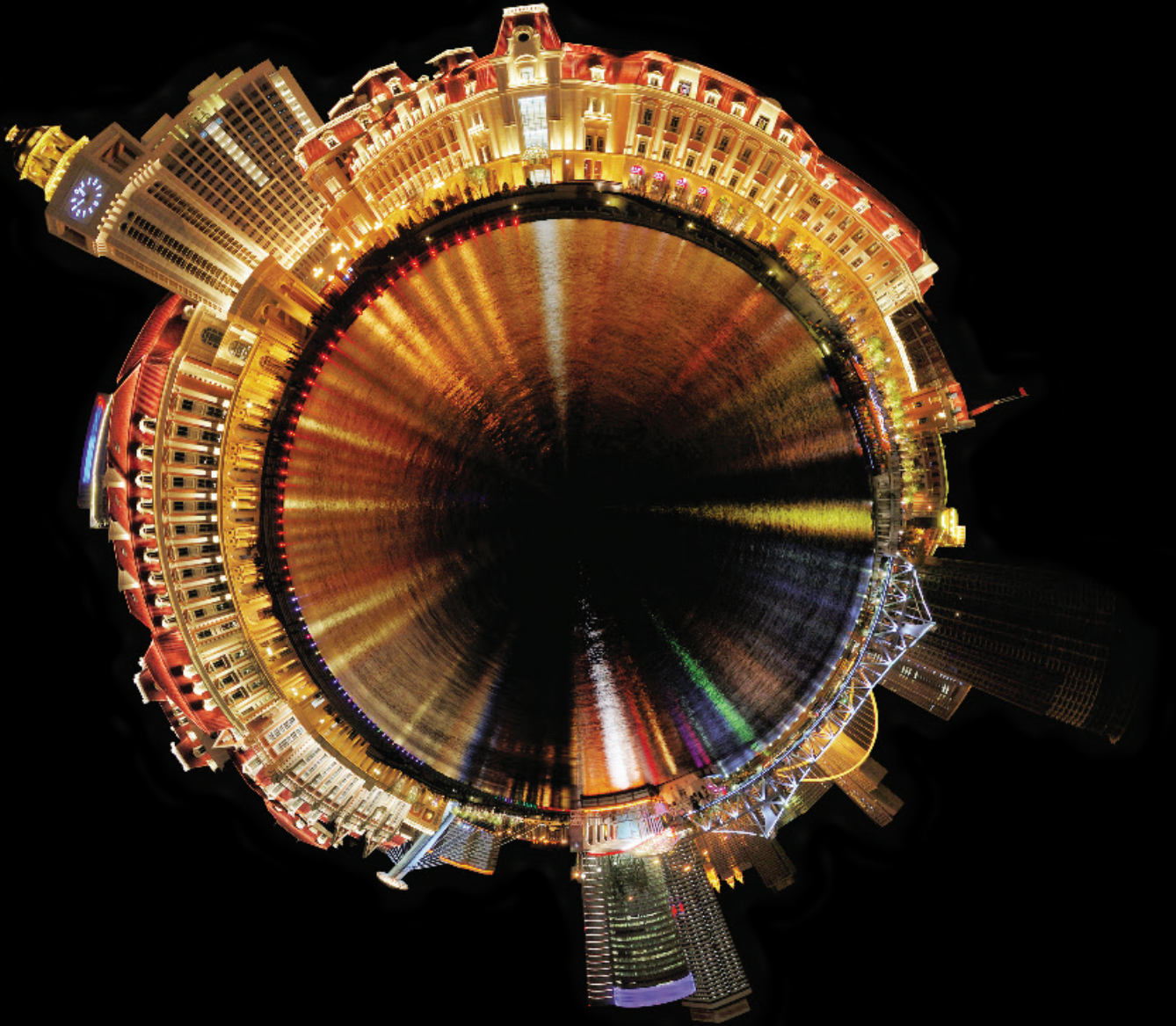


Deloitte.



Real Estate
Advisory Services
REalise the full
potential of
your assets



The Real Estate industry is a key driver and a major indicator of economic activity in every country. It is a fundamental element of the economy and society, whether used to satisfy housing needs, as a corporate resource or as a form of investment. Businesses with a presence and activities in the Real Estate industry are constantly called to make complex decisions affected by a wide range of parameters - economic, financial, regulatory, technological and social, to name a few.

Acknowledging the importance of a comprehensive advisory service, at Deloitte we aim to enable our clients to make informed real estate decisions. Our goal is to offer our clients professional, customised and bespoke solutions that will support them to realise the value-added potential from the use of their real estate capital and exploit potential opportunities effectively.

We are focused
on delivering
value-adding,
custom-made
solutions

Why Deloitte

Our Real Estate Advisory team consists of experts from diverse backgrounds; engineers, management consultants, valuation specialists, chartered surveyors, chartered accountants, finance and M&A experts, as well as other specialists focused on the real estate industry.

Our team provides tailor-made advice to assist businesses to make informed real estate decisions that will help them achieve their personal and business objectives.



How we can help

Our real estate advisory team provides a wide range of solutions according to specific personal and business needs or investment criteria and parameters to:

- Owners (private, companies or developers)
- Occupiers (of owned or leased properties)
- Investors (individual, private equity or institutional)
- Intermediaries (lawyers, insurance companies, lenders, financial consultants, banking institutions)



Valuation Services

- Single Asset Valuations for all property types (e.g. residential, office, retail, hospitality, education, healthcare assets) and all purposes (e.g. transaction or investment decisions, performance management, strategic planning, financing)
- Property Portfolio Valuations & Analysis
- Valuation Reviews for Financial Reporting Purposes



Development and Investment Consultancy

- Feasibility Studies
- Development Appraisals
- Highest & Best Use Analysis
- Acquisition & Disposal Strategy
- Location Consulting
- Tenant Mix Optimisation Analysis
- Lease and Revenue Optimisation Analysis



Transaction Advisory Services

- Real Estate Due Diligence
- Disposal & Acquisition Advice
- Transaction Support
- Raising Finance Advice & Support



Real Estate Data & Market Analysis

- Real Estate Portfolio & Data Analysis
- Market Research & Analysis
- Benchmarking Analysis
- Market Strategies Analysis & Support



Distressed Real Estate and NPL Portfolio Advisory

- Quality Review of distressed real estate & real estate collaterals
- Marketability/Liquidity Assessment of real estate



Construction Advisory

- Project Management to client/stakeholders
- Project Schedule & Budget Supervision
- Project Cost and Quality Monitoring & Control
- Procurement Management
- Reporting to client/stakeholders



Deloitte in Cyprus

Deloitte is among the leading professional services firms in Cyprus, providing audit & assurance, consulting, financial advisory, wealth advisory, risk advisory, tax and related services, as well as a complete range of services to international business, through over 700 people in Nicosia and Limassol. As part of the Deloitte global network, with more than 312,000 people in over 150 countries, Deloitte in Cyprus has the advantage of global sharing of knowledge with local adaptation and personal approach, built on the solid foundations of over 60 years of successful operations on the island.

Our ultimate goal is to develop a deep and lasting relationship with you. We believe this is a critical part of both serving as your trusted adviser and helping you achieve your business goals. In a demanding and challenging business environment, our diverse teams of experts share deep knowledge and experience providing a broad range of services to meet businesses' increasingly complex needs.

Integrated
approach,
cross-functional
expertise

Reach out

Kyriacos Charalambides

Partner

Strategy, Risk & Transactions Advisory

+357 25868640

kcharalambides@deloitte.com

Christos Hadjimichael

Senior Manager

Strategy, Risk & Transactions Advisory

+357 22 360 859

chadjimichael@deloitte.com

Nicosia

24 Spyrou Kyprianou Avenue

CY-1075 Nicosia, Cyprus

P.O.Box 21675

CY-1512 Nicosia, Cyprus

Tel: +357 22 360300

Fax: +357 22 360400

infonicosia@deloitte.com

Limassol

Maximos Plaza, Tower 1, 3rd floor

213 Arch. Makariou III Avenue

CY-3030 Limassol, Cyprus

P.O.Box 58466

CY-3734 Limassol, Cyprus

Tel: +357 25 868686

Fax: +357 25 868600

infolimassol@deloitte.com

www.deloitte.com/cy

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