



AI-powered formulary / PA validation for life sciences market access

Pharmaceutical manufacturers face significant challenges in validating payer formularies. Inconsistent, incomplete, or outdated data, manual processes, and frequent changes in payer requirements increase the risk of revenue leakage, compliance issues, and missed patient access opportunities.

Key business questions to address

- Are our products disadvantaged compared to contract expectations?
- Are there new formulary terms that conflict with our contract terms?
- How do our product positions compare to competitors?
- What changes have been made to a formulary since the last publish date?
- What is the potential rebate liability with a formulary change?

Benefits for an improved formulary validation solution

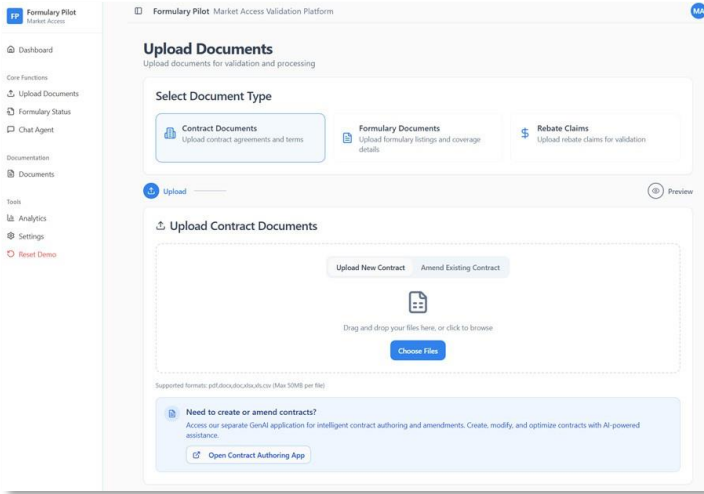
- Reduced revenue leakage (i.e., savings estimated at up to 1% of total rebates paid)
- Mitigated access and affordability challenges for patients due to inaccurate formulary and/or prior authorization information
- Improved accuracy in rebate claims adjudication
- Reduced financial and compliance risk
- Freed-up resources for analysis and strategic decision-making
- Clear insights into contract and formulary alignment, highlighting discrepancies and actionable differences
- Efficient handling of voluminous documents and complex product portfolios

Generative and Agentic AI can automate the analysis of unstructured and structured data; flagging discrepancies and providing actionable insights. This approach streamlines validation, reduces manual effort, and supports proactive claims management.

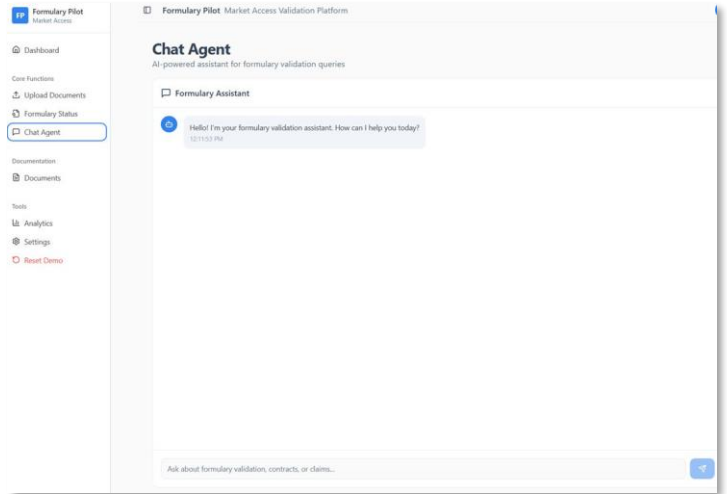
How AI can enhance formulary validation

- Contract Exploration: Agents reference contract terms and amendments, maintaining historical precedence
- Formulary Validation and Compliance: Agents scan payer formulary lists / PAs and adjudicate actual status against contracted positions
- Rebate Claims Validation: Agents continuously validate incoming rebate claims against contract terms and payer data, logging non-compliant claims and mitigating revenue leakage
- Compliance Analysis: Agents cross-check clauses within documents to ensure alignment and log inconsistencies

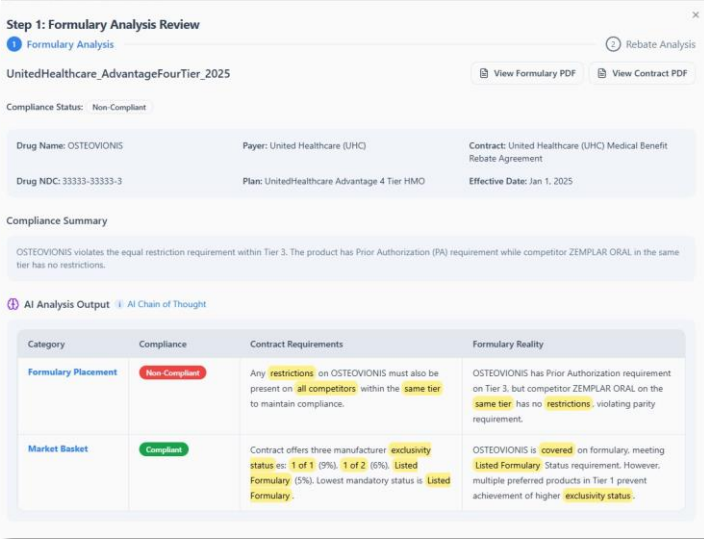
Contract Upload & Exploration



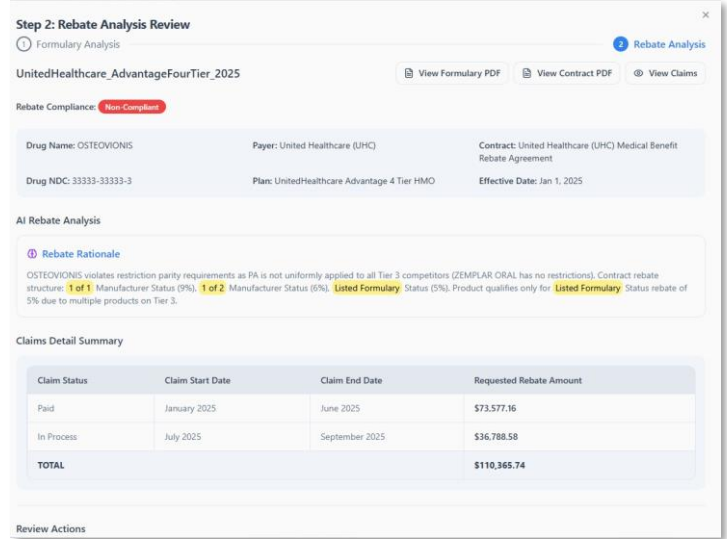
Chat Agent



Formulary Analysis Review



Rebate Claims Analysis Review



Start a conversation

To learn more or schedule a demonstration, reach out to us.

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