



nCino Diagnostic™

Banks have implemented the nCino platform with the intent of delivering a **world-class lending experience**. But how do you **unlock the full potential** of the platform? And how do you position yourself to **maximize long-term ROI**?



Deloitte's nCino Diagnostic™ solution provides an **accelerated** approach to evaluate your existing nCino-enabled credit landscape and identify opportunities to further **optimize efficiencies** and **generate value**.

This solution—a holistic diagnostic spanning people, process, technology, and data—**benefits banks** by producing a road map of actionable insights that allows you to **get the most out of your strategic investment** and set the path for **future evolution**.

FACING CHALLENGES WITH YOUR nCino CREDIT DELIVERY PLATFORM?

TYPICAL REASONS EXPERIENCED BY YOUR PEERS



Do your users feel the platform is too **cumbersome for their processes**?

Disconnected business processes and poor UI/UX design to navigate through the loan life cycle stages



Are users employing **manual workarounds** for functionality that should be automated?

Fragmented ecosystem with a lack of end-to-end workflow automation, misaligned with industry standard processes



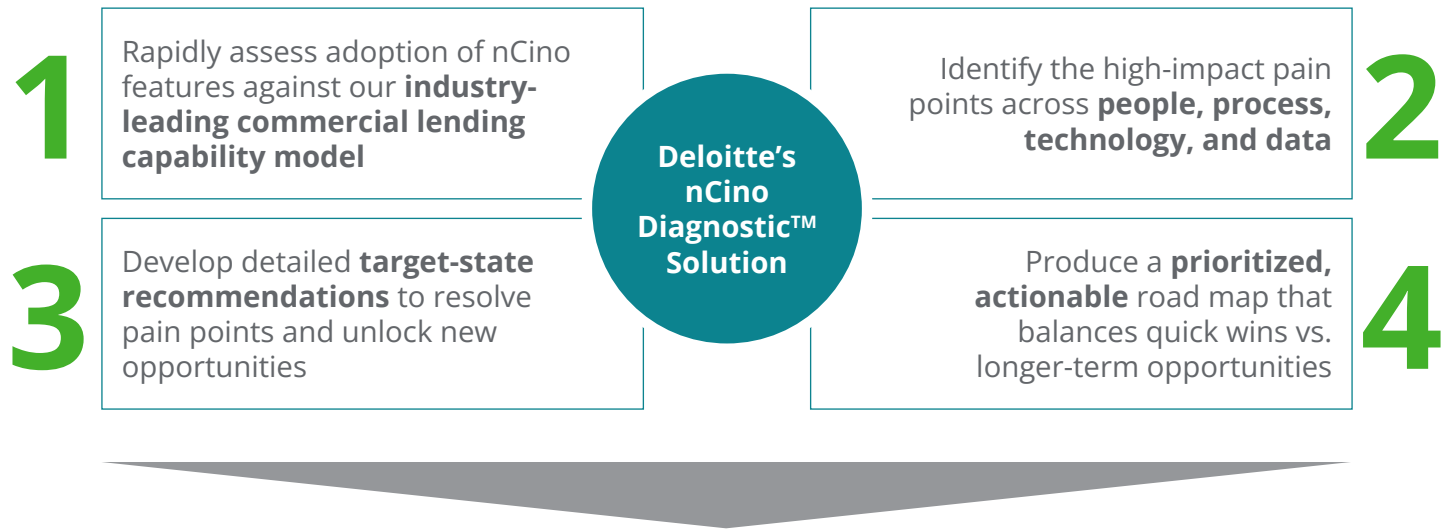
Are you **struggling to keep up** or **not taking advantage** of the capabilities available in the latest nCino releases?

Inadequate platform ownership and IT change management preventing the ability to keep pace with nCino product road map



Are you burdened with **data anomalies** that result in **ineffective credit analysis** and **decisioning**?

Lack of clarity in source of truth, data ownership, and inadequate data controls for areas such as risk, collateral, covenants, etc.



MAXIMIZE THE RETURN ON INVESTMENT



Improve operational efficiency to offer **best-in-class credit delivery** services



Reengineer business processes and nCino platform capabilities to **boost user adoption**



Implement **data integrity and controls** to **improve trust** in the platform



Enable **continuous innovation** through a comprehensive road map and operating model

Take the next step

Plan the road map to reach the continuous evolution faster



Fadl El-Laoune

fellaoune@deloitte.com



Ketan Bhole

kebhole@deloitte.com



Mani Venkatraman

mvenkatraman@deloitte.com



Caroline McKelvey

cmckelvey@deloitte.com



Reach out to **Terry Monahan** at tmonahan@deloitte.com to learn more from our nCino subject-matter experts.