Deloitte.

Evolve to a kinetic enterprise with SAP S/4HANA®

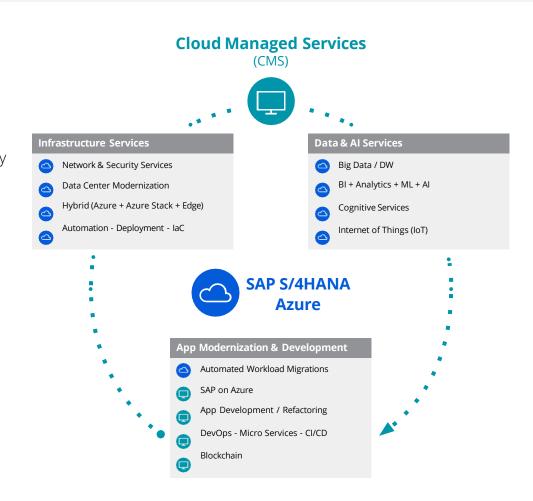
Your business and market aren't static. Your ERP can't be, either.

The "built to last" approach is no longer sufficient to meet the current demands of rapidly changing markets and technology, nor is it sufficient for unpredictable future changes. Think instead of a "built to evolve" approach. If you have decided to implement or move to SAP S/4HANA on the Azure cloud, Deloitte has the breadth and depth necessary to ensure that all of your ERP-related technology and talent resources have flexibility, innovation and adaptability coded into every facet.

Becoming kinetic demands end-to-end capabilities

Innovation, impact and value realization drive our approach.

We focus on "clean ERP" that is strategically designed for agility and efficiency to reduce and eliminate technology debt; and we focus on value creation by taking an analytics-first approach. We layer in industry-specific leading practices and SAP's model company services and digital twin capabilities to drive efficiency, quality and predictability. Our core "any platform, any cloud" approach gives you confidence that we target the best solutions for your business, tech and talent—today and tomorrow.



Two clients becoming kinetic



County water company reduces cost and enhances resilience on the road to being kinetic

This enterprise provides drinking water and wastewater services to over 75,000 households and wanted to move its technology systems from onpremise to cloud. The client had aging hardware, outdated platforms and apps, operational inefficiencies and high operating costs. Through Deloitte's Open Cloud Platform, we modernized apps and platforms for SAP on Azure and put in place a full managed services approach, based on service-level agreements, that reduced operating costs and enabled enhanced business continuity in the event of disaster.



Leading US retailer gains agility while reducing opex and streamlining app migration

A \$20B enterprise with 800 apps, 7,000 instances and two legacy data centers saw the imperative to move away from its mainframe system, to modernize apps and to transform to a future-state operating model to reduce cost, improve agility and accelerate speed to market. After a portfolio analysis and business case development, we led the client through a cloud and data center migration factory and mainframe retirement program. Operating expense was reduced by 28% and 40% of applications were earmarked for the migration program.



Why Deloitte?

ERP plays a pivotal role in the kinetic enterprise—and it takes a "best of breed" capability spanning business, industry, security, cloud, SAP and Azure to set it in motion.

Recognized leader

For the most up-to-date list of our analyst accolades, please see our website.

Deloitte: Dedicated, integrated Azure practice

- Meet certified staff requirements for Microsoft Azure Expert Managed Services Provider Program
- Meet certified professional requirements for Microsoft Cloud Platform Gold Competency
- Accelerate with SAP on Azure reference architecture and playbooks
- Azure practice spanning 40+ countries
- Azure capabilities: architecture engineering for computing, storage, network, development, migration and security
- Achieved competencies: migration, machine learning, data & analytics, SAP, security, DevOps, IoT*

(*As Microsoft's Independent Auditor, Deloitte is not a Microsoft partner and does not participate in the partner program or hold partner program designations, such as competencies.)

Cloud managed services

Become kinetic in the way that's best for you with Deloitte Azure and Cloud Managed Services.

- Design and build consulting services only
- Design, build and operate on a subscription basis that leverages open cloud (either on the SAP HANA® Enterprise Cloud with SAP-applications-only environment, or on Deloitte Open Cloud with both SAP and non-SAP applications in an laaS arrangement)
- Fully managed, turnkey "SAP-as-a-Service"; Deloitte hosts on Azure, and provides the SAS S/4HANA application to you, the client

Software

- SAP S/4HANA
- SAP Cloud Platform
- SAP Business Suite
- SAP Customer Experience
- SAP® Business Objects™
- and others ...

Infrastructure

- SLA based
- Secured client network
- 54 global regions (more than any provider) across 140 countries

Managed Services

- One-stop-shop support
- SAP Operation and Basis administration including SAP HANA
- Global operations support (onsite + offshore)
- 24X7 management and help desk

Our integrated Azure consulting services

Deloitte's Azure team brings the breadth of services and depth of resources that enable us to help you keep pace with change, regardless of your challenges and opportunities.



Analytics + AITemplate-driven analytics to drive rapid business insights



Intelligent Edge + IoT

Industry-aligned use cases and best practices for leveraging turnkey IoT



Azure Hybrid Cloud

Predefined architectures, best practices and use cases for Azure Stack Hub, Azure VMWare services, and Azure Edge scenarios



SAP S/4HANA on Azure

Next-generation SAP platform leveraging the power of cloud



Application Modernization

Cloud native development and app modernization approaches to address app transformation



Deloitte Cloud Accelerator (DCA) for Azure

Predefined core services, automation and reference architecture components critical to operating in Azure at scale

Get in touch

Azure practice

Nagaraj Padmanabhan

ME Microsoft Technology Practice Leader Deloitte Touche & Tohmatsu ME npadmanabhan@deloitte.com

Vijay Chandra

Infra Lead, Microsoft Technology Practice
Deloitte Touche & Tohmatsu ME

This publication has been written in general terms and therefore cannot be relied on to cover specific situations; application of the principles set out will depend upon the particular circumstances involved and we recommend that you obtain professional advice before acting or refraining from acting on any of the contents of this publication.

Deloitte & Touche (M.E.) LLP ("DME") is the affiliate for the territories of the Middle East and Cyprus of Deloitte NSE LLP ("NSE"), a UK limited liability partnership and member firm of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTIL").

Deloitte refers to one or more of DTTL, its global network of member firms, and their related entities. DTTL (also referred to as "Deloitte Global") and each of its member firms are legally separate and independent entities. DTTL, NSE and DME do not provide services to clients. Please see www.deloitte. com/about to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our network of member firms in more than 150 countries and territories

serves four out of five Fortune Global 500® companies. Learn how Deloitte's approximately 300,000 people make an impact that matters at www.deloitte.com.

DME would be pleased to advise readers on how to apply the principles set out in this publication to their specific circumstances. DME accepts no duty of care or liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.

DME is a leading professional services firm established in the Middle East region with uninterrupted presence since 1926. DME's presence in the Middle East region is established through its affiliated independent legal entities, which are licensed to operate and to provide services under the applicable laws and regulations of the relevant country. DME's affiliates and related entities cannot oblige each other and/or DME, and when providing services, each affiliate and related entity engages directly and independently with its own clients and shall only be liable for its own acts or omissions and not those of any other affiliate. DME provides audit and assurance, consulting, financial advisory, risk advisory, and tax services through 27 offices in 15 countries with more than 5,000 partners, directors and staff. © 2023 Deloitte & Touche (M.E.). All rights reserved

Deloitte.