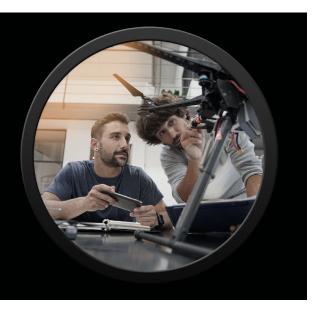
Deloitte.

Innovate Service Delivery

To Maximize the ROI with nCino Transformation



Deloitte's **nCino Operate** offering is centered around key operational objectives to establish an effective service delivery organization

Govern and Manage Risk Support credit delivery or

treasury services with a focus on rapid platform stabilization and continuous improvement



Service Driven by Insights Enhance IT services using rootcause analysis, automation, and insight-driven approach to

deliver at scale

Accelerated Service Delivery

Accelerate results using nCino experienced teams that can scale nonlinearly to manage varying demands



Leverage Industry Experience

Leverage nCino and Salesforce certified SMEs and commercial banking industry specialists to strengthen service delivery



Evolve Connected Experience Evolve user journey and

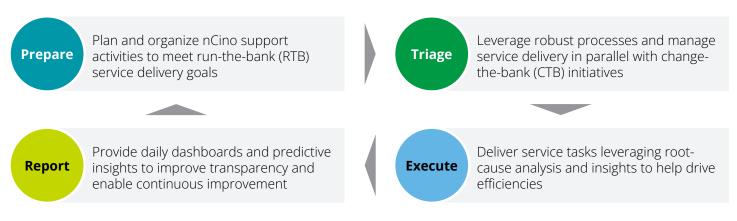
Evolve user journey and experience to boost adoption and operational efficiency



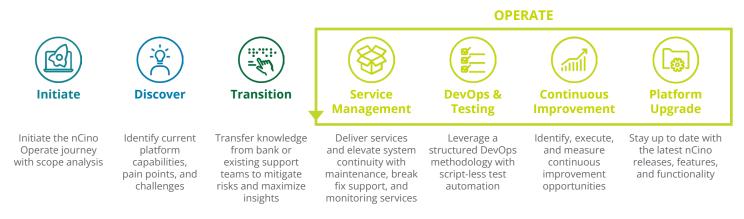
Operate to Innovate

Free up dollars with efficiency gains to fuel innovation and enable continuous evolution

Key Focus Areas to Navigate the Shift to Operate



Journey to Standing Up Your Operate Model



The Deloitte Difference

For your institution's nCino Operate journey



Maximize

the value

of nCino

with the

Deloitte

approach

~20% Quality Improvement

Leverage talent, efficient processes, controls, and automation to help reduce delivered defects in every iteration

~15% Productivity Improvement

Scale support for more applications rapidly with our insights and accelerators to optimize costs and help redirect funds to change-the-bank (CTB) initiatives

Leading-Edge Commercial Banking and nCino Experts

Benefit from access to industry specialists in commercial banking domain in addition to more than 330+ nCino certified practitioners

Innovative Delivery Models

Adopt innovative engagement models with delivery pods of certified practitioners located globally to deliver results effectively

Take the Next Step

Explore the nCino Operate fit for your institution and plan the road map ahead



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