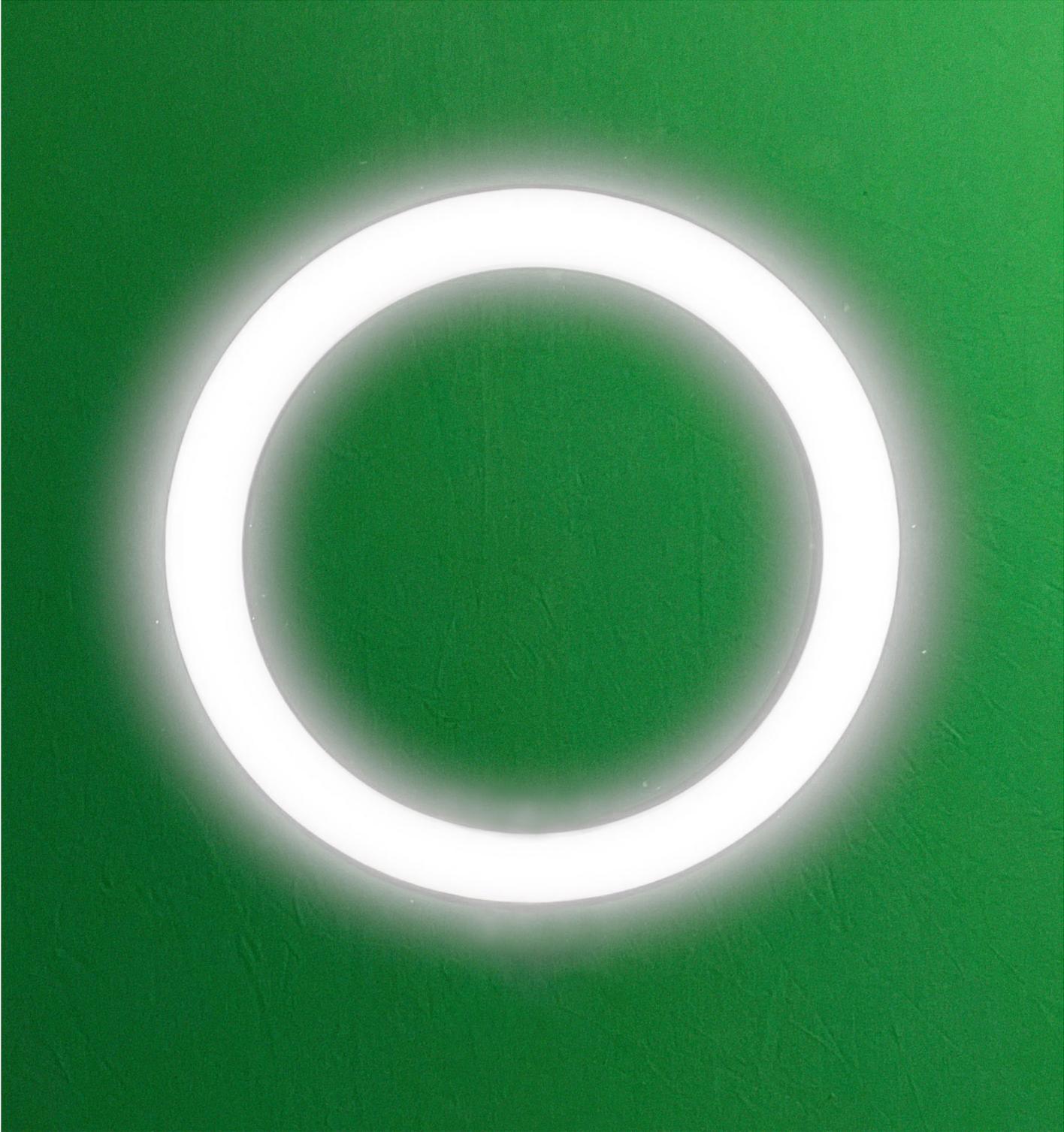


Deloitte.



Deloitte Private Equity

Support throughout the private equity lifecycle

Our private equity services

As the leading global professional services firm, Deloitte offers a wide range of services for private equity funds, family offices and their portfolio companies. We deliver integrated global solutions in:

- Corporate Finance
- Tax
- Consulting; as well as
- Audit & Assurance

Supported by experts throughout our global network, including a dedicated private equity team in Luxembourg, Deloitte Austria is a recognized market leader with a reputation for service excellence.

We serve a large client base of private equity funds and family offices, among which are 9 out of the top 20 wealthiest Austrian families.



Mergermarket, by number of deals



FUND LIFECYCLE



Raise

- Definition of investment strategy
- Selection of fundraising strategy, investor groups, placement agents
- Preparation of marketing materials
- PMO during fundraising
- Investor approaches via the Deloitte network
- Support investor discussions and due diligence

Buy

- Advisory services from senior industry experts
- Specific global target search
- Buy-Side M&A advisory
- Target financial and tax due diligence
- Acquisition financing
- Transaction and tax structuring
- M&A legal, SPA advisory
- Valuation

OPERATION LIFECYCLE



Design

- Identification of ideal fund structure and investment platform
- Remuneration (carry and fee structure)
- AIF/ fund setup, tax analysis/structuring
- Service provider selection & due diligence

Build

- Development of governance structures
- End-to-end process definition
- Core system selection
- Operational performance dash-boarding and analysis
- Legal documentation

When it comes to private equity services, Deloitte covers the entire life cycle from fund setup, transaction advice, financial reporting, tax and accounting.

Hold

- Debt advisory (refinancing, financial restructuring)
- Identification of add-on acquisitions
- Consulting (strategy, operations, HR, IT, digital and more)
- Investor reporting
- Tax, legal, audit and assurance
- PMI services

Sell

- Sale readiness analysis and operational optimisation
- Sell-Side M&A advisory
- Vendor assistance/due diligence
- M&A legal, SPA advisory
- Transaction/ tax structuring

Run

- Risk management support
- Fund performance analysis
- Compliance and regulatory
- Tax, legal, audit and assurance
- Representation on bodies and committees

Report

- Review of waterfall calculation (fee distribution)
- Regulatory reporting
- Valuation
- Tax compliance

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