

David Maher

Sales Executive Director (U.S.) Deloitte Services LP damaher@deloitte.com

Sonal Sood

Manager (U.S.) Deloitte Consulting LLP ssood@deloitte.com



Deloitte Cloud Transition Lab Get there with confidence

Copyright © 2015 Deloitte Development LLC. All rights reserved. Member of Deloitte Touche Tohmatsu Limited

Are you Cloud conscious?

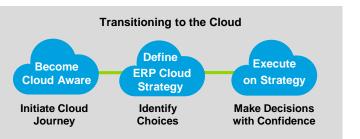
Cloud is a major driver in the ERP marketplace based on new capabilities and continuous innovation

Key drivers behind ERP Cloud adoption



Did you know...

- 67% of CIOs have already adopted a hybrid approach, integrating onpremise and cloud-based applications
- According to Gartner research, within the next two years, a majority of ERP purchases will be made in the cloud. Cloud SaaS spend will more than double from \$10B in 2010 to over \$20B in 2015.



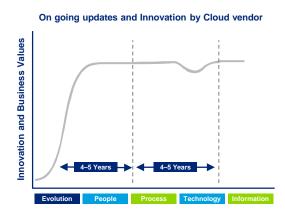
Deloitte Cloud Transition Lab

The intent of a lab is to:

- Initiate the journey to cloud by developing an awareness and common understanding of Cloud
- Define the deployment strategy for Cloud by discussing the business value and transformation opportunities
- Discuss the tactical plan to execute on the strategy

Get there faster

With Cloud, upgrades occur more frequently, allowing the organization to absorb new technology and functionality as continuous improvement.



The Cloud Transition Lab is a customized working session for CIOs, CFOs, finance controllers, and line of business resources, set in a structured environment.



With Deloitte's value-based assessment approach, build the business case for Cloud

- Identify business and IT transformation opportunities
- Assess ERP Cloud business transformation enablers that would drive maximum business value
- Develop high level architecture based on cost and risk assessment
- Develop implementation timeline and deployment cost estimates

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see for a detailed description of

the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.