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Carbon Capture and Storage Seeking a bankable business model

White paper - November - 2024

Context

- The International Energy Agency (IEA) and the Intergovernmental Panel on Climate Change (IPCC) recognizes Carbon Capture and Storage (CCS) as a critical technology to achieve the Net Zero target by 2050¹
- The IEA's Sustainable Development Scenario suggests ~15% of the world's emission reductions to be achieved using CCS¹, which will require at least \$1.5 trillion investment on an international scale²
- Private-sector investments are needed to achieve this level of funding, including debt financing, capital markets and other sources of capital
- This report provides an overview of emerging CCS business models, specifically focusing on their bankability - financial viability and attractiveness for potential private-sector investors
- Although various CCS projects and models are emerging across the world, this report focuses on recent developments across advanced CCS domains Europe and the US
- While licensing and permitting processes for CO₂ transport and storage are very important elements in the investment decision process, the detailed analysis of those is left for the future study



Executive summary

• Carbon Capture and Storage (CCS) is considered as one of the pivotal solutions to decarbonize hard-to-abate industries as well as to achieve negative emissions through its application in bioenergy production

CCS overview

- Since the 1970s, some elements of CCS technologies have been used in the oil & gas and chemical industries. However, to achieve the required scale CCS should develop into a comprehensive commercial solution for various emitters underpinned by massive infrastructure
- Full-scale CCS clusters are actively developing in Europe and the US, with the first 1.5 Mtpa⁷ CO₂ storage project launched in Norway in September 2024. Meanwhile, European governments are actively introducing push and pull regulations to grow the storage capacity by a factor of 100 by 2030
- While the first CCS projects receive significant government subsidies, scaling up the next wave will require private investments. With current risk assumptions, investment in a mid-size CO₂ transport and storage project can yield medium to high single-digit returns

CCS investability

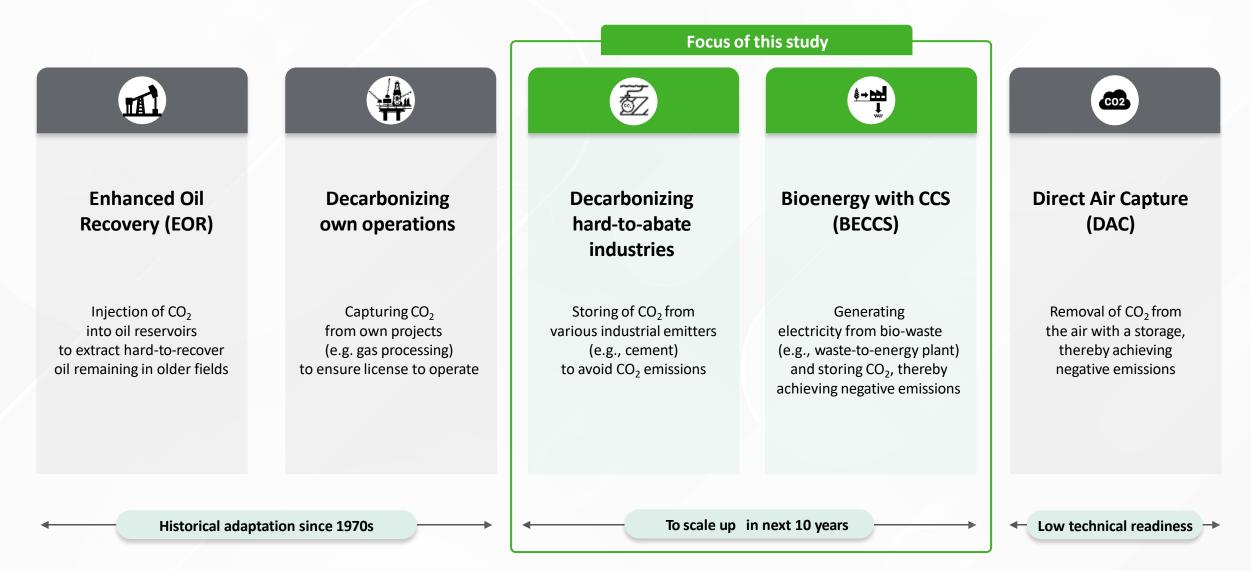
- However, to become 'bankable' specific CCS investment hurdles should be addressed, first it should be economically attractive for emitters, but also various cross-chain risks and risks of long-term storage leaks should be mitigated
- The analysis indicated that only the UK has implemented an investable CCS business model by taking an integrated cluster view on the infrastructure and implementing the regulated asset base approach, which although might limit the expected returns

CCS investment catalysts in Europe

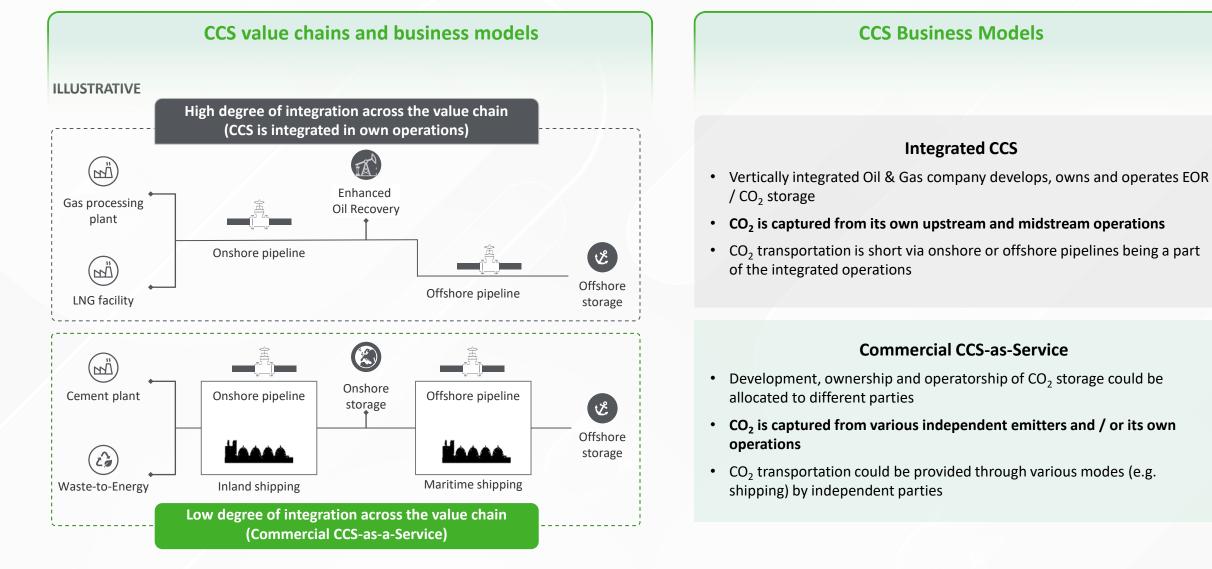
- Although emitters in the UK, Netherlands, Denmark and Germany can receive subsidies to cover the gap between CO₂ capture costs and the EU ETS price, similar **CfD-like subsidies tailored to CCS should be introduced across Europe to support the emitter business case**
- To make CCS investable, a guarantee-type of risk protection (e.g. regulated asset-based models or EU ETS-based fund) should be established to support in case of low-probability high-impact events (e.g., CO2 leakage) until insurance instruments for CCS are developed and affordable
- Cross-border CO₂ transport and storage (i.e., London Protocol) should be enabled to allow emitters to access ideal storage locations, as well as to
 promote competition among developers and mitigate storage underutilisation risks through access to a wider pool of emitters

1. CCS overview

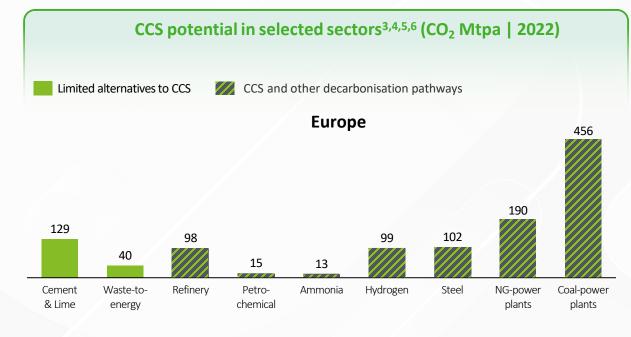
Historically, CCS was used for EOR and gas processing. Rapid scale up of CCS for hard-to-abate industries and BECCS will be required in the next decade to reach the climate targets

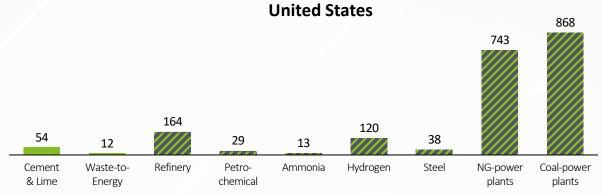


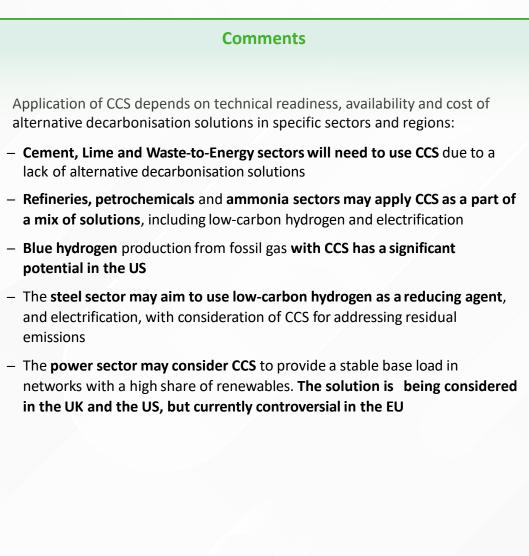
<u>Commercial</u> CCS-as-a-service using a true merchant approach will be needed to offer the solution to various emitters, as opposed to integration along own O&G operations



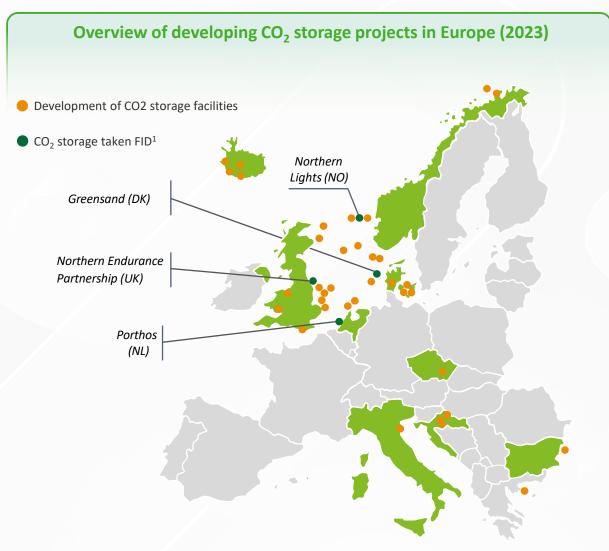
The CCS-as-a-service market has the potential to be large, depending on the availability and costs of alternative decarbonization options for emitters







European policies push to expand CO2 storage capacity from currently ~5.5 Mtpa, that has taken Final Investment Decisions, to operational ~100 Mtpa by 2030 to meet the demand



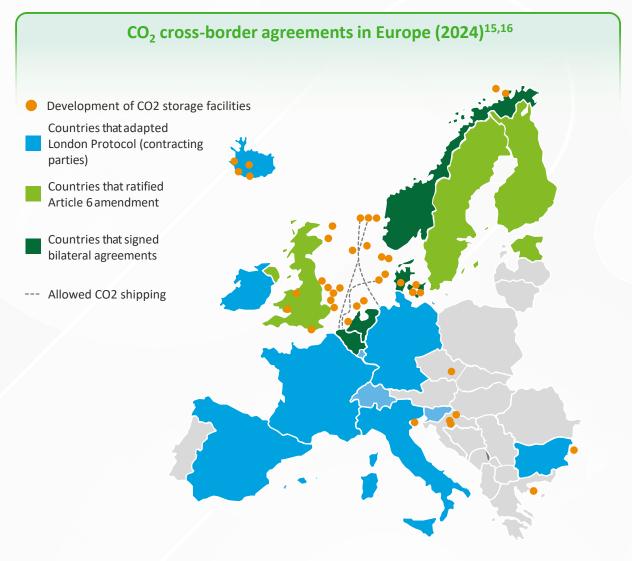
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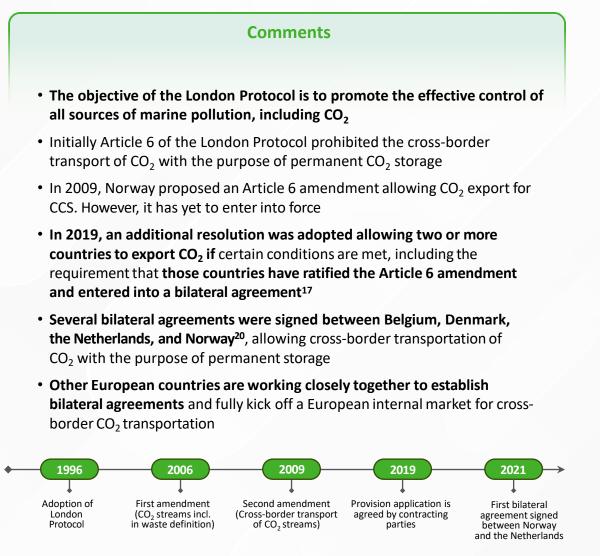
- The EU Net Zero Industry Act is contemplating obligating oil & gas producers in the EU to contribute to the CO2 injection capacity (CO₂ storage) with the goal of achieving at least 50 Mtpa of CO₂ by 2030⁸
- Announced CO₂ storage projects in the EU total 42 Mtpa⁷; however, the analysis of progress indicates a capacity ~25-30 Mtpa at the advanced development stage
- CO₂ storage projects are being actively developed in the North Sea, but development in the Mediterranean Sea is progressing slow, although being crucial to unlock the solution for emitters in Italy, as well as in the south of France and Spain
- Outside the EU, Norway has a significant storage potential and supportive environment; currently announced projects will count to ~35 Mtpa⁷
- UK has an ambition to capture and store 20-30 Mtpa of CO2 by 2030⁹ and has progressed with the selection of 2 clusters with total ~9 Mtpa CO₂ storage capacity for further development¹⁴
- In October 2024, the UK Government announced £21.7b of funding has been committed to support the deployment of its Track-1 CCUS Clusters, HyNet and East Coast Cluster²⁴.

Notes: 1) Final Investment Decision - the point in the capital project planning process when the decision to make major financial commitments is taken and the construction begins

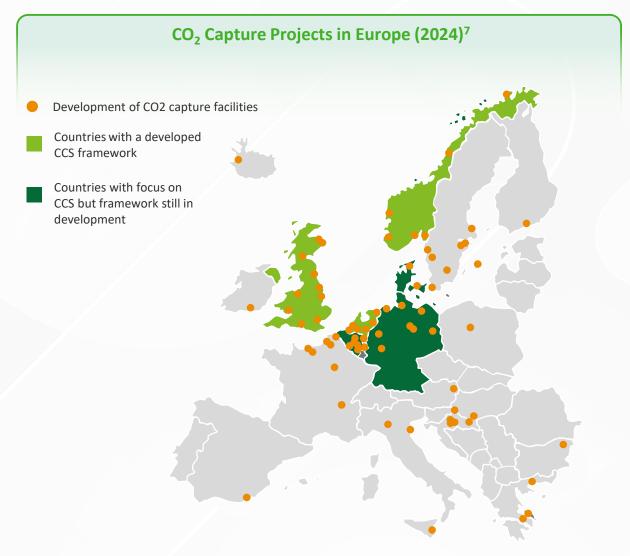
Sources: International Association of Oil & Gas Producers⁷, International Energy Agency⁸, Department for Business, Energy & Industrial Strategy UK⁹, HM Government¹⁴, UK Government²⁴, Deloitte analysis © 2024. For information, contact Deloitte Global.

European projects can benefit from cross-border CO2 imports to reduce commercial risks and achieve economies of scale, though adaptation of the legal agreements is required





The emergence of storage capacity and regulatory changes increasingly drive emitters to implement carbon capture technologies at industrial and energy production sites

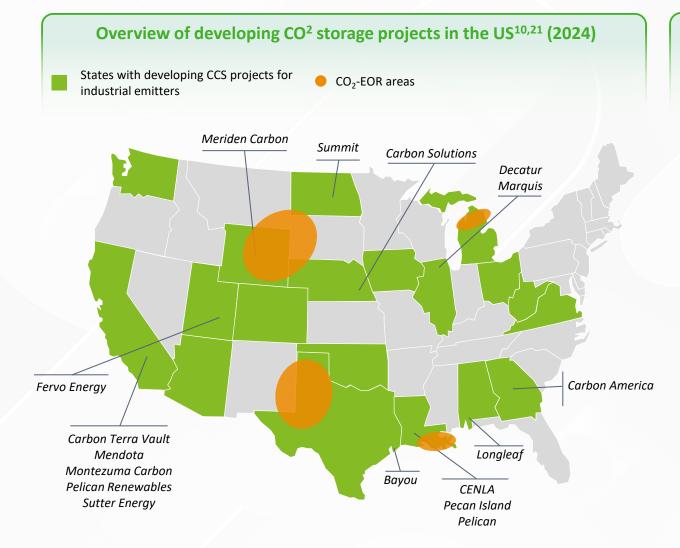


Comments
CCS point sources are predominantly clustered around Northwest Europe
Emission sources are primarily categorized along 3 segments :
 Industrial/production clusters, which benefit from a hub-based approach, allowing multiple emitters to connect and potentially improve CO₂ quality
 Standalone industrial/production facilities, which are contemplating CCS for emission reduction in conjunction with potential fuel switch. These can be further segmented into:
 Power CCS – linked to CCS with power plants
 Other Industrial CCS – such as Cement, Steel, Chemicals etc
 BECCS – waste-to-energy and biomass-linked projects, with potentially negative carbon deployable in voluntary carbon markets
 In order to connect emitters with CO2 collection points for offshore storage, an onshore transport system need to be developed. Various modes of transport are being considered:
• Pipeline
Ship/Barge

• Train

• Truck

<u>Although</u> there is no firm target for CO_2 storage in the US, DOE¹ funding and subsidies under the IRA² and IIJA³ are expected to boost CCS projects for industrial emitters



Comments	
 Since the 1970s, the practice of injecting CO₂ into nearly depleted oil fiel to extract additional oil has been applied in the US, which represents the first case of CO₂ storage underground 	ds
 Introduction of a specific tax credit per ton of CO2 captured and stored in 2018 along with additional revenues from EOR initiated the development for a first few industrial CCS projects at power plants 	
• The further extension of the tax credit in 2022 (IRA2) and other supporting	זפ

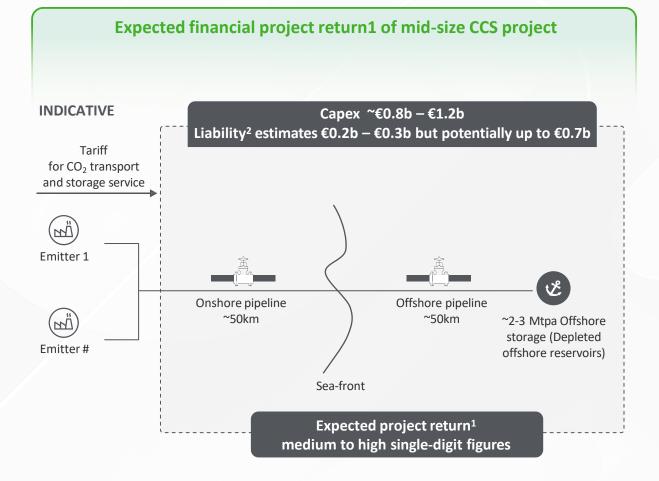
- The further extension of the tax credit in 2022 (IRA2) and other supporting legislations sparked announcements of a number of CCS projects across the US
- However, there is significant uncertainty in the project pipeline, making it difficult to differentiate between projects which are progressing with the development and those that are merely ambitions

Notes: 1) United States Department of Energy 2) Inflation Reduction Act 3) Infrastructure Investment and Jobs Act

Sources: Clean Air Task Force¹⁰, Office of Fossil Energy and Carbon Management ²¹, Deloitte analysis © 2024. For information, contact Deloitte Global.

2. Investability of CCS projects

<u>CCS is a multi-billion capital project with perceived high risks</u>. Financial return could be in a range of a medium to high single-digit figures based on current risk assumptions



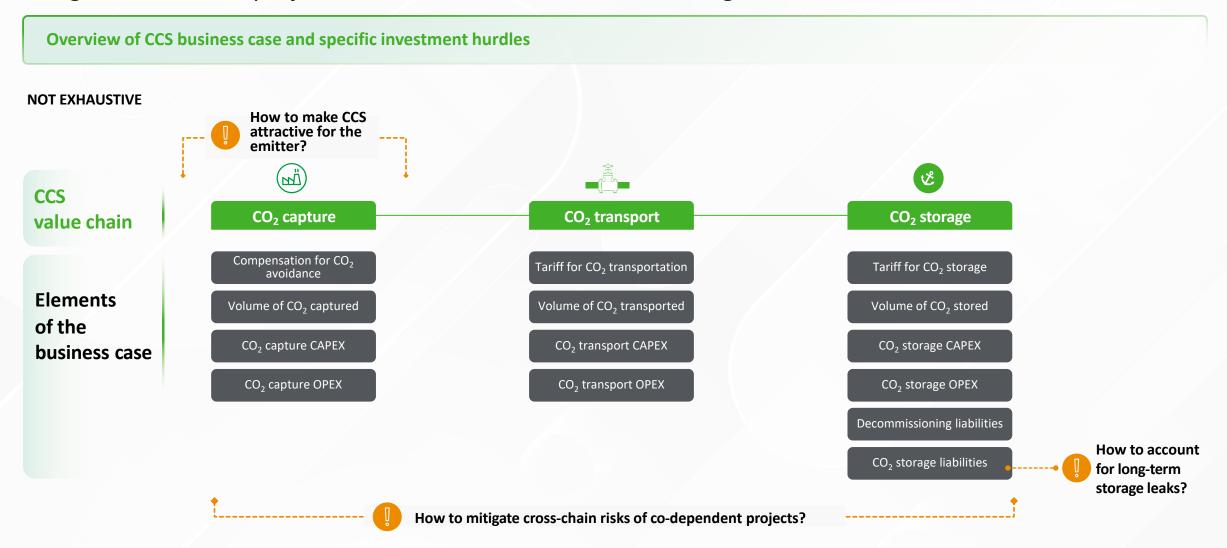
Comments
Commercial CCS business models are emerging worldwide and there is still significant uncertainty regarding some elements of the business case , as well as expected returns
Limited empirical data on CO ₂ capture, transport and storage technical performance, with only a few operating projects leads to uncertainty surrounding technical risks and therefore decreases expected project returns
Development of the first full CO ₂ storage and transport projects is primarly funded by the balance sheet of major oil & gas companies with support of various government grants, which allow for the acceptance of higher risks and lower returns

Notes: 1) Project Internal Rate of Return (IRR) 2) decommissioning liabilities and CO₂ leakage liabilities

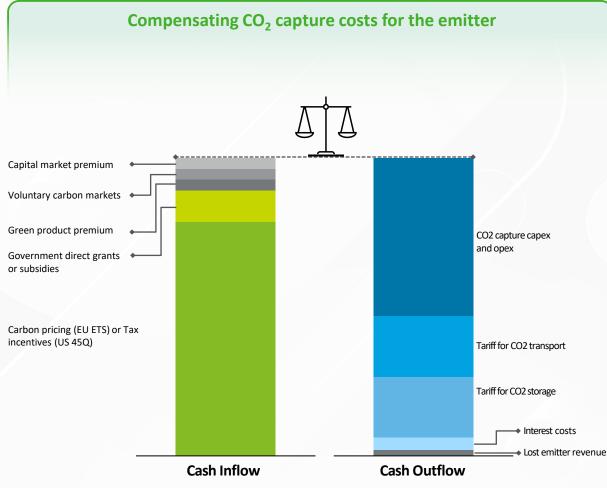
Sources: Deloitte analysis © 2024. For information, contact Deloitte Global.

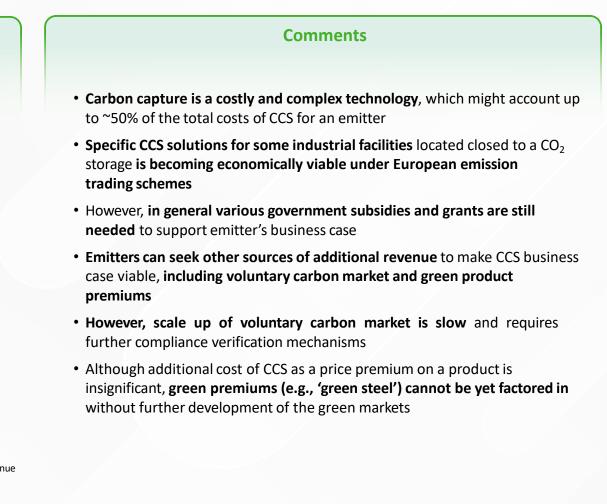
• Limited empirical data on CO capture, transport

However, to make CCS an attractive investment for the private sector, specific CCS risks must be mitigated to ensure projects are 'bankable' and meet financing criteria

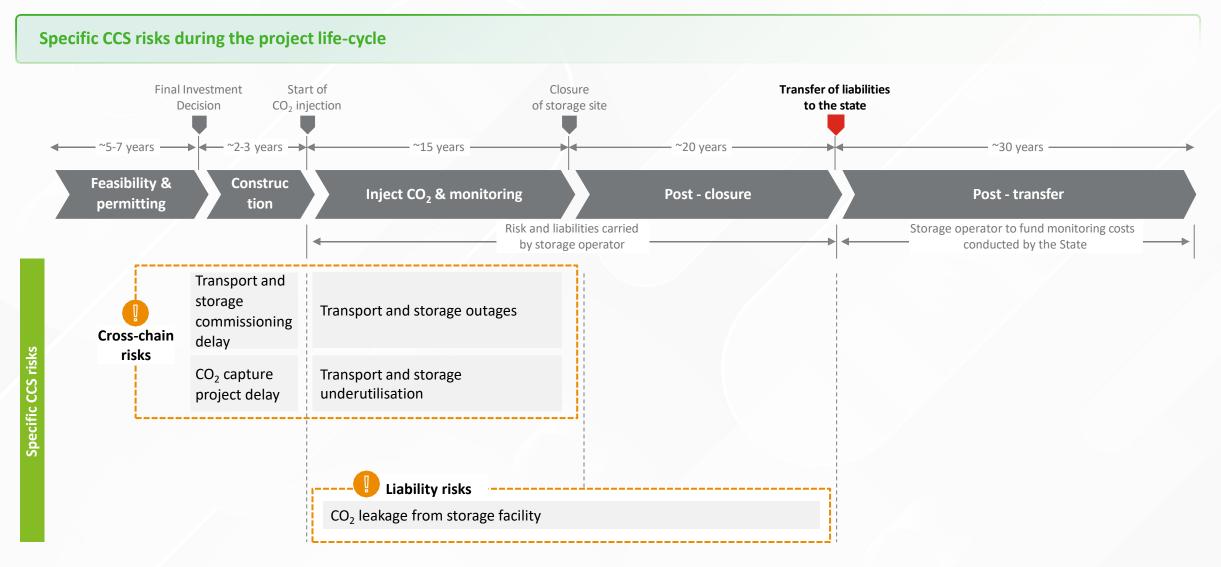


First, CCS should become economically attractive for an emitter. Various government and market instruments are being rolled out to cover CO2 capture costs

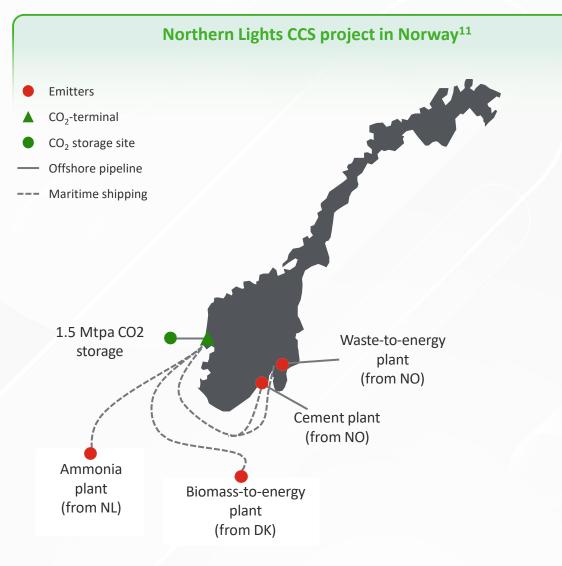




Second, specific CCS risks should be mitigated - the cross-chain risks of co-dependent projects across the value chain and risks of CO2 leakage from the storage in the long-term



The Northern Lights CCS project in Norway recently faced a cross-chain risk when one emitter temporarily halted its CCS project, potentially leading to network underutilization



•		
	Comments	
	• The Northern Lights project in Norway is constructing the world's first open-source CO ₂ transport and storage Infrastructure with Phase I completed in September 2024 and ready to receive CO ₂ in 2025	
	• The Phase I of the Northern Lights took Final Investment Decision in 2020 and plans to transport and store 1.5Mtpa7 of CO2 as of 2025 (initially late 2024)	
•	 The Northern Lights project and its first customers (cement and waste-to- energy plants) received significant capex and opex subsidies from the Norwegian government 	
	 In April 2023 one of two initial customers (waste-to-energy plant) decided to put the CO2 capture project on hold due to a large increase in costs estimates 	
	 Northern Lights secured two new commercial customers (ammonia plant in the Netherlands and biomass-to-energy plant in Denmark) to fill in the uncontracted capacity 	
	Liouse it is likely that the CO2 transport and store as infrastructure will	

- However, it is likely that the CO2 transport and storage infrastructure will be underutilized during some initial period
- · Realization of such risks in a fully commercial project with only funding from private investors might result in an unfeasible business case

While Europe and the US are developing CCS business models, the UK stands out with a comprehensive bankable framework, leading to the first projects reaching financial close

	NF	🛞 European Economic Area					
	MR UK	Netherlands	H Denmark	Germany	Handreich Norway	United States	
Scope of scheme	Dedicated to CCS projects	Broad range of technologies (renewables and other CO ₂ reducing tech)	Dedicated to CCS projects	Broad range, as well as CCS dedicated subsidies		Dedicated to CCS projects	
Support receiver	Emitter, transport & storage companies	Emitter	Emitter, transport & storage companies	Emitter, transport & storage companies	Not yet replicable approach implemented	Emitter	
Duration	10 + 5 years	15 years	15 years	15 years in case of opex subsidy		12 years	
Specific CCS risks protection	Government provides protection against major risks	Not available	Not available	Not available		Not available	
Additional considerations	 ✓ Transport and Storage Regulatory Investment Model ✓ Adjustable CfD-type subsidy ✓ O&G producers will receive tax relief on payments into decommissioning funds for assets repurposed for CCUS × Regulated returns could limit interest of certain investors × Complex and lenghty process 	 Straightforwards subsidy award criteria CfD-type subsidy for emitter Lack of flexibility in subsidy adjustments No specific CCS subsidy domain 	 Adjustable CfD-type subsidy for emitter, transport & storage companies CCS dedicated subsidy fund Alignment of value chain required Additional complexity of subsidy award criteria 	 Two-sided CfD-type subsidy for emitter Substantial OPEX subsidy budget available, albeit not dedicated to CCS Specific CCUS capex subsidy First funding rounds of capex subsidy still need to take place 	 Government is perceived to support CCS and storing of imported CO2 in Norway Dedicated support for the flagship project, but not yet a clear business model for the next wave of projects 	 Straightforward tax credit structure Sectors with high capture costs remain unprofitable Uncertainty after the tax credit realization period Total tax credit budget might not be sufficient 	

X

Bankability

X

X

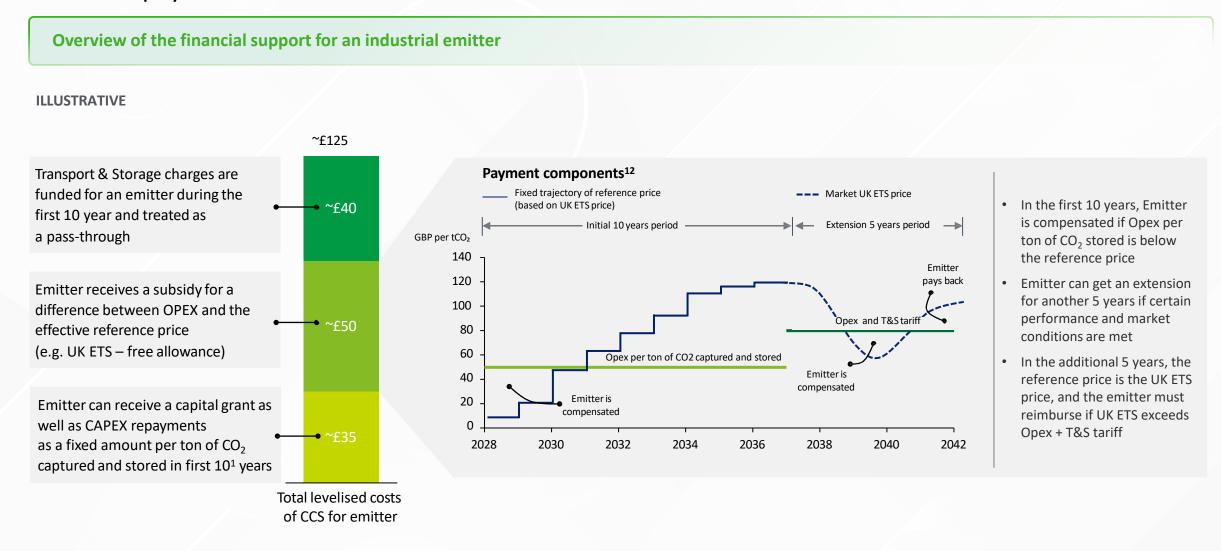
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Risk Protection

UK has developed a regulatory and commercial framework that offers financial and risk mitigation support to emitters and CO2 transport & storage providers

	Ţ		UK government			
	Potential Capital	Grant (CIF)		Potential Capital Grant (CIF)	
	CCS subsidy s	cheme		Regulated revenue		
	Emitter (CO ₂ c	capture)	- Transport and Storage → Tariff	CO ₂ transport & storage (T&S)	provider	
Subsid	 Capital Grant and Capex repayments Subsidy for Opex (Contract for Differences mechanism) Subsidy for Transport & Storage tariff as a pass-through 			 Regulated revenue model where T&S company (single owner and operator of both onshore and offshore infrastructure) is allowed to charge emitters a certain Transport & Storage tariff 		
Key risks	;	Government protection		Key risks	Government protection	
Construc	ction risk	\checkmark		Construction risk	× ×	
T&S com	nmissioning delay	\checkmark		Stranded asset risk (demand risk faced by	r&s) 🗸	
Commer	rcial risk	× /		Underutilization risk	√	
Operatin	ng risk	\checkmark		Leakage of CO ₂		
T&S outa T&S capa	ages and acity constraints	\checkmark		Outages risk	*	
User Stra	anded Asset	\checkmark		Decommissioning risk	\checkmark	
Decomm	nissioning risk	×				

<u>Financial</u> support for emitters can be extended up to 15 years and includes potential capital grant, various repayments and Contract-for-Differences like subsidies



Notes: 1) CAPEX shortfall period - If the capex has not been paid fully in the first 5 years due to lower CO2 capture, it will continue to apply for up to a further 5 years

Sources: UK government ICC business model12, Deloitte analysis © 2024. For information, contact Deloitte Global.

<u>The government provides comprehensive protection for emitters and T&S providers against major</u> risks, which makes the CCS proposition investable

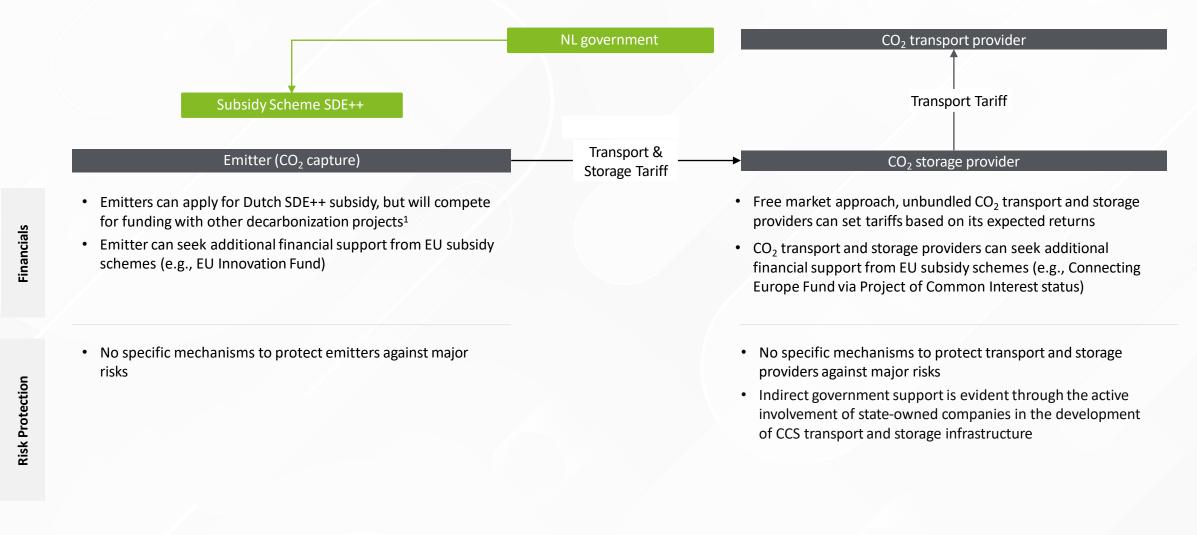
	Risk	Description	Protection from the government
	Construction risk	Construction risk refers to the group of risks associated with construction phase, including cost overruns, delays, contractual issues, etc.	\checkmark
	T&S commissioning delay	The risk of delay in the commission phase of T&S project. A delay in this stage can impact the overall project timeline and may result in postponed operational commencement	\checkmark
	Commercial risk	Commercial risk refers to the risk associated with obtaining the finance, managing cashflows and continuing commercial industrial operations	×
CO ₂ emitter	Operating risk	Operating risk refers to the risk of the facility either overperforming or underperforming in capturing and storing CO ₂ compared to the initially agreed-upon terms	\checkmark
	T&S outages and T&S capacity constraints	T&S outages refer to the risk when T&S systems are temporarily unavailable or not in operation, caused by factors beyond control of the T&S provider. T&S capacity constraints refer to the risk of capacity limitations of T&S infrastructure	\checkmark
	User stranded asset	The term 'User Stranded Asset' refers to the risk that if the T&S network is discontinued, and no alternative T&S option is feasible, then the capture project is considered stranded	\checkmark
	Decommissioning risk	Decommissioning risk refers to the challenges associated with the safe and effective closure, dismantling, and remediation of CCS facilities at the end of their operational life	×
	Construction risk	Construction risk refers to the group of risks associated with construction phase, including cost overruns, delays, contractual issues, etc.	×
	Stranded asset risk (demand risk faced by	In this case stranded asset risk refers to the demand risk faced by T&S, e.g., where users are late in connecting to the network	\checkmark
Transport & Storage	T&S) Underutilization risk	Underutilization risk refers to the potential risk that T&S system may not be fully utilized or may operate below its optimal capacity	✓
provider	Leakage of CO ₂	CO ₂ leakage refers to the potential risk for CO ₂ to leak from its intended storage location	\checkmark
	Outages risk	T&S outages risk refers to the risk of T&S assets not operating and being unable to transport and store the captured CO_2 from relevant projects	×
	Decommissioning risk	Decommissioning risk refers to the challenges associated with the safe and effective closure, dismantling, and remediation of CCS facilities at the end of their operational life	\checkmark

Note: potential accelerators include (i) reduction of barriers between UK and EU carbon markets, (ii) further developed regulatory framework for storage projects, and (iii) mechanisms which address cross-value chain risks

However, T&S provider operates under a regulated revenue scheme. While being transparent, it may deter private investors due to expected limited returns

	Return on Capital	 Return on Capital = Regulated asset value (RAV) * WACC RAV = development spend (Devex) + construction spend and asset expansion (Capex) + rolled up cost of capital (i.e., WACC during the construction period) – depreciation and disposals WACC - will consider Expected costs of financing Risks borne by T&S (e.g., construction risk, development risk, technology risk, operational risk, etc.) Initial WACC will be determined in dialogue with the T&S
Allowed	Depreciation	 Depreciation – revenue collected from users to cover asset depreciation over the operational period and profiled to reduce payments in the early operational period to support the initial stages of the project
revenue ⁹	Орех	 Opex will be the allowed spend for efficient operational costs, which will have been agreed in the initial settlement Opex allowance could also include user bad debt, expected hedging costs, expected private-sector insurance premium etc.
	Decommis- sioning cost	• Decommissioning – allowance to cover decommissioning costs of the T&S network at the end of assets life
	Тах	Allowed revenue will include an allowance for expected tax costs
	Adjustments	 Adjustments – adjustment for pass-through costs and any required true-ups and incentives (can be positive and negative), including availability incentive, leakage incentive, connections incentive, construction delay

The Netherlands is yet to establish a comprehensive commercial CCS framework. Emitters can receive subsidy, but there is no dedicated support for transport and storage providers

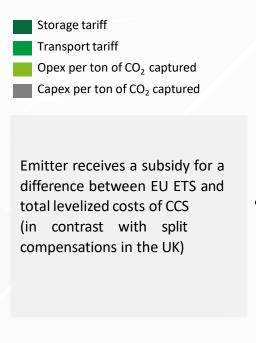


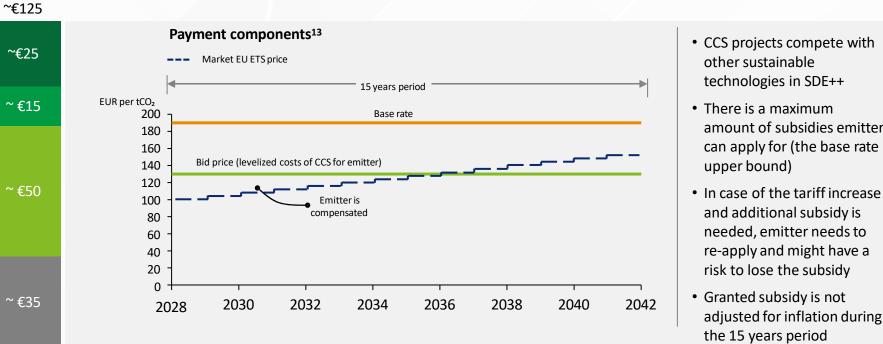
Notes: 1) since 2023 domain fences for certain technologies are implemented (e.g., heating and 'molecules'), but not for CCUS

Sources: SDE++ scheme¹³, Deloitte analysis © 2024. For information, contact Deloitte Global.

Emitters can apply for Contract for Differences-like subsidies and receive a 15-year support covering the cost of CCS above the EU ETS price







Total levelised costs of CCS for emitter

other sustainable

upper bound)

technologies in SDE++

amount of subsidies emitter

can apply for (the base rate

and additional subsidy is

needed, emitter needs to

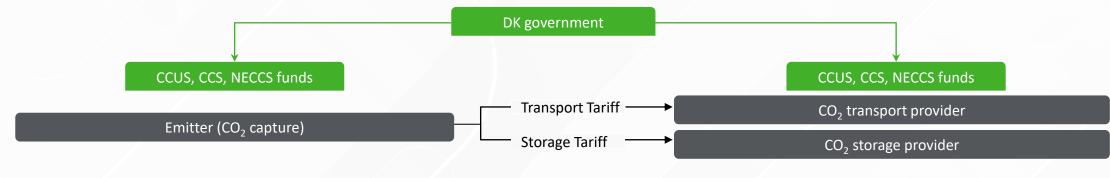
re-apply and might have a

adjusted for inflation during

risk to lose the subsidy

the 15 years period

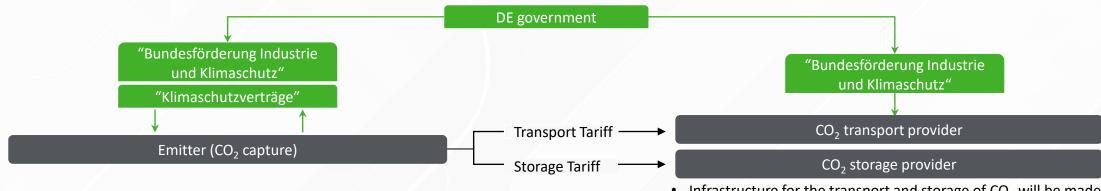
Denmark has merged two existing support schemes into one overall CCS fund aimed at deploying DKK 28bn towards CCS projects, requiring an identified value chain



- Emitters can apply for CCS, CCUS, or NECCS subsidy fund with fossil and biogenic CO₂ sources being eligible. Total target to store 2.3Mtpa of CO₂ from 2030 via the CCS pool
- A key requirement when applying for subsidy is a clear defined strategy for establishing a full value chain including capture, transport and storage
- No specific mechanisms to protect emitters against major risks

- Transport and storage providers can also apply for the CCS and NECCS funds in case they evidence a complete value chain
- In addition, CO₂ transport and storage providers can seek financial support from EU subsidy schemes (e.g., Connecting Europe Fund via Project of Common Interest status)
- No specific mechanisms to protect transport and storage providers against major risks

The German government expressed its intention to support CCS, especially for hard-to-abate sectors, including establishment of a dedicated subsidy framework



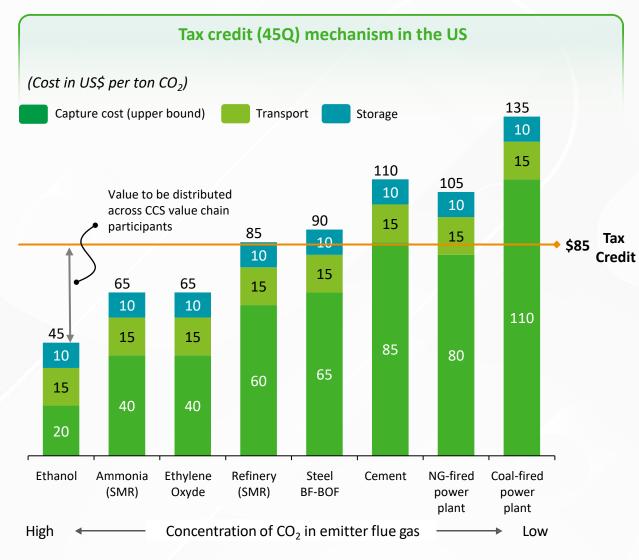
- Emitter projects can apply for non-dedicated OPEX subsidy based on cost difference between climate friendly process and conventional process, via so-called "Klimaschutzverträge", with a maximum tenor of 15 years
- In addition, emitters can apply for a capex subsidy of maximum EUR 30m under the "Bundesförderung Industrie und Klimaschutz"
- No double subsidies are allowed
- No specific mechanisms to protect emitters against major risks

 Infrastructure for the transport and storage of CO₂ will be made available under the same "Bundesförderung Industrie und Klimaschutz"

- The maximum subsidy amount is EUR 25m, or 30% of eligible costs. Projects must evidence a negative lifetime SPV
- CO₂ transport and storage providers can seek additional financial support from EU subsidy schemes
- At the moment, no specific mechanisms to protect transport and storage providers against major risks

Notes: 1) For now it is foreseen that Germany will for a large part rely on storage facilities in other countries Sources: Federal Ministry for Economic Affairs and Climate Action^{27,28}, Deloitte analysis © 2024. For information, contact Deloitte Global.

IRA 45Q tax credit might be seen attractive. However, it is short for some emitters, has post-credit uncertainty and lacks support for low-probability high-impact events

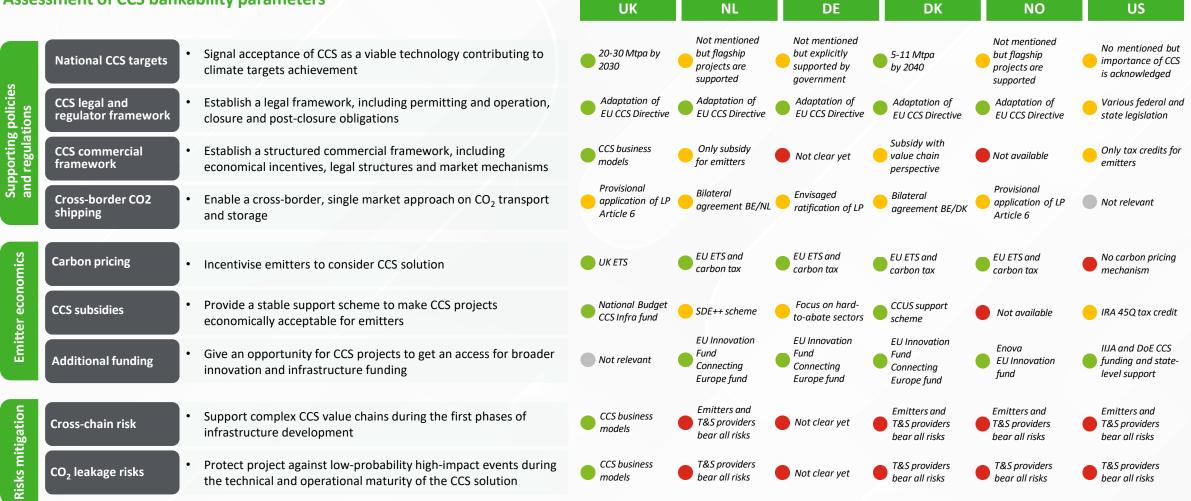


μ	actevents
	Comments
•	The inflation Reduction Act (IRA) provides \$85 tax credit per ton of CO₂ stored in saline geologic formations from carbon capture on industrial and power generation facilities
•	The claim period is 12 years and developers can receive a 45Q tax credit as a fully refundable direct payment as if it were an overpayment of taxes (during the firs 5 years)
•	\$85 per ton of CO_2 stored is not sufficient to make a viable business case for emitters with a low concentration of CO_2 in the flue gas (e.g., cement, power plants) considering additional costs of CO_2 transport and storage
•	Emitters can seek additional financing from other sources , including IIJA and DoE grants although being limited and for specific purpose (e.g., FEED study)
•	The lack of risk-sharing mechanisms and protections against low- probability high-impact events, significantly limits the bankability of certain projects

3. CCS investment catalysts in Europe

Only the UK business model demonstrates a holistic investable CCS proposition. Private - sector investments in CCS in other regions should be assessed on a case-by-case basis

Assessment of CCS bankability parameters



Several actions should be taken to make commercial CCS-as-a-service attractive for private investments in Europe and scale up the solution

emissions by setting a price per ton of CO₂ emitted

the necessary stability and predictability

total CCS costs and EU ETS prices and make the project economically viable

Provide dedicated financial support for emitters



Protect

• CCS applications are limited to a few operational projects in North America and Europe with majority using CO₂ for the enhanced oil recovery purpose. However, the empirical data of operational CCS performance is limited

Europe has the most advance carbon emission trading scheme, which is firmly established and incentivised emitters to reduce carbon

However, CCS is still too expensive. A Contract-for-Difference type subsidy would effectively allow emitter to bridge the gap between the

Tailoring the subsidy instrument specifically to CCS, e.g. allowing for certain recalculations of the required subsidy amount would provide

- The first full large-scale commercial CCS projects in Norway and the Netherlands received significant support from the European governments. However, a few projects will not be enough to de-risk the solution for private-sector investors
- Guarantee-type of risk protection (e.g., regulated asset-based model or EU ETS-baked fund) could be established to support in case of low-probability high-impact events (e.g., CO₂ leakage) until the insurance instruments are developed and affordable



Ratify European cross-border CO₂ shipping

- Europe has a potential to develop two large-scale CO₂ storage domains, one in the North Sea and another in the Mediterranean Sea. This would allow to build the optimal CO₂ transport and storage infrastructure
- Recently, the first few bilateral agreements on cross-border CO₂ transport for permanent storage offshore were signed (e.g., Belgium and Denmark). If other European countries follow suit, this could open a common CO₂ transport and storage market
- This will also allow emitters to connect to storages in the most economical way, and CO₂ storages to achieve the economies of scale while minimise commercial risks by gaining access to a broader set of emitters

<u>The global voluntary carbon market is expected to grow substantially over the coming 5-10 years and</u> could become a more significant contributor to the CCS value stack



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