

# Chemical Regulatory Compliance: A Formula for Success

A unique partnership turning compliance into  
sustainable growth



MAKING AN  
IMPACT THAT  
MATTERS  
*since 1845*



# Chemical Regulatory Landscape

A wide range of companies across many sectors face rising challenges as they have to operate in an economic reality where an increasingly complex regulatory legislative framework (REACH, CLP, PPP, BPR, EU Green Deal) may hamper access to the market

The growing awareness of authorities and consumers demanding greater sustainability of industrial products and processes can no longer be ignored. Being compliant with existing and upcoming chemical substance regulations already surpassed the realm of Environmental Health and Safety (EHS) committees. The choices made may have far-reaching ramifications on the economic and financial performance, liability and business strategy of a company as a whole.

REACH (Registration, Evaluation, and Authorization of Chemicals) entered into force in 2007. Since then almost 23,000 substances have been registered within the EU, and REACH-like regulations have been rolled out internationally. Currently, as the focus is shifting from registration to evaluation and enforcement, companies will have to check if they comply with all the conditions as stipulated in the REACH registration files to ensure they do not face sudden interruption in their supply chain.

The Biocidal Product Regulation (BPR, EU 528/2012) came into force in 2013. All companies that are dealing with active substances or biocidal products need to submit a dossier under BPR to obtain European or national authorisations. Active substances and biocidal products need to be extensively tested and analysed in order to be authorised. The ever-changing guidelines and the complex regulatory procedure put pressure on all companies, especially SME's. Companies have to check whether they comply with all aspects of the regulation.

In the field of global trade, many companies are taking the appropriate steps to be REACH compliant. In order to ensure that these actions lead to sustainable compliance, they need to be embedded in the existing business processes. Especially in global trade, many regulations will affect the supply chain. The sourcing process needs to take into account customs legislation but also other regulations such as REACH and export controls.

Whether you are a chemical company, a group of companies (industry association, task force, consortium), an investor or a financial institution, we can offer you an end-to-end solution tailored to your needs.



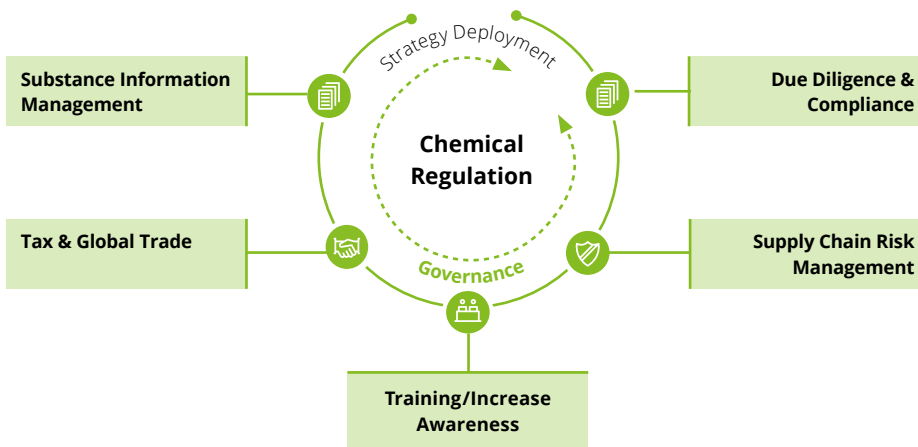
How do you navigate in a constantly changing regulatory landscape driven by increased societal awareness?

# Unique Partnership

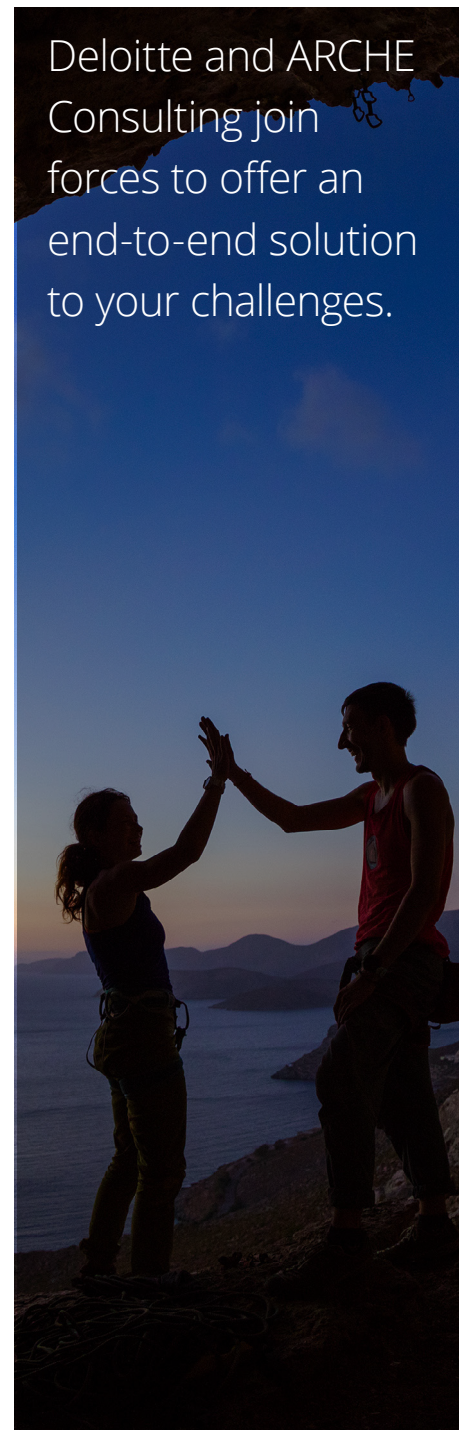
The partnership between Deloitte and ARCHE consulting offers a unique platform able to cope with any particular challenge chemical regulations may pose.

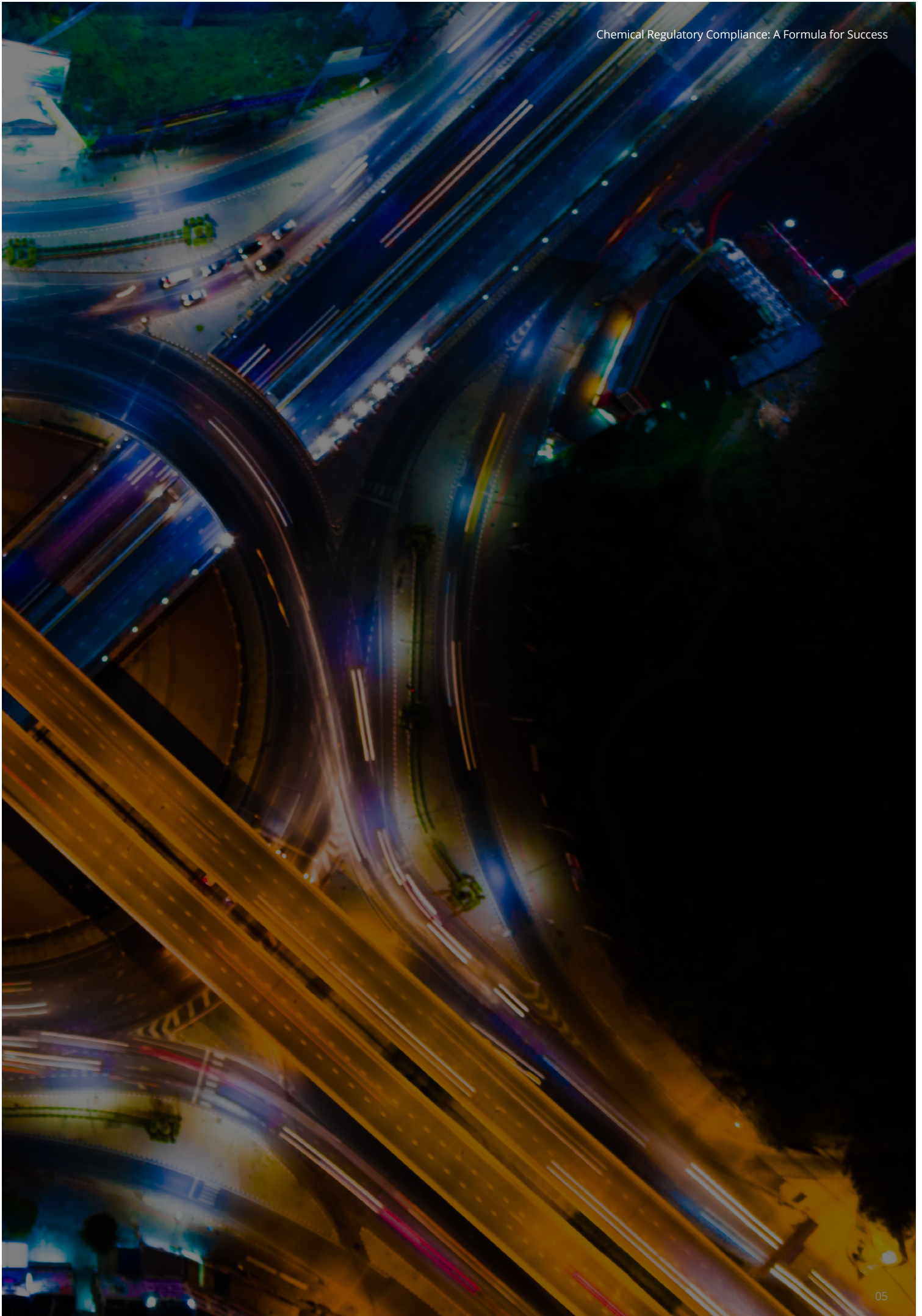
Both partners are internationally recognised as key experts and front leaders within their specific domains. The close collaboration leverages more than 20 years of experience in chemical industry,

regulatory, global trade and compliance management. Joining forces enables us to provide a suit of separate services and to pay attention to the inter-linkage between them.



Deloitte and ARCHE Consulting join forces to offer an end-to-end solution to your challenges.





# Our Formula

An interdisciplinary team of experts in the field of Compliance, Global Trade, IT, Legal Services and Risk Management

**The Combination of Deloitte's and Arche's experts** offers unparalleled knowledge and experience in service areas as registration, risk assessment and hazard communication (classification, labelling and SDS), legal support, tax advisory, scientific advocacy, regulatory negotiations, product defence, global trade, customs compliance and supply chain optimisation. Our experts assist clients in developing and evaluating health and safety information on products and operations, characterising and managing product risks, evaluating new substances & products and educating employees and customers.

**Audit Readiness:** Our team is able to assist companies in all situations, including authority audits. Over the years, our experts developed a sound understanding of the key points and issues raised by the authorities. Our intervention takes place at a strategic level, by ensuring that companies are compliant (i.e. having the necessary authorisations/licenses/ permit, ensuring document retention, organising traceability) and ready to face any challenge.

**Tailored advices:** Our consortium is offering a one-stop-shop concept whereby companies can address compliance related issues, questions, upcoming challenges through one dedicated team that is connected with a global network of specialists, to ensure efficiency and speed in getting the required information. By having a multi-disciplinary team, we can go beyond the obvious and, for instance, link REACH requirements with Customs and Trade regulations, help in finding the appropriate IT system support or advise the best way forward to market your biocidal products or agrochemicals.

**Staff augmentation:** Our Partnership gathers experts in multiple fields, having experience at both scientific and operational level. We provide excellent support remotely or directly on-site to ensure compliance of operational matters, or to work on priorities with a project-based approach. Such approach allows for the engagement of highly experienced professionals, the flexibility required to address unforeseen aspects and to leverage on additional resources and specific expertise where needed.

**Global Trade & Compliance:** Following the path of compliance is sometimes a long and challenging road. Our team supports companies in their journey to trade and regulatory compliance and helps turning this into a positive story. We developed expertise in advising companies in the required organisational and business transformation and various changes required to establish a compliant trade organisation.

**Training/Increase awareness in your company:** Upcoming chemical regulations and constantly evolving guidance documents make it difficult for a company to ensure it has the same level playing field as its competitors. We offer tailor-made trainings that help your staff get up to speed with the latest changes that could affect the way you do business. Our trainings are custom-made to the audience, based on our deep understanding of the market and our client's operating model.



We will help you  
to pave the road  
to success and  
sustainable growth

# Contacts

An interdisciplinary team of experts in the field of Compliance, Global Trade, IT, Legal Services and Risk Management



**Bjorn Borghs**

Deloitte, Partner, Risk Advisory  
bborghs@deloitte.com  
+ 32 475 75 42 86



**Giovanni Gijssels**

Deloitte, Director, Global Trade Advisory  
gigijssels@deloitte.com  
+32 477 56 59 49



**Koen Peeters**

Deloitte, Director, Risk Advisory  
kopeeters@deloitte.com  
+ 32 478 66 44 28



**Marnix Vangheluwe**

ARCHE Consulting, Managing Director  
marnix.vangheluwe@arche-consulting.be  
+ 32 477 23 30 77



**Maxime Eliat**

ARCHE Consulting, Chemical Regulatory  
Compliance Manager  
maxime.eliat@arche-consulting.be  
+ 32 472 55 57 59



**Dominique Vanherck**

Deloitte, Senior Associate, Legal  
dvanherck@deloitte.com  
+32 473 21 82 08

# Deloitte.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms and their related entities. DTTL (also referred to as “Deloitte Global”) and each of its member firms are legally separate and independent entities. DTTL does not provide services to clients. Please see [www.deloitte.com/about](http://www.deloitte.com/about) to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our network of member firms in more than 150 countries and territories serves four out of five Fortune Global 500® companies. Learn how Deloitte’s approximately 264,000 people make an impact that matters at [www.deloitte.com](http://www.deloitte.com).

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms or their related entities (collectively, the “Deloitte network”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.

© 2020. For information, contact Deloitte Touche Tohmatsu Limited.