

Deloitte. Secure Your Future with Backup & Recovery as a Service

Modernise, Protect, and Thrive with Deloitte's Cloud-Integrated Solutions

Our Complete Backup & Recovery as a Service Solution

Deloitte, in partnership with AWS, delivers a flexible and tailored business resiliency solution that address today's unique challenges. Our integrated approach ensures that your critical data and systems are secured and recoverable when you need it; providing operational continuity and resilience with built-in Agentic AI Operations.



Market Trends

- Increased adoption of Backup as a Service
- Single solution for hybrid environments
- Inclusion of SaaS applications
- Addressing Cyber Threats
- Integration of Generative AI



Delivery Approach and Deloitte & AWS Investment

- Current State Assessment (4 - 6 weeks)
- Design & Architecture (8 weeks)
- Implementation (12 weeks)
- Cost Neutral Migration – through Deloitte and AWS investment



Key Drivers for Backup and Disaster Recovery

- Business Continuity and Resilience
- Data Security and Regulatory Compliance
- Cyber Threat Defense
- Optimised & Scalable Infrastructure
- Accelerated Recovery Times
- Standardisation and Consolidation Solution



Value Delivered

- Drive Efficiency & Reduce Costs
- Modernises Resiliency Solutions
- Reduction in data centre footprint, contributing to sustainability goals
- Proactively Secure and Recover business operations
- Avoidance of reputational damage and financial penalties



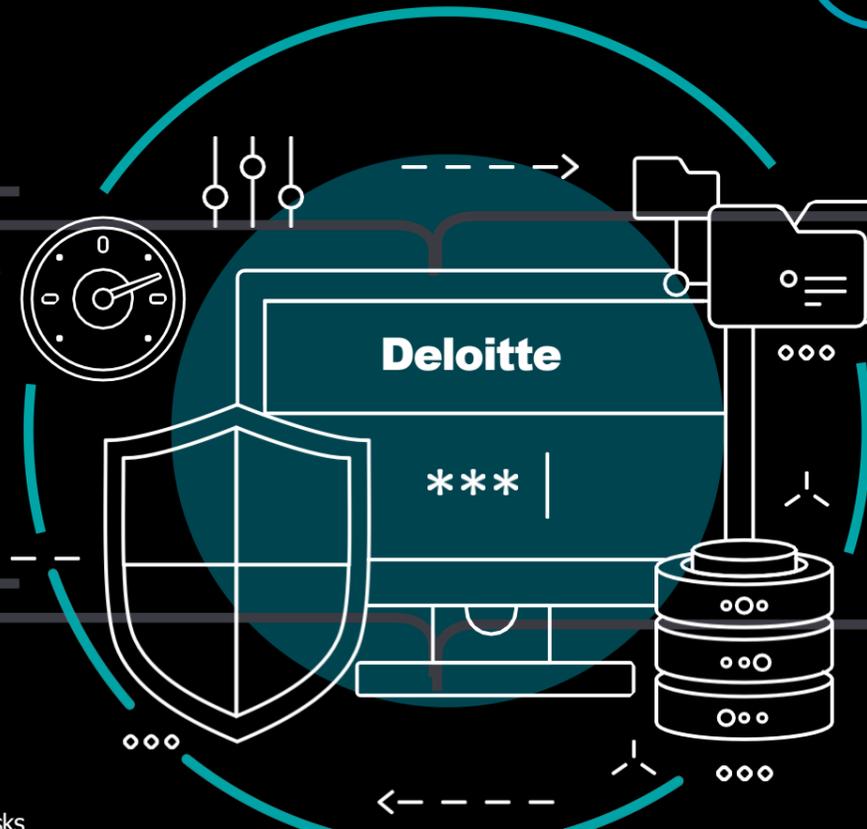
Customer Pain Points

- Data Loss -> Operational Disruption & Financial Loss
- Data Integrity -> Decision Making Errors & Compliance Risks
- Data Availability -> Business operations impacted
- Data Recovery & Testing -> Extended Downtime & Financial Loss
- Data Security & Cyber Threats -> Data Theft & Reputational Damage
- Compliance -> Penalties, Reputational Damage, Imprisonment
- Technology Obsolesce -> Performance Bottlenecks, data access & Volumes



Deloitte Value Proposition and Differentiation

- End to end business resilience (technology, data and cyber risks; immutability & air gapping; GRC alignment).
- Cross Functional teams including Cyber, Tax, Legal, and Cloud Risk delivering a unified approach to resilience.
- Deloitte's assets are aligned to industry standards such as NIST, CSA etc and incorporates Deloitte frameworks and accelerators.
- AI Driven Operations and insights
- Continuous cost optimisation through FinOps Practice
- Strategic vendor alliance



Contact Us

For more information on how Backup and Disaster Recovery as a Service can help your organisation achieve its data protection and modernisation goals, please contact **Mohamed Dawood**. We look forward to partnering with you to drive success and resilience in your operations.



Mohamed Dawood

Associate Director | Finance Transformation
Deloitte Africa Consulting Services

mdawood@deloitte.co.za

+27 82 468 2928