

## SAP Starter

The Starter Training for licensing of SAP software. Learn how you can correctly license the SAP software you are using according to the requirements of the contract.

The Deloitte SAM Academy provides a comprehensive training program for all key activities relating to Software Asset and License Management (SAM). The content of the SAM Academy has evolved from Deloitte's long-term SAM experience in diverse customer projects and covers the entire software lifecycle. We offer impartial guidance and training independent of any software vendor or tool provider.

SAP software plays an important role in day-to-day business life, especially as an ERP solution. But also industry specific modules, additional products as well as increasingly cloud solutions and HANA are a big part of the IT budget. Accordingly it is important to ensure a proper SAP software licensing (compliance) within the company. At the same time the economic optimization of the SAP usage becomes a focal point.

- I. SAP Product Overview**
  - Products and Solutions of SAP
  - Operating Model: On Premise and Cloud
- II. SAP Named User Licensing**
  - License Obligations and License Types
  - Crucial Details and Classic Pitfalls
- III. SAP Engines Licensing**
  - Categories and Types of Engines
  - Focus on Engine Metrics
  - Crucial Details and Classic Pitfalls
- IV. SAP Indirect and Digital Access**
  - Indirect Access, User and Order based
  - Digital Access, Documents based
  - Netweaver Foundation for Third-Party Applications (NWFTPA)
  - S/4HANA Migration Pitfalls
- V. SAP Annual System Measurements and Results Reporting**
  - SAP Toolset and Procedure of System Measurement
  - Recommendations concerning the System Measurement

This training is designed for all software contract and license managers, heads and employees of procurement departments as well as IT decision-makers who contribute fundamentally to the negotiations with SAP and to the licensing of SAP products.

One day

On request

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