



Transformed overheads planning for a leasing company

Implementing Deloitte's Performance Wise planning template on the Oracle Cloud

Our client is one of the largest car leasing companies in the world with annual turnover in excess of £4 billion.

They had been using a planning model that didn't make full use of the features and functionality provided by the Oracle Cloud – as a result, a considerable amount of effort was required to prepare for a planning cycle and the system was not efficient for end users.

Keen to improve its financial planning and analysis capability, they came to Deloitte for help in moving to a modern, world-class planning and budgeting solution: our Performance Wise planning template.

Instant insights

The system uses the company's HR records to generate a baseline staff cost forecast automatically. This significantly shortens forecasting cycles, and is a rolling solution that can generate updates in real time.

With one-click access to high-level dashboards and report packs, users benefit from instant insights into data, metrics and variances.

"We successfully implemented our Performance Wise solution in just 12 weeks and provide support as part of our ongoing Run service. Key to success on this implementation was working closely together throughout. Any challenges were quickly identified and overcome."

Peter Sustersic, Deloitte Project Manager

"We implemented Performance Wise with no interruption to business operations, and completed our first forecast with 100% accuracy. We can now create reports on-demand in just a few minutes. It's a true transformation."

Head of Financial Planning and Analysis

Better decision making

This allows business leaders to see the state of their business instantaneously and – by modelling the impact of salary rises, for example – quickly react to market conditions.

For our client, switching to the new system has reduced the time spent on preparing for the forecast cycle from a week to just 20 minutes. This in turn gives the Finance function the tools and capacity to shift focus from how data gets inputted to analysing data outputs and their signals.

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Shortened forecasting cycles and updates generated in real time



One-click access to high-level dashboards



Instantaneous insight into the business

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