configuration of new client environments by leveraging Deloitte's library of automation and runbook templates	Custom build, configuration, and deployment timelines designed to meet unique client requirements and incorporate Deloitte leading practices
Manage 	Integrated suite of managed and security services available on demand and delivered using the Deloitte OpenCloud platform, automation, and integrated support processes	Customized set of managed and enterprise-grade security services delivered using client's own cloud management platform and support processes
Operate 	Around-the-clock support and incident remediation from Deloitte's worldwide delivery team utilizing ITSM system EBonding integration with Client ITSM system	Around-the-clock support and incident remediation from Deloitte's worldwide delivery team

How Deloitte can help

Deloitte CMS follows a holistic, integrated approach that supports major hyperscalers such as AWS, Microsoft Azure, VMware Cloud, Oracle Cloud, and Google Cloud. Our specialized resources have an in-depth understanding and strong track record of delivering cloud solutions to clients across a broad range of industries. Further, Deloitte is specifically positioned to design, execute, and manage a holistic strategy that puts cloud technologies in service of your vision for the future.

With CMS and OpenCloud, we can help you realize both short and long-term benefits with your cloud deployment such as:

- Optimized CSP spend, by potentially 30% or more, with reduced or restructured costs, with pay-as-you-go models that enable scalability and agility
- Rapid cloud deployments configured and managed to your needs and budgetary goals
- Robust security and compliance capabilities for peace of mind
- Enhanced performance and efficiency that frees up resources to focus on delivering business value rather than managing day-to-day cloud complexities
- Insightful and knowledgeable guidance and support from strategy, to deployment, to continued operation
- Accelerated public cloud adoption and transformation of your cloud environment
- Optimized workloads that can grow and shrink without the need to hire or train resources

Success Stories

Large Pharmaceutical Company

- Migrated to fully-cloud-based, managed, big data and analytics platform
- Automated approach to meeting regulatory requirements
- Ongoing global build out with reusable automation

Higher Education

- Migrated a student management system to a cloud-based infrastructure
- 24x7, live support for change requests and incident management
- Business transformation to achieve quicker release cycles, cost effectiveness, scalability, and agility

Large Media Company

- Financial transformation with new SAP ERP landscape
- Migration plan to help reduce risk for data transfer to cloud
- Scalable environment, automated scripts for future builds and customized protection for PII data

Why Deloitte

We can help you define a clear, efficient, and cost-effective business strategy that can provide your organization with a stable, scalable platform designed to support continued growth in an increasingly competitive market. Let our experienced team of professionals guide you into the cloud today and show you how the right strategies, technology, and resources can lift your business to new heights.

Start the conversation. To learn more, visit <https://www.deloitte.com/us/cloudmanagementservices>

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