# Deloitte.

# **Transaction Services (TS)**



## Your challenge What are typical situations in which you may require our assistance?

- If you are looking to acquire a company / business, we can help you identify hidden costs, contingencies and commitments
- If you are looking to sell your company / business, we can assist you in achieving a fully priced and clean exit

#### What are the benefits of our approach?

- Our Due Diligence offering is designed to keep you in control and aware of issues as they arise, as well as providing expertise and informed advice in order to support you in developing your deal strategy
- In an ever more complex business environment, we can support you in the analysis and assessment of available information in order for you to make an informed decision and create the best value from a transaction. Our due diligence expertise (financial, commercial and operational) is complemented by industry and functional experts

We have an international network of professionals across a wide range of sectors with extensive diligence experience. We work alongside you at every stage of the acquisition process to provide support in analysing the key issues that affect your bid and can support you all the way through the process including specialist sale and purchase agreement advice and post-merger integration services.

### Our solutions What we can offer?

- Our aim is to support our clients by providing highly tailored due diligence services.
- We offer acquisition / vendor due diligence, vendor assistance, commercial due diligence and operational due diligence.

#### Acquisition / Vendor (financial) due diligence

It is a process to understand the financial health of an entity before its acquisition/sale



#### Vendor assistance

Deloitte offers clients a wide range of value-added services to support the sale process. We have developed a vendor assistance service that mitigates potential impediments to the sale whilst de-risking and shortening the transaction process. This can be a precursor to a vendor due diligence or in some cases replaces a vendor due diligence, depending on the specific circumstances of the transaction.

#### Commercial due diligence

Deloitte provides customized commercial transaction support and can investigate industry trends, market environment, company capabilities, competitive landscape and likelihood of achieving projections.

#### **Operational due diligence**

Our team combines extensive operational restructuring and performance improvement expertise to deliver insight regarding operational risk and potential opportunities in due diligence engagements.

#### **Our contacts**



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