

SAM ROLLOUT – MOVING SAM PROJECTS INTO THE LINE ORGANIZATION

Support the successful implementation of Software Asset and License Management by effective project management in your organization.

The Deloitte SAM Academy provides a comprehensive training program for all key activities relating to Software Asset and License Management (SAM). The content of the SAM Academy has evolved from Deloitte's long-term SAM experience in diverse customer projects and covers the entire software lifecycle. We offer impartial guidance and training independent of any software vendor or tool provider.

If the implementation of a SAM organization is initially carried out in a project organization then there are not only the challenges in the organizational development but also SAM specific pitfalls. In order to support the successful SAM implementation, proven methods and documents are practically processed along typical project steps or activities.

- I. SAM basic principles**
 - SAM goals
 - License balance
- II. Challenges of a SAM project**
 - Typical SAM triggers and SAM preconditions
 - Interfaces
- III. Implementing a SAM organization**
 - Typical project phases and activities
 - Roll-out planning
- IV. SAM Stakeholders**
 - Admin Stakeholder analysis, Communications
- V. SAM project organization**
 - Admin Participants and decision makers
 - Project committee
- VI. SAM project control and added value**
 - Estimating project cost and deadlines
 - Project progress and budget consumption
 - SAM-added value reporting

The training is aimed at project and license managers who want to establish or comprehensively enhance a SAM organization.

Two days

On request

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