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# **Japanese Services Group: JSG**

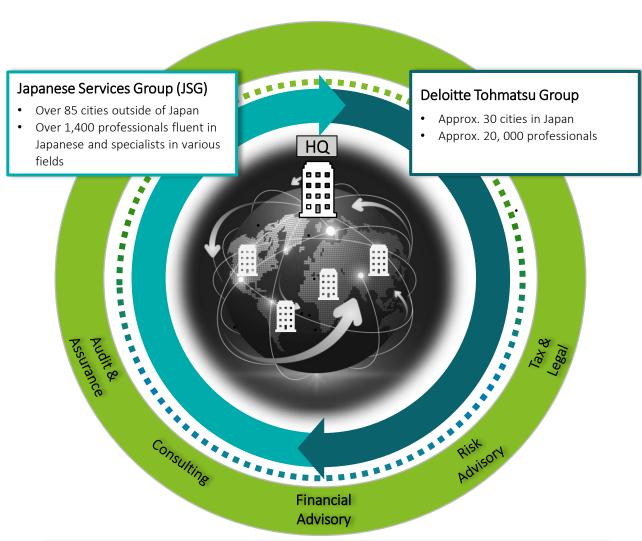
We support your overseas business from the perspective of both the Japanese head offices and overseas subsidiaries

The Japanese Services Group ("JSG") was launched in 1975 as a professional group dedicated to addressing the unique needs of Japanese companies expanding their business overseas. Since its launch, we have been working to provide multifaceted and comprehensive support to help our clients address the increasingly complex and advanced business challenges faced by Japanese companies.

When expanding business overseas, companies must have many different perspectives to consider environmental changes and various types of risks that impact business in both Japan and overseas. Japanese head offices responsible for making decisions must also have sufficient knowledge about overseas finance, tax, labor, legal affairs, and local systems and customs. Furthermore, smooth communication between Japanese head offices and overseas subsidiaries is essential for a business's global advancement and sustainable growth.

JSG uses the best possible combination of Deloitte resources such as its network, expertise, industry knowledge, and Japanese-speaking bilingual professionals to support our Japanese client companies in operating their business both in Japan and around the world.

- Deloitte Tohmatsu Group is the core of Japanese Services Group ("JSG").
- JSG is a global organization holding over 1,350 professionals fluent or bilingual in Japanese, including expatriates from Japan. Its members also consist of specialists in various fields who are well versed in Japanese business practices and culture, enabling it to provide Japanese companies with the highest level of service.



#### Deloitte

- Over 450,000 professionals in approx. 150 countries and regions
- Over 175 years providing services to around 90% of Fortune Global 500® companies

## **Service contents and characteristics**



#### Global coverage

- Japanese Services Group ("JSG") provides global support for Japanese companies in cooperation with Deloitte Tohmatsu Group (Japan) and Deloitte member firms in various countries.
- Deloitte Tohmatsu Group is one of Deloitte's core members, and JSG has the framework in place that allows it to make full use of Deloitte's global network.



#### Close and strong relationships with overseas subsidiary management

• Through its long history of providing services, JSG has built long-term, solid relationships with the management of locally incorporated companies of Japanese companies. JSG works with Deloitte Tohmatsu Group to address the needs of management for both Japanese head offices and overseas subsidiaries.



### Comprehensive service not limited to specific services

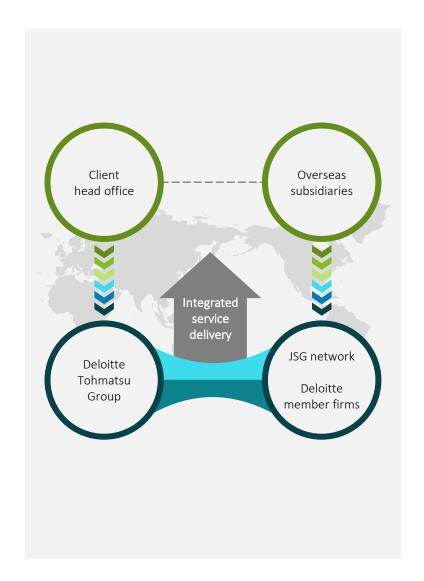
Deloitte Tohmatsu Group consists of firms that provide services for each of the areas of Audit & Assurance, Consulting, Financial Advisory, Risk Advisory and Tax & Legal.

JSG is an organization spanning these business entities, with its strength being the ability to seamlessly provide multiple services tailored to the characteristics of the clients and applicable laws and regulations of the country where the client is operating its overseas business.



#### Tailor-made services that pay mind to Japanese business practices and culture

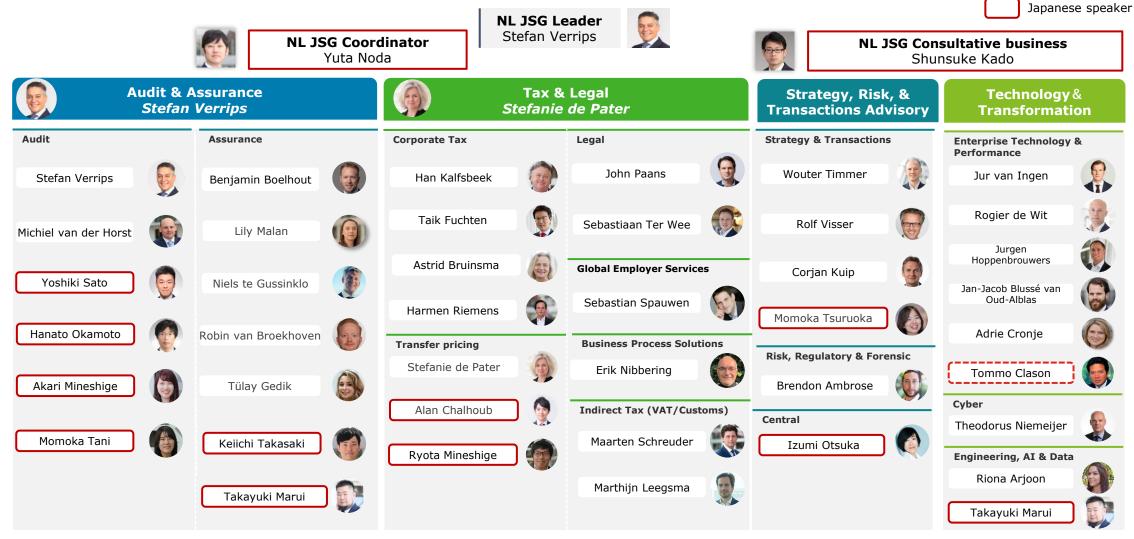
In addition to our extensive Japanese-language bilingual professional resources, we also have professionals well versed in Japanese business practices, enabling us to provide services with a strong commitment to Japanese companies.





#### Deloitte NL JSG team

Deloitte NL JSG team is represented in four service lines. The NL JSG team consists of a team of partners and staff (local and seconded) specializing in working with Japanese groups



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