Deloitte.





Congratulations to the 2020 Deloitte Cincinnati USA 100 companies, the Rising Stars, and to Mr. Melvin J. Gravely II, the recipient of the Carl H. Lindner Award for Entrepreneurial and Civic Spirit.

Private businesses are the foundation upon which our economic and civic wellbeing are built. You are a leader in the community—providing the jobs, resources, and opportunities that make Cincinnati a great place to live and work.

Deloitte, Great American Insurance Group, and the *Enquirer* are proud to recognize each of you for your accomplishments and contributions to the Cincinnati business community. Thank you for your commitment to our region.

Deloitte.



The Enquirer Cincinnati.com



Dear honorees,

As the Cincinnati Deloitte Private practice leader, it is my honor and pleasure to personally congratulate you for your company's recognition as a 2020 Deloitte Cincinnati USA 100 award recipient. According to our annual survey of executives from the winning companies, this year's 100 generated \$43.6 billion in revenue in their past fiscal year with more than 125,500 full-time employees. The four growing companies who are receiving the Rising Star awards are indicative of the growing private company sector in Cincinnati. This year, we are pleased to recognize Mr. Melvin J. Gravely II as the 2020 Carl H. Lindner Award recipient, as his leadership, business success, and civic involvement reflects that of the late Carl H. Lindner. The importance of privately held companies to Cincinnati's economy cannot be overstated.

This year (the 37th year of the program) has been like no other. Our celebration of you and your company will look a bit different due to the current pandemic. In lieu of an in-person celebration, we are highlighting you and your company's success today and in the coming weeks through print, social, and online mediums. The various channels are outlined in the enclosed postcard and in the media e-kit. We look forward to seeing you there!

On behalf of Deloitte, Great American Insurance Group, and the *Cincinnati Enquirer*, we are proud to showcase your accomplishments and celebrate the role that family-owned, employee-owned, and privately held companies play in our community. We applaud your accomplishments and look forward to your future successes.

CONGRATULATIONS!

Sincerely,

7 Jon 10 37

Tom Plaut
Cincinnati Deloitte Private leader
Deloitte Tax LLP
+1.513.784.7143
tplaut@deloitte.com

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About the 2020 Deloitte Cincinnati USA 100



46%

revenue increase over the past 10 years, growing to \$43.6B



65%

report an increase in sales



76%

generate revenues of at least \$150M



96%

confident of continued success

The Deloitte 100 presence

12 companies have been on the list since its inauguration in 1983

companies have been on the list for more than **30 years**

64 companies have been on the list more than 10 times

Priority enterprise transformation areas



Business and strategy models



2 Human capital



3 Product and service offerings



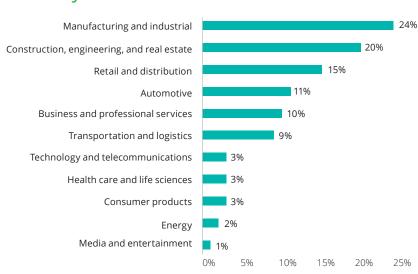


New companies on the list for 2020

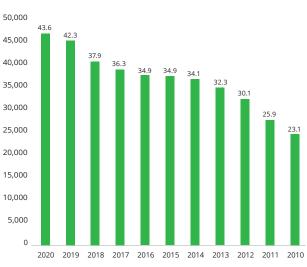


Growth in revenues of the companies present in both 2020 and 2019

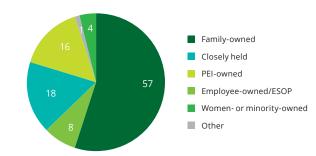
Industry mix



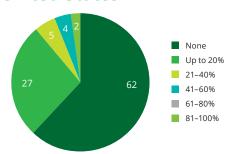
Revenues (billions)



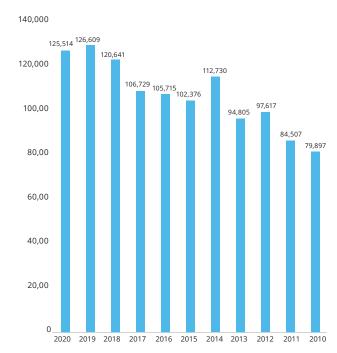
Ownership structure



Company revenues from outside the United States



Headcount



2020 Deloitte Cincinnati USA 100

The Deloitte Cincinnati USA 100 is an annual ranking of the area's largest privately held companies determined by self-reported revenue on a voluntary basis.

Below is an alphabetical listing of honored companies. The pages that follow include a listing by rank, including company description and top executive(s).

Company name	2020 Rank
AL. Neyer	45
Aristech Surfaces LLC	85
Baker Construction Enterprises, Inc.	7
Beechmont Automotive Group	46
Beechmont Ford	69
Belcan, LLC	17
BelFlex Staffing Network, LLC	81
BGR, Inc.	84
BlueStar	2
Bob Sumerel Tire Company, Inc.	89
Castellini Company	11
CBT Company	62
Champion Windows and Home Exteriors	47
Cincinnati Reds LLC	43
Clarke Power Services, Inc.	41
Cohen Recycling	28
Columbia Sussex Corporation	14
Corporex Companies, LLC	61
CVP Health	52
Divisions Maintenance Group	38
DOWNLITE	68
DuBois Chemicals Inc.	26
Empower MediaMarketing	33
Family RV Group	66
Ferno-Washington, Inc.	79

Company name	2020 Rank
Fischer Homes	22
Frisch's Restaurants, Inc.	60
G&J Pepsi-Cola Bottlers, Inc.	29
Gold Medal Products Co.	71
Hawkstone Associates, Inc.	53
HBH Holdings, Inc.	21
Health Carousel	39
HGC Group of Companies	77
Hickman, Williams & Company	58
Hightowers Petroleum Co.	25
HILLS Properties	64
Holman Motors Inc.	88
ILSCO Corp.	67
Integrity Express Logistics, LLC	50
J.T.M. Food Group	55
Jeff Wyler Automotive Family	5
John R. Jurgensen Co.	31
Kenwood Dealer Group, Inc.	15
Klosterman Baking Company	73
KOST USA, Inc.	96
LaRosa's Inc.	70
Lithko Contracting LLC	16
LOTH Holdings, LLC	90
Luminex Home Decor and Fragrance Co.	34
Lykins Energy Solutions	18

Company name	2020 Rank
McCluskey Chevrolet, Inc.	35
Messer Construction Co.	9
Meyer Tool, Inc.	44
Michelman, Inc.	59
Mike Castrucci Automotive	42
Monarch Construction	99
Nationwide Logistics LLC	100
Neyer Properties	83
ODW Logistics & Transportation Services, LLC	98
Parsec, Inc.	56
PatientPoint®	86
Paycor, Inc.	49
Penn Station, Inc.	63
Performance Automotive Network	3
Pilot Chemical Company	37
Pioneer Cladding and Glazing Systems, Inc.	95
Planes Companies	80
ProAmpac	6
ProLink Staffing Services LLC	92
ProMach	13
Pure Romance, LLC	57
RelaDyne	4
Republic Wire, Inc.	47
Rhinestahl Corporation	72
Richard Goettle, Inc.	93

Company name	2020 Rank
Richards Electric Supply Co., Inc.	87
RoundTower Technologies LLC	27
Rumpke Waste & Recycling	24
Sheakley	23
Sibcy Cline, Inc.	91
Sims-Lohman, Inc.	75
Standard Textile Co., Inc.	20
Storopack	76
SugarCreek	19
The BMW Store	94
The Drees Company	10
The Habegger Corporation	32
The Hillman Group, Inc.	8
The Home City Ice Company	65
Горісz	30
Total Quality Logistics	1
Totes Isotoner Corporation	36
Towne Properties	74
TriVersity Construction Company	97
rustaff	40
TSC Apparel	51
United Dairy Farmers, Inc.	12
JS Logistics LLC	78
Verst Group Logistics	54
Ktek, Inc.	82

2020 Deloitte Cincinnati USA 100



Total Quality Logistics

YEARS IN THE 100: 17

Founded in 1997 by Cincinnati native Ken Oaks, TQL is the largest privately held freight brokerage firm in the nation. TQL continues to add top talent to 57 offices in 26 states. Using industry expertise and proprietary technology, TQL manages business-to-business freight shipments for customers across North America.

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

Ken Oaks

www.tal.com

BlueStar

YEARS IN THE 100: 18

BlueStar, founded in 1929, is a distributor of specialty electronics used for point-of-sale and RFID applications.

Stephen G. Cuntz

www.bluestarinc.com

Performance Automotive Network

YEARS IN THE 100: 35

Since 1971, Performance Automotive Network has provided automobile sales, service, and collision repair in Cincinnati. Headquartered in Fairfield, Ohio, this family-owned company has more than 1,500 employees.

Michael Dever

www.performanceautomotive.com

RelaDyne

YEARS IN THE 100: 5

Founded in 2010, RelaDyne is a distributor of petroleum products. The company has 23 facilities and employs 1,375 people.

www.reladyne.com

TOP EXECUTIVE(S):

Larry J. Stoddard

Jeff Wyler Automotive Family

YEARS IN THE 100: 37

Jeff Wyler Automotive Family offers retail automotive sales and service in the Cincinnati Tri-State area. Headquartered in Springdale, Ohio, the family-owned business was founded in 1973 and employs 1,100 people.

www.wyler.com

TOP EXECUTIVE(S): Jeffrey L. Wyler

06 ProAmpac

YEARS IN THE 100: 20

ProAmpac is a leading global flexible packaging company providing creative packaging solutions, industry-leading customer service, and award-winning innovation to a diverse global marketplace. ProAmpac's approach to sustainability provides innovative flexible packaging products to help customers achieve their sustainability goals.

www.proampac.com

Baker Construction Enterprises, Inc.

Baker Construction Enterprises, Inc. is a concrete construction subcontractor with experience **YEARS IN THE 100: 37** ranging from light commercial to heavy industrial projects. Founded in 1968, this family-owned company employs 5,000 people.

www.bakerconstruction.com

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

Greg Tucker

Daniel L. Baker





The Hillman Group, Inc.

YEARS IN THE 100: 15

Founded in 1964 as a fastener company, Hillman has become the leading North American provider of complete hardware solutions to more than 26,000 customers, including top home improvement and local hardware retailers such as Lowe's, Home Depot, Tractor Supply, Ace Hardware, True Value, Do-It-Best, Walmart, and Canadian Tire.

www.hillmangroup.com







Messer Construction Co.

YEARS IN THE 100: 37

Messer Construction Co. is a construction manager and general contractor, providing leadership for complex, commercial construction. A local builder with national resources and expertise, the company has delivered value for more than 85 years through high-quality construction and client experiences, taking care to both exceed customer expectations and build long-term relationships. www.messer.com

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

Doug Cahill

Timothy J. Steigerwald









YEARS IN THE 100: 34

Family-owned for more than 90 years, Drees Homes is ranked nationally as the 13th largest private home builder by Builder Magazine. Drees has been named "America's Best Builder" and "National Builder of the Year" while also winning the National Housing Quality Award. Drees operates in the Midwest, the Southeast, and Texas.

www.dreeshomes.com

TOP EXECUTIVE(S): David Drees



Castellini Company

Castellini Company is one of the leading food distributors in the country and has a proud tradition of innovation and industry leadership. www.castellinicompany.com

TOP EXECUTIVE(S): Robert H. Castellini **Brian Kocher**



16 Lithko Contracting LLC

Established in 1994, Lithko Contracting LLC is a full-service concrete contracting company. YEARS IN THE 100: 5 Specializing in the execution of walls, tilt-ups, structural frames, slabs, site work, foundations, and preconstruction services.

www.lithko.com

TOP EXECUTIVE(S): Rob Strobel





United Dairy Farmers, Inc.

Established in 1940 as a new concept to manufacture and sell dairy products, United Dairy **YEARS IN THE 100: 36** Farmers, Inc. (UDF) today continues to be privately held and has 174 corporately owned stores. UDF's business units include convenience stores, wholesale ice cream, manufacturing, real estate,

> warehousing, transportation and petroleum transportation. www.udfinc.com





Alan Bradford Lindner

YEARS IN THE 100: 37

Belcan, LLC

Belcan, LLC is a global supplier of engineering, supply chain, technical recruiting, and information technology services to customers in the aerospace, defense, automotive, industrial, and government sectors.

www.belcan.com

TOP EXECUTIVE(S): Lance Kwasniewski







ProMach

YEARS IN THE 100: 16 ProMach is a family of best-in-class packaging solution brands serving manufacturers of all sizes and geographies in the food, beverage, pharmaceutical, personal care, and household and industrial goods industries. ProMach has manufacturing facilities and offices throughout

> North America, Europe, South America, and Asia. www.promachbuilt.com





18 Lykins Energy Solutions

YEARS IN THE 100: 35

Lykins Energy Solutions was founded in 1948 and employs 300. This family-owned business offers wholesale and retail sales of petroleum products, distribution of petroleum products, and power sales and consulting.

Jeff Lykins

TOP EXECUTIVE(S):

www.lykinsenergy.com

19 SugarCreek









Columbia Sussex Corporation

YEARS IN THE 100: 37 Columbia Sussex Corporation and its affiliated group of companies is a family-owned company started in 1972. The company owns and manages 48 upscale full-service hotels in 29 states. www.columbiasussex.com

TOP EXECUTIVE(S): William J. Yung III

TOP EXECUTIVE(S):

Mark W. Anderson

YEARS IN THE 100: 5

SugarCreek's core competency is operational excellence in packaged foods for retail and food service channels, providing a wide-ranging, value-added assortment of raw and fully-cooked products for domestic and international customers. Founded in 1966, the company employs

nearly 2,500 people. www.sugarcreek.com TOP EXECUTIVE(S):

John G. Richardson







Kenwood Dealer Group, Inc.

YEARS IN THE 100: 37 Kenwood Dealer Group, Inc. is a retail automobile sales, service, and leasing company. This family-owned business has 1,050 employees.

www.cincyautos.com

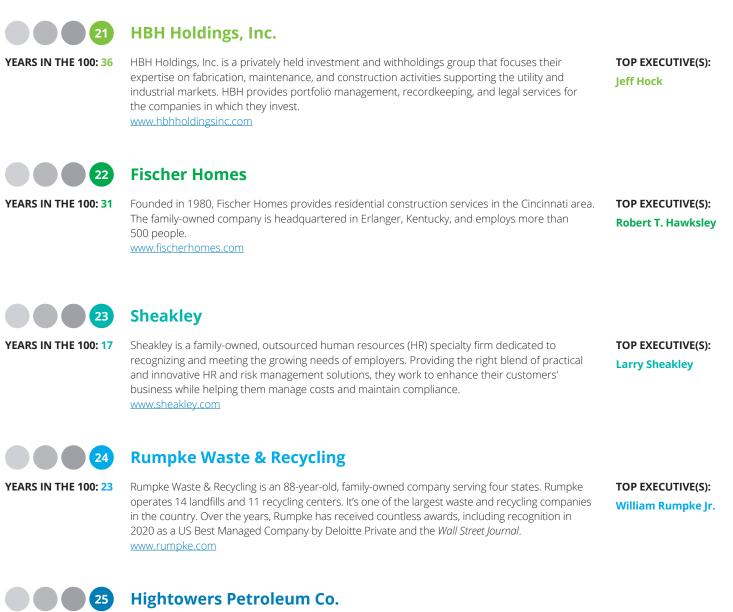
TOP EXECUTIVE(S): R. Steven Reichert **YEARS IN THE 100: 37**

Standard Textile Co., Inc.

Standard Textile is a developer and manufacturer of multiple-use textiles and apparel for the health care, hospitality, interiors and institutional laundry, and consumer markets worldwide. www.standardtextile.com

TOP EXECUTIVE(S): Gary Heiman

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Hightowers Petroleum Co. (HPC) is a wholesale distributor of gasoline, diesel, natural gas, crude

projects. With collaborative partnerships on a national scale, HPC enhances the fuel distribution

oil, and specialty chemicals, as well as a provider of tank maintenance and energy efficiency

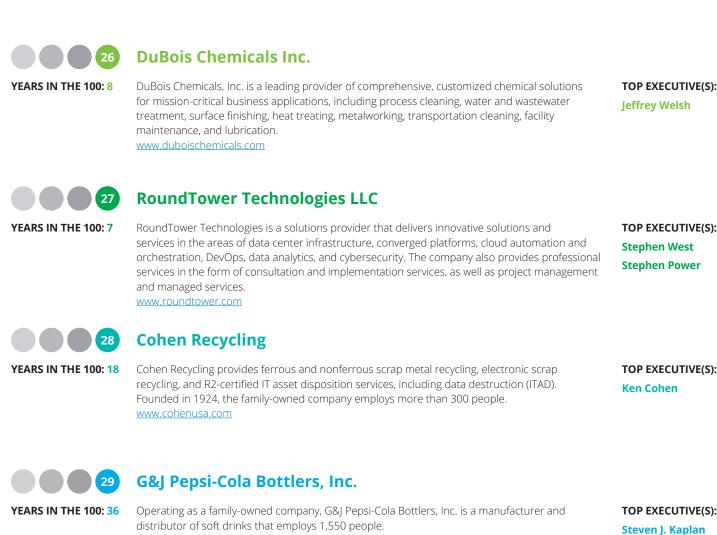
network across 48 states, Canada, and Mexico.

www.hightowerspetroleum.com

YEARS IN THE 100: 11





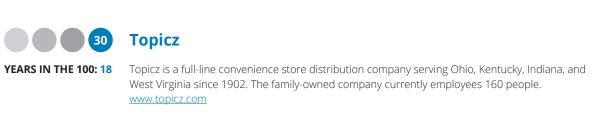




Thomas R. Gross Jr.

TOP EXECUTIVE(S):

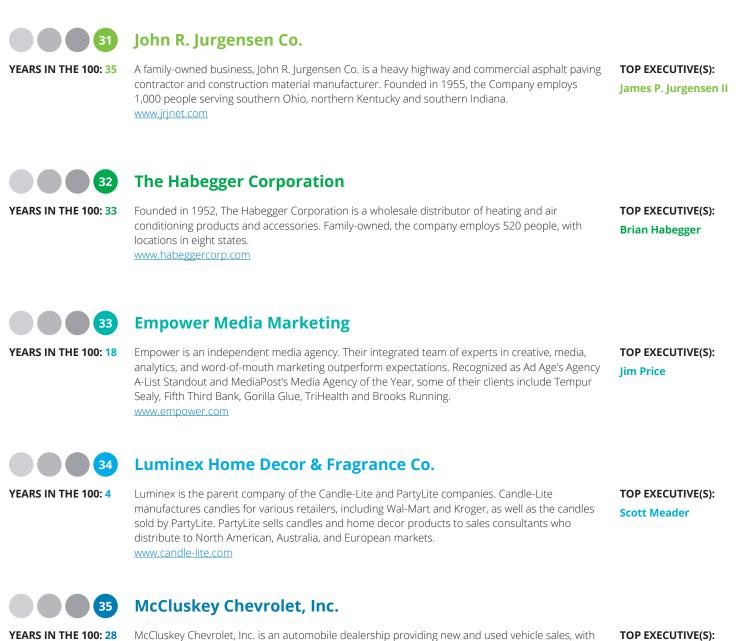
Adam Greenberg



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TOP EXECUTIVE(S):

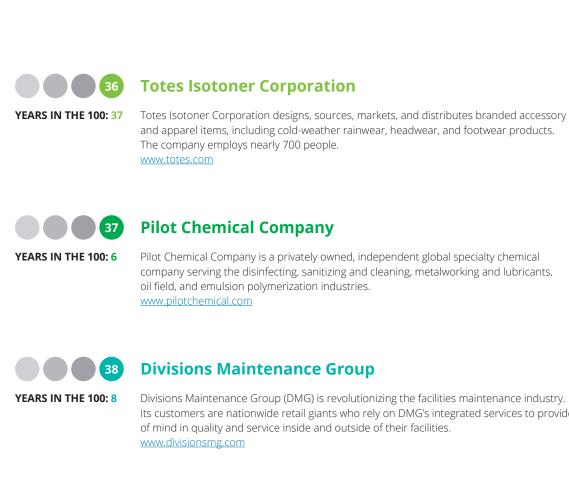
Stephen L. Hightower

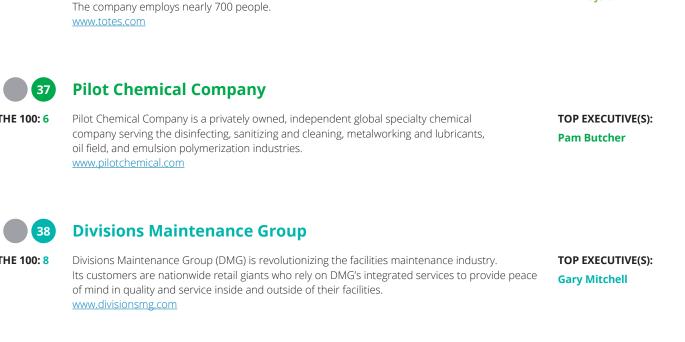


service, parts, and body shop departments. The family-owned company employs 430 people.

www.mccluskeychevrolet.com









Health Carousel is a leading staffing and workforce solutions company that provides travel nurse, physician locum tenens, and international staffing services at medical facilities across the United States. www.healthcarousel.com

and apparel items, including cold-weather rainwear, headwear, and footwear products.

TOP EXECUTIVE(S): **Bill DeVille**

TOP EXECUTIVE(S):

Dan Rajczak



YEARS IN THE 100: 7

trustaff is a comprehensive leader in the recruiting and staffing industry that utilizes innovative recruitment strategies to deliver top-quality talent and personal service to organizations and health care facilities nationwide. Founded in 2002, trustaff has been continually recognized as one of the fastest-growing and most well-respected health care staffing firms in the country. www.trustaff.com

TOP EXECUTIVE(S): **Brent Loring**

16 Deloitte Cincinnati USA 100 | Program Deloitte Cincinnati USA 100 | Program 17

Keith P. McCluskey



Clarke Power Services, Inc.

YEARS IN THE 100: 29

Clarke Power Services, Inc. provides maintenance solutions for commercial vehicles, services power generation equipment, and assembles diesel-powered drivers for use in fire protection systems. Founded in 1964, the company employs 860 people in 19 states. www.clarkepowerservices.com

TOP EXECUTIVE(S):

Kirk Andreae



Beechmont Automotive Group

YEARS IN THE 100: 26

Beechmont Automotive Group provides new and used automotive sales and leasing, service, parts, and car wash operations. The family-owned company employs more than 350 people. www.theautomile.com

TOP EXECUTIVE(S): Bill Woeste



Mike Castrucci Automotive

YEARS IN THE 100: 14

Mike Castrucci Automotive is a family of franchised automobile dealerships providing new and preowned sales, leasing, service, auto body collision repair, and parts sales. www.mikecastrucci.com

TOP EXECUTIVE(S): Michael A. Castrucci

Champion Windows and Home Exteriors

YEARS IN THE 100: 23

Champion Windows and Home Exteriors manufactures and installs home improvement products to enhance the comfort, beauty, and energy efficiency of homes for millions of US homeowners. Products include windows, doors, sunrooms, siding, and roofing.

TOP EXECUTIVE(S): **Todd Dickson**

www.championwindow.com



Cincinnati Reds LLC

YEARS IN THE 100: 21 Cincinnati Reds LLC is a professional baseball team. Beginning in 1869, this organization was baseball's first professional team and employs more than 475 people. www.reds.com

TOP EXECUTIVE(S):

Robert H. Castellini





47 Republic Wire, Inc.

YEARS IN THE 100: 15

Republic Wire is a family-owned manufacturer of commercial, industrial, utility, and residential wire products. Our products range from wire used to provide electricity to neighborhoods to wire used to provide electricity to large commercial structures, such as stadiums, across the country. www.republicwire.com

TOP EXECUTIVE(S):

Ron Rosenbeck









Meyer Tool, Inc.

YEARS IN THE 100: 9

Meyer Tool is a privately held, high-tech manufacturing company supplying a variety of precision components to the aerospace and gas turbine engine industries. The company began as Meyer Tool & Die in 1951 and has evolved over the years into an industry leader in turbine technologies, vertically integrated and offering all postcasting processes as a trusted manufacturing partner. www.meyertool.com

TOP EXECUTIVE(S):

Arlyn Easton Doug Lang

Paycor Inc.

YEARS IN THE 100: 11 Paycor Inc. helps business leaders make a difference in their organizations by providing the best client experience, the right HCM product, responsive service, and ongoing thought

leadership and expertise. Paycor employs nearly 1,800 people.

www.paycor.com

TOP EXECUTIVE(S): Raul Villar, Jr.









YEARS IN THE 100: 23 AL. Neyer offers a full range of real estate development and design-build construction solutions for commercial clients. Established in 1894 and employee-owned since 2014, the company specializes in urban mixed-use developments and build-to-suit commercial spaces, including corporate headquarters, medical office buildings, multiunit residential, and industrial facilities. www.never.com

TOP EXECUTIVE(S): **Molly North**







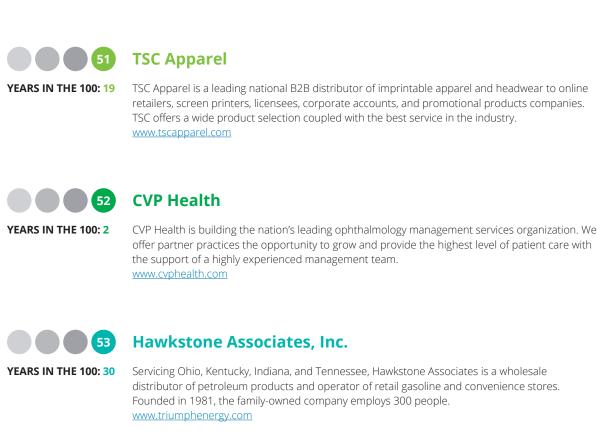


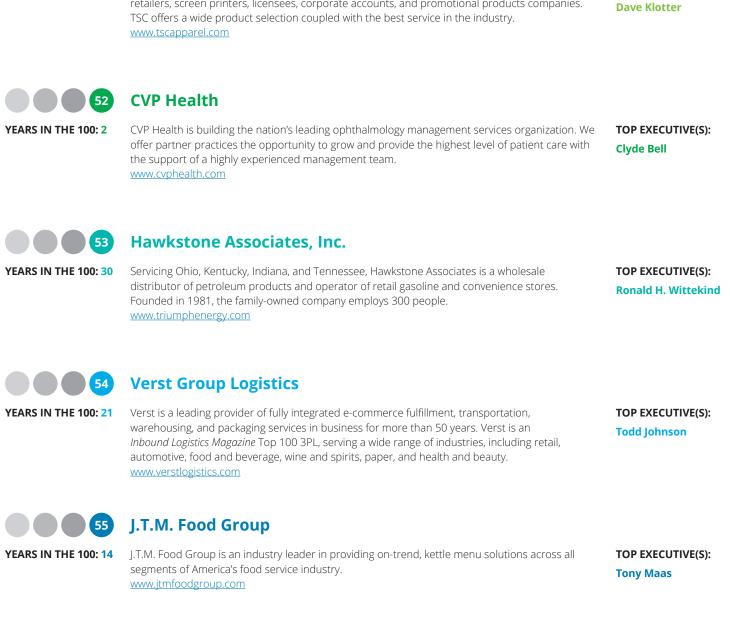


YEARS IN THE 100: 4

Founded in 2007, Integrity Express Logistics, LLC is a family-owned company with more than 30 years of logistics experience. Integrity's overall mission is to live up to their company name, earning customers' trust through innovative technology and operational efficiency to customize logistics solutions. They focus on customer relations and hiring the best, most driven, and highly motivated employees. Together, this formula has carried Integrity to where they are today. www.ielfreight.com

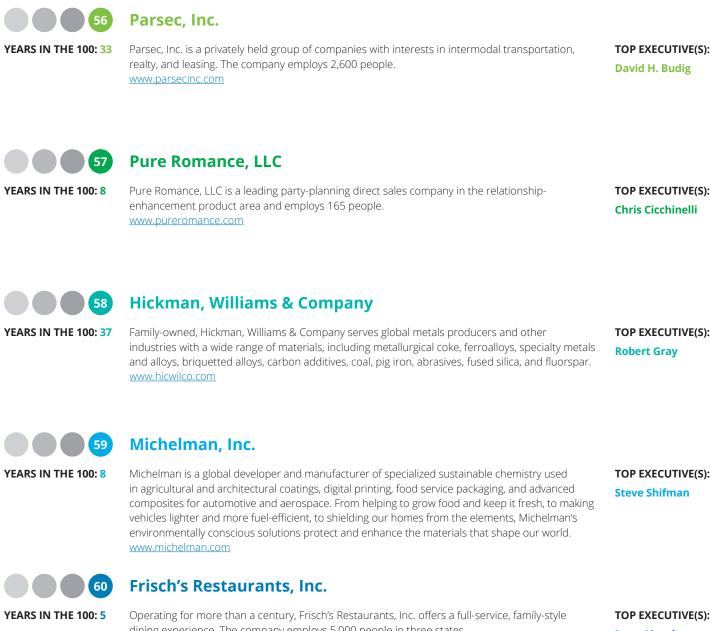
TOP EXECUTIVE(S): Matt Ventura Pete Ventura James Steger



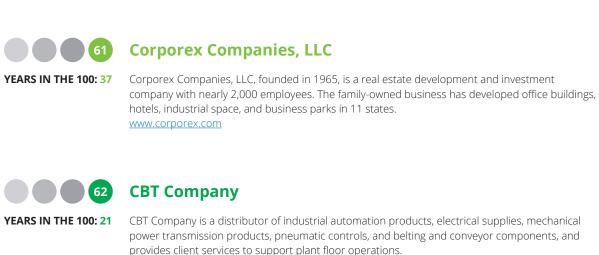




TOP EXECUTIVE(S):



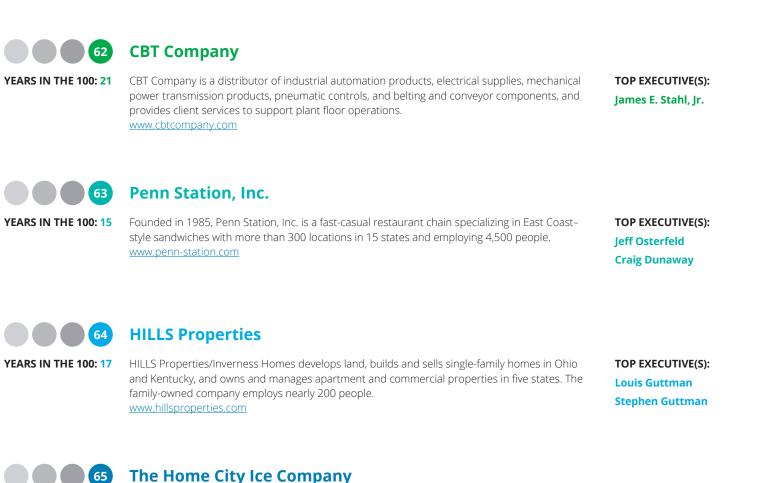




YEARS IN THE 100: 10 The Home City Ice Company manufactures and distributes packaged ice. With facilities in 14

states, this family-owned company employs 1,400 people.

www.homecityice.com



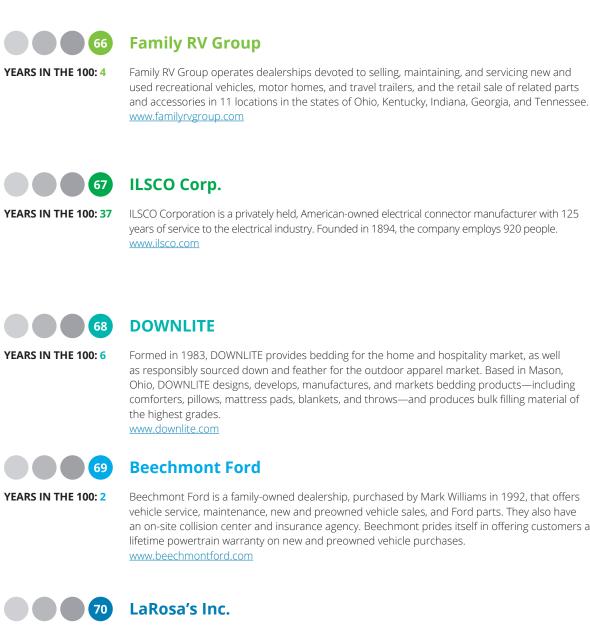


TOP EXECUTIVE(S):

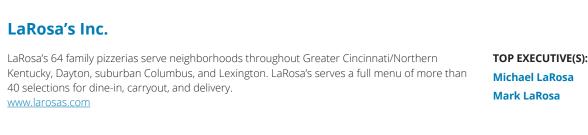
William P. Butler

TOP EXECUTIVE(S):

Ted Sedler







TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

TOP EXECUTIVE(S):

Mark Williams

loe Crawford

Andrew Quinn

Bob Ginnan



Gold Medal Products Co.

YEARS IN THE 100: 26 Gold Medal puts the fun into foods and is the industry leader for concession equipment and supplies—thanks to revolutionary advances and high-quality products. Top sellers include Sno-Kones, popcorn, cotton candy, nachos, hot dogs, caramel corn, and funnel cakes. The company began in 1931 when David C. Evans purchased the Kings Ink Company and quickly added a food line to be sold under the new label. Gold Medal Products.

TOP EXECUTIVE(S):

J. Adam Browning

76 Storopack

YEARS IN THE 100: 26

Storopack, a sponsor of the Deloitte Cincinnati USA 100 program, manufactures and distributes protective packaging materials and equipment. The packaging custom molded to safeguard the awards associated with this program is a wonderful example of Storopack's custom and highquality products. Originally established in Germany in 1977, the company operates in seven states, with North American headquarters in West Chester, Ohio. www.storopack.us

TOP EXECUTIVE(S):

Fred Wehby



Rhinestahl Corporation

www.gmpopcorn.com

YEARS IN THE 100: 7

Rhinestahl operates two primary business units. Customer Tooling Solutions (CTS) sells and services complex tooling used in the repair and assembly of aviation and industrial equipment engines. Advanced Manufacturing (AMG) is engaged in complex machining and fabrication of build-to-print solutions. Rhinestahl is a GE, CFMI, and Rolls Royce preferred supplier. www.rhinestahl.com

TOP EXECUTIVE(S):

Dieter Moeller



YEARS IN THE 100: 5

Founded in 1931, HGC Group of Companies comprises of Stewart Iron Works, HGC Construction, SSRG - Structural Systems Repair Group, and Stanton Millworks. Together, HGC Group provides a wide range of construction services, including general contracting, structural repair, custom millwork, and architectural metal work. The collaboration of these four companies allows for a greater depth of experience and knowledge for our clients. www.hgc-group.com

TOP EXECUTIVE(S):

Mike Huseman





Klosterman Baking Company

YEARS IN THE 100: 32

Klosterman Baking is a manufacturer and distributor of fresh and frozen bread, bun, and other bakery products. Fresh-served customers are primarily in the restaurant and retail grocery industries in the Midwestern United States. The company serves frozen products to its customers nationwide.

TOP EXECUTIVE(S):

Kimberly Klosterman Kenneth F. Klosterman Jr.



US Logistics LLC

YEARS IN THE 100: 6

US Logistics is a third-party logistics broker offering back-office support to entrepreneurial agents throughout the country. www.uslfreight.com

TOP EXECUTIVE(S):

Jeff Hiatt









Towne Properties

www.towneproperties.com

www.klostermanbakerv.com

YEARS IN THE 100: 37

Founded in 1961, Towne Properties is engaged in commercial real estate development, ownership, and management. The company employs more than 850 people and services five states.

Adam Bortz

TOP EXECUTIVE(S):

YEARS IN THE 100: 14

79 Ferno-Washington, Inc.

Headquartered in Wilmington, Ohio, Ferno-Washington, Inc. manufactures and distributes emergency medical equipment, mortuary equipment, and health care products globally. Founded in 1955, the company has facilities worldwide with 500 employees. www.fernointernational.com

TOP EXECUTIVE(S):

Joseph Bourgraf







Sims-Lohman, Inc.

YEARS IN THE 100: 6

Sims-Lohman, Inc. is a distributor of kitchen cabinets and manufacturer of granite and quartz countertops, supplying about 50,000 kitchens and producing more than 20,000 granite and quartz countertops annually to industry professionals and their clients in the United States. www.sims-lohman.com

TOP EXECUTIVE(S): Steve Steinman

John Beiersdorfer

YEARS IN THE 100: 24

Planes Companies provides domestic and international relocation services for household goods; commercial relocation with interior design and installation; asset management and recovery; logistics services; distribution and delivery services; portable container storage, and multifaceted workplace services, including strategic workplace service consulting; project management; and project delivery.

TOP EXECUTIVE(S): John J. Planes John Sabatalo

www.planescompanies.com

Planes Companies



BelFlex Staffing Network, LLC

YEARS IN THE 100: 5

BelFlex Staffing Network, LLC provides commercial staffing workforce solutions, from light industrial to clerical and administrative positions, as well as direct-hire opportunities. www.belflex.com

TOP EXECUTIVE(S):

Jason McCaw



YEARS IN THE 100: 3

PatientPoint is a patient engagement solutions company that develops groundbreaking technologies enabling health care providers to more effectively transition to a value-based care system. We strive to make our solutions available to as many providers as possible to ensure a timely, convenient delivery of information to patients to create better experiences—and outcomes—for all. www.patientpoint.com

TOP EXECUTIVE(S):

Mike Collette





YEARS IN THE 100: 36 Xtek, Inc. designs and manufactures custom machined hardened steel component parts and assemblies for heavy industries. The company also provides engineering service and field service for heavy industry plants. Xtek products are found in steel, aluminum, mining, shipyards, paper, and power-generation plants worldwide. www.xtek.com

TOP EXECUTIVE(S):

Roger Miller

Richards Electric Supply Co., Inc.

www.holmanbuickgmc.com

Bob Sumerel Tire Company, Inc.

YEARS IN THE 100: 28

Richards Electric Supply Co., Inc. has been helping its customers power homes, businesses, and cities by supplying high-quality electrical products and exceptional customer service ever since Richard Misrach opened the company's doors in 1939. www.richardselectric.com

TOP EXECUTIVE(S):

Michael Misrach



Neyer Properties

YEARS IN THE 100: 6

Neyer Properties is a full-service commercial real estate developer specializing in sustainable land development, construction management, investment, and redevelopment. The company currently owns more than 5 million square feet of office, industrial, and retail space and has more than 200 acres ready for development in the Greater Cincinnati area.

TOP EXECUTIVE(S):

Dan Neyer

Holman Motors Inc.

YEARS IN THE 100: 8

Holman Motors Inc. is a one-stop dealership for new GMC, Buicks, and recreational vehicles (RVs), along with used cars, trucks, and RVs. We also have a service and parts department for cars, trucks, and RVs as well as RV storage.

TOP EXECUTIVE(S):

Eric Holman





BGR. Inc.

YEARS IN THE 100: 6

BGR, Inc. is a packaging and shipping supply distributor in Ohio and the four surrounding states. BGR partners with clients to optimize their packaging supply chains, from the sourcing and warehousing of packaging materials through automating their packaging line. www.packbgr.com

TOP EXECUTIVE(S):

Dean Backscheider

YEARS IN THE 100: 17 Bob Sumerel Tire Company is a commercial tire dealer providing tire sales and services and mechanical services to the transportation industry. The company employs more than 300 people. www.bobsumereltire.com

TOP EXECUTIVE(S):

Todd Sumerel

Aristech Surfaces LLC

YEARS IN THE 100: 8

Aristech Surfaces LLC produces and markets a broad range of surface and design materials, providing high-quality, cost-conscious, and high-end aesthetic solutions sought by OEMs, architects, designers, and fabricators for industries around the globe. www.aristechsurfaces.com

TOP EXECUTIVE(S):

Michael Gilbert

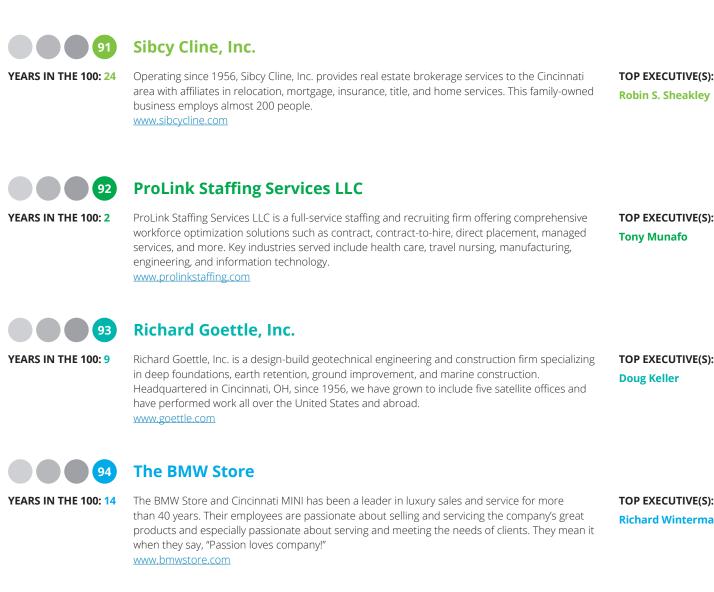
90 LOTH Holdings, LLC

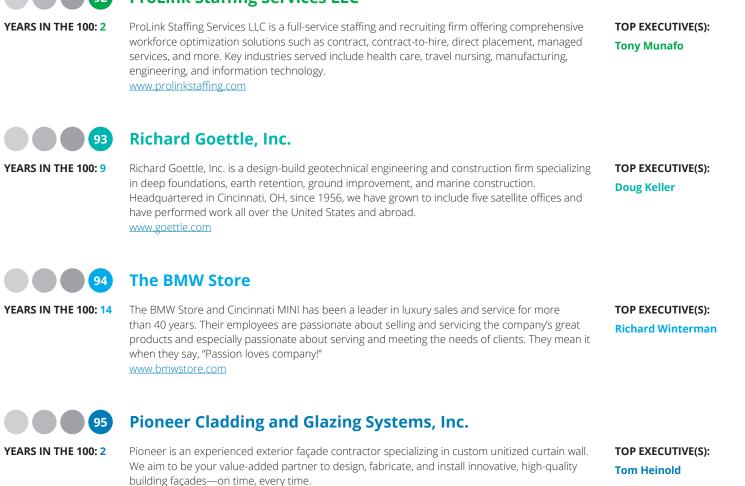
YEARS IN THE 100: 12 The leading provider of workplace solutions, LOTH Holdings, LLC provides a portfolio of products and services while leveraging a unique consultative design approach. LOTH's proven process combines cutting-edge furniture, architectural walls, flooring, and technology to improve collaboration, productivity, healing, and learning for customers across all business, health care, and education sectors.

TOP EXECUTIVE(S):

J. B. Buse, Jr.

www.lothinc.com





www.pioneerglazing.com



www.trivc.com









TOP EXECUTIVE(S): Sarah Long

TOP EXECUTIVE(S):

John Ness

2020 Carl H. Lindner Award for Entrepreneurial and Civic Spirit

Melvin J. Gravely II

This prestigious award is presented annually to a business leader who personifies the leadership, business success, and civic involvement that was characterized by Carl H. Lindner in our community. As we continue to celebrate the life and accomplishments of Mr. Lindner, we are very pleased to present the 2020 Award for Entrepreneurial and Civic Spirit to Melvin J. Gravely II.



Melvin J. Gravely II Chief executive officer TriVersity Construction Company

Melvin J. Gravely II is the CEO and chairman of the board of TriVersity Construction Company, a Cincinnati, Ohio-based commercial construction company. TriVersity specializes in providing construction services to large complex organizations with ongoing construction needs. Under Gravely's leadership since 2011, the firm has grown consistently and built a performance-based reputation. TriVersity is one of the top 10 construction companies in the greater Cincinnati region.

Gravely began his career with the Timken Company, a Canton, Ohio-based manufacturer. He then joined IBM as a sales leader, managing a portfolio of large corporate accounts. He has led organizations in six other industries, including human resources services and engineering consulting. His strengths are in developing dynamic and practical strategies for organizations and driving sales growth.

Gravely is the author of nine books on business, success, leadership, and minority entrepreneurship, including *When Black & White Make Green* and his latest, *The Capacity to Succeed: Fulfilling the Mission of Minority Business Development.*

He is an active board member of multiple corporate and nonprofit organizations, including Spring Grove Funeral Homes (chair), New Riff Distillery, the Cincinnati Regional Business Committee (co-chair), and Artswave (vice chair), among others. Gravely has also served on the boards of Thomas More University, the United Way of Southwest Ohio, Drake Hospital, and the Regional Economic Development Initiative (known as REDI Cincinnati), and is a former board chair of the Cincinnati USA Regional Chamber.

Gravely graduated from Mount Union University and holds an MBA from Kent State University and a PhD from the Union Institute & University. He has received several awards and distinctions, including the Larry Albice Entrepreneurship Award, Women Mentor of the Year, Forty Under Forty Award, multiple IBM 100% Clubs, and the Men of Honor Award.

Rising Stars



We proudly recognize the following companies for their achievements and potential for continued success.



80 Acres Farms

80 Acres Farms brings you the next generation of fresh, delicious food—grown 100% pesticide-free at an eco-friendly indoor farm near you. A farm that doesn't need sun, soil, or favorable weather to do its thing. A farm where pesticides have no place—because everything's indoors, monitored, and controlled, 24/7. 80 Acres Farms is where robots do the heavy lifting, so the humans can focus on growing the freshest, most nutritious food possible. A farm that can produce 100 times more food than an ordinary farm. With 100% renewable energy. And 97% less water. Fresher food awaits you. www.80acresfarms.com

Top executives: Mike Zelkind – Cofounder and chief executive officer

Tisha Livingston – Cofounder and president



Brightview Health

BrightView is a new kind of addiction treatment center, one that pairs a patient-focused and evidence-based approach with the compassion and commitment to improve as many lives as they can. They combine medical treatment with psychological therapy and social services to give patients the comprehensive support they need to overcome addiction. Brightview Health offers evidence-based, outpatient addiction treatment programs to help people rebuild their lives without completely uprooting them. The company was founded in 2014 and is based in Cincinnati, Ohio, with additional offices in Batavia, Chillicothe, Dayton, and Fairfield, Ohio. www.brightviewhealth.com

Shawn A. Ryan, MD, MBA, ABEM, ABAM – President and chief medical officer



Clubessential Holdings, Inc.

Clubessential is the leading provider of full-suite membership and club management solutions to country, golf, city, yacht, and other private clubs. Clubessential Holdings, backed by Battery Ventures, formed its private club division to deliver website, tee times, mobile apps, accounting, POS, CRM, and other software solutions to more than 1,300 private clubs in order to better attract, engage, and retain their members. www.clubessential.com

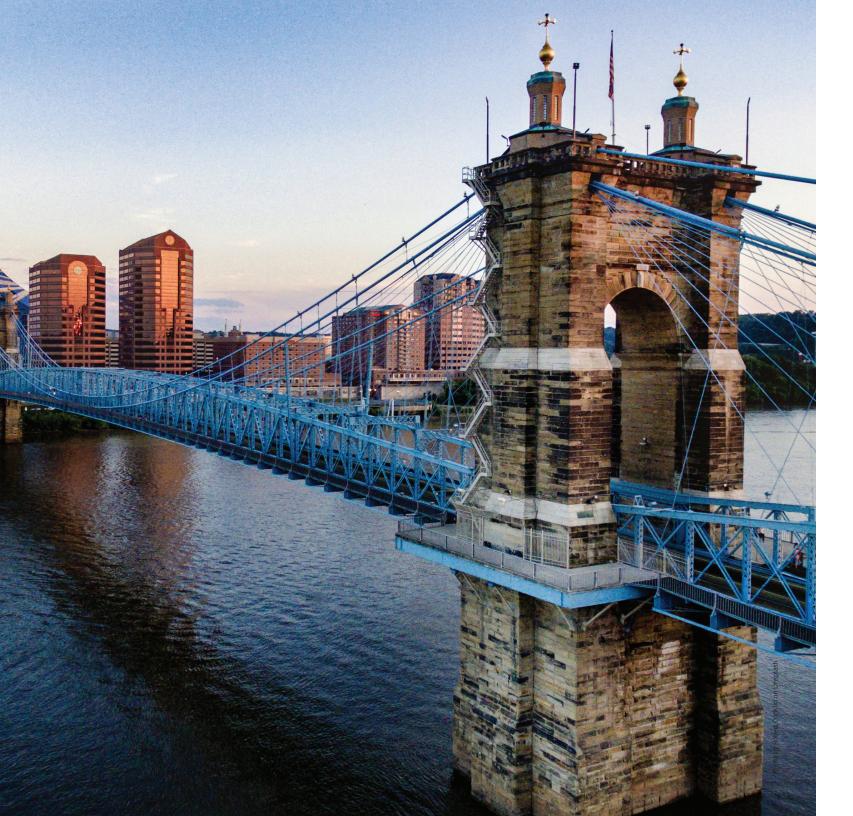
Top executive: Randy Eckels – Chief executive officer

Top executives: Chad Smith - Chief executive officer



Losant lo

Losant IoT is committed to actively building, monitoring, and maintaining their IoT cloud platform, which serves as the foundation of a variety of enterprise IoT solutions. Losant was created as an easy-to-use application enablement platform to balance the developer's need for experimentation with the enterprise's need for scalability. The Losant Enterprise IoT platform combines data collection with data visualization and edge computing features for the seamless integration of one to millions of connected devices to provide enterprises with the ability to respond to IoT data insights. www.losant.com Top executive: Charlie Key – Chief executive officer



Thank you to our distinguished award providers



As one of the first women-owned manufacturing companies in the United States, the Rookwood Pottery Company represents the impact private companies can have on their communities. The Rookwood Pottery Company continues to build upon its rich heritage and creates the highest-quality art pottery and architectural tile in the United States. With a team of just more than 70 employees, they are committed to providing patrons with a one-of-a-kind luxury experience and product. Rookwood cultivates a culture of artistic inspiration, balancing their history of quality and excellence with the forward-thinking momentum that is at the core of Rookwood's soul.

In 2006, Deloitte commissioned the Rookwood Pottery Company to create the unique award provided to the Deloitte Cincinnati USA 100 companies. As an organization with a rich Cincinnati history, Rookwood was the clear-cut choice to provide a custom award that symbolizes the proud traditions and history of our city. This handcrafted piece of American ceramic art honors the private businesses and owners that so heavily contribute to our local economy and community by their mere existence.

Thank you, Rookwood Pottery Company, for your continued support.



Storopack is honored to provide each award associated with the Deloitte Cincinnati USA 100 with its very own custom and protective packaging. The company has been providing clients with many different types of protective packaging solutions consisting of air, paper, loose fill, and foam cushions since 1978. The packaging used to protect the Deloitte Cincinnati USA 100 program awards during transit is Storopack's FOAMplus® premolded cushion. All FOAMplus® premolded solutions are designed to assure product protection during transit so they will arrive damage-free. It's no wonder Storopack was a clear-cut choice in designing and producing a firstclass protective packaging solution for the Deloitte Cincinnati USA 100 award.

Thank you, Storopack, for your continued support.

Thank you to our sponsors



Great American Insurance Group

Great American Insurance Group's roots go back to 1872 with the founding of its flagship company, Great American Insurance Company. The members of Great American Insurance Group are subsidiaries of American Financial Group, Inc., an insurance holding company with assets of approximately \$70 billion. As one of the largest specialty commercial property and casualty insurers in the United States, Great American's business is founded on an entrepreneurial approach that allows "local" decision making for underwriting, claims, and policy servicing in each of our niche operations.

Great American Insurance Group is engaged primarily in property and casualty insurance, focusing on specialty commercial products for businesses and in the sale of traditional fixed and indexed annuities in the retail, financial institutions, broker-dealer, and registered investment advisor markets. Each business operation designs products, builds relationships, and creates distribution synergies in the markets it knows and serves. Great American is honored to be a part of the 2020 Deloitte Cincinnati USA 100 program.

Today, we salute the honorees and the contributions each has made to strengthen the Greater Cincinnati economic environment, exemplify community leadership, and motivate others to succeed. Through these efforts, Cincinnati is a great place to work and live.

For more information about Great American Insurance Group or its parent company, American Financial Group, please visit www.GreatAmericanInsuranceGroup.com.

LOCALIQ Cincinnati

LOCALIQ is the marketing solution from the *Cincinnati Enquirer* and Cincinnati.com and is part of the USA TODAY NETWORK. We provide businesses the smart way to reach local customers. As local marketing becomes more complex, LOCALiQ empowers you with unique insights from 125 million consumers in our network of sites, apps, and experiences and learnings from millions of local leads delivered each year that help you engage more than 8 out of 10 local adults—nearly 1.5 million weekly readers throughout the region. We couple that with end-to-end service from our experts using local marketing best practices proven across the country to simplify local marketing and provide you the confidence of growing your business. LOCALiQ Cincinnati is honored to support the Deloitte Cincinnati USA 100 program. We salute the honorees and the contributions each has made to strengthen the tristate area business community.

For more information, please visit us at www.cincinnati.com.

Deloitte.

Deloitte LLP

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Serving private companies is a significant component of our Cincinnati strategy. Deloitte provides accounting or tax services for more than 25 of the Deloitte Cincinnati USA 100.

Please visit www.deloitte.com/us/private for more information.

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