On behalf of our client, Deloitte Dutch Caribbean is seeking candidates for the position of:

Managing Director

The Role

As Managing Director, you will be responsible for the company's strategic direction, performance and continuity. You will strengthen its established wholesale and distribution activities while developing the opportunities created by its production and private-label capabilities. The challenge is to turn commercial ambition into sustainable growth and profitability, supported by reliable operations and sound financial management.

You will lead the management team, translate strategic priorities into measurable plans and represent the company with customers, suppliers, financial institutions and other stakeholders. You will report directly to the Supervisory Board (RvC) and operate within a governance structure .

Key Responsibilities

You will develop and execute the company's long-term strategy in alignment with the Supervisory Board (RvC), translating priorities into measurable business plans and identifying opportunities for growth, partnerships and regional expansion. You will strengthen the company's commercial position by building customer and supplier relationships, managing pricing and margins, and making informed product portfolio decisions across wholesale, distribution and private-label activities. You will oversee procurement, production, warehousing, logistics and distribution, improving service levels, efficiency and cost control through clear performance indicators. You will also safeguard the company's financial health through budgeting, cash flow management, sound investment decisions and transparent reporting. Alongside these responsibilities, you will manage strategic, financial and operational risks, uphold compliance and integrity, and develop a capable management team and a culture of accountability and continuous improvement.

Your Profile

You are a commercially driven and financially astute executive who combines strategic thinking with hands-on execution. You bring senior leadership experience in wholesale, distribution or retail and a track record of delivering growth, operational improvement and profitability. You understand pricing, margins and supply chain performance, and have experience managing a full profit and loss account. Decisive and resilient, you communicate effectively with a range of stakeholders and can lead change in a relatively small but complex market. You are comfortable working with a Supervisory Board. Experience in manufacturing, product development or private-label growth would be an advantage, as would experience in the Caribbean or another small-island market. You hold a Bachelor's or Master's degree in Business Administration, Economics, Supply Chain or a related field.

The Offer

Our client offers the opportunity to lead an established Curaçao business at an important stage in its development. As Managing Director, you will build on nearly seven decades of customer and supplier relationships while shaping the future of its wholesale, distribution and growing production activities. The role offers broad responsibility for strategy, commercial performance, operations and people leadership, with the opportunity to turn the company's evolving capabilities into sustainable growth.

Application Procedure

Deloitte Dutch Caribbean will facilitate this application procedure on behalf of our client. For further information, please contact Deloitte Dutch Caribbean, via hrm@deloitte.cw or by telephone at +5999 433 3333. Please email your application letter and CV before November 23rd, 2026 to hrm@deloitte.cw. You will receive an acknowledgement of receipt within three working days. An assessment and a security screening may form part of the selection procedure. Your application will be treated in strict confidence.