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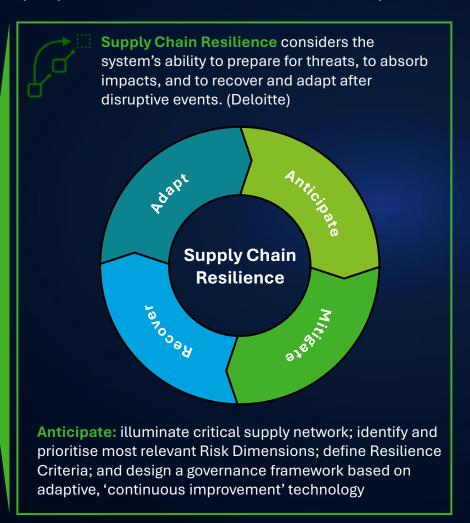
# Supply Chain Resilience

**Global Trade Strategy & Resilience** 

### What is 'Resilience'?

Although many Resilience frameworks place the emphasis on developing the capabilities to 'absorb' and 'recover' from disruptions, Deloitte believe that 'prevention is better than cure'; thereby focusing on the capability to anticipate and prepare ahead of threats and disruptions.

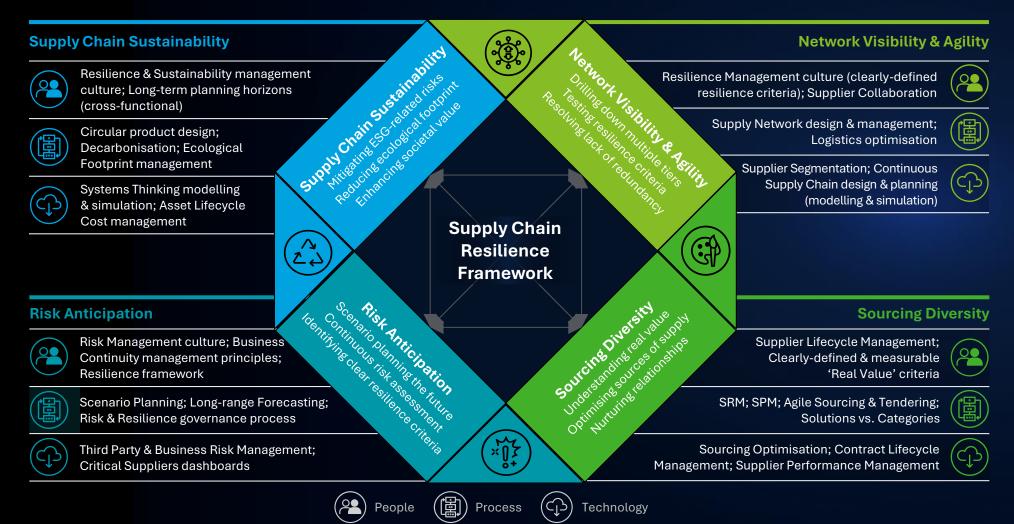




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# How to achieve Supply Chain Resilience?

We believe there are four key strategies to achieving Supply Chain Resilience, underpinned by four sets of capabilities which most organisations have yet to develop fully: Network Visibility & Agility; Sourcing Diversity; Risk Anticipation; and Supply Chain Sustainability



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## **Shifting Supply Chain Strategies**

Companies, and countries, are reimaging supply chain models for the future.



LOCAL/REGIONAL versus Global



**SUPPLY NETWORK** versus Supply Chain



**RESILIENCY** versus Efficiency



**DIGITAL** versus Physical



**STAKEHOLDER** versus Shareholder

## A Pragmatic Approach to Assessing Impact & Options

Companies need to move quickly to assess the impact to their business and options. Actions need to consider on-going global trade volatility and broader supply chain resilience requirements.

### **Current State Impact Assessment**

### **Response Options Analysis**

# Implementation Planning & Situation Monitoring

- · Plant & DC Network Footprint
- Product Flows & Inventory Deployment
- Customer & Supplier Contracts
- Product Tariff Classification
- Product BOM & Cost Unbundling
- Supplier Network (direct + Tier 2/3) and External Spend
- Operational & Financial Performance
- Supply Chain Capability & Flexibility (Supplier Sources, Production Locations)
- Baseline Tariff Impact Assessment

- Scenario Planning & Key Assumptions
- Customs Valuation & Tariff Engineering
- Business Model & Transfer Pricing
- Product Flow & Value-added Processing Changes
- Export/Domestic Market Shift
- Supply Chain Reconfiguration (Alternate Supplier Sourcing, SC Network Optimization and Onshoring)
- Response Option Cost/Benefit & Impact Versus Baseline

- No Regrets Moves
- Physical Supply Chain Changes & Capability Building Investments
- Business Model Changes
- Systems enhancement Supply Chain Risk Management, Global Trade Management
- Government Support (Grants, Incentives)
- Transformation Roadmap & Business Case

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## Supply Chain Resilience to Trade Wars and Tariffs

We've put together a self-assessment checklist, based on 3 business architypes, so that you can identify your own unique set of no-regret moves and balance them with the needs of your business.

#### Sell Side

Companies that export goods into the United States from Europe. They face challenges like potential revenue loss due to decreased demand and increased costs associated with tariffs.

### **Buy Side**

US companies that import goods from Europe or vice versa. They may face increased costs due to tariffs, which could lead to higher prices for consumers and potentially disrupted supply chains.

#### Inside

Companies that have operations and supply chain configurations spread across North America, allowing them to navigate tariff implications by potentially shifting production or sourcing within the region.

- 1. Pre-build inventory
- 2. Review customer contracts
- 3. Refine transfer pricing strategy
- 4. Establish US-based sales entity
- 5. Create barriers to switching
- 6. Enhance product value proposition
- 7. Enhance sales & operations planning capability
- 8. Optimize logistics
- 9. Increase export market diversification
- Leverage government support/ relief programs

- 1. Review tariff classifications
- 2. Evaluate tariff engineering opportunities
- 3. Conduct cost unbundling analysis
- 4. Review supplier contracts
- 5. Current supplier plant/country of origin flexibility
- 6. Alternate supplier sourcing
- 7. Assess indirect (tier 2/3) supplier exposure
- 8. Optimize product design
- 9. Revisit make vs. buy choices
- Implement global trade management systems

- 1. Re-optimize North American production network
- 2. Optimize value-added product flow
- 3. Enhance multi-tier supply network visibility
- 4. Develop supply network flexibility
- Define contract manufacturing strategy
- 6. Explore use of bonded regimes
- 7. Execute strategic cost reduction programs
- 8. Revisit risk management frameworks and systems
- 9. Implement cognitive risk sensing solutions
- 10. Develop continuous scenario analysis capability

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