Google Cloud Deloitte.

Experience Ready Infrastructure:

Unlocking the power of distributed infrastructure to accelerate next generation experiences



Address your needs for real-time data processing and decision-making with Experience Ready Infrastructure (ERIn): a flexible, scalable technology platform that leverages Google Cloud's Anthos™ multi-cloud application platform, Edge AI, and advanced networking to fundamentally transform the speed, ease, and economics of delivering new solutions to stores.

Pressure to become more efficient and deliver better experiences

Retailers are being driven to adapt due to margin pressures, shifting expectations, and increasing technological complexities. In a rush to address, many retailers have implemented one-off technology use cases rather than inter-connected solutions on a common platform; thus, making the path to value realization complex, expensive, and slow.

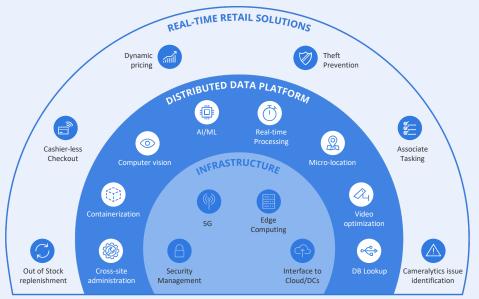
In order to better meet the evolving consumer expectations and to deliver new store experiences, a smart-evolution in technology deployment needs to occur.

BY 2026: **90%**



of the top 2000 retailers will employ edge computing to leverage data in stores for better workforce productivity, customer experience, and cost reduction.¹

¹ Filippo Battaini , Jon Duke, Leslie Hand , Ornella Urso , Margot Juros , Giulio Raffaele, Jordan R



Accelerate store digitization and innovation with FRIn

- **Edge infrastructure**: acts as the foundation that supports a menu of retail solutions
- **Distributed data platform:** supports video optimization, computer vision, containerization, etc. that are necessary to implement technology use cases
- Real-time retail solutions: includes specific use cases such as theft prevention, hazard detection, and cashier-less checkout, which can be stacked after establishing the foundational infrastructure

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Execute advanced use cases through ERIn to create significant potential value for your organization

ERIn can help improve the resiliency, reliability, and redundancy of core infrastructure; thus, enabling the deployment of new, advanced use cases quickly and at scale, while also better managing uptime and modernization of current workloads.

ASSOCIATE PRODUCTIVITY

Real Time Prioritized Workforce Task Lists

Automated Notifications for Shelf Replenishment

Delivery Visibility & Tracking

Cameralytics for Store Upkeep

Planogram Design & Compliance

VR-Enabled Employee Training

OPERATIONAL EFFICIENCY

Omnichannel Inventory Visibility

Real Time Data Demand Forecasting

Spoilage Prevention via Freshness Tracking

Theft Prevention via Monitoring

Identification & Prevention of Out of Policy Returns

Warehouse Asset & Equipment Monitoring

CUSTOMER EXPERIENCE

Dynamic & Personalized Pricing/Promotions

Optimized Clearance Prices Informed via Internal and External Signals

Hyper-Personalized & Geo-Tagged Product Recommendations

Cashier-less Checkout

Personalized In-Store Display

Real Time & Precise Order Tracking

Deploy ERIn to potentially unlock billions in value



Revenue

.8% to 1.1% uplift over 5 Years*

- 1. Reduce out of stock inventory in real-time
- 2. Enhance replenishment process
- 3. Create stronger, more dynamic pricing value in real-time
- 4. Serve-up real-time recommendations based on cart
- 5. Provide frictionless experience
- 6. Enhance non-sales revenue (adds, slotting, discounts etc.)



Operating Margin

1.8% to 3% uplift over 5 years*

- 1. Improve beginning-on-hand (BOH) accuracy
- 2. Control inventory and improve order quantities
- 3. Experience shipping and purchasing savings
- 4. Enrich freshness tracking and reduce shrink
- 5. Improve associate productivity and training
- 6. Reduce spill and enhance upkeep

Deloitte can help you...



Build a strategy around solving key business problems



Identify priority starting points to lay the foundation for scale and growth



Support the full stack of solutions to execute and operate your store

Start the conversation



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^{*}Representative of opportunity for retailers with 1,000+ locations