# DELOITTE CONSULTING INDIA PRIVATE LIMITED BOARD'S REPORT

To the Members,

The 20<sup>th</sup> Annual Report is being presented on the business and operations of the Company together with the Audited Financial Statements for the year ended 31<sup>st</sup> March 2019.

#### 1. Financial Highlights (Standalone and Consolidated)

The standalone and consolidated financial statements for the financial year ended 31<sup>st</sup> March 2019, forming part of this Annual Report, have been prepared in accordance with the Indian Accounting Standards (Ind - AS).

#### **Standalone Financial Results:**

The key highlights of the audited standalone financial results of the Company for the financial year 2018-2019 are provided below:

(₹ Lakhs)

Particulars	Year ended 31 <sup>st</sup> March 2019	Year ended 31 <sup>st</sup> March 2018
Turnover	542,205	428,809
Total Income	550,157	434,694
Profit before tax	85,014	66,525
Tax expense	30,011	21,931
Profit after tax	55,003	44,594
Earnings Per Share		
- Basic and diluted (₹)	18,962	15,373

#### **Consolidated Financial Results:**

The key highlights of the audited consolidated financial statements incorporating the duly audited financial statements of Deloitte Special Projects India Private Limited, wholly owned subsidiary of the Company, for the financial year 2018-2019 are provided below:

(₹ Lakhs)

Particulars	culars Year ended Year end 31 <sup>st</sup> March 2019 Ma			
Turnover	542,893	429,498		
Total Income	542,949	428,763		
Profit before tax	74,221	55,998		
Tax expense	30,011	21,931		
Profit after tax	44,210	34,067		
Earnings Per Share - Basic and diluted (₹)	15,241	11,744		

Report on performance and financial position of Deloitte Special Projects India Private Limited:

Deloitte Special Projects India Private Limited is the wholly owned subsidiary of the Company as on 31st March 2019. There has been no material change in the nature of the business of Deloitte Special Projects India Private Limited.

#### 2. Summary of operations

- During the year, the net revenue from operations of the Company increased by 26.44%, from ₹ 4.28,809 Lakhs to ₹ 5.42,205 Lakhs.
- The Company's profit after tax stood at ₹ 55,003 Lakhs vis-à-vis ₹ 44,594 Lakhs in the previous year, registering a growth of 23.34%.

#### 3. Transfer to Reserves

The Company does not propose to transfer any amount to the reserves.

#### 4. Material changes and commitments affecting the Financial position of the Company

There have been no material changes and commitments, affecting the financial position of the Company which occurred between the end of the financial year to which the financial statements relate and the date of this report.

#### 5. Brief description of the state of the Company's affairs during the year

There has been a sustained growth in the business of the Company. Details of the financial performance of the Company are given above.

#### 6. Nature of business

The Company provides consultancy and related support services including technology support, technical, professional and business consultancy to Deloitte Consulting India Projects LLC.

There has been no change in the objects of the Company. Business is being conducted as per the objectives described in the Memorandum of Association of the Company. There has been no material change in the line or nature of business that the Company is operating in.

#### 7. Dividend

The Board of Directors of the Company does not recommend payment of dividend for the year ended 31st March 2019.

#### 8. Changes in Share Capital and Equity

As on 31st March 2019, the shares of your Company are held by the following shareholders:

Name of Shareholder	Shareholding in Percentage
DC Outsourcing Netherlands BV	68.65 %
DC Outsourcing Holding BV	0.40%
Deloitte Consulting LP	29.95%
D&T Services GP LLC	1.00 %

During the financial year 2018 -19, no fresh equity shares were issued or allotted. There was no change in the Share capital and Equity structure of the Company during the reporting period.

#### 9. Board of Directors and Key Managerial Personnel

#### Composition of the Board:

The Board is constituted as per the provisions of the Companies Act, 2013. The Board at present comprises of the following directors:

#	Name of the Director	Director Identification Number	Title
1	Mr. Craig Hodgetts Anthony	06685869	Director
2	Mr. Ajit Kumar Nema	06977890	Director
3	Mr. Kimberly Anne Porter	07493627	Director
4	Mr. Roland Steven Summers Jr	07500749	Director
5	Mr. Rajat Agarwal	08061334	Director
6	Mr. Dheeraj Sharma	08070875	Director
7	Mr. Ryan Christopher Jones	08274257	Additional Director (Regularization as Director in this AGM)
8	Mr. Walter Anthony Sokoll	08274303	Additional Director (Regularization as Director in this AGM)
9	Mr. Bruce McKee Stewart	02325223	Additional Director (Regularization as Director in this AGM)

Details of directors who were appointed or have resigned during the year:

Mr. Marc Kaplan	Resigned with effect from 25 <sup>th</sup> September 2018
Mr. David Couture	Resigned with effect from 25 <sup>th</sup> September 2018
Mr. Walter Anthony Sokoll	Appointed with effect from 5 <sup>th</sup> November 2018
Mr. Ryan Christopher Jon	Appointed with effect from 5 <sup>th</sup> November 2018
Mr. Bruce McKee Stewart	Appointed with effect from 12 <sup>th</sup> July 2019

During the Financial Year 2018-19, Mr. Walter Anthony Sokoll (DIN: 08274303) and Mr. Ryan Christopher Jon (DIN: 08274257) were appointed as Additional Directors with effect from 5<sup>th</sup> November 2018. After the Financial Year 2018-19, Mr. Bruce Mckee Stewart (DIN: 02325223) was appointed as Additional Director with effect from 12<sup>th</sup> July 2019. The term of appointment of the Additional Directors is up to the ensuing Annual General Meeting. The Board recommends their appointment at the ensuing Annual General Meeting of the Company and the same is mentioned in the Notice of AGM, for the approval of members.

The Company has received and taken on record, the requisite disclosures and undertakings from all the Directors in compliance with the provisions of the Companies Act, 2013.

#### 10. Particulars of employees pursuant to Section 197

The provisions of Section 197 of the Companies Act 2013, read along with the Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 are not applicable to Private Companies.

#### 11. Meetings of the Board

The Board of Directors of the Company held regular Board meetings throughout the year at regular intervals in compliance with Companies Act, 2013.

All the Board of Directors fulfilled the attendance criterion laid down under the Companies Act (every director has attended the meeting at least once during the financial year). Notice of the Board meeting is given well in advance to all the Directors and the agenda is circulated at least seven days in advance before the date of meeting. Explanatory notes and detailed statements giving clarification on the agenda items are included in the meeting agenda.

The Board of Directors met four times in the year. Dates on which Board meetings were held are:

Meeting No.	Date of Board Meeting				
1	July 12, 2018				
2	September 24, 2018				
3	December 13, 2018				
4	March 19, 2019				

Attendance of the Directors for the Board for the Board Meetings are as follows:

Date of the Meeting	Total Number of Directors	Directors in Attendance
July 12, 2018	8	7
September 24, 2018	8	5
December 13, 2018	8	8
March 19, 2019	8	8

The Corporate Social Responsibility Committee (CSR) met on March 19, 2019. The quorum for the meeting was formed between 3 CSR Committee members.

#### 12. Managerial Remuneration

The Company had 08 Directors as on March 31, 2019. Details of remuneration paid to the Directors during the financial year are available in Note 25 of the Standalone Financial Statements for the financial year 2018-2019 which are attached herewith.

#### 13. Details of Subsidiary/Joint Ventures/Associate Companies

The Company has a wholly owned subsidiary 'Deloitte Special Projects India Private Limited'.

Details regarding the subsidiary Company:

Serial	Particulars	Details				
1	Name of the Company	Deloitte Special Projects India Private Limited				
2	CIN Number of the Company	U74140TG2014PTC094207				
3	Date of Incorporation	May 27, 2014				
4	Percentage Shareholding	99.99%				
5	Registered Office	Deloitte Tower 1, Floor No. 3, Survey No. 41, Gachibowli Village, Hyderabad, Rangareddi, Telangana – 500032, India.				
6	Authorized Capital	₹ 100,000 /-				
7	Paid up Capital	₹ 100,000 /-				

Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014, statement containing salient features of the financial statement of subsidiary in form AOC-1 is enclosed to this report as **Annexure-II.** 

The Company does not have any associate companies or joint venture companies within the meaning of Section 2(6) of the Companies Act, 2013.

#### 14. Statutory Auditors

M/s. Subbarao Vamanan & Co (Firm Registration No. 004086S), Chartered Accountants was appointed as Statutory Auditor of the Company in the 19th Annual general meeting of the Company for a period of five years.

#### 15. Internal financial controls over financial reporting

The Company has in place adequate internal financial controls with reference to financial statements. During the year, such controls were tested and no reportable material weakness in the design or operation was observed.

An Internal Audit group acts as an independent internal team that reviews internal controls, operating procedures and systems. During the year, the internal audit team was in continuous evaluation of the internal control systems and mechanism.

#### 16. Extract of the Annual Return as provided undersub section 3 of section 92 in form MGT-9

Pursuant to Section 92(3) and Section 134(3) (a) of the Companies Act, 2013, extract of the Annual Return as on March 31, 2019 in form MGT-9 is enclosed to this report **(Annexure-I)**. The copy of the Annual Return is also made available at https://www2.deloitte.com.

#### 17. Director's Responsibility Statement

The Directors of the Company state that: -

- a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for that period;
- the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the directors had prepared the annual accounts on a going concern basis; and
- e) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 18. Board's comments on the remarks made by the Auditor in Auditors Report

The Directors have taken on record the Auditors' Report on the financial statements for the year ended 31<sup>st</sup> March 2019. The Auditors' Report is self- explanatory and has no qualification, reservation, disclaimer or adverse remarks on the financial statements.

#### 19. Particulars of Loans, Advances, Guarantees and Investments

Pursuant to Section 186 of Companies Act, 2013, disclosure on particulars relating to loans, advances, guarantees and investments are provided as part of the financial statements.

#### 20. Risk management Policy

The Board of Company is vigilant of the market conditions and the general economic trends and finds no trends or elements of risks that may threaten the existence of the Company. In view of risk management, the Company has internal auditors, internal controls and compliance teams who work independently to review risk and controls of the Company.

# 21. Information Required under Sexual Harassment of Women at Work place (Prevention, Prohibition & Redressal) Act, 2013

Pursuant to the legislation 'The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013', the Company has a policy and framework for employees to report sexual harassment cases at workplace and its process ensures complete anonymity and confidentiality of information. Adequate workshops and awareness programs against sexual harassment are conducted across the organization.

The Company is in compliance under the 'The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013' in India and its provisions relating to the constitution of Internal Complaints Committee. The Internal Complaints Committee follows the principle of natural justice and ensures a fair and impartial enquiry process.

Your Directors further state that during the year under review, there were was one case filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

#### 22. Particulars of contracts or arrangements with related parties

During the year, the Company has not entered into any material transactions with Related Parties which require disclosure in this Report in terms of the provisions of Section 188(1) of the Act. Accordingly, the disclosure required u/s 134(3) (h) of the Act in Form AOC-2 is not applicable to the Company.

Details of Related Party Transactions as required to be disclosed by Indian Accounting Standard (Ind- AS) – 24 in "Related Party Disclosures" specified under Section 133 of the Act read with the rules thereunder, are given in Note 25 of the Standalone financial statements.

#### 23. Conservation of energy, technology absorption & foreign exchange earnings & outgo

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are annexed herewith. (Annexure-III)

#### 24. Transfer of Amounts to Investor Education and Protection Fund (IEPF)

Pursuant to Section 125 of the Companies Act 2013 there is no unpaid or unclaimed fund in the Company, to be transferred to IEPF.

#### 25. Corporate Social Responsibility (CSR)

The Corporate Social Responsibility Committee (CSR Committee) of the Company has formulated and recommended to the Board, a Corporate Social Responsibility Policy (CSR Policy) indicating the activities to be undertaken by the Company, which has been approved by the Board.

The Annual Report on CSR activities is enclosed as per prescribed format as **Annexure-IV** and forms part of this report.

#### 26. Deposits

The Company has not accepted any deposit during the financial year 2018-19 within the meaning of Section 73 of the Companies Act, 2013.

27. Details of significant and material orders passed by the Regulators/Courts/Tribunals impacting the going concern status and the Company's operations in future

There are no significant and material orders passed by the Regulators/Courts/Tribunals which would impact the going concern status of the Company and its future operations.

#### 28. Maintenance of cost records

The provisions pertaining to maintenance of cost records as specified by the Central Government under subsection (1) of section 148 of the Companies Act, 2013, are not applicable to the Company.

#### 29. Secretarial Standards of ICSI

Pursuant to the approval given on 10 April 2015 by the Central Government to the Secretarial Standards specified by the Institute of Company Secretaries of India, the Secretarial Standards on Meetings of the Board of Directors (SS-1) and General Meetings (SS-2) came into effect from 1 July 2015. The said standards were further amended w.e.f. 1 October 2017.

Further, in relation to the declaration and payment of dividend and matters related thereto, the ICSI has introduced Secretarial Standard on Dividend (SS-3) effective from 1<sup>st</sup> January 2018 and in order to promote the standard practices in the preparation of Board's Report, the ICSI has issued the Secretarial Standard on Report of Board of Directors (SS-4) effective from October 1, 2018 on Voluntary adoption by the Companies.

The Company is in compliance with the applicable Secretarial Standards.

#### 30. Acknowledgment

Your Directors would like to express their sincere appreciation for the assistance and co-operation received from clients, vendors and members during the year under review and wish to place on record their deep sense of appreciation for the committed services by the Company's personnel.

For and on behalf of the Board of Directors of **Deloitte Consulting India Private Limited** 

Sd/- Sd/-

**Director**: Ajit Kumar Nema **Director**: Rajat Agrawal

**DIN:** 06977890 **DIN:** 08061334

Place: Udaipur Place: Udaipur

#### FORM NO. MGT-9

#### **EXTRACT OF ANNUAL RETURN FOR THE FINANCIAL YEAR ENDED ON 31-03-2019**

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

# I.REGISTRATION AND OTHER DETAILS:

i.	CIN	U72900TG2000PTC039976
ii.	Registration Date	15-03-2000
iii.	Name of the Company	Deloitte Consulting India Private Limited
iv.	Category	Company Limited by Shares
V.	Sub-Category of the Company	Indian Non-Government Company
vi.	Address of the Registered office and contact details	Floor 4, Deloitte Tower 1, Survey No. 41, Gachibowli Village, Hyderabad, Rangareddi, Telangana – 500032, India.
vii.	Whether listed company	No
viii.	Name, Address and Contact details of Registrar and Transfer Agent, if any	Not Applicable

#### **II.PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY**

All the business activities contributing 10% or more of the total turnover of the company shall be stated: -

SI.	Name and Description of main	NIC Code of the	% to total turnover
	products/Services	product/service	of the company
1	Carry on the business of management consultants, advisors, managers, solution providers and in particular to provide consultancy services for all types of businesses and organizations, assist in corporate management, carry on the development and training of personnel at various levels of management, act as business managers and developers and to engage and be engaged to research into and provide solutions for all problems relating to business management including production, distribution, marketing and sales, personnel and finance, to collect, prepare and distribute information and statistics relating to any type of business or industry and to promote or propose such methods, procedures and measures as may be considered desirable or beneficial.	6201 (Under the Head 620 of National Industrial Code, 2008)	100

#### PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name and Address of The Company	CIN/GLN	Holding/ Subsidiary /Associate	%of shares held	Applicable Section
1	DC Outsourcing Netherlands BV	Not applicable	Holding Company	68.65	2(46)
2	Deloitte Special Projects India Private Limited	U74140TG2014PTC094207	Subsidiary company	99.99	2(87)

#### III.SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i.Category-wise SI		Shares held	at the begin	nina	No. of Shares held at the end of the				% Change
		of the year			year				during
Shareholders								the year	
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoter									
1) Indian									
a) Individual/ HUF	-	-	-	-	-	-	-	-	-
b) Central Government	-	-	-	-	-	-	-	-	-
c) State Government	-	-	-	-	-	-	-	-	-
d) Bodies Corp	-	-	-	-	-	-	-	-	-
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any Other	-	-	-	-	-	-	-	-	-
Sub-total(A)(1): -	-	-	-	-	-	-	-	-	-
2) Foreign									
g) NRIs-Individuals	-	-	-	-	-	-	-	-	-
h) Other-Individuals	-	-	-	-	-	-	-	-	-
i) Bodies Corp.	-								
j) Banks / Fl	-								
k) Any Other	-								

Sub-total(A)(2): -	-								
<b>B.</b> Public Shareholding									
1. Institutions									
a) Mutual Funds	-	-	-	-	-	-	-	-	-
b) Banks / FI	-	-	-	-	-	-	-	-	-
c) Central Govt	-	-	-	-	-	-	-	-	-
d) State Govt(s)	-	-	-	-	_	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) Fils	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	•	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
Trust	-	-	-	-	-	-	-	-	-
Sub-total(B)(1)			-	-			-	-	-
2. Non-Institutions									
a) Bodies Corp.									
(i) Indian		-	-	-	-	-	-	-	-
(ii) Overseas		2,90,076	2,90,076	100	-	2,90,076	2,90,076	100	0
b) Individuals	-	-	-	-	-	-	-	-	-
(i) Individual shareholders holding nominal share capital upto ₹.									
(ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh									
c) Others (Specify)	-	-	-	-	-	-	-	-	-
Sub-total (B)(2)									

Total Public Shareholding (B)=(B)(1) + (B)(2)	-	-	-	-		-	-	-	
C. Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	-	2,90,076	2,90,076	100	-	2,90,076	2,90,076	100	0

# ii. Shareholding of Promoters

Sr. No	Shareholder's Name	Shareholding at the beginning of the year		Shareholding at the end of the year				
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shar es	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	% change in shareholding during the year
		NA						
	Total							

# iii. Change in Promoters' Shareholding (please specify, if there is no change)

Sr. no		_	the beginning of year	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year			I NA	
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment / transfer / bonus/ sweat equity etc.):  At the End of the year				

# iv. Indebtedness of the Company including interest outstanding/accrued but not due for payment (₹ in thousands)

	Secured Loans excluding	Unsecured	Deposits	Total
	deposits	Loans		Indebtedness
Indebtedness at the beginning of the financial year	-	-	-	-
i) Principal Amount				
ii) Interest due but not paid				
iii) Interest accrued but not due				
Total(i+ii+iii)	-	-	-	-
Change in Indebtedness during the financial year	-	-	-	-
- Addition				
- Reduction				
Net Change	-	-	-	-
Indebtedness at the	-	-	-	-
end of the financial year				
i) Principal Amount				
ii) Interest due but not paid				
iii) Interest accrued but not due				
Total (i+ii+iii)	-	-	-	-

# IV. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

# A. Remuneration to Managing Director, Whole-time Directors, Executive Director and/or Manager: (₹. In lakhs)

SI. No.	Remuneration MD/WTD/Manager/			Total	
		Executi	ve Director		Amount
		Ajit Kumar Nema	Rajat Agarwal	Dheeraj Sharma	
1.	Gross salary  (a)Salary as per provisions contained in section17(1) of the Income-tax Act,1961  (b)Value of perquisites u/s 17(2) Income-tax Act,  1961  (c)Profits in lieu of salary undersection17(3) Income- taxAct,1961	264	135	165	564
2.	Stock Option	-	-		
3.	Sweat Equity	-	-		
4.	Commission - as% of profit - others, specify	-	-		
5.	Others, please specify	-	-		
6.	Total(A)	264	135	165	564
	Ceiling as per the Act	-	-		

# B. Remuneration to other directors:

SI. No	Particulars of Remunerati	Name of the Director(s)						Total Remune ration	
	on	Ovelv	Double	Mana	M'anda and	Dalama	D	18/al4an	
		Craig Hodgetts	David Couture*	Marc Kaplan*	Kimberl y Anne Porter	Roland Steven Summer s Jr.	Ryan Jones **	Walter Sokoll* *	
	Independent	-	-	-	-	-	-		
	<u>Directors</u>								
	·Fee for attending board committee meetings								
	·Commission								
	Others, please specify								
	Total (1)	-	-	-	-	-	-		
	Other Non- Executive Directors	-	-	-	-	-	-		
	·Fee for attending	-	-	-	-	-	-		
	board committee meetings	-	-	-	-	-	-		
	·Commission								
	·Others, please specify								
	Total (2)	-	-	-	-	-	-		
	Total(B)= (1+2)	-	-	-	-	-	-		
	Total Managerial Remuneratio n	-	-	-	-	-	-		
	Overall Ceiling as per the Act	-	-	-	-	-	-		

# Remuneration to Key Managerial Personnel Other Than MD/Manager/WTD

(₹. Lakhs)

SI. no.	Particulars of Remuneration	Key I	Managerial Personnel	
				Total
1.	Gross salary	-	-	-
	(a)Salary as per provisions contained in section17(1) of t Income-tax Act,1961			
	(b)Value of perquisites u/s 17(2) Income-tax Act,1961			
	(c)Profits in lieu of salary under section 17(3) Income-tax Act,1961			
2.	Stock Option		-	-
3.	Sweat Equity		-	-
4.	Commission		-	-
	- as% of profit			
	-others, specify			
5.	Others, please specify		-	-
6.	Total	-	-	-

<sup>\*</sup> David Couture and Marc Kaplan resigned from Directorship on 25<sup>th</sup> September 2018

<sup>\*\*</sup> Ryan Jones and Walter Sokoll were appointed to the Board w.e.f. 5<sup>th</sup> November 2018

#### PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES:

Туре	Section of the compani es Act	Brief description	Details of Penalty/ Punishment/Compoundi ng fees imposed	Authority [RD /NCLT/Court]	Appeal made. If any (give details)
A. Company					
Penalty			NA		
Punishment			NA		
Compounding			NA		
B. Directors					
Penalty			NA		
Punishment			NA		
Compounding			NA		
C. Other Officers i	n Default				
Penalty	NA				
Punishment			NA		
Compounding	NA				

For and on behalf of the Board of Directors of **Deloitte Consulting India Private Limited** 

Sd/- Sd/-

**Director**: Ajit Kumar Nema **Director**: Rajat Agrawal

**DIN**: 06977890 **DIN**: 08061334

Place: Udaipur Place: Udaipur

#### **Annexure-II**

#### Form AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

# Statement containing salient features of the financial statement of subsidiary

(Rs. Lakhs)

1.	SI. No.	1
2.	Name of the subsidiary	Deloitte Special Projects India Private Limited
3.	The date since when subsidiary was acquired	May 27, 2014
4.	Reporting period for the subsidiary concerned, if different from the holding company's reporting period.	Not Applicable
5.	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries.	Indian Rupee
6.	Share Capital	1
7.	Reserves and surplus	(38,843)
8.	Total assets	1,543
9.	Total liabilities	40,385
10.	Investments	Nil
11.	Turnover	689
12.	Profit/(loss) before taxation	(10,794)
13.	Provision for taxation	Nil
14.	Profit /(loss) after taxation	(10,794)
15.	Proposed dividend	Nil
16.	Extent of shareholding (in percentage)	99.99%

#### For and on behalf of the Board of Directors of

# **Deloitte Consulting India Private Limited**

Sd/-

**Director**: Ajit Kumar Nema **Director**: Rajat Agrawal

**DIN**: 06977890 **DIN**: 08061334

Place: Udaipur Place: Udaipur

#### (a) Conservation of energy

The operations of the company are not energy intensive. However adequate measures have been taken to conserve and reduce the energy consumption by using energy efficient hardware and other equipment.

(i)	the steps taken or impact on conservation of energy	Not Applicable
(ii)	the steps taken by the company for utilizing alternate sources of energy	
(iii)	the capital investment on energy conservation equipment's	

#### (b) Technology absorption

The company has not undertaken any R&D Activity in any specific area during the year under the review as it is not engaged in any of the specified activities.

The company continues to use state of the art technology for improving the productivity and quality of its services. To create adequate infrastructure, the company continues to invest in hardware and software.

(i)	the efforts made towards technology absorption	Applicable
(ii)	the benefits derived like product improvement, cost reduction, product development or import substitution	Not Applicable
(iii)	in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-	
	(a) the details of technology imported	
	(b) the year of import;	
	(c) whether the technology been fully absorbed	
	(d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof	
(iv)	the expenditure incurred on Research and Development	

#### (c) Foreign exchange earnings and Outgo

a. Activities relating to exports, initiative taken to increase the exports, developments of new export markets for products and services and export plans

The Company is 100% EOU registered with STPI and engaged in export of Services.

b. Total Foreign exchange used and earned in Rupees

(₹ Lakhs)

Particulars	Year ended 31 <sup>st</sup> March 2019	Year ended 31 <sup>st</sup> March 2018
Expenditure in Foreign Currency	40,695	28,038
Earnings in Foreign Currency	501,200	401,471

For and on behalf of the Board of Directors of

### **Deloitte Consulting India Private Limited**

Sd/- Sd/-

**Director**: Ajit Kumar Nema **Director**: Rajat Agrawal

**DIN**: 06977890 **DIN**: 08061334

Place: Udaipur Place: Udaipur

#### Annexure-IV

#### **Deloitte Consulting India Private Limited**

Board's report on Corporate Social Responsibility (CSR) activities for the financial year 2018-19

A brief outline of the Company's CSR policy including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and projects or programs and the composition of the CSR Committee.

Brief outline of the Company's CSR policy: Pursuant to Section 135 of the Companies Act, 2013, the Corporate Social Responsibility Committee of the Board had approved a CSR Policy. The CSR policy of Deloitte is governed with a focus on education, employability, environmental sustainability and animal welfare with primary emphasis on promoting education in India, including giving special attention towards education and employment enhancing vocation skills especially among children, women, elderly, and the differently abled. The primary objective of the CSR policy is to govern and enhance employability of the future generations and enhance the sustainability of the non-profit organizations.

Reference to the web-link to the CSR Policy: The CSR policy is made available at <a href="https://www2.deloitte.com">https://www2.deloitte.com</a>

**Composition of the CSR Committee:** The CSR Committee of the Board comprises of three Directors as its members:

- a. Mr. Craig Hodgetts Chairman
- b. Mr. Ajit Nema Member
- c. Mr. Rajat Agarwal Member

(₹	in	La	kh	s)
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2	Average net profit of the Company for the last three financial years		53,673
3	Prescribed CSR Expenditure (@ 2% of Avg. Net Profit)		1,073
4	Details of CSR Spent during the financial year:		
	a. Total amount spent for the financial year		1,140
	b. Amount unspent, if any		0
	c. Manner in which the amount is spent during the financial year	Details below	given

1. \*Note: Total amount spent for the financial year 2018-2019 includes carry forward amount of ₹ INR 552,430 from the previous year (FY 2017-2018) and explained in Clause 3.

2. Details of amount spent on CSR activities during the financial year 2018-19

		•			the financial year 20		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Sr. No.	CSR project or activities identified	Sector in which the Project is covered	Projects or Programs  1. Local Area or other  2. State and District where the program was undertake n	Amount Outlay (Budget) project or program wise (₹ in lakhs)	Amount spent on the projects or programs (₹ in lakhs) Sub-heads: 1.Direct expenditures on the projects or programs) 2.Overheads	Cumulative expenditur e up to the reporting period (₹ in lakhs)	Amount Spent: Direct or through Implementing Agencies (with details of the Implementing Agency)
1	Diya Foundation - Life skills training for 15 adults with intellectual challenges	Education	Bengaluru	8	8	8	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
2	Bangalore Hospice Trust- Karunashraya - Medical Care for 62 End- Stage Cancer Patients	Health	Bengaluru	13	13	13	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
3	Samarthanam Trust for Disabled - A-Z Primary school education	Education	Bengaluru	17	17	17	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
4	Sparsha Trust - Nisarga Grama - A Multi- Dimensional Development Centre for 215 underprivileged Children	Education	Bengaluru	6	6	6	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
5	Milana - Medical, Nutrition and Educational support for 100 HIV Infected Children	Education	Bengaluru	8	8	8	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
6	Asha Charitable	Education	Bengaluru	5	5	5	United Way of Hyderabad

(4)	(0)	(2)	(4)	(E)	(G)	/ <b>7</b> \		(0)
(1)	(2) Trust - Provides education along with a comprehensive set of therapies to 60 Children	(3)	(4)	(5)	(6)	(7)		(8) & United Way of Bengaluru (implementin g agency)
7	Anugrah Seva Mandal - School support program for 70 destitute children in Ambernath	Education	Mumbai	3		3	3	United Way of Hyderabad & United Way of Mumbai (implementin g agency)
8	Oscar Foundation - Football life- skills Programme for 100 children from underprivileged communities	Education	Mumbai	7		7	7	United Way of Hyderabad & United Way of Mumbai (implementin g agency)
9	National Society For Equal Opportunities For the Handicapped, Indi (NASEOH) - Mainstreaming 10 persons with disability (Revitalizing PCO Booths operated by persons with disabilities in Mumbai)	Empowerment	Mumbai	4		4	4	United Way of Hyderabad & United Way of Mumbai (implementin g agency)
10	The Opentree Foundation – Toybank - Early childhood development program for 2917 children across 32 impact centres	Education	Mumbai	5		5	5	United Way of Hyderabad & United Way of Mumbai (implementin g agency)

(4)	(0)	(4)	(=)	(0)	( <del>-</del> )	(0)
(1) (2)	(3)	(4)	(5)	(6)	(7)	(8)
11 Vidya Integrated Developmen for Youth and Adults - Beyond Scho Programme supporting 6 students	d pol	Mumbai	9	9	9	United Way of Hyderabad & United Way of Mumbai (implementin g agency)
12 Kinship for Humanitarian Social and Holistic Intervention India (KHUSHII) - Swatantra Shikshaantra supporting 3 children	in a	Delhi	13	13	13	United Way of Hyderabad & United Way of Delhi (implementin g agency)
13 Literacy India Impacting 35 students for academic support, 150 women\youtl for skill development	50 n	Delhi	24	24	24	United Way of Hyderabad & United Way of Delhi (implementin g agency)
14 Blue cross of Hyderabad - Animal Birth Control and Anti Rabies Vaccination Program benifiting 3000+ animal			38	38	38	United Way of Hyderabad (implementin g agency)
15 Centre for Social Service Sustenance program for residential school for 57 orphaned gir	the	Hyderabad	48	48	48	United Way of Hyderabad (implementin g agency)
Dwarakamay Seva Samhii Residential Care for 50		Hyderabad	11	11	11	United Way of Hyderabad (implementin g agency)

(1)	(2) destitute Children	(3)	(4)	(5)	(6)	(7)		(8)
17	Vidya Integrated Development for Youth and Adults - VT of mothers of children coming to Vidya school	Empowerment	Delhi	6		6	6	United Way of Hyderabad & United Way of Delhi (implementin g agency)
18	Action for Autism - Special education / Vocation training for children and adults with autism	Empowerment	Delhi	5		5	5	United Way of Hyderabad & United Way of Delhi (implementin g agency)
19	Khushii - Sponsorship towards teacher's salary for 5 months	Education	Delhi	3		3	3	United Way of Hyderabad & United Way of Delhi (implementin g agency)
20	Samridhdhi Trust - Bridge program @ Munekolala, Marathahalli (150 children)	Education	Bengaluru	6		6	6	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
21	Samridhdhi Trust - Bridge program @ Nallurhalli	Education	Bengaluru	7		7	7	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
22	Freedom Foundation - Comprehensiv e residential care including nutrition, treatment & education for children abandoned &	Education	Bengaluru	7		7	7	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)

(1)	(2) orphaned due to HIV/AIDS.	(3)	(4)	(5)	(6)	(7)		(8)
23	Pratham - Support for one second chance center (150 children)	Education	Hyderabad	22		22	22	United Way of Hyderabad (implementin g agency)
24	Born learning - Born Learning is a United Way Worldwide program aiming at the overall well-being and development of the new born in its most formative years (0-6 years) of growth and development, which often gets neglected. 13 schools	Education	Delhi	33		33	33	United Way of Hyderabad & United Way of Delhi (implementin g agency)
25	Lotus Petal Foundation - To provide children with fractured education from under privileged background a comprehensive fast track program of education and skills which enables them to achieve employment in the formal job market	Education	Delhi	50		50	50	United Way of Hyderabad & United Way of Delhi (implementin g agency)
26	Jyotirgamaya - Scholarship Program - To enable meritorious underprivileged children to	Education	Delhi	22		22	22	United Way of Hyderabad & United Way of Delhi (implementin g agency)

	(-)	(-)		4-1	4-1		(-)
(1)	complete their higher education/vocational training. To provide career guidance and support to the beneficaries.	(3)	(4)	(5)	(6)	(7)	(8)
27	Samridhdhi Trust - Bridge Program @ Munnekolala & Nellurahalli, ASP Project Brookfield and Begur, Scholarship support for Low income family children studying in various Private schools in Bangalore (440 children)	Education	Bengaluru	83	83	83	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
28	Refurbishment & renovation of 9 Government schools in and around Marathahalli Yamaluru (1350 beneficiaries)	Education	Bengaluru	144	144	144	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
29	Born Learning campaign - Continue support of 20 Anganwadi's in the Yemlur and Kempapura area (2000 beneficiaries)	Education	Bengaluru	25	25	25	United Way of Hyderabad & United Way of Bengaluru (implementin g agency)
30	Freedom Foundation - Comprehensiv e residential care including nutrition,	Education	Bengaluru	23	23	23	United Way of Hyderabad & United Way of Bengaluru

(1)	treatment & education for children abandoned & orphaned due to HIV/AIDS (120 beneficiaries)	(3)	(4)	(5)	(6)	(7)	(8) (implementin g agency)
31	Ashadeep Association - Shakti - Support for learning centre and children's day care	Education	Hyderabad	32		32 32	United Way of Hyderabad (implementin g agency)
32	Arpan - Personal safety - Protection from child sexual abuse		Mumbai	11		11 11	United Way of Hyderabad & United Way of Mumbai (implementin g agency)
33	International Justice Mission - Infrastructure support at Deonar (minor) home (Residential home & Kitchen refurbishment)	Empowerment	Mumbai	67		67 67	of Hyderabad & United Way of Mumbai (implementin g agency)
34	SEED Foundation - Slum Education and Empowerment Drive in 2 centre's	Education	Mumbai	14		14 14	of Hyderabad & United Way of Mumbai (implementin g agency)
35	The Opentree Foundation – Toybank - Supporting 88 Play Centres for 12,713 Children	Education	Mumbai	27		27 27	of Hyderabad & United Way of Mumbai (implementin g agency)
36	Vidya Integrated Development	Education	Mumbai	18		18 18	United Way of Hyderabad & United Way

(1)	(2) for Youth and Adults - Beyond School Program at Indira Nagar 2018-2019	(3)	(4)	(5)	(6)	(7)	(8) of Mumbai (implementin g agency)
37	Youth for Seva - To provide 8 Abhyasika's (Free Study Center) for children in slums impacting approximately 320 children	Education	Hyderabad	15	15	15	United Way of Hyderabad (implementin g agency)
38	Nayee Taleem - School system strengthen in Bahadurpura Mandal	Education	Hyderabad	40	40	40	United Way of Hyderabad (implementin g agency)
39	Kerala Relief Project	Relief Project	Kerala	30	30	30	United Way of Hyderabad (implementin g agency)
40	The Akshaya Patra Foundation (TAPF) - Mid- day meals	Education	Hyderabad	3	3	3	United Way of Hyderabad (implementin g agency)
41	Centre for Social Service - Swayam Shakti (75 Beneficiaries)	Empowerment	Hyderabad	20	20	20	United Way of Hyderabad (implementin g agency)
42	Lotus Petal Foundation - Special Education and Vocational Skilling of Youth\Adults with Autism	Education, Empowerment	Delhi	70	70	70	United Way of Hyderabad & United Way of Delhi (implementin g agency)
43	Giggles Foundation - Rehabilitation and support to	Education	Delhi	4	4	4	United Way of Hyderabad & United Way of Delhi

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	children with disabilities						(implementin g agency)
44	Other projects	Education, Empowerment, Health, Animal welfare	Hyderabad, Mumbai, Delhi, Bengaluru	71	134	134	United Way of Hyderabad, United Way of Bengaluru, United Way of Mumbai, United Way of Delhi (implementin g agency)
		Total Direct Expenses		1025	1102	1102	
		Total Administration Expenses		54	38	38	
		<b>Grand Total</b>		1079	1140	1140	

3. In case the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the reasons for not spending the amount

During the year under review, the Company has spent ₹ 1140 Lakhs towards CSR expenditure, which includes carry forward amount of INR 552,430 from the previous year (FY 2017-2018). Hence, out of the prescribed CSR spend of ₹ 1073 lakhs for FY 2018-19, the actual spend for the current year is ₹ 1140 Lakhs.

#### Responsibility statement:

The responsibility statement for CSR committee of the Board of Directors of the Company is reproduced below:

The implementation and monitoring of CSR policy is in compliance with CSR objectives and the policy of the Company.

For and on behalf of the Board of Directors of

#### **Deloitte Consulting India Private Limited**

Sd/- Sd/-

**Director**: Ajit Kumar Nema **Director**: Rajat Agrawal

**DIN**: 06977890 **DIN**: 08061334

Place: Udaipur Place: Udaipur