

# Deloitte Debt & Capital Advisory

Our broad range of services sets us apart from our competitors and allow us to bring over best practices from each field to get the most attractive terms

**We have a strong focus and established track record in the private equity space**

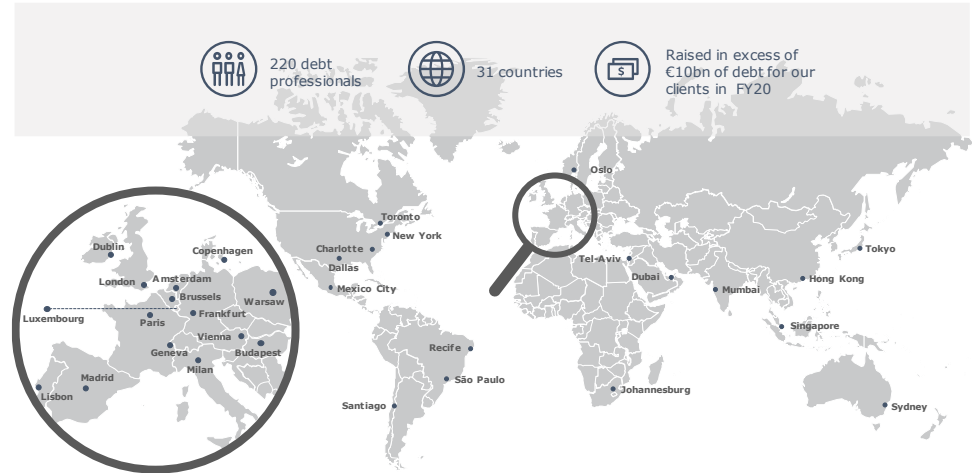


**Private equity**

- We serve international and local mid-market PE houses in a variety of processes:
  - Refi & Recap
  - Acquisition finance & Staple debt packages
  - Board advisory
  - Subscription lines
  - Covenant renegotiations



**Global Presence**



**In addition, we have inhouse expertise to provide advice on the broad spectrum of the debt financing market**



**Structured finance**

- (Non-) public term securitisation
- Structured credit & ABS transactions
- Analytics & modelling
- Risk & Capital requirements advisory
- Balance-sheet optimisation



**Real estate**

- In depth knowledge of the Dutch and international real estate markets with local presence
- Advice on funding options and preferred finance structures for all asset classes
- Full spectrum of in-house support services (a.o. tax, legal, RE advisory, innovation)



**Hyper growth**

- For fast growing and innovative companies
- Dedicated venture debt or growth finance funds and/or financiers with a focus on rapidly growing companies
- Less dilution and fewer governance requirements than equity



**Public finance**

- In depth knowledge of Dutch (semi-)government financing market
- Advice on funding options and preferred finance structure
- Preparation of financing case
- Support in negotiating term sheet and loan documentation
- Stakeholder management