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**Creating an Ecosystem Environment with BlackLine, your ERP, and other financial applications** May 2020

## **Defining finance transformation**

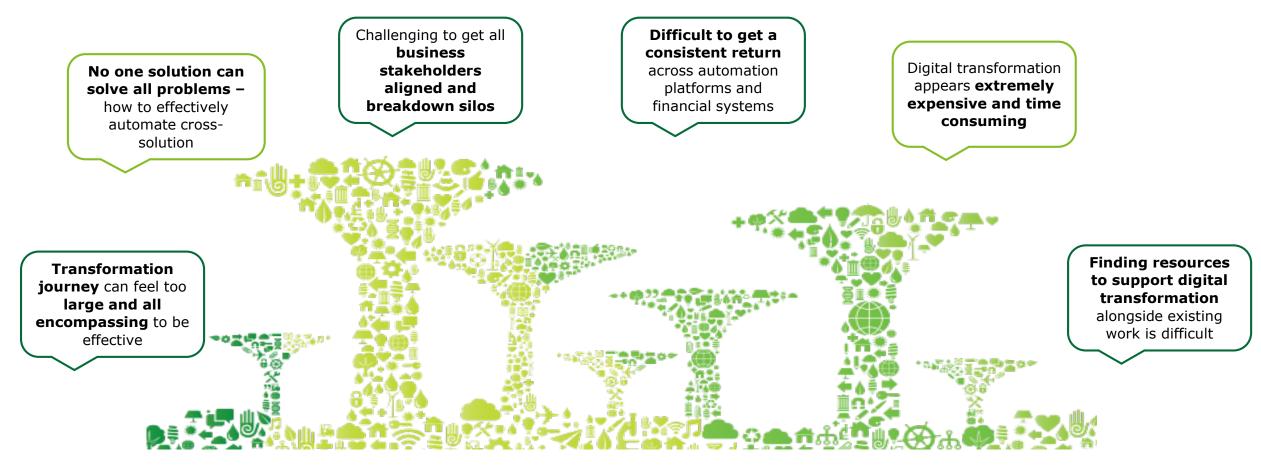
A finance transformation mindset is the expectation that organizations will maintain day-to-day business operations while also managing a changing technology and risk environment that impact the ability for finance to evolve alongside the core business

#### **Finance transformation**

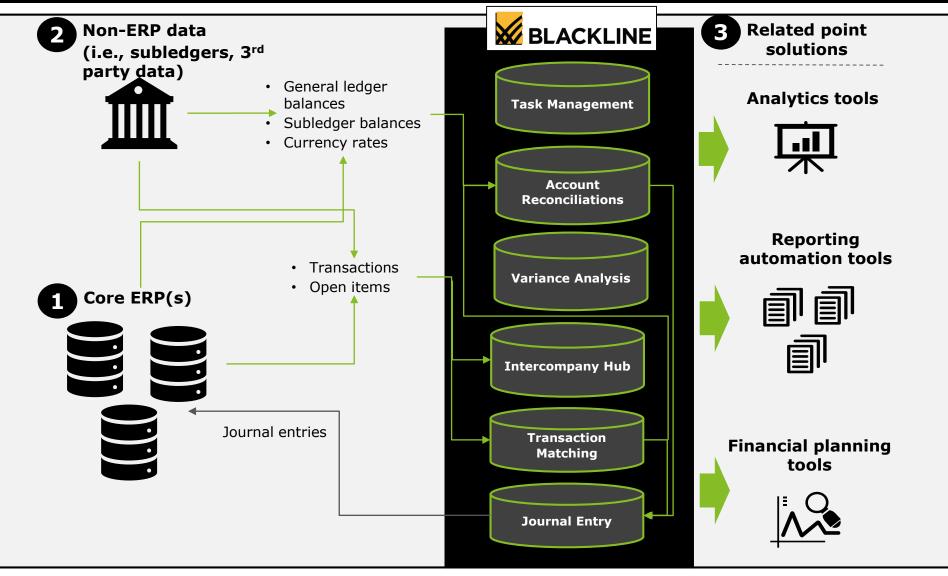
Governance	Finance & Accounting	Technology & Data	Risk & Controls	Regulatory & Compliance	Cyber Security
<b>Segregated</b> Clear accountability	Accuracy Processed/serviced correctly	<b>Complete</b> All transactions are processed through completion	Auditable Controls are audit ready	<b>Compliance</b> Drive compliance across the enterprise	Secure Information is properly protected
Efficient Workflow and document management	Customer satisfaction Employees, customers, vendors	<b>Standard</b> Global policy with common procedures	<b>Timely</b> Performed in time to detect errors	<b>Policy</b> Provide guidance	Integrity Information and brand are protected
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# Digital transformation challenges in the market today

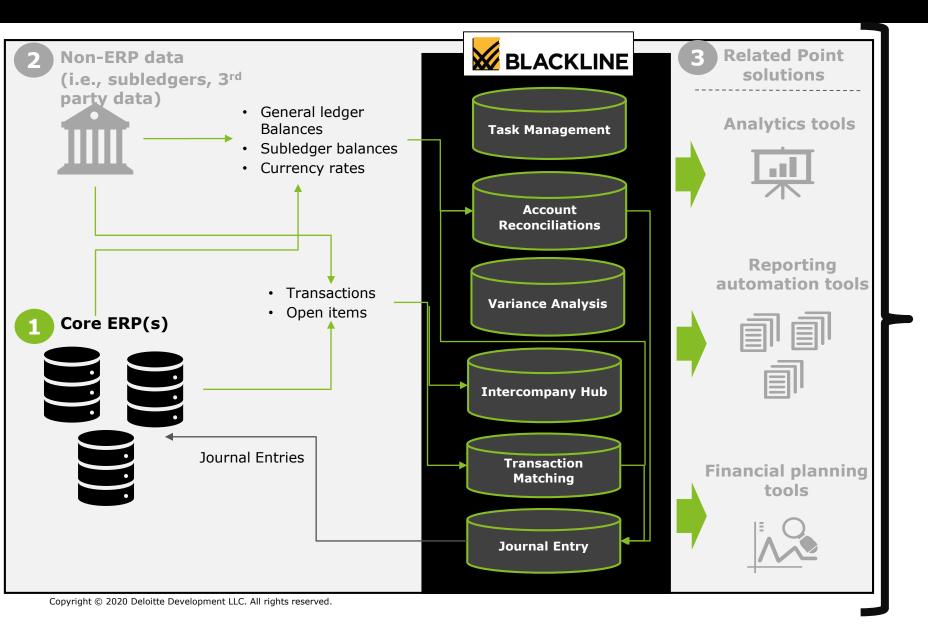
We see the market responding in a variety of ways to digital transformation challenges. These include organization's desire to automate but concern of a lack of consistent return, challenges of working in a siloed environment, and difficulty in effectively automating cross-solution



## Creating an Ecosystem Environment between BlackLine and other systems



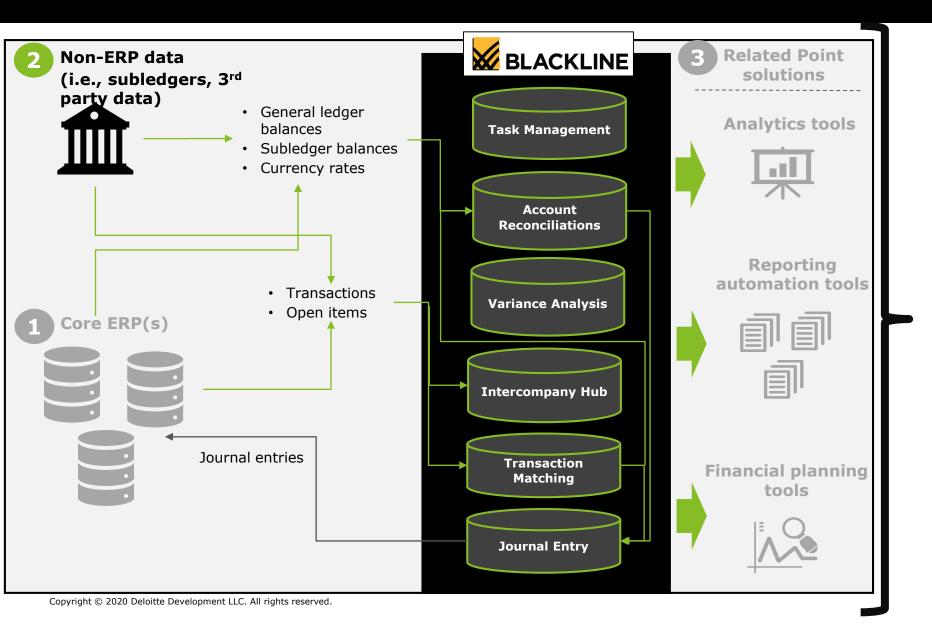
# 1 - Core ERP(s) data integration



#### Suggested practices

- Consider Single ERP or Multi ERP
  environments
- Review ERP upgrade plan and future roadmap
- Determine any impending M&A activity that may impact integration
- Review the level of data in ERP vs.
  what is needed in BlackLine to confirm alignment and efficiency
- Coordinate with IT early to confirm integration with ERP system administrators
- Collaborate with ERP owners on how Chart of Accounts (COA) design impacts BlackLine
- Review audit account substantiation needs between ERP and BlackLine

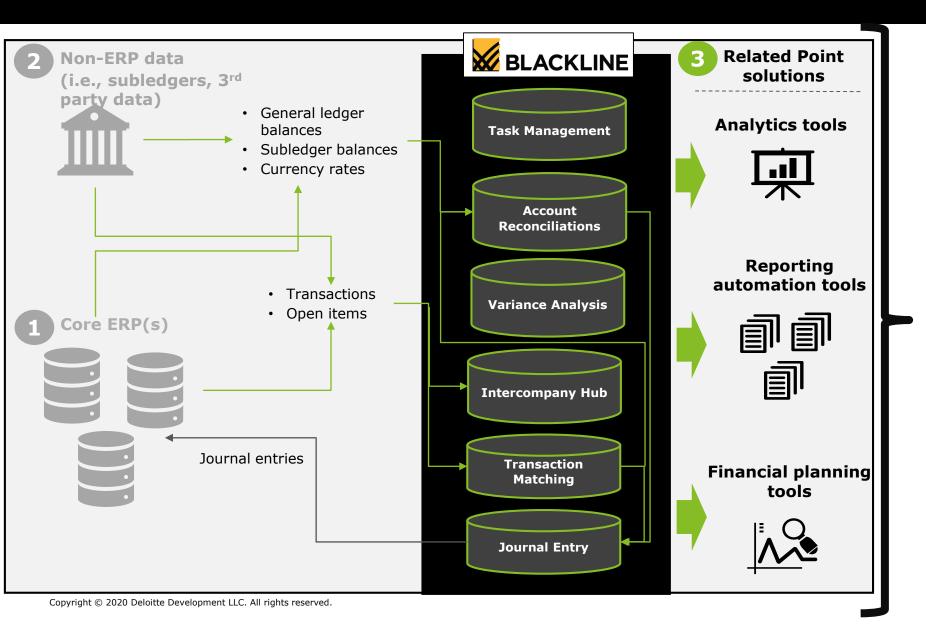
# 2 – Non-ERP data integration



#### Suggested practices

- Consider integrations with non-ERP data that may not currently be considered for integration
  - Subledger systems
  - Bank balances
  - Treasury systems
  - Point of sale systems
  - Other external sources (i.e. customer relationship management (CRM), supply chain, inventory movement)
  - 3<sup>rd</sup> party reports/publicly available data
- Utilize BlackLine's Matching module to consider how to utilize this third party data effectively for faster reconciliations / journal entry preparation

# 3 – Related point solutions - data integration



#### Suggested practices

#### Analytics Tools

Populate BlackLine data into analytics and **visualization tools** to do journal entry activity analysis, close management process review, and related **trend analysis** 

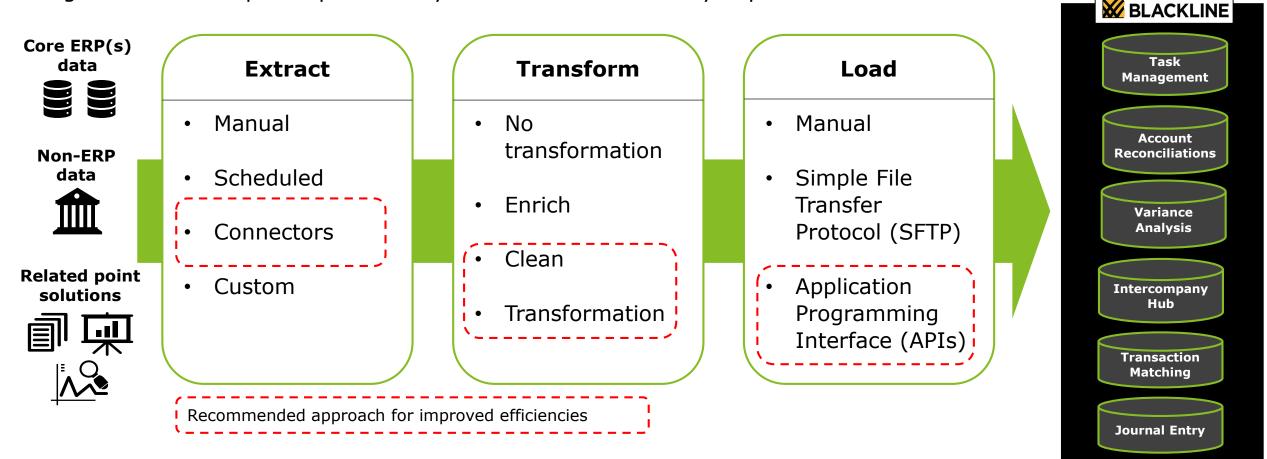
• Reporting Automation Tools Link with financial reporting automation tools across various reporting needs to confirm alignment and automation

- Management Reporting
- Financial Reporting
- Regulatory Reporting

#### • **Financial Planning Tools** Link with financial planning tools to confirm up-to-date financial close information is included in the planning process

# Next steps: Operationalizing improved integration

When considering how to integrate BlackLine with your ERP and other applications, it is important to consider how the Extract-Transform-Load (ETL) process will be setup to facilitate appropriate connectors and testing. By considering the use of existing connectors, transforming underlying processes and using APIs, organizations will speed up the ability to connect and naturally improve automation



# **Tips for efficient integration**



#### **Standardize**

Standardize data sources to confirm data does not require complex cleansing before upload into BlackLine



#### **Think ahead**

Consider business direction and planning and design the system to be flexible for future growth, capture any process enhancements or changes before system implementation including governance structure



#### Prepare

Prepare a change management and training plan. Allow adequate time and resources for getting users up to speed.



#### Designate

Designate a system ownership and maintain schedule and structure. Ask questions to determine what parts of the system may be maintained by the business.



#### Document

Document technical specifications, integrations, landscapes and design decisions for future reference



#### **Stay tuned**

Subscribe to webinars, newsletters and conferences from your solution vendor to capture system enhancements, leading practices and additional use cases

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