

**Deloitte.**



## **Banking industry and tax challenges**

Why choose Deloitte as your trusted business partner?



## OUR OBJECTIVE

Responding to the financial industry's ongoing transformation

For five years, the banking industry has been undergoing a major transformation. New compliance requirements, digital challengers entering the market, the rise of artificial intelligence (AI) and the expectations of new generations are driving the industry to reinvent itself and place **innovation** at the heart of its strategy.

**Increasing regulations** (e.g., DAC 6, the first and second Anti-Tax Avoidance Directives and the Multilateral Instrument), the growing cost of compliance, and new challenges such as Brexit and the COVID-19 pandemic have stressed financial industry players' existing ways of working and **operating models**, leading them to revisit their organizations and business models. All these changes and challenges also offer opportunities that are ripe to be seized by the industry.

If tax was sometimes viewed as a mere cost to suffer in the past, the rise of tax governance and policy topics has made tax a major part of organizations' strategies. At any moment, tax is a key component of the lifespan of a financial institution or its clients, including its setup, reorganization, organic growth and innovation. If properly managed, tax can also boost and accompany players' business strategies, for example with tax incentives and environmental, social and governance (ESG) tax topics.

With this in mind, finding the right partner to frictionlessly support you and identify the tax challenges of today and tomorrow can make a real difference in the development of your business. The same holds true of becoming and remaining tax compliant in a fast-changing environment, where non-compliance can lead to reputational risk and significant penalties.

Our unique approach, talented people and in-depth expertise could make this all-important difference. We do not only provide tax advisory and compliance services in memos or emails—we also hold workshops and in-person meetings to better address tax topics. With our combined industry knowledge and tax expertise, we can address your business constraints or expectations, and work together to create the ideal tax concept that fits your unique needs and organization.



## OUR COMMITMENT

Making an impact that matters for your financial institution and your clients

With a global approach that combines local insight with expert teams worldwide, Deloitte helps you tackle the international and local tax constraints your financial institution could face. Complementary services for the banking industry allow us to offer you the right combination of people, insight and support.



Dedicated Global Network



Client centered approach



Experienced & devoted team



Tax Digital Factory



The sustainability leadership advance lab



## OUR ENGAGEMENT

Be not only your trusted tax advisor but above all your business partner

01



### How can we help?

Together, we can identify all your needs and tax constraints

#### Welcome pack—smoothing your arrival

- Assistance with identifying and complying with tax obligations, such as registration, reporting and tax filings, and drafting tax policies and tax operating models when required
- Help with organizing and preparing meetings with the tax authorities to present your activity and discuss specific topics if required
- Support with implementing a remuneration and benefit plan
- Assistance with designing the most efficient business model and tax governance
- Advice by our transfer pricing specialists on your policy and intellectual property

*We work closely with **Deloitte accounting and consulting teams** to support you and provide legal support with the **Deloitte Legal network**.*

02



### How can you ensure you are tax compliant?

We can offer you ongoing tax assistance in your day-to-day business for you and your clients.

#### Corporate tax and VAT

- General corporate tax assistance related to transfer pricing, country-by-country reporting (CbCR), tax filings, tax accounting and tax provisions
- General VAT assistance such as VAT filings and a VAT health check

#### Operational tax and exchange of information

- Exchange of (tax) information based on different government and state obligations (e.g., DAC 6, FATCA/CRS, QI and AML tax)
- Tax reporting (client tax reporting, FATCA/CRS, QI and DAC6)
- Withholding tax reclaim

#### Global employer services

- Payroll assistance
- Global mobility compliance

#### Cross-border product distribution

- Permanent establishment (PE) risk assessment
- Substance review
- Foreign tax obligations/reporting

#### How can you stay aware of all the recent changes in the tax landscape?

- (E)-learning courses
- Dedicated tax training

03



### How can we support your growth and development?

#### Helping you with your merger and acquisition (M&A) transactions

- Tax due diligence (buyer or seller side)
- Post-acquisition planning and review
- Structuration of investment
- Change of operating model
- Review of financing means

#### Complying with your VAT obligations

- Advising on any complex VAT treatments or input VAT deduction methodology
- Assessment of VAT grouping opportunities

#### Assisting you in tax disputes

- Mutual agreement procedures and arbitration
- Reply to requests received from tax authorities
- Exchange of information
- Reviewing tax assessment and argumentation in case of an envisaged claim
- Assistance with onsite tax audits

We can work closely with the **Deloitte Regulatory team** to ensure that your new setup (e.g., securitization vehicle, hybrid instrument, etc.) is compliant.

04



### Need to restructure the business? We can certainly offer our expertise

#### Making sure your envisaged restructure is efficient

- Assistance with identifying a new financing model
- Ensuring the tax efficiency of your operating model
- Review of the tax implications and legal documentation of the planned restructure
- Support with complex tax accounting

#### Exit support—making your exit safe

- Communication with tax authorities
- Help with the de-registration processes
- Review of the exit's tax impacts
- Determination of an efficient organization

05



### How can we help to add value to your products and services?

#### International tax

Tailor-made local and worldwide tax monitoring (e.g., tax matrix, monitoring of international tax regulations and tax watch)

#### Private wealth services

Aggregated financial services for individuals (e.g., wealth engineering, family governance, accounting, personal tax returns, domiciliation, corporate tax returns, etc.)

# Contacts



**Eric Centi**

**Partner**

Financial Services  
+352 451 452 162  
ecenti@deloitte.lu



**Raphaël Glohr**

**Partner**

Indirect Tax Services  
+352 451 452 665  
rglohr@deloitte.lu



**Enrique Marchesi Herce**

**Partner**

Transfer Pricing Services  
+352 451 452 504  
emarchesiherce@deloitte.lu



**Julien Lamotte**

**Partner**

Global Employer Services |  
Financial Services Tax  
+352 451 453 336  
jlamotte@deloitte.lu

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