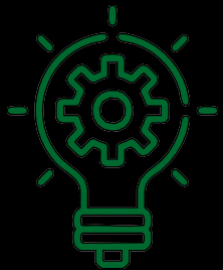


Deloitte. Transform Your Financial Operations with Finance Factory

1 Problem Statement



Our “Operate to Innovate” approach is designed to empower clients by providing the necessary resources to kickstart and accelerate their transformation journey.

Why change?

Many organisations face challenges such as limited skills and capacity to undertake transformation, which can hinder progress. Additionally, insufficient capital often prevents the initiation and funding of transformation projects. A weak business case, resulting from delayed value realization and ROI, further complicates matters. Outdated IT operations models, overly focused on IT-centric metrics and maintenance, can also impede innovation. Moreover, manual processes restrict focus and resources, preventing teams from moving beyond current execution.

Deloitte’s Value Add



2 Deloitte’s Value Add

Deloitte provides an infusion of skilled talent to execute, optimise, and enhance operations, ensuring that organisations have the expertise needed for effective transformation. Our pricing solutions and upfront savings are designed to initiate transformation initiatives with financial efficiency. By employing agile and lean methods, we accelerate value delivery and help achieve ROI faster. Our business-focused operations approach is aimed at delivering holistic outcomes that align with strategic goals.

Additionally, we offer comprehensive process automation and optimisation to free up resources and reduce costs, enabling organisations to focus on their core objectives.

Options

- ✓ **Operate to Transform:** Achieve immediate cost and efficiency savings with skilled finance talent for impactful finance transformation.
- ✓ **Build-Operate-Transform-Transfer:** A hybrid shared service model leveraging market-leading expertise to establish, stabilize, transform, and transition a finance delivery center.
- ✓ **Finance-as-a-Service:** Ongoing management of finance processes across all domains, including accounting and tax, using specialised talent and advanced technology.
- ✓ **Finance Technology Operate:** Maintenance, monitoring, and optimization services for your finance technology applications and platforms.
- ✓ **Finance Staff Augmentation:** Embed finance resources, from transformation leaders to specialized accounting staff, to address demand fluctuations and skill-set gaps.

3 How We Distinguish Ourselves



Deloitte is your strategic partner, helping you achieve outcome-oriented, continuous innovation. Our offerings are designed to be at the forefront of technology and market disruption, providing:

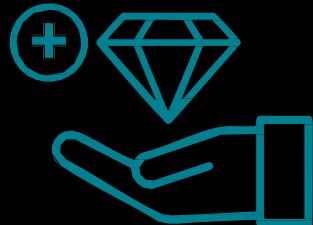
- On-demand technology and hard-to-source talent.
- Enhanced by automation, data insights, and Deloitte’s technology ecosystem and alliances.
- Broad and dynamic offerings.
- Highly collaborative approach, acting as an extension of your internal team, ensuring cultural alignment.



Engineering for Value

- Setting business objectives and value drivers.
- Redefining processes for machine-centricity.
- Reengineering work and systems for value.
- Integrating technical and business workforce.
- Architecting technology for interoperability.
- Converging value delivery across strategic and tactical processes.
- Building an enterprise insights engine.
- Facilitating continuous change.

Deloitte can deliver 30% - 70% efficiency benefits and significant value by:



Offerings:

Deloitte offers significant pricing economies of scale for additional outsourced services, transforming your Shared Services environment to deliver integrated value across various activities, including:

- Finance & Accounting
- Financial Planning & Analysis
- HR
- Sourcing & Procurement
- Risk & Compliance
- Legal
- Data & Tech optimization services for your finance technology applications and platforms.



Finance Staff Augmentation:
Embed finance resources, from transformation leaders to specialized accounting staff, to address demand fluctuations and skill-set gaps.

Contact us



Siliziwe Mafika
Partner | Finance Transformation
Deloitte Africa Consulting Services
✉ smafika@deloitte.co.za
☎ +27 61 322 1769



Michelle Hanekom
Associate Director | Finance Transformation
Deloitte Africa Consulting Services
✉ mihanekom@deloitte.co.za
☎ +27 71 268 3410