## SAM Portfolio

IT Program Delivery	ITAM Managed Services	ITAM Technologies	ITAM Point Services	Training & Certification
SAM Health Check Based on ISO 19770 & Deloitte Framework	SAM Sourcing In-house/ hybrid/outsourcing assessment	SAM Tool Fit-Gap  Analysis of SAM tooling capabilities	License Optimisation Establish savings from your existing investments	SAM Certification  Deloitte certified Software Assemble  Manager
SAM Strategy Design, communication and implementation	SAM As A Service  Deloitte managed SAM services	SAM Tool Selection Tool requirements and selection assessment	Rationalisation of on-premise and cloud software  Application Change Understand the software cost of IT transformation  Used Software Correct handling of used software licenses  Contract Optimisation	SAM Academy Extensive & independent SAM training program
SAM Governance ITAM program vision and objectives and outline activities and initiatives	IBM IASP IBM Authorized SAM Provider	SAM Tool Implementation and configuration  Roll out of SAM technology		
SAM Organisation Develop policy, process, data, roles and KPIs	License Hotline Deloitte SAM as a Service SME Hotline	SAM Tool Hosting within a Deloitte Datacenter		
Vendor Management Manage key Software vendors	SAM Dashboard & Reporting Tailored for key stakeholders		Commercial Software contract review  SPLA One Time Assessments Service Provider License Agreement	
Technology Provider Risk Management Create vendor-risk matrix	SAM Security An opportunity to improve cybersecurity		Audit Support With publisher led software compliance audits	
Green IT  Minimize the negative impact of IT operations on the environment	Microsoft SPLA Service Provider License Agreement		Software Sourcing Software sourcing and renewal support	