

# Digital Procurement Coupa S2P Health Check

Our rapid Coupa S2P diagnostic will help you quickly identify and prioritize S2P enhancement opportunities to maximize the continued return on investment of your S2P process(es) and Coupa platforms.

Our Coupa S2P Health Check...

Provides a hands-on evaluation of challenges and future-state potential

Utilizes a proven assessment method that focuses on top priorities

Leverages best-in-class S2P accelerators, artifacts, and resources

Deploys self-sufficient, experienced project teams and frameworks

## Why do you need it?

Expand S2P cost-benefit opportunities or efficiencies

- Recalibrate core S2P capabilities
- Incorporate new areas of the business and/or categories
- Take advantage of technology features or platform enhancements



## Our Approach

Rapid assessment across all core S2P focus areas

- Understand current pain points and benchmark KPIs
- Interview key stakeholders
- Evaluate overall S2P health based on best-in-class practices / procedures
- Deliver tailored enhancement recommendations
- S2P Focus Areas include; Invoice Compliance, Contract Compliance, Integrations & Reporting, Supplier Enablement, and Platform Adoption

# Example of S2P Health Check Accelerators & Outputs

We have a refined set of accelerators, which we deploy to increase speed-to-value and delivery of our enhancement recommendations output.

**Deloitte. Digital Procurement S2P Health Check**

**Process Area:** Platform Adoption

**Deloitte Definition:** Organization, sizing, support, and operating model

**Description:** Provide an overview of your current S2P team - (e.g., Sourcing Managers, Category Managers, Buyers, AP Teams, etc.)

**Process Flow:** Admin, Sourcing, Supplier Mgmt, Contracting, Catalog / Inventory Mgmt, Requisition, PO, Receipt, Invoice / Payment, Reporting

**Summary of Identified Recommendations for Today's Discussion:** As an output of our S2P Health Check, the following areas warrant consideration for implementation to enhance client's S2P health

Classification	Criticality	Recommendation
1	Field	5 Ability use limit price/quantity
2	Invoicing	5 Ability to send PO object
3	Contracting	5 Ability to edit po edits
4	Procurement	5 Ability to track b
5	Supplier	3 Ability to check a
6	Procurement	3 Ability to add con on the PO
7	Contracting	1 Ability to notify s work

**Health Check Output Overview**

**1.0 HEALTH CHECK BREADTH**

Client and Deloitte Conducted 10 Workshops across 5 divisions

- Sourcing
- Supplier Onboarding (SM)
- Procurement
- Contracting
- Invoicing
- Technical Requirements
- Supplier Managed Ordering
- Siling
- SAP Permitted Payee
- Food and Beverage

**2.0 RECOMMENDATIONS**

- S2P
- P2P
- Other

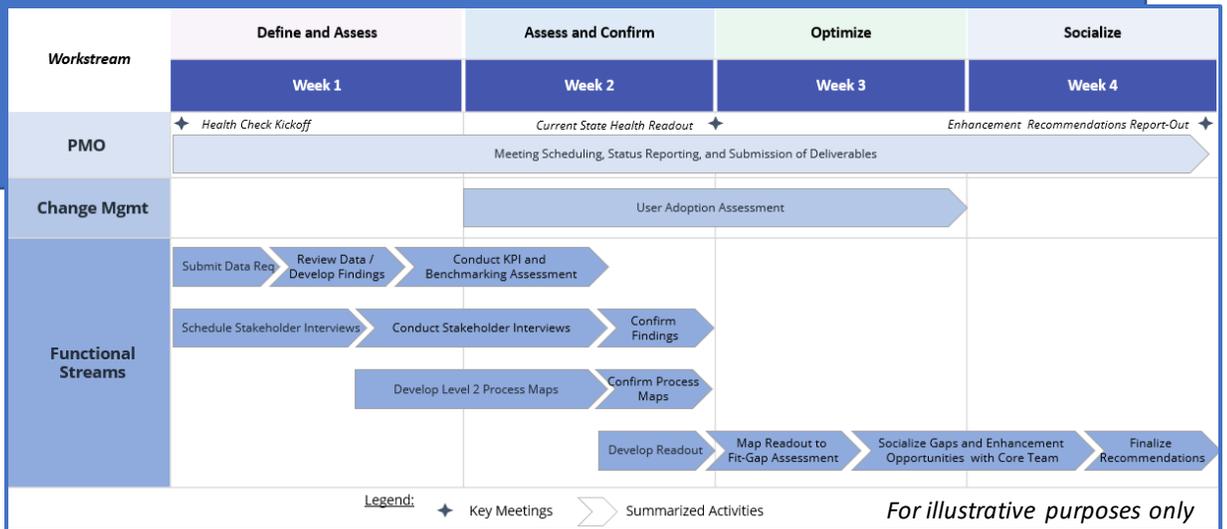
**3.0 RECOMMENDATIONS BY PROCESS AREA**

Visualizing the Recommendations

Process Area	S2P	P2P	Other
Invoicing	10	0	0
Technical Workshop	2	0	0
Food & Beverage	5	0	0
SAP Permitted Payee	1	0	0
Supplier Managed Ordering	5	0	0
Sourcing	5	0	0
SIM	5	0	0
Procurement	10	0	0
Contracting	15	0	0

# Example of S2P Health Check Project Plan

We will work together before the project starts to align on detailed scheduling specific to your business needs.



## Why Deloitte?

We believe in the value our Coupa S2P Health Check can provide for you and your organization. We are proud to offer this service and help contribute to your success. Our market-leading Digital Procurement and Coupa practices can help you realize the full potential from your S2P systems.

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