



# Increased security in M&A transactions through Compliance Due Diligence

## Our Compliance Due Diligence methodology



**Why it is important?**

- Compliance is becoming important in M&A deals since it can significantly influence decisions for both **buy side** and **sell side**
- Compliance risks such as **sanctions, loss of reputation, and personal liability** are gaining prominence beyond a mere focus on numbers
- The demand for **transparency** has therefore led **strategic investors** to seek in-depth information about a target company's **compliance landscape**, such as details on its **compliance risks, measures and robust compliance management system**

**Pricing**

The pricing is modular and depends on the type of Deloitte support and scoping as well as the general size (number of employees) of the target organization:

**Modul 1:**  
Price range between €15,000–€20,000\* x company size

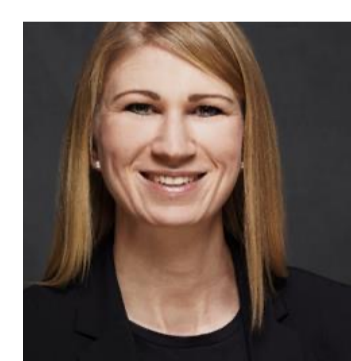
**Modul 2:**  
Price range between €7,000–€10,000\* x company size

**Modul 3:**  
Price range between €5,000–€10,000\* x company size

**Example Compliance Topics in M&A Due Diligence**

Regulatory compliance	Compliance within supply chains
Anti-money laundering	Anti-corruption and anti-trust
Human rights regulation	Capital markets

**Meet the team**



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\* This is a pricing indication; the binding pricing is defined in a separate individual proposal. This indication is not valid for companies from industries with specific requirements in regard to the design of the compliance function (e.g., financial institutions) or with specific regulatory topic areas (e.g., GxP in pharma). Foreign (non-German) regulation can only be included upon request.