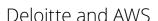


Bring the Future of Cloud to your Enterprise



The Deloitte and AWS relationship was formed to leverage the market-leading innovation, specialized insights, professional networks, and industry experience of Deloitte and combine it with AWS' industry-leading cloud technologies.

Together, Deloitte and AWS help to amplify value across the enterprise and enable clients to be agile, **innovative**, and disruptive to their competitors.

## With Deloitte, you get an AWS Premier Consulting Partner

What does that mean exactly? Well, for your enterprise, it means a wide range of scalable opportunities—all supported by two global leaders.

In addition to that, your enterprise receives:

- Dedicated technical resources from AWS a worldwide leader in IaaS1 and PaaS2 solutions
- Empowered enterprise transformation led by Deloitte—the transformation leader<sup>3</sup>
- · Ability to leverage industry-leading insights and provide in-depth proofs of concept
- · Leading support for cloud-enabled strategy, business cases, architecture designs, and hybrid-cloud implementations
- Deloitte-enabled custom solutions and applications on AWS

Combine all these attributes with Deloitte's advanced skill set as a digital transformation leader and you have an adaptable global infrastructure enhanced by decades of experience. That means sandbox environments to test solutions, on-demand proofs of concept, enterprise scalable production environments, and knowledgeable leadership to help deliver impacts that matter.

With the ability to leverage government and commercial managed services and hosting platforms on AWS, our clients gain the ability to quickly develop, build, and **sustain** cloud native applications.

### Achieved competencies:

IoT (Consulting)



Government (Consulting)

Transportation, Justice & Public Safety, Public Healthcare, National Security & Defense, Security & Compliance



Financial Services (Consulting)



Life Sciences (Technology)



SAP



Migration (Consulting & Technology)



Machine Learning (Consulting)



Security (Consulting)



DevOps (Consulting)



Big Data (Consulting)

- 100s of projects completed globally on AWS Cloud Delivery Centers -



**Delivery Centers** 













# 1,200 AWS Associate Certifications

AWS Certified Solutions Architect **AWS Certified Developer** AWS Certified System Operations Administrator

**AWS Professional** Certifications achieved across: AWS Certified Solutions Architect

AWS Certified DevOps Engineer

**AWS Specialty Certifications** achieved across:

**Advanced Networking Specialty** Big Data Specialty Security Specialty

# Amplified value

- Experience delivering 100s of global AWS projects completed for enterprise clients
- Track record in successful design, development, and deployment of AWS financial services, managed services, security, and government solutions for clients
- Dedicated team of over 500 AWS-certified professionals including architects, developers, and system operations engineers
- Collective experience delivering client solutions across a wide range of industries, sectors, and niches
- Access to a vast Deloitte-enabled ecosystem with the ability to deploy and run enterprise-wide applications and packages on AWS—including SAP, Oracle, Cloudera, Adobe, and Tableau

# Deloitte client projects:



#### **Mass Migration**

Develop amplified cloud migration capabilities by leveraging Deloitte's deep industry insights, our proprietary tools, and third party tools to develop and prioritize a migration road map



#### **Healthcare and Life Sciences**

Global drug research information collaboration platform on AWS



#### **Packaged Solutions**

SAP S/4 HANA with infrastructure on AWS customer experience and channel management



#### **Financial Services**

Design and implement core system replacements and cloud native architectures for all product lines on the AWS cloud

See what the future of cloud can mean for your enterprise

#### Let's talk:

#### Jonathan Bauer

US Lead Alliance Principal Deloitte Consulting LLP jobauer@deloitte.com

Mobile: +1.630.235.1609 Phone: +1.312.486.2616

#### **Dave Savino**

Lead GPS Alliance Partner **Deloitte Consulting LLP** dasavino@deloitte.com

Mobile: +1.703.789.5849 Phone: +1.571.858.1559

#### **Gordon Shields**

Global Lead Alliance Partner Deloitte Canada gshields@deloitte.ca

Mobile: +1.416.409.5512 Phone: +1.416.874.3339

#### **Aaron Brown**

Lead Advisory Alliance Partner **Deloitte Consulting LLP** aaronbrown@deloitte.com

Mobile: +1.206.446.4000 Phone: +1.206.716.7457

- https://aws.amazon.com/blogs/aws/aws-named-as-a-leader-in-gartnersinfrastructure-as-a-service-iaas-magic-quadrant-for-7th-consecutive-year/
- https://www.channele2e.com/channel-partners/csps/cloud-market-share-2017-amazon-microsoft-ibm-google/
- https://www2.deloitte.com/global/en/pages/about-deloitte/articles/forresternames-deloitte-business-transformation-consulting-leader.html

Get to the



#### **About Deloitte**

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. In the United States, Deloitte refers to one or more of the US member firms of DTTL, their related entities that operate using the "Deloitte" name in the United States and their respective affiliates. Certain services may not be available to attest clients under the rules and regulations of public accounting. Please see <a href="https://www.deloitte.com/about">www.deloitte.com/about</a> to learn more about our global network of member firms. 6/18.