

LICENSING OF MICROSOFT SOFTWARE

Achieve comprehensive knowledge on the license regulations for Microsoft software and licensing programs.

The Deloitte SAM Academy provides a comprehensive training program for all key activities relating to Software Asset and License Management (SAM). The content of the SAM Academy has evolved from Deloitte's long-term SAM experience in diverse customer projects and covers the entire software lifecycle. We offer impartial guidance and training independent of any software vendor or tool provider.

Due to the ever-increasing complexity and variety of license agreements – especially those for Microsoft software products, obtaining a comprehensive knowledge on these current license programs and applicable terms of use is unavoidable. The knowledge of the actual demand for Microsoft products and of the organization's IT strategy is the basis for negotiating an optimal license contract with Microsoft.

- I. Microsoft Fundamentals**
 - Introduction to the basics of Microsoft licensing
 - Overview of different license types and their use
- II. Microsoft Contract structures and Volume Licensing**
 - Overview of different license types and their usage
 - Comparison of contract structures and purchasable license types for cloud and on-premise solutions
 - Identification of contract-specific end users and product guidelines
- III. Microsoft 365**
 - Overview of Microsoft 365 and Microsoft 365 components
 - Differences between the various Microsoft 365 plans (F1, F3, E3, E5) with target group examples
 - Licensing options and availability
- IV. Microsoft Server Application**
 - Licensing of Windows Server and other Microsoft Server products (System Center/Extended Security Updates)
 - SQL Server license models and their areas of application
 - Licensing of Microsoft desktop software on servers
- V. Commercial and Technical Inventory**
 - Recording and evaluation of license information
 - Determination of the effective license inventory in the form of a balance sheet
 - Technical inventory and typical pitfalls
- VI. Visual Studio**
 - Overview of Visual Studio and Azure DevOps Server
 - Possible uses and licensing options
- VII. Azure / Azure Arc**
 - Introduction to Azure and Azure Arc
 - Pricing and additional services
 - Management and monitoring of Azure resources
 - Management of 3rd party cloud resources via Azure Arc

The training addresses software contract and license managers, heads and employees of procurement departments as well as IT decision-makers who contribute fundamentally to the licensing of Microsoft products and to the negotiations with Microsoft.

Two days

2.390 € per person
All charges excluding VAT

Daniela Velt | +49 15125161922 | deinfosamacademy@deloitte.de | www.samacademy.eu

