



News Release

Deloitte and Equus Transform Global Talent Mobility Management with Expanded Relationship

Value-added-reseller agreement with Equus Software enables Deloitte to extend its workforce mobility offerings

NEW YORK, Oct. 11, 2018 — Today Deloitte announced that it has broadened its relationship with Equus Software by signing a value-added-reseller (VAR) agreement with the mobility technology company.

The agreement permits Deloitte to sell and implement a technology ecosystem that will revolutionize the way clients manage workforce mobility and track cross-border information. Deloitte's offering will enable clients to integrate their mobility experience by combining access to data with innovative technology tools to better connect the entire mobility value chain of HR, talent, rewards and vendor systems.

"Organizations will now have an integrated, connected approach for their global mobility programs," said Edward Hannibal, principal, global employer services, Deloitte Tax LLP. "We are excited to have a relationship of this magnitude with Equus and are proud to bring this transformative offering to our global clients."

Global mobility programs have traditionally been complex, risk-filled, and disruptive to both employer and employee. Global organizations are routinely faced with a host of regulatory, tax, and compliance issues that are inherent in multinational workforces, with many managing compliance, data and country-by-country reporting regulations without fully leveraging available technology ecosystems.

Deloitte's transformative approach, utilizing Equus' leading technology platform, will enable companies to advance their digital approach to processes, program administration and employee experience.

With data increasingly driving decisions on deployment, return on investment, satisfaction and trust, being able to quickly provide data-driven reports and analysis is critical to building and sustaining global mobility programs that drive results.

"Digital transformation is driving the need for mobility teams to operate smarter and more efficiently than ever before," said Tyler Reynolds, chief sales officer at Equus. "Through our relationship with Deloitte, we can offer clients a unified solution with rich data insights and industry expertise to drive productivity, agility, and control across the entire mobility ecosystem."

About Equus

Equus Software is the global leader in cloud-based international relocation and mobility solutions. More than 300 organizations around the world rely on Equus tools and technology to automate mundane, transactional work so that global mobility teams, talent management professionals and other key stakeholders can focus on adding value to the business. Founded in 1999, Equus has a proven track record for delivering cutting-edge talent mobility solutions, continuous innovation and exceptional customer service.

About Deloitte Tax LLP

Deloitte Switzerland's comprehensive range of Tax & Legal services—including Business Tax, International Tax, Mergers & Acquisitions Tax, Transfer Pricing, Indirect Tax, Tax Management Consulting, Global Employer Services, Private Client Services, Financial Services Tax Advisory and Legal services—resulted in significant project wins across all industries.

For more information visit <https://www2.deloitte.com/ch/en/services/tax.html>.

Contacts

Richard Goodwin
Director
Deloitte SA
+41 58 279 8703
rgoodwin@deloitte.ch

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