



## Investigation support

### Introduction to Deloitte Corporate Intelligence

# Deloitte Corporate Intelligence: supporting investigative teams

Deloitte's market-leading and global Corporate Intelligence team is a trusted supplier of investigative and other information-gathering services to multinational clients and government entities globally. We have extensive experience of delivering tailored and risk-focused reports, providing support in relation to thousands of requests every year.

In addition to working closely with Deloitte's own Forensic teams on large and complex investigations, we have extensive experience of providing ad hoc support directly to law firms, corporate clients and public authorities to assist with their own investigations. This includes supporting with standalone ad hoc requests to assist with individual decisions, as well as taking a more collaborative approach by providing research support to an ongoing investigation, both informing and taking direction from the evolving investigation strategy.

For further information please contact the team's Director, **Jorge Rivera** ([jorrivera@deloitte.co.uk](mailto:jorrivera@deloitte.co.uk))

## Gathering intelligence: multiple streams of information



### Online public record research

Deloitte's researchers can access **numerous online public record databases**, ranging from those with global coverage to individual jurisdiction-specific records (including media database, corporate registry records, litigation databases, and asset registries).



### Social media analysis

The sheer volume of publicly-accessible data available through social media platforms globally necessitates the use of **specialised tools to analyse media profiles**. Deloitte has extensive experience of using such tools to draw out the data needed.



### Human intelligence (market interviews)

Our network of well-informed and discreet sources external to Deloitte, operating in various industries and jurisdictions globally, can **provide valuable personal knowledge and insights** on a Subject's background and activities which are not publicly reported.



### Manual retrieval of local and hard copy public records

In many databases, key public record resources (such corporate registry data and court records) are not accessible online. We maintain a network of record retrieval agents who can support with the **quick and cost-effective retrieval of local documentation**.



### Physical site visits

Sometimes a physical visit of a location is required, for example to gather information on the particular use of a property (such as confirming legal entities at that location, or the nature of activities visible at the site). We have **access to agents globally to undertake these visits**.

## The role of analysis in creating intelligence

Deloitte always undertakes a full analysis of the data gathered – to identify the information which is relevant to our clients – so rather than providing a 'data dump', our reports always comprise clear and actionable intelligence.

# How we can support investigations

We can use our information-gathering methodologies to support a range of projects – from small ad hoc checks, to huge and ongoing investigations

## Asset & lifestyle checks

- **Asset searches** – in any jurisdiction of interest, focused on assets with the highest potential for value recovery
- **Asset verification** – to confirm the ownership and value of key assets
- **Lifestyle checks** – to establish whether a subject is living beyond their official means

## Background & biographies

- **Event research** – for example, compiling chronologies of key events, to support disputes and litigation
- **Biographies** – profiles of individuals identified during an investigation to better understand the findings

## Ad hoc research

- Any other ad hoc research required

## Connections analysis

- **Network analysis** – individual and corporate network identification, mapping & analysis, to identify linked individuals and businesses
- **Connections analysis** – a form of network analysis focused specifically on identifying connections between two parties or groups

## Other intelligence services

- **Integrity Due Diligence** – information on the background, reputation and integrity of key individuals and entities
- **Market Entry Intelligence** – country and political risk analysis on the risks of a western operator entering a particular jurisdiction or sector



# Examples of our previous work

We can assist with both large-scale investigations and ongoing, periodic ad hoc support

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## Ongoing ad hoc research for a UK Government Department

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A UK government department was seeking to enforce legislation against a large number of UK-based companies, and wanted to gain an understanding of how these companies were structured, their key UK-based assets, and whether they were seeking to dispose of these assets.

Over a two-year period, we supported with ad hoc research on individual targets, supporting the client in achieving its goals.

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## Supporting a global mining group's internal investigations

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We provide corporate intelligence support to a global mining group's internal investigation team, supporting them in their assessment of whistle-blower allegations made against employees of the business.

Our work has primarily focused on seeking to confirm allegations of links between the client's employees and staff at providers to the group, in relation to operations in North America, Sub-Saharan Africa and Europe.

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## Supporting a Forensic investigation of a client CEO

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The Deloitte Forensic team led an investigation of a client's CEO, who had been the subject of a number of allegations of wrongdoing, including using the company resources for personal gain.

We undertook corporate network analysis and social media research, helping to establish whether individual claims could be factually substantiated through the public record.



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