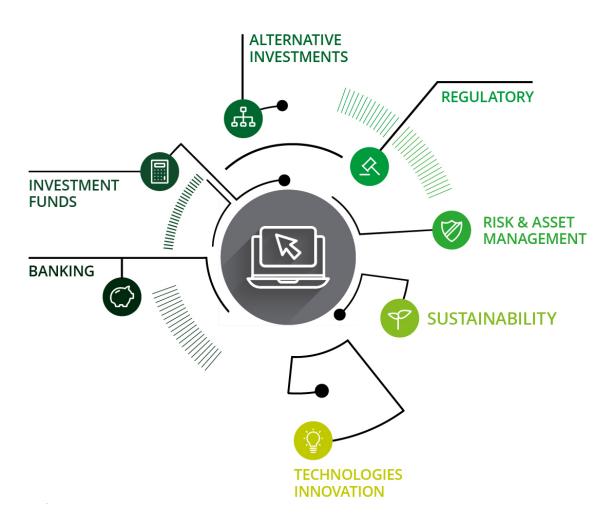
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Risk & Asset management | Principles for sound Liquidity Risk Management and Supervision

Link'n Learn – June 4th 2025

Getting Started

Here with you today



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Michel Vladu

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Considering liquidity risk

General definition



Simulating



Liquidity evaporation

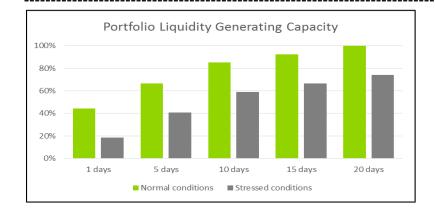
Managers should simulate:

- Increasing time to liquidation
- Increasing liquidation costs
- Increasing market impact



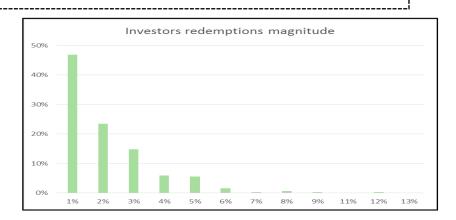
Managers should consider:

- Increasing redemption frequency
- Increasing redemption magnitude
- Decreasing availability of other funding sources





Determine the overall effect on Fund liquidity and Fund ability to meet its obligations



Integrated into the overall risk framework requirement

How liquidity ties in

Liquidity Risk	Market Risk	 In periods of high market volatility: Liquidity providers require higher compensation for their services (widening of bid ask spreads) due to higher inventory price volatility; Alternative liquidity providers (hedge funds, HFT boutiques,) might pull out of the markets due to short term uncertainty; Liquidity shocks get higher for portfolios as the price correlations across assets increase ("herding effect").
	Credit Risk	One main indicator of credit risk, CDS-implied yield spread, has been shown to be split into two components: • One which is directly linked to the probability of default; and • Another linked to the illiquidity of the instrument. The illiquidity spread component is positively correlated to default risk (renegotiation in financial distressed is influenced by market illiquidity).
	Valuation Risk	Unexpected extreme price corrections can be later followed by a lack of liquidity through a lack of trades. These extreme moves have also shown to happen most frequently in markets where an empirical model is heavily relied upon for valuation (e.g., Mortgage-backed securities before the subprime crisis).

Integrated into the overall risk framework requirement

How liquidity ties in

Liquidity Risk	Counterparty Risk	In poor liquidity conditions, the worsening of counterparties' liquidity profiles is followed by an increase in their probability of default. This increased likelihood of default directly results into an increase of the counterparty risk.
	Operational Risk	If information is obfuscated in a fraudulent manner (e.g., Jérôme Kerviel/Société Générale case), breaches of investment limits can lead to forced liquidation of positions to remain compliant, leading to large losses.
	Concentration Risk	If there are only few counterparties on one side of all trades on a given security, the source of liquidity for other market agents will disappear once they stop trading the security, thus leading to large shocks on its price.

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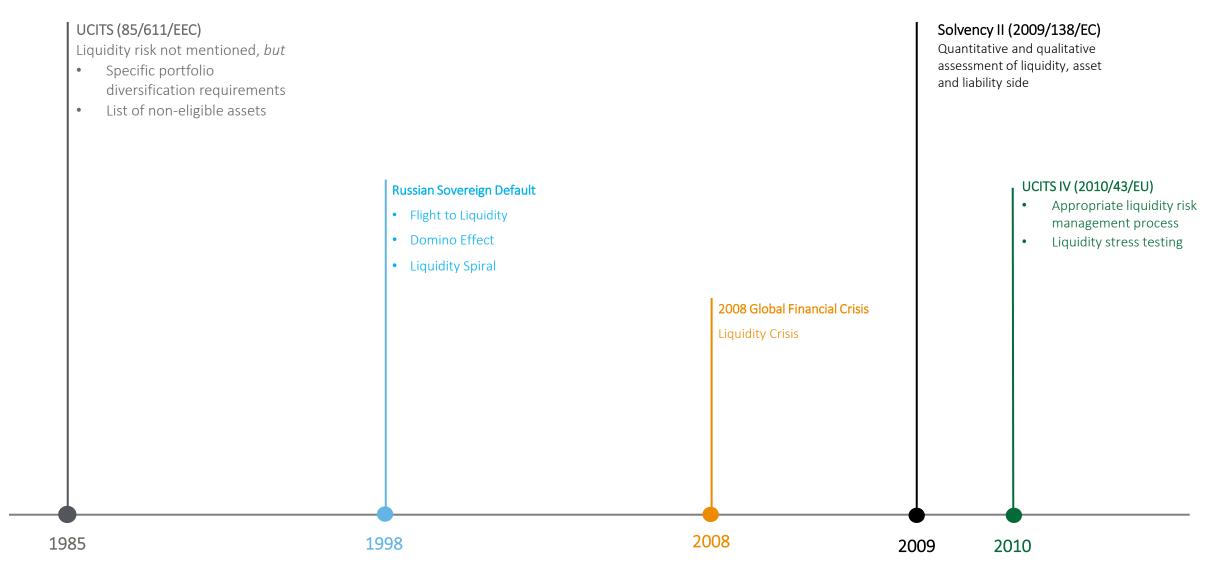
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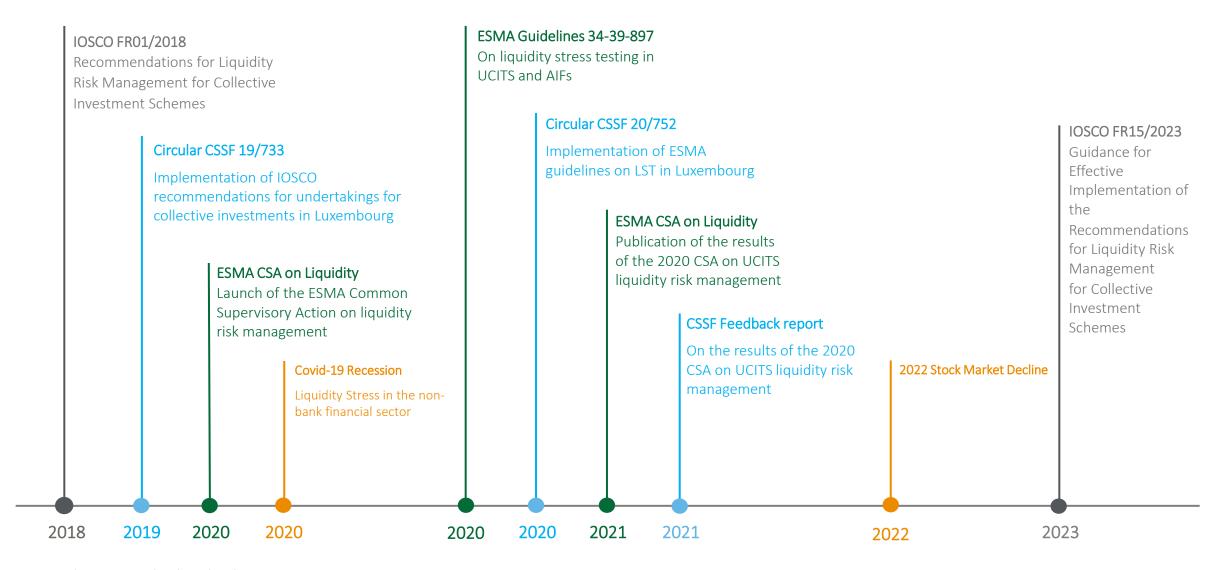
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Regulatory Context

Genesis

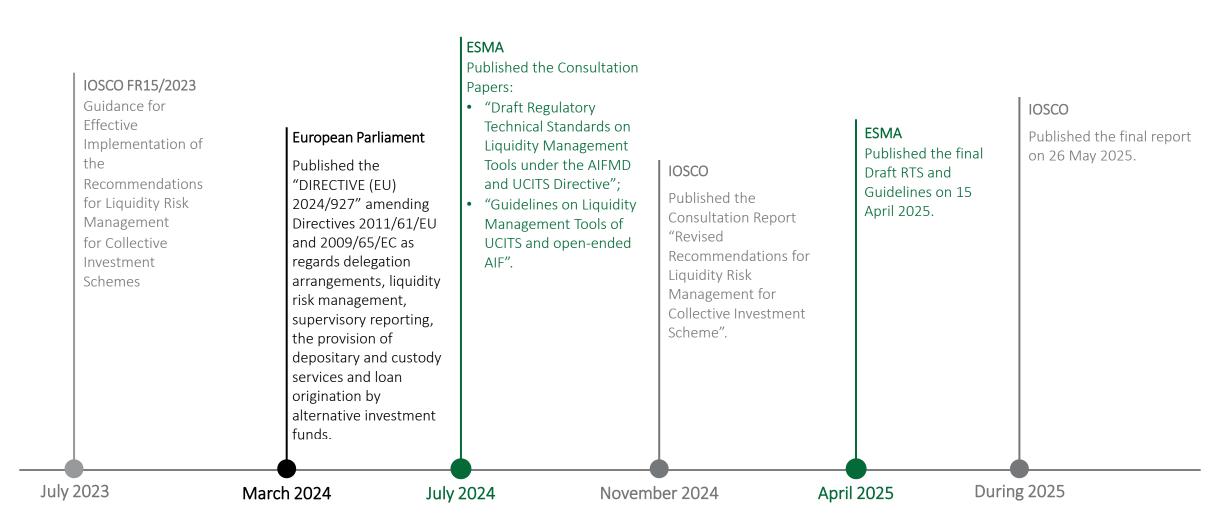


Regulatory Context Recent regulatory milestones



Regulatory Context

Recent regulatory milestones – Liquidity Management Tools



Regulatory Context

ESMA Guidelines on LMTsUCITS and open-ended AIFs

Key points regarding the Guidelines and RTS on LMTs

interest of the investors.

Selection Activation **Calibration** • Incorporate both implicit and explicit cost, • Selection of minimum two Liquidity • LMTs can be activated by one or more including market impact for redemption fees, Management Tools from the list available. thresholds. swing pricing, dual pricing & anti-dilution levy **ESMA RTS on LMT** AIFMD and UCITS • Selection of minimum two Liquidity Be able to demonstrate that the calibration is Management Tools; one for Money Market • Ensure that no investor has privileged access fair and reasonable. to the information related to the activation. Funds. • Incorporate both implicit and explicit cost, Demonstrate that the selection is at the best Avoid material dilution for investors. including market impact.

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Measuring Liquidity Risk Overview

No standard definition Significant quantities? Anonymously? "Liquidity is the ability to buy/sell significant quantities of a security quickly, anonymously, and with minimal or no market impact" Quickly? Acceptable market impact?

Liquidity proxies rather than observations



Liquidity is not directly observable due to the lack of transaction data.



Accordingly, risk managers, portfolio managers and economists rely on proxies.



Significant efforts are dedicated to identify the good proxies and measurement techniques.

Measuring Liquidity Risk

Asset Liquidity Risk - Implicit Factors

Assets key liquidity risk factors

Transaction Costs

Measure how much it will cost to liquidate a position

Context:

• Depends on the asset type, liquidation horizon, and the size of the trade/order

Stressing:

Bid-Ask spreads

Problems:

- For liquid assets, the Bid-Ask spread may not be representative of the real cost
- For illiquid assets data can be limited



Time to liquidate

Measure how long it takes to liquidate a position without significant market impact

Context:

Required by regulator

Stressing:

Volumes expressing longer time to liquidate

Problems:

- Little academic evidence
- Not adapted to stressed conditions



Scoring

aggregation of indicators at the position level

Market Impact

Measure the rate of price change induced by trading a certain volume of an asset

Context:

Useful in stressed conditions

Stressing:

• The sensitivity of asset prices to trades large orders (volumes).

Problems:

- Technical complexity
- Lack of universal market practice



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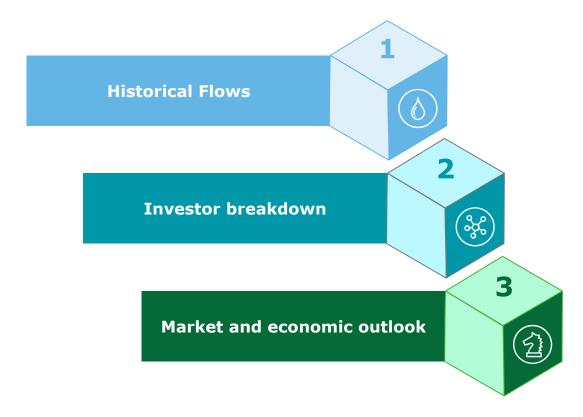
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Measuring Liquidity Risk

Liability Liquidity Risk – The Three Pillars



"LST should incorporate risk factors related to investor type and concentration according to the nature, scale and complexity of the fund."



Measuring Liquidity Risk

Liability Liquidity Risk – Market Insights

Basic Practices

- Construction of an historical flows database for Gross and Net redemptions.
- Regular computation of descriptive statistics of the resulting time-series.

- Ongoing monitoring (alerts) of the new redemptions with respect to defined thresholds.
- Monitoring of the concentration through the largest investors ownership: Top 1, Top 5 and Top 10.

Common Practices

- Modelling the distribution of flows to project redemptions scenarios.
- Management Companies are modelling distributions both non-parametrically and parametrically
- Negative scenarios are often projected relying on:
 - Value-at-Risk (sometimes also called Liquidityat-Risk, LaR); or
 - Expected Shortfall.
- Completing largest ownership with additional descriptive statistics casting a light on the other investors such as:
 - Monitoring the number of investors needed to reach a given NAV percentage.
 - Monitoring concentration indices (Herfindahl-Hirschman Index, Gini Index, etc.)

Advanced Practices

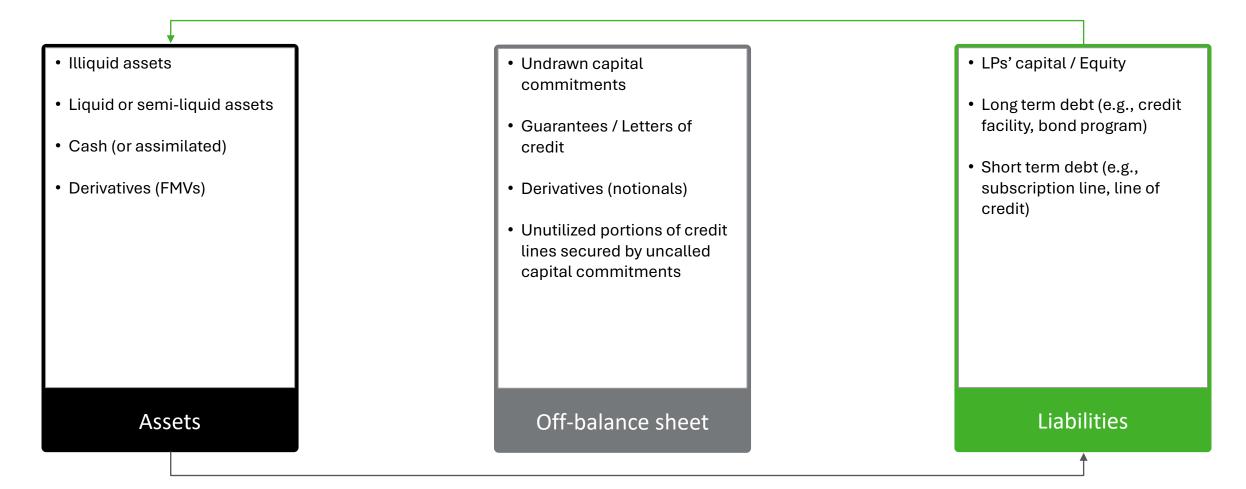
- More advance approaches try to condition projected redemption distribution on key drivers.
- The magnitude and probability of redemptions can be made dependent on:
 - the fund **performance** (relative);
 - the past **flows**;
 - market indicators.
- With sufficient granularity the flows history can be segregated per investor type (retail vs institutional) to adjust the projections to the current investors base.
- Grouping investors per categories of individuals with homogeneous redemption patterns and risk preferences.

For example, retail and institutional investors display diverging behavior with respect to:

- Probability and magnitude of redemptions
- Seasonality
- Sensitivity to past performance
- Costs

Measuring Liquidity Risk An illiquid perspective

• Illiquid funds (Private Equity, Real Estate, Infrastructure & Venture Capital) are characterized by a segmented life cycle.



Measuring Liquidity Risk An illiquid perspective

• Typically, in funds investing in alternative investments, investors have a contractual obligations to contribute via a capital commitment that is drawn down following a specified period of notice.



The liquidity risk in this case is closely linked to funding risk.

• In case of an investor default, the fund may be forced to borrow money to fund the resulting shortfall or face the costs of delay in an acquisition causing the loss of opportunity and reputation. Most common reasons why investors could default on their capital commitment are:

Market distortions in capital calls and distributions

Over-commitment strategies

- Performing the Due Diligence and monitoring of investors
- Charging a penalty interest on the late payments
- Monitoring the investor concentration
- Monitoring the levels of called and uncalled commitment per investor

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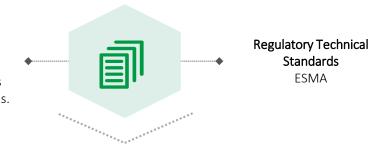
Liquidity Stress Testing

Key Takeaways and Q&A

Regulation overview

Objective

To define the constituting elements of LMTs, such as calculation methodologies and activation mechanisms.

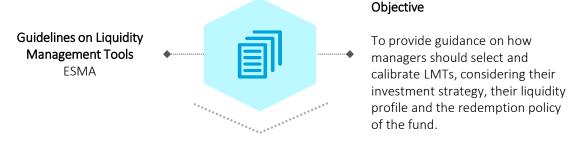


Covered LMTs

- Suspension of subscriptions, redemptions, and repurchases;
- 2. Redemption gates;
- 3. Extension of notice periods;
- 4. Redemption fees;
- 5. Swing pricing;
- 6. Dual pricing;
- 7. Anti-dilution levy;
- 8. Redemption in kind;
- 9. Side pockets.

Key takeaways

- 1. The RTS establish formal definitions for the Liquidity Management Tools required by the regulation.
- 2. The RTS also set ground rules for the activation of the LMTs and for their execution.
- 3. For LMTs that alter the price at which investors can trade their fund shares, the RTS indicate that the cost estimates should include both implicit and explicit costs.
- 4. The operational processes must be amended to integrate the usage of LMTs.



Type of LMTs	Anti-Dilution Tools (ADL)	Quantitative LMTs	Other LMTs
LMTs	swing pricing, dual pricing, AntiDilution	repurchases and redemptions,	Redemptions in kind, side pockets.

The UCITS Directive and the AFIM Directive require the selection of at least 2 appropriate Liquidity Management Tools from the list designated in the RTS.

The ESMA Guidelines require only one LMT to be used for Money Market Funds.

When using LMTs, the asset manager must ensure that investors are treated fairly regarding eventual conflicts of interest, in the sense that no investor should be in a position where they can take advantage of this information at the detriment of the other investors in the fund.

Description and overview

Swing Pricing

Swing Pricing is a mechanism used by investment funds, such as mutual funds, to adjust the net asset value (NAV) of a fund to account for the costs associated with investor transactions. Usually, swing pricing is more adequate for traditional liquid funds.

Requirements

- 1. The swing factor should include implicit and explicit transaction costs related to the execution of subscriptions and redemptions as well as an estimation of potential market impact.
- 2. The official NAV should be the swung NAV.
- 3. Partial swing: A thresholds can be determined for the activation of swing pricing.
- 4. Tiered Swing: Several thresholds can be determined for the activation of several swing factors.
- 5. If the difference between the redemption orders and the subscription orders for a given dealing date results in net redemptions, the swing factor shall be deducted from the net asset value of the UCITS or AIF.
- 6. If the difference between the redemption orders and the subscriptions orders for a given dealing date results in net subscriptions, the swing factor shall be added to the net asset value of the UCITS or AIF.

Redemption Fee

A redemption fee is a charge levied on investors when they sell the shares of a fund or redeem their investment.

Requirements

- 1. The redemption fee should include implicit and explicit transaction costs related to the execution of subscriptions and redemptions as well as an estimation of potential market impact.
- 2. Explicit transaction costs should include costs that are explicitly charged to an AIF for its acquisition or disposal of assets. These costs would typically include brokerage fees, trading levies, taxes and settlement fees. These costs are generally stable in amount and quantifiable in advance of the transactions.
- 3. Implicit transaction costs should be costs incurred indirectly upon acquisition or disposal of assets by an AIF (with the bid-ask spread and market impact being the key component). These costs may vary depending on, among other things, the type of underlying asset and the market conditions.
- 4. Redemption fees shall be expressed either as a percentage of the redemption orders or as a monetary value. They may be applied at different levels based on the size of the redemption orders.

Description and overview

Dual pricing

Dual pricing is the mechanism of maintaining two different prices for the same fund shares.

There are two possible calculation methods:

- 1. One price should incorporate the values of each asset at Bid and the other price should incorporate the values of each asset at Ask.
- 2. The Mid price can be adjusted by an "adjustable spread" that is estimated by the fund manager and adjusts the spread between the Bid and Ask price to reflect market liquidity conditions.

Requirements

For both calculation methods the resulting prices should include:

- The implicit and explicit cost of subscriptions and redemptions.
- The estimated market impact of asset purchases and sales, if the impact is to be significant.

Anti-dilution levy

An anti-dilution levy is a charge imposed on investors who buy or sell shares in a fund.

Requirements

- 1. Anti-dilution levies should be applied depending on the excess amount of redemption/subscriptions: if redemptions exceed subscriptions a levy should be charged to redeeming investors, if subscriptions exceed redemptions a levy should be charged to subscribing investors.
- 2. An activation threshold can be defined for the trigger of the levy.
- 3. The levy should include the explicit and implicit costs of subscriptions and redemptions as well as the estimated potential market impact.

Other LMTs

UCITS and AIFs are allowed to use other LMTs than those mentioned in the regulation, but these tools cannot be considered as LMTs for the purpose of complying with the obligation to select at least two management tools.

Suspensions

Suspensions are temporary halts or restrictions placed on transactions or account activities.

Requirements

The suspensions can only apply to subscriptions, repurchases and redemptions simultaneously. These three actions cannot be suspended independently one from another. They must also apply to all the share classes of a fund, for both UCITS and AIFs.

Notice period

Extensions of notice periods are an increase in the duration that an investor, customer, or account holder must wait before they can withdraw or redeem funds from their account or investment.

Requirements

- 1. Extensions of the notice period should not have any impact on the redemption frequency of the fund.
- 2. The notice period should not include the settlement process that is not controlled by the management company or AIFM.
- 3. The notice period must be defined as a number of days, weeks (and months for AIFs) or a fixed date that precedes the redemption date.

Description and overview

Redemption Gate

A redemption gate is a mechanism employed to limit or temporarily halt redemptions.

Requirements

- 1. A redemption gate is a partial and temporary restriction that does not entirely suspend redemptions but limits the amount or proportion of units or shares that shareholders can redeem within a given period.
- 2. The part of the orders that is not executed should be handled in accordance with the local regulation.
- 3. Redemption gates apply to all investors, and the execution is proportional for all redeeming investors.
- 4. The threshold for activation must be a percentage of the net asset value for UCITS. For AIFs, the threshold for activation can be a percentage of the net asset value, a fixed monetary value or a percentage of the liquid assets present in a portfolio.

Redemption in Kind

Redemption in Kind is a process wherein investors receive assets from an investment fund in physical form rather than cash when they decide to redeem their shares.

Requirements

- 1. Redemptions in Kind are allowed even for retail investors in ELTIFs.
- 2. Otherwise, Redemptions in Kind should only be available to professional investors and be done on a prorate basis.
- 3. The prorate basis can be avoided if the fund is only marketed to professional investors or if it is an ETF.
- 4. The redemption in kind might prevent the market impact or a significant transaction cost.

Description and overview

Side Pockets

Side Pockets are a mechanism used by hedge funds and some other investment funds to segregate illiquid or hard-to-value assets from the main portfolio.

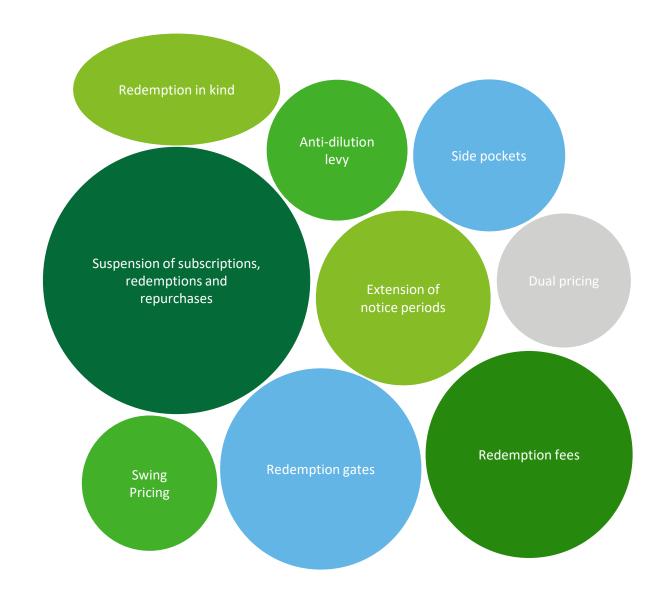
There are two types of separation that can be implemented for side pockets: account or physical.

Requirements

- 1. Account:
 - New subscriptions, redemptions and repurchases shall be executed on the basis of the net asset value of the fund from which the assets of the side pockets are excluded.
- 2. Physical:
 - UCITS:
 - Assets that are not affected by the liquidity issue shall be transferred either to a newly created fund specifically for this operation. The new UCITS shall be authorised and managed according to the investment strategy of the original UCITS. The assets can also be transferred to an existing UCITS through a merger.
 - Assets that have been affected by the liquidity issue shall be kept in the original UCITS, which will be closed for subscriptions and considered closed-ended.
 - AIFs:
 - AIFs have the liberty of choosing if the newly created fund would hold the assets affected by the liquidity issue or the assets that are not affected by the liquidity issue. The assets can also be transferred to an existing AIF through a merger.
- 3. Investors shall receive shares or units of the side pocket pro rata in relation to their holdings in the original fund.
- 4. Side pockets shall be closed ended and no subscriptions shall be accepted for them.

Which two LMTs would you consider using?

You can type your answer into the chat.



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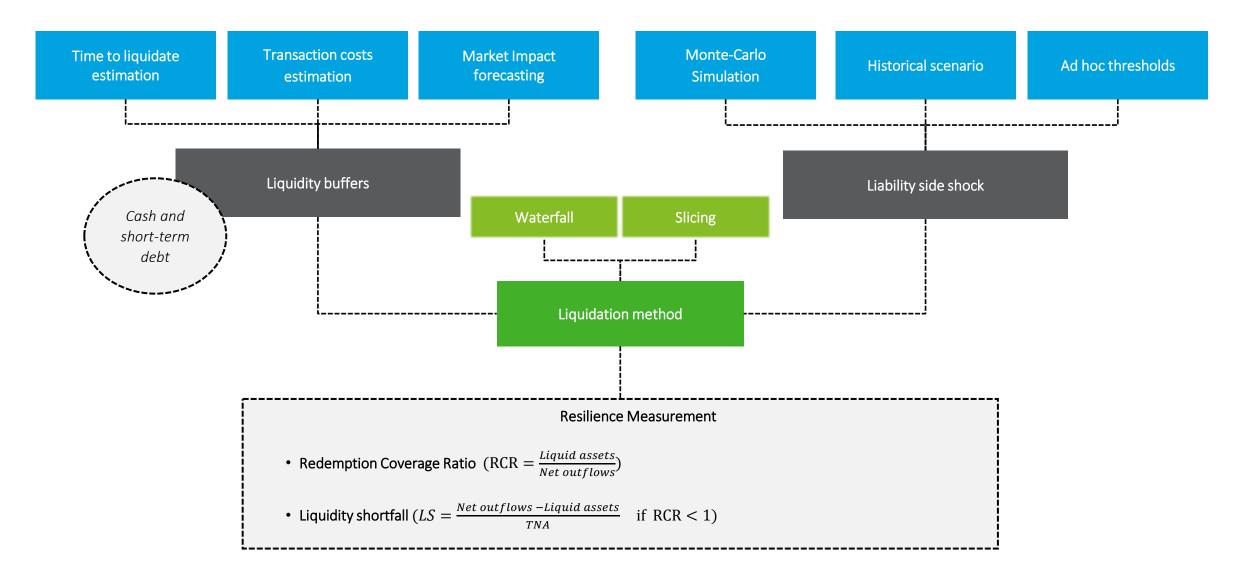
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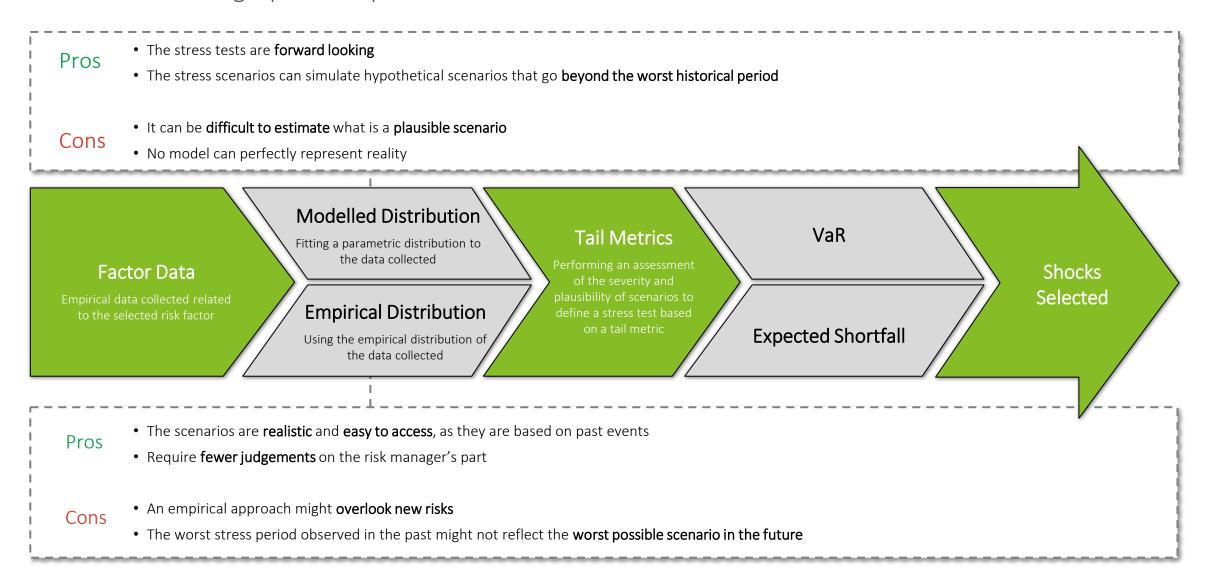
Liquidity stress-testing and aggregation

Factors affecting liquidity: asset vs liabilities



Liquidity stress-testing and aggregation

Process of calibrating a plausible parametric shock



Liquidity stress-testing and aggregation

Process of calibrating a plausible parametric shock

Liquidity stress-testing fo UCITS and AIFs (ESMA34-39-882)

Historical scenarios could include the global financial crisis 2008-2010 or the European debt crisis 2010-2012 but should not overly rely on historical data, particularly as future stresses may differ from previous ones.

Parametric scenarios could include events such as rising interest rates, credit spread widening, or political events.

Effective Liquidation Process: "47. The method of liquidating assets in an LST should: a. reflect how a manager would liquidate assets during normal and stressed conditions in accordance with applicable rules [...]"

How to define parametric scenarios?

Factor to shock:

What risk factors is the fund most exposed to?



Magnitude of shock

What is an adequate shock for this stress factor?

- The magnitude of the shock is pivotal to the relevance of the stress test.
- Shock selection is somewhat arbitrary; **calibration** aims at rendering it more objective through a data driven assessment of **two key criteria**:

Severity

The defined scenarios must be severe enough to **adequately test the resilience** of the fund to the relevant risk factors

Plausibility

The defined scenarios must remain plausible in order to **be relevant** for the purpose of **stress testing** the fund

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Key Takeaways

1

Measuring Liquidity Risks involves

- Assessing asset side risks by estimating potential transaction costs, market impact and time to liquidation.
- Assessing liability side risks by anticipating the possible redemption flow and the effect of investor concentration.
- Accounting for **off balance sheet** factors in the case of alternative funds.

2

To effectively help mitigate liquidity risk, Liquidity Management Tools must

- Be adequate to the fund's liquidity profile and serve the best interest of investors.
- Ensure a fair treatment of investors and manage potential conflicts of interest.
- Include explicit and implicit costs when using anti-dilution tools.

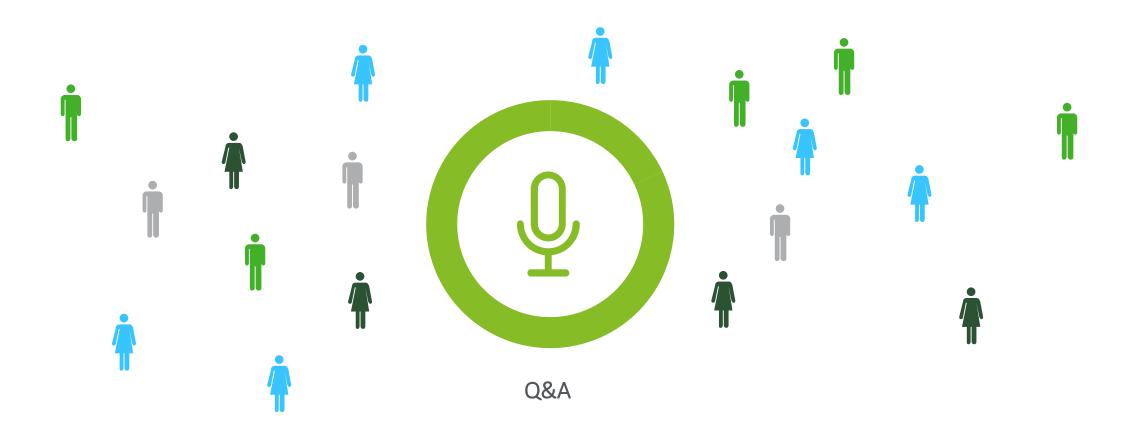
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Liquidity Stress Testing

- Can simulate parametric and historical scenarios.
- Allows to evaluate liquidity conditions under stressed scenarios.
- Allows to identify liquidity shortfalls before they happen.

Open discussion

Thank you very much for your participation



Next Link'n Learn webinar

Date: 11/06/2025

Topic: **Technology & Innovation | Generative AI: Application to FSI**



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