Deloitte HealthChoice™

Customize *care* for your state

Deloitte HealthChoice is a tech-enabled accelerator for state agencies to develop their own health insurance marketplace (SBM). Our wide range of capabilities enable individuals or families across the state to **choose** from a variety of eligible plan options that align with their unique healthcare needs and financial situations.

Make the move to a *state-based* marketplace

Launch applications faster with market-ready technology and support

POLICY, PROGRAM, AND PLAN MANAGEMENT

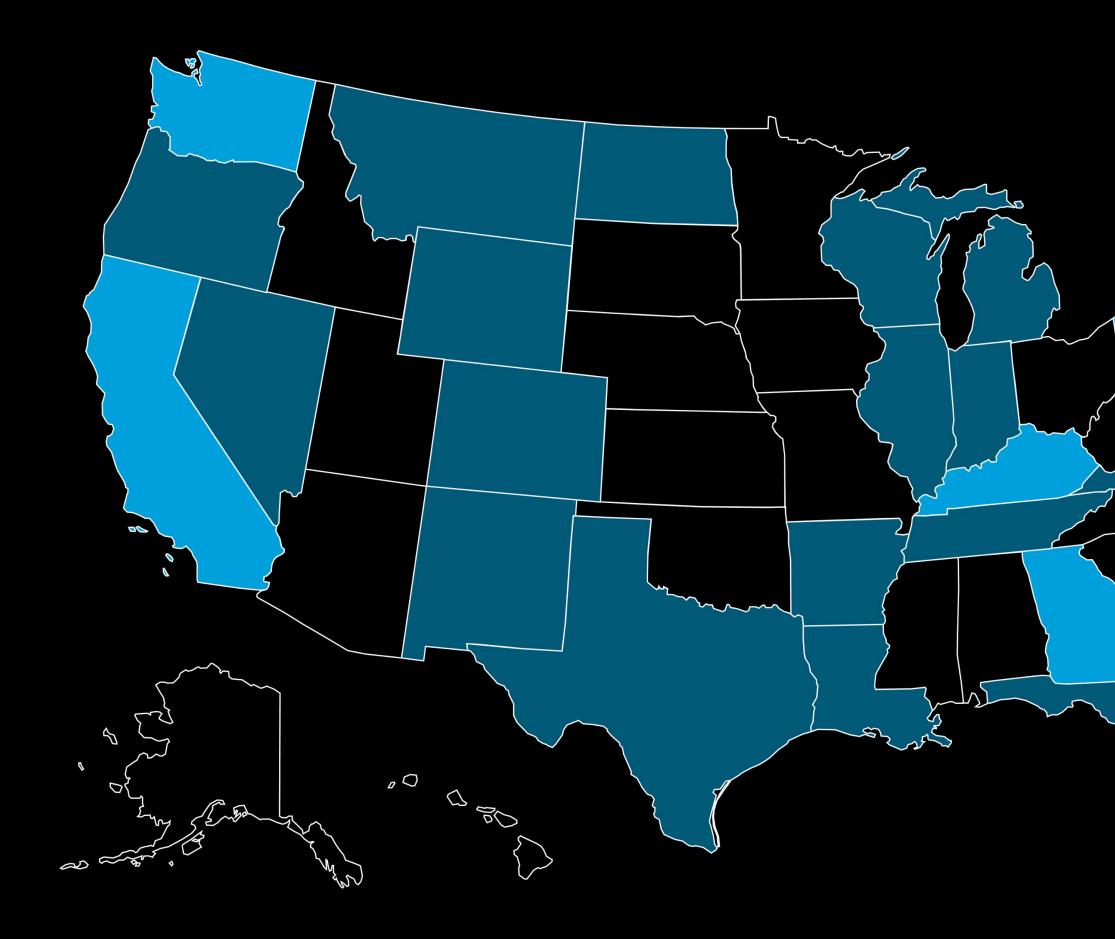
End-to-end strategic support from design to ongoing coordination with federal government for approval

COMPREHENSIVE **TECHNOLOGY SOLUTION**

Flexible, highly-customized capabilities to determine eligibility and accelerate member enrollment

Elevate impact through *dynamic technology*

The rate of residents insured is **20% higher** with state-based marketplaces¹ - National Academy for State Health Policy (NASHP), June 2020





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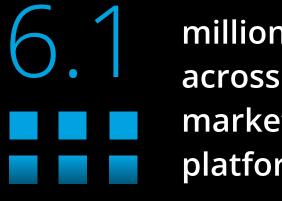


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Total of all current SBM enrollees using **Deloitte solutions**



CUSTOMER SUPPORT AND CONTACT CENTERS

Full-service digital contact *centers and staff training* to advance the adoption and success of your marketplace

PUBLIC OUTREACH AND MARKETING

Data-driven outreach campaigns to engage new state regions and drive higher enrollment

Where is Deloitte engaged?

State-Based Marketplace

Enrollment and Eligibility (E&E)

INCREASED FLEXIBILITY

Incorporate state or region-specific coverage options into plan shopping and personalize the provider directory

HIGHER ENROLLMENT

to residents in various geographic

NEW REVENUE STREAM

Retain millions in marketplace fees each year and reinvest in preventative care, outreach, or wellness programs

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Deloitte supports over

million users across state marketplace platforms

- Revamp outreach programs to appeal
- areas and reduce the uninsured rate

Start the *journey* to SBM

Deloitte collaborates with you every step of the way

Establish Program Goals

Determine objectives that align with the broader mission of the state



Transition

- Pilot testing of technology
- Integrate highest level of data security and HIPAA compliance
- Communicate strategy with
- Train staff and support teams
- Continuously monitor roll out

Operate Efficiently

Gain centralized visibility into marketplace maintenance and track enrollment analytics

Develop a compelling case for SBM investment through impact projections

Procure System and Services

Lock in reliable vendors to ensure high marketplace quality and performance

insurance companies and providers