## DELOITTE SUPPORT SERVICES INDIA PRIVATE LIMITED BOARD'S REPORT

To the Members,

The 17<sup>th</sup> Annual Report is being presented on the business and operations of the Company together with the Audited Financial Statements for the year ended 31<sup>st</sup> March 2020.

#### **1. Financial Highlights**

The financial statements for the financial year ended 31<sup>st</sup> March,2020, forming part of this Annual Report, have been prepared in accordance with the applicable Indian Accounting Standards (Ind - AS).

The key highlights of the audited financial results of the Company for the financial year 2019-2020 are provided below:

		(₹ Lakhs)	
Particulars	Current Financial Year (2020)	Previous Financial Year (2019)	
Revenue from Operation	158,242	126,771	
Other Income	6,303	2,475	
Profit/loss before Depreciation, Finance Costs, Exceptional items and Tax Expense	32,830	22,184	
Profit /loss before Finance Costs, Exceptional items and Tax Expense	25,711	20,852	
Less: Finance Costs	2,767	302	
Profit /loss before Exceptional items and Tax Expense	22,944	20,550	
Add/(less): Exceptional items	NIL	NIL	
Profit /loss before Tax Expense	22,944	20,550	
Less: Tax Expense (Current & Deferred)	8,938	7,311	
Profit /loss for the year (1)	14,006	13,239	
Total Comprehensive Income/loss (2)	231	(87)	
Total (1+2)	14,237	13,152	
Balance of profit /loss for earlier years	74,778	61,626	
Less: Transfer to Reserves	NIL	NIL	
Balance carried forward	89,015	74,778	

#### 2. Summary of operations

- During the year, the net revenue from operations of the Company increased by 24.90%, from ₹ 126,771 Lakhs to ₹ 158,242 Lakhs.
- The Company's profit after tax stood at ₹ 14,006 Lakhs vis-à-vis ₹ 13,239 Lakhs in the previous year, registering a growth of 5.8%.

#### 3. Transfer to Reserves

The Board of Directors of your company has decided not to transfer any amount to the Reserves for the year under review.

4. Material changes and commitments affecting the Financial position of the Company

There have been no material changes and commitments, which affect the financial position of the company which have occurred between the end of the financial year to which the financial statements relate and the date of this Report.

5. Brief description of the state of the Company's affairs during the year

There has been a sustained growth in the business of the Company. Details of the financial performance of the Company are given above.

#### 6. Nature of business

The Company provides support services in relation to technical, professional, technology support and other business services to Deloitte Services India Projects LLC in terms of its Master Services Agreement ("MSA") dated May 31, 2015, and any amendments thereof.

There has been no change in the objects of the Company. Business is being conducted as per the objectives described in the Memorandum of Association of the Company. There has been no material change in the line or nature of business that the Company is operating in.

#### 7. Dividend

The Board of Directors of the Company does not recommend payment of dividend for the year ended 31<sup>st</sup> March 2020.

#### 8. Changes in Share Capital and Equity

As on 31<sup>st</sup> March 2020, the shares of your Company are held by the following shareholders:

Name of Shareholder	Shareholding in Percentage		
Deloitte Services Mauritius Holding	99.998%		
Deloitte Services LLP	00.002%		

During the financial year 2019-20, no fresh equity shares were issued or allotted. There was no change in the Share capital and Equity structure of the Company during the reporting period.

#### 9. Board of Directors and Key Managerial Personnel

#### Composition of the Board:

The Board is constituted as per the provisions of the Companies Act, 2013. The Board at present comprises of the following directors:

Sr	Name of the Director	Director Identification Number	Title
1	Kent Francois	08585006	Additional Director
2	Bruce Stewart	02325223	Director
3	Anissa Nelson	08786161	Additional Director
4	Ramakrishna Momidi	07301935	Director
5	John Peirson	07319588	Director
6	Stephani Long	08635904	Additional Director

Details of Directors who is/were appointed or has/have resigned during the year 2019-20:

Mr. Graham Cowie Arthur	Resigned with effect from December 11, 2019
Mr. Kent Francois	Appointed with effect from December 11, 2019
Mr. Michael Robert Preston	Resigned with effect from June 01, 2019
Ms. Stephani Lyn Long	Appointed with effect from December 11, 2019
Mr. Don Roger Nanney	Resigned with effect from March 23, 2019

The following changes were taken place in the Composition of the Board of Directors after the Financial Year 2019-20:

Ms. Anissa Nelson (DIN: 08786161) has been appointed as an Additional Director w.e.f. July 16, 2020. Her term of appointment is up to the ensuing Annual General Meeting. The Board recommends their appointment at the ensuing Annual General Meeting of the Company and the same is mentioned in the Notice of AGM, for the approval of members.

#### 10. Particulars of employees pursuant to Section 197

The provisions of Section 197 of the Companies Act 2013, read along with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are not applicable to Private Companies.

#### 11. Meetings of the Board

The Board of Directors of the Company held regular Board meetings throughout the year at regular intervals in compliance with Companies Act, 2013.

All the Board of Directors fulfilled the attendance criterion laid down under the Companies Act (every director has attended the meeting at least once during the financial year). Notice of the Board meeting is given well in advance to all the Directors and the agenda is circulated at least seven days in advance before the date of meeting. Explanatory notes and detailed statements giving clarification on the agenda items are included in the meeting agenda.

The Board of Directors met four times in the year. Dates on which Board meetings were held are:

Meeting No. Date of Board Meeting	
1	July 11, 2019
2	September 20, 2019
3	December 11, 2019
4	March 23, 2020

Attendances of the Directors during the meetings are as follows:

Date of the Meeting	Total Number	Directors in Attendance
July 11, 2019	5	2
September 20, 2019	5	3
December 11, 2019	5	2
March 23, 2020	5	5

The Corporate Social Responsibility Committee (CSR) met on September 20, 2019. The quorum for the meeting was formed between 2 Board members.

#### **12. Managerial Remuneration**

The Company had 05 Directors as on March 31, 2020. Details of remuneration paid to the Directors, if any during the financial year are available in Note 25 of the Financial Statements for the financial year 2019-2020 which are attached herewith.

#### 13. Details of Subsidiary/Joint Ventures/Associate Companies

The Company has no Subsidiaries, Joint Ventures or Associate companies as defined in Companies Act, 2013.

#### **14. Statutory Auditors**

M/s. Subbarao Vamanan & Co (Firm Registration No. 004086S), Chartered Accountants was appointed as Statutory Auditor of the Company in the 15th Annual general meeting of the Company for a period of five years.

#### 15. Internal financial controls over financial reporting

The Company has in place adequate internal financial controls with reference to financial statements. During the year, such controls were tested and no reportable material weakness in the design or operation was observed.

An Internal Audit group acts as an independent internal team that reviews internal controls, operating procedures and systems. During the year, the internal audit team was in continuous evaluation of the internal control systems and mechanism.

#### 16. Web link of the Annual Return

Pursuant to Section 92(3) and Section 134(3) (a) of the Companies Act, 2013, the copy of the Annual Return as on March 31, 2020 is made available at

https://www2.deloitte.com/ui/en/pages/careers/articles/corporategovernance.html?icid=top\_corporate-governance.

#### **17. Director's Responsibility Statement**

The Directors of the Company state that: -

- a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the directors had prepared the annual accounts on a going concern basis; and
- e) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 18. Board's comments on the remarks made by the Auditor in Auditors Report

The Directors have taken on record the Auditors' Report on the financial statements for the year ended 31<sup>st</sup> March 2020. The Auditors' Report is self- explanatory and has no qualification, reservation, disclaimer or adverse remarks on the financial statements.

#### 19. Particulars of Loans, Advances, Guarantees and Investments

Pursuant to Section 186 of Companies Act, 2013, disclosure on particulars relating to loans, advances, guarantees and investments are provided as part of the financial statements.

#### 20. Risk management Policy

The Board of Company is vigilant of the market conditions and the general economic trends and finds no trends or elements of risks that may threaten the existence of the Company. In view of risk management, the Company has internal auditors, internal controls and compliance teams who work independently to review risk and controls of the Company.

# 21. Information Required under Sexual Harassment of Women at Work place (Prevention, Prohibition & Redressal) Act, 2013

Pursuant to the legislation 'The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013', the Company has a policy and framework for employees to report sexual harassment cases at workplace and its process ensures complete anonymity and confidentiality of information. Adequate workshops and awareness programs against sexual harassment are conducted across the organization.

The Company is in compliance under the 'The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013' in India and its provisions relating to the constitution of Internal Complaints Committee. The Internal Complaints Committee follows the principle of natural justice and ensures a fair and impartial enquiry process.

Your Directors further state that during the year under review, there were no cases filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

#### 22. Particulars of contracts or arrangements with related parties

During the year, the Company has not entered into any material transactions with Related Parties which require disclosure in this Report in terms of the provisions of Section 188(1) of the Act. Accordingly, the disclosure required u/s 134(3) (h) of the Act in Form AOC-2 is not applicable to the Company.

Details of Related Party Transactions as required to be disclosed by Indian Accounting Standard (Ind- AS) – 24 in "Related Party Disclosures" specified under Section 133 of the Act read with the rules thereunder, are given in Note 25 of the Financial statements.

#### 23. Conservation of energy, technology absorption & foreign exchange earnings & outgo

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are annexed herewith. (Annexure-I)

#### 24. Transfer of Amounts to Investor Education and Protection Fund (IEPF)

Pursuant to Section 125 of the Companies Act 2013 there is no unpaid or unclaimed fund in the Company, to be transferred to IEPF.

#### 25. Corporate Social Responsibility (CSR)

The Corporate Social Responsibility Committee (CSR Committee) of the Company has formulated and recommended to the Board, a Corporate Social Responsibility Policy (CSR Policy) indicating the activities to be undertaken by the Company, which has been approved by the Board.

The Annual Report on CSR activities is enclosed as per prescribed format as **Annexure-II** and forms part of this report.

#### 26. Deposits

The Company has not accepted any deposit during the financial year 2019-20 within the meaning of Section 73 of the Companies Act, 2013.

27. Details of significant and material orders passed by the Regulators/Courts/Tribunals impacting the going concern status and the Company's operations in future

There are no significant and material orders passed by the Regulators/Courts/Tribunals which would impact the going concern status of the Company and its future operations.

#### 28. Maintenance of cost records

The provisions pertaining to maintenance of cost records as specified by the Central Government under subsection (1) of section 148 of the Companies Act, 2013, are not applicable to the Company.

#### 29. Secretarial Standards of ICSI

The Company is in compliance with the applicable Secretarial Standards specified by the Institute of Company Secretaries of India.

#### 30. Acknowledgment

Your Directors would like to express their sincere appreciation for the assistance and co-operation received from clients, vendors and members during the year under review and wish to place on record their deep sense of appreciation for the committed services by the Company's personnel.

For and on behalf of the Board of Directors of

#### **Deloitte Support Services India Private Limited**

RAMAK BISHNA MOMIDI MOMIDI 15:04:33 +05'30'

DIN: 07301935

Place: Hyderabad

Date: September 28, 2020

Director: Ramakrishna Momidi

KENT JOSEPH FRANCOIS FRANCOIS Date: 2020.09.28 14:53:17 +05'30' Director: Kent Joseph Francois DIN: 08585006 Place: McLean Date: September 28, 2020

#### Annexure I

#### (a) **Conservation of energy**

The operations of the company are not energy intensive. However adequate measures have been taken to conserve and reduce the energy consumption by using energy efficient hardware and other equipment.

(i)	the steps taken or impact on conservation of energy	Not Applicable
(ii)	the steps taken by the company for utilizing alternate sources of energy	
(iii)	the capital investment on energy conservation equipment's	

#### (b) Technology absorption

The company has not undertaken any R& D Activity in any specific area during the year under the review as it is not engaged in any of the specified activities.

The company continues to use state of the art technology for improving the productivity and quality of its services. To create adequate infrastructure, the company continues to invest in hardware and software.

(i)	the efforts made towards technology absorption	Applicable
(ii)	the benefits derived like product improvement, cost reduction, product development or import substitution	Not Applicable
(iii)	in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-	
	(a) the details of technology imported	
	(b) the year of import;	
	(c) whether the technology been fully absorbed	
	(d) if not fully absorbed, areas where absorption has not	
	taken place, and the reasons thereof	
(iv)	the expenditure incurred on Research and Development	

#### (c) Foreign exchange earnings and Outgo

a. Activities relating to exports, initiative taken to increase the exports, developments of new export markets for products and services and export plans

The company is 100% EOU registered with STPI and engaged in export of Services.

b. Total Foreign exchange used and earned in Rupees

		(₹ Lakhs)_
Particulars	Year ended 31 <sup>st</sup> March 2020	Year ended 31 <sup>st</sup> March 2019
Expenditure in Foreign Currency	5,802	6,150
Earnings in Foreign Currency	152,720	126,771

For and on behalf of the Board of Directors of **Deloitte Support Services India Private Limited** 

RAMAKR Digitally signed by ISHNA MOMIDI Date: 2020.09.28 15:05:07 +05'30'	KENT JOSEPH FRANCOIS FRANCOIS 14:53:57 +05'30'
Director: Ramakrishna Momidi	Director: Kent Joseph Francois
<b>DIN:</b> 07301935	<b>DIN:</b> 08585006
Place: Hyderabad	Place: McLean
Date: September 28, 2020	Date: September 28, 2020

#### Deloitte Support Services India Private Limited

Board's report on Corporate Social Responsibility (CSR) activities for the financial year 2019-20

1 A brief outline of the Company's CSR policy including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and projects or programs and the composition of the CSR Committee.

**Brief outline of the Company's CSR policy:** Pursuant to Section 135 of the Companies Act, 2013, the Corporate Social Responsibility Committee of the Board had approved a CSR Policy. The CSR policy of Deloitte is governed with a focus on education, employability, environmental sustainability and animal welfare with primary emphasis on promoting education in India, including giving special attention towards education and employment enhancing vocation skills especially among children, women, elderly, and the differently abled. The primary objective of the CSR policy is to govern and enhance employability of the future generations and enhance the sustainability of the non-profit organizations.

Reference to the web-link to the CSR Policy: The CSR policy is made available at

 $\underline{https://www2.deloitte.com/ui/en/pages/careers/articles/corporate-governance.html?icid=top\_corporate-governance.html?i$ 

**Composition of the CSR Committee:** The CSR Committee of the Board comprises of four Directors as its members:

- a. Mr. John Peirson Jr.– Chairman
- b. Mr. Bruce Stewart Member
- c. Mr. Kent Francois Member
- d. Mr. Ramakrishna Momidi Member

		(₹ in Lakhs)	
2	Average net profit of the Company for the last three financial years	17,315.	.53
3	Prescribed CSR Expenditure (@ 2% of Avg. Net Profit)	346.	.31
4	Details of CSR Spent during the financial year:		
	a. Total amount spent for the financial year	407.0	)3*
	b. Amount unspent, if any	Ν	١L
	c. Manner in which the amount is spent during the financial year	Details giv below	'en

\*Note: Total amount spent for the financial year 2019-2020 includes carry forward amount of ₹ INR 5,881,160 from the previous years.

	2. Details of amount spent on CSR activities during the financial year 2019-20						
(1)	(2)	(3)	(4) Dreieste er	(5)	(6)	(7)	(8)
Sr. No.	CSR project or activities identified	Sector in which the Project is covered	<ul> <li>Projects or Programs</li> <li>1. Local Area or other</li> <li>2. State and District where the program was undertake n</li> </ul>	Amount Outlay (Budget) project or program wise (₹ in lakhs)	Amount spent on the projects or programs (₹ in lakhs) Sub-heads: 1.Direct expenditures on the projects or programs) 2.Overheads	Cumulative expenditure up to the reporting period (₹ in lakhs)	Amount Spent: Direct or through Implementing Agencies (with details of the Implementing Agency)
1	Cheers Foundation - Care and education support for orphans	Education	Hyderabad	12.32	12.32	12.32	United Way of Hyderabad (Implementing agencies)
2	Desire Society - Comprehensiv e medical care and education for HIV affected/infecte d children	Education	Hyderabad	22.08	22.08	22.08	United Way of Hyderabad (Implementing agencies)
3	Nireekshana - Women Empowerment Project program	Empowerment	Hyderabad	11.23	11.23	11.23	United Way of Hyderabad (Implementing agencies)
4	Vivekananda Educational Center – School support program	Education	Hyderabad	16.44	16.44	16.44	United Way of Hyderabad (Implementing agencies)
5	SAFA - Empowerment Project for women	Empowerment	Hyderabad	20.79	20.79	20.79	United Way of Hyderabad (Implementing agencies)
6	Association for rural and urban needy (ARUN)	Education	Hyderabad	24.02	24.02	24.02	United Way of Hyderabad (Implementing agencies)

## 2. Details of amount spent on CSR activities during the financial year 2019-20

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Supporting the Boys Home		(*)	(0)	(0)	(*)	(0)
7	SOS Village – Education program for girl children	Education	Hyderabad	21.59	21.59	21.59	United Way of Hyderabad (Implementing agencies)
8	SOS Village – Education program for girl children	Education	Hyderabad	15.88	15.88	15.88	United Way of Hyderabad (Implementing agencies)
9	Sannihita – Home support program for girls	Education	Hyderabad	9.51	9.51	9.51	United Way of Hyderabad (Implementing agencies)
10	Sannihita – Home support program for girls	Education	Hyderabad	9.51	9.51	9.51	United Way of Hyderabad (Implementing agencies)
11	Center for Social services – Education support program	Education	Hyderabad	2.52	2.52	2.52	United Way of Hyderabad (Implementing agencies)
12	Youth for Jobs – Education support program	Education	Hyderabad	3.30	3.30	3.30	United Way of Hyderabad (Implementing agencies)
13	The Akshaya Patra Foundation - Mid-day meals Program	Education	Hyderabad	11.00	11.00	11.00	United Way of Hyderabad (Implementing agencies)
14	Lotus Petal Foundation – Education program	Education	Delhi	54.46	54.46	54.46	United Way of Hyderabad & United Way of Delhi (Implementing agencies)
15	Association for rural and urban needy (ARUN) - To provide comprehensive support -	Education	Delhi	30.11	30.11	30.11	United Way of Hyderabad & United Way of Delhi (Implementing agencies)

(1)	(2) education, skill building, nutrition, healthcare and safe shelter to vulnerable homeless girls	(3)	(4)	(5)	(6)	(7)	(8)
16	Sarthak Educational Trust - Skill building to PWD's	Education	Mumbai	6.30	6.30	6.30	United Way of Hyderabad & United Way of Mumbai (Implementing agencies)
17	United Way of Mumbai - Head start Stem project	Education	Mumbai	33.25	33.25	33.25	United Way of Hyderabad & United Way of Mumbai (Implementing agencies)
18	Khushii - Shikshaantra Plus - Remedial education program for government school children	Education	Mumbai	23.91	23.91	23.91	United Way of Hyderabad & United Way of Mumbai (Implementing agencies)
19	Nightingales Medical Trust- Sandhyakirana - Day care center to cater for senior citizens providing them adequate food, healthcare and income generation opportunities	Health	Bengaluru	17.39	17.39	17.39	United Way of Hyderabad & United Way of Bengaluru (Implementing agencies)
20	Reaching Hand - Namma Shale – Education support	Education	Bengaluru	18.84	18.84	18.84	United Way of Hyderabad & United Way of Bengaluru (Implementing agencies)
21	Gubbachi Learning Community - Government	Education	Bengaluru	13.39	13.39	13.39	United Way of Hyderabad & United Way of Bengaluru

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	School Transformation Program						(Implementing agencies)
22	Other Projects	Education	Hyderabad, Bengaluru, Delhi and Mumbai	29.19	29.19	29.19	United Way of Hyderabad, United Way of Delhi, United Way of Mumbai & United Way of Bengaluru (Implementing agencies)
		Total Direct Ex	penses	389.92	389.92	389.92	
		Total Administ Expenses	ration	17.11	17.11	17.11	
		Grand Total		407.03	407.03	407.03	

# 3. In case the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the reasons for not spending the amount: Not Applicable.

#### 4. Responsibility statement:

The responsibility statement for CSR committee of the Board of Directors of the Company is reproduced below:

The implementation and monitoring of CSR policy is in compliance with CSR objectives and the policy of the Company.

For and on behalf of the Board of Directors of

#### DELOITTE SUPPORT SERVICES INDIA PRIVATE LIMITED

RAMAKRISH RAMAKRISHNA Digitally signed by PEIRSON JR JOHN PEIRSON MOMIDI NA MOMIDI Date: 2020.09.28 JR JOHN ROBERT 15:05:58 +05'30' Date: 2020.09.28 ROBERT 14:01:00 +05'30' Director: Ramakrishna Momidi Chairperson CSR Committee: John Peirson DIN: 07301935 DIN: 07319588 Place: Hyderabad Place: Minneapolis Date: September 28, 2020 Date: September 28, 2020