







# Optimize your operations

“ In the age of digital banking, operational efficiency is paramount to an institution’s success ”

## Challenges you may be facing

-  Process bottlenecks increasing cycle times and putting additional strain on resources
-  Ambiguous roles and responsibilities yielding inconsistencies and poor handoffs between teams
-  Difficulty adopting newer capabilities and keeping up with the nCino roadmap
-  Users employing manual workarounds and external tools rather than relying on the nCino platform

## Drive efficiency from your lending and treasury transformation

### Business Process Assessment

Deloitte will leverage its extensive lending transformation experience to perform a **comprehensive assessment across roles, business process, and technology**. The results and recommendations of this assessment get translated into a Target Operating Model (TOM), which **streamlines workflow across the end-to-end lending life cycle**. This offering includes:

- Evaluating roles and responsibilities across the lending life cycle.
- Assessing workflow and handoffs to **identify inefficiencies and bottlenecks**.
- Developing a TOM that **creates efficiency through clearly defined processes**.

### Accelerated nCino Diagnostic

Deloitte offers a powerful diagnostic methodology—a **rapid approach to identifying problems** in business and enabling technologies—for innovation in your nCino implementation journey. This offering includes:

- Assessing the adoption of nCino and identifying **the inefficiencies across people, process, technology, and data capabilities** with your nCino implementation.
- Developing solution recommendations to resolve the pain points, and identifying opportunities **to evolve the platform for better adoption and improved productivity**.
- Producing a **prioritized, actionable roadmap** that balances quick wins vs. longer-term opportunities.

## Our differentiated experience



Robust assessment framework to create target operating models



Proven nCino Diagnostic framework to unlock nCino's potential



Track record of executing successful and lasting nCino implementations



Extensive experience implementing data integrity controls to improve trust



Highly experienced nCino functional and technical resources



Deep industry experience across commercial, retail, and treasury banking

## Ready to learn more?



**Fadl El Laoune**

*Managing Director*

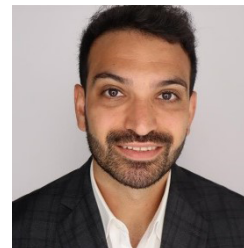
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Digital banking and transformation is at the heart of nearly every banking engagement Deloitte does.  
**We have the industry and nCino expertise to deliver on your journey.**

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