



# ***Managing cloud for you— with you***

## Unleashing the power of Google Cloud

Cloud is essential to supporting business and technology ambitions, requiring comprehensive operations to ensure it is cost-effective, secure, and future-ready for transformation.

For some organizations, cloud experts may not be a part of the existing IT staff or have the credentials to properly manage a hyperscale cloud environment—leading to an over-budgeted and under-utilized cloud environment. This means that organizations are increasingly looking for information on how to guide and manage their unique cloud needs.

What to do? Managed service providers (MSPs), like Deloitte, can help achieve maximum reliability, scalability, and business impact with cloud environments. Costs can be kept under control as the proper governance, guardrails and visibility are put into place—allowing the process to be as efficient, effective, and strategic as possible. Focus can now return to the why of business and not the how of cloud. ➤



## Starting the managed service provider journey

Deloitte is deeply integrated with your team, helping you define, set, and govern your cloud environment. We go beyond mere "keeping the lights on" by managing your processes, policies, tools, and talent. This engagement helps define a better future by ensuring you have the right culture, talent, and governance structure to effectively scale and optimize your cloud investment.



**Discovery**—to understand where you stand, where you want to go, and what is possible.



**Design**—to create an environment that aligns with your business goals, and with a clearly defined roadmap to help you get there.



**Deploy**—to deliver the technologies, services, and capabilities that allow your organization to thrive with Google Cloud, whether the project is contained in Deloitte's environment or yours.



**Operate/Manage**—to augment the complete cloud environment.

Deloitte approaches the cloud with a holistic methodology that spans the entire journey—from defining the initial vision to managing the final systems. This unique approach helps you realize cloud benefits faster, more reliably, and securely.

## Managing all the elements for you

Deloitte can work with you across every stage of the cloud journey, providing comprehensive support—from determining your initial vision, strategy, and roadmap to offering ongoing maintenance and enhancement. As your Google Cloud MSP, we offer seven multi-disciplinary services designed to manage your extended cloud ecosystem:



### Infrastructure management

We deliver the provisioning work for you to establish your cloud environment based on Deloitte and Google Cloud leading practices. We then proactively manage all systems while adhering to defined service levels and security policies.



### Service management

Our around-the-clock professionals review alerts and manage incidents—so you don't have to.



### Application management services

We support your critical business applications, providing the necessary development, maintenance, and operations support.



### Automation and DevOps

We bring a flexible framework for rapidly deploying full-stack solutions—to help your business operate more efficiently and innovate more readily.



### Cybersecurity

We accelerate deployment of security configurations, processes, and policies to help you get up and stay running with full-cycle security.



### Risk and Compliance

Our end-to-end Compliance Risk Management framework standardizes design, assessment, implementation, and continuous improvement.



### FinOps and Transparency

We provide a holistic view into your cloud landscape, backed by empirical data on usage and consumption, to optimize your solution footprints.

## Big benefits in focus

As your Google Cloud MSP, Deloitte provides the experience needed to conquer complexity, security, risk, and integration challenges. This strategic alignment allows your organization to capture greater cloud benefits by re-orienting resources for innovation and driving sustainable business growth.

### Simplified engagement

As a recognized Google Cloud MSP, Deloitte offers streamlined engagement. We combine our certified resources and specialized cloud development and delivery experience with business insights and a fully on-demand management offering.

### Savings and efficiencies

Avoid the significant challenges, costs, and complexity of buying, building, operating, and managing cloud capabilities on your own. This is supported by our extensive experience with Google Cloud, deep market insights, and proven leading practices.

### Speed to market

Deploy your critical business capabilities and innovations sooner and more reliably. This acceleration is possible due to Deloitte's deep visibility into the Google Cloud product roadmap, which provides early access to Alpha and Beta product releases.

### Transform and evolve

We facilitate direct connections with Google Cloud's technical Subject Matter Experts (SMEs) to discuss architecture and configuration matters. This also enables you to collaborate directly with Google's core product engineering team to influence future product roadmaps and specifications—a capability afforded by Deloitte's comprehensive Google Cloud experience.

### Service for multi- and hybrid-cloud

Leverage Deloitte's Hybrid Managed Services for comprehensive capabilities across hyper-scale cloud providers. This enables you to manage all your cloud platforms from a single source, which drives faster troubleshooting, greater dependability, and improved performance across all public and private clouds.

### Global support with AIOps

With a network of member firms spanning more than 150 countries and territories, and the power of our Ascend for Operate AIOps and Accelerators, Deloitte has the global resources, capabilities, and tools to support local market needs, allowing you to keep your talent focused on growing your business instead of managing cloud services.

WHEN YOU CHOOSE DELOITTE, YOU CAN BEGIN TO UNLOCK POWERFUL BENEFITS FOR YOUR ORGANIZATION.

We deliver joint Deloitte-Google solutions by **combining our deep industry knowledge, business acumen, and advisory insights** with technical experience.



**10,000+**

Global Certifications



**6,300+**

Google Cloud Globally Certified Professionals



**100+**

Global Leaders



**47+**

Countries served by Alliance

OUR TALENT

**3,500+** Deloitte US practitioners devoted to the Alphabet-Google practice



## Let's talk

For Deloitte, it's about more than deploying digital solutions and ongoing services through a best-of-approach. It's about bringing insights, ideas, and new capabilities that can help you realize continuous value from a cloud-enabled business. To do that, we bring years of Google Cloud experience and knowledge plus a deep understanding of business and technology trends, emerging tools, and industry-specific leading practices for managed services.

If Google Cloud is part of your vision for the enterprise, contact us to learn how Deloitte can unleash powerful Google Cloud MSP capabilities to help you achieve your business and technology vision.

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**Deloitte.** | **Google Cloud**

In 2025, Deloitte was honored to be named **Google Cloud Partner of the Year** for Artificial Intelligence – Global Sales & Services, Industry Solutions – Government, Security – Global, and Security – EMEA. This achievement extends our history of success and recognition, following five Partner of the Year awards in 2024 and previous accolades spanning from 2017–2023.



Deloitte is recognized as a **Leader** in the 2025 Gartner Magic Quadrant for Public Cloud IT Transformation Services for the fifth year in a row!<sup>1</sup>



<sup>1</sup> Gartner Magic Quadrant for Public Cloud IT Transformation Services By Tolbert William Maurer, Christopher Willes, Lydia Leong, Craig Lowery Published 4 August 2025

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