

# SELF-FUNDING VALUE PROPOSITION

The health care industry is seeing continual market changes that compel health systems, hospitals, plans, and providers to tackle technology transformations head on.

Self-funded transformations help companies modernize their technology environments and emerge from economic volatility in a stronger position.

Deloitte will apply investment, financing, and risk strategies that differentiate us and provide a viable way for clients to fund their technology modernization.

## Is your organization experiencing ...



Here are a few examples of the **level of savings impact** that self funding can have on large programs

### Infrastructure savings



**10–25%**  
savings through continuous **cloud cost optimization** (rightsizing, auto-scaling, etc.)



**10–30%**  
savings through **data center** footprint reduction

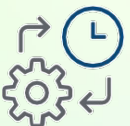
### Applications and agility savings



**15–20%**  
savings through **application rationalization**



**10–30%**  
savings through **applications in software-as-a-service (SaaS)**



**15–20%**  
savings through **service delivery efficiencies**



**5–10%**  
savings enabled through **life cycle agility**



**5–10%**  
increase in new **applications development** per year



**50–70%**  
reduction of **infrastructure provisioning time**



**15–20%**  
time saved on **application management and planning**



**15–20%**  
time saved on **database administration**



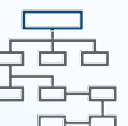
**2–5%**  
time saved on **application architecture and planning**



**30–40%**  
time saved on **QA/testing administration**



**20–25%**  
time saved on **application development**



**50–60%**  
time saved on **infrastructure management**

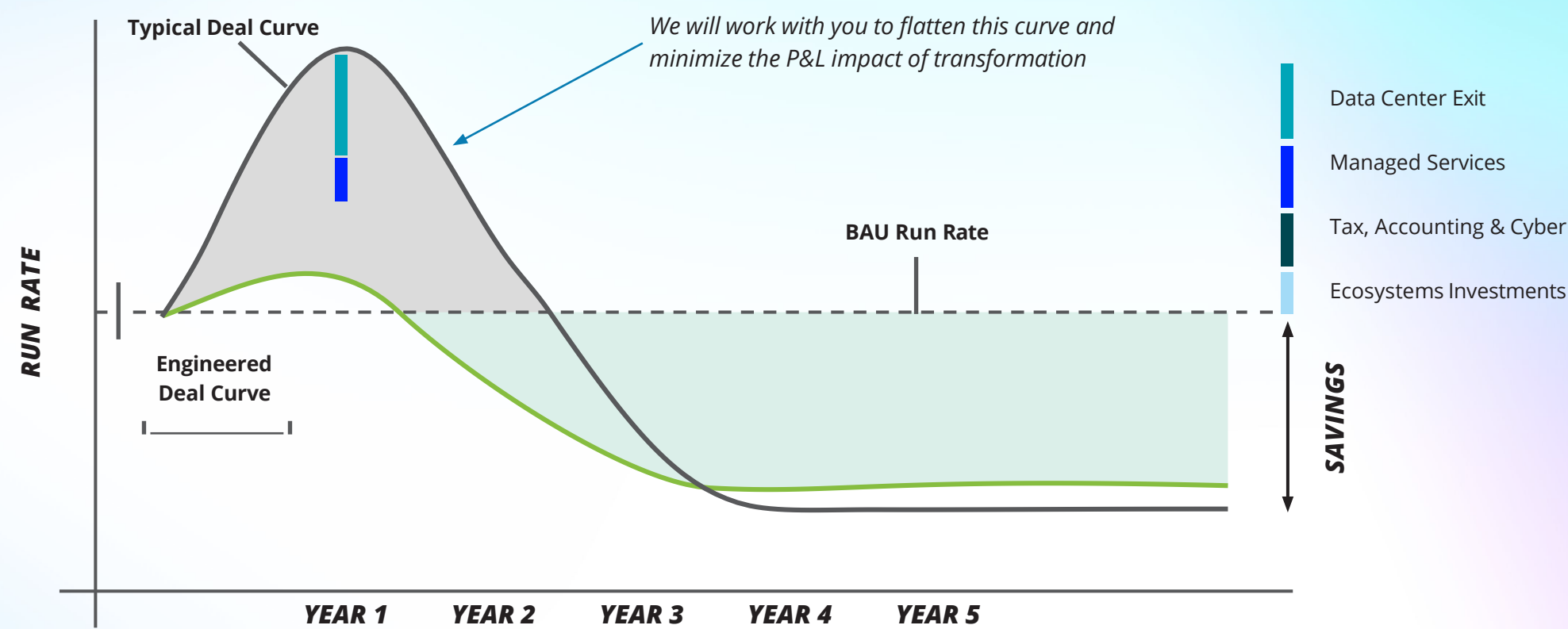
\* results based on typical benefits from similar projects Deloitte has delivered  
Note: Self-funding capabilities and results will vary by client and technology portfolio and are not always guaranteed

OUR APPROACH TO:

# SELF-FUNDED TRANSFORMATIONS

Deloitte assists companies in cutting costs and reducing complexity by transforming and optimizing specific capabilities, helping to ensure their business model is future-proof.

By re-engineering a typical deal curve, Deloitte can help companies cut initial investment cost, maximize savings potential, and shift the timing of when ROI is realized closer to the start of a new cloud journey.



## Self-funded transformation levers

Each of the levers listed below can be exercised independently, but migration, modernization, and transformation programs that achieve the greatest level of self-funding will leverage multiple levers or all four.



### MANAGED SERVICES

Stabilize operations, simplify processes, reduce costs, and free up resources.



### DATA CENTER EXIT

Minimize cost by exiting legacy infrastructure and avoiding long-term commitments.



### TAX, ACCOUNTING AND CYBER

Optimize investments, reduce risks, and comply with digital export controls.



### ECOSYSTEM INVESTMENTS

Leverage partner incentives to reduce financial burden and support transformation.

## WHY DELOITTE AND GOOGLE CLOUD

Deloitte collaborates with Google Cloud to create impactful, timely, and sustainable health care solutions. In 2024, Deloitte was recognized as Google Cloud Partner of the Year across multiple categories, building on its previous awards from 2017 to 2023. These accolades highlight Deloitte's proficiency in developing industry-leading Google Cloud solutions that drive innovation and address current and future health care challenges.

## START THE CONVERSATION



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