

Regional e-invoicing learnings



Speakers



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Mandate across Asia Pacific



China

Nov 2023



India

Oct 2020



Malaysia

*Phased approach—
August 2024*



Australia



Indonesia

2016



Japan

Optional Oct 2023



Singapore

Phase approach—April 2026



New Zealand



Kazakhstan

2023



Philippines

Selected taxpayer—July 2022



Philippines

*E-invoice by Dec 2026,
ESRS TBD*



Cambodia



South Korea

July 2023



Taiwan

2017



Thailand

Optional 2018



Vietnam

Nov 2021

Current

2026

...

Future

E-invoicing Strategy & Approach

What must organisations consider before committing to an e-invoicing implementation?

Regulatory Readiness

01

Mandate scope, timeline, format requirements & phased rollout obligations

Budgeting & Cost Planning

02

Software licensing, integration build, data remediation, training and ongoing compliance costs

Stakeholder Identification

03

Map all impacted teams—Finance, Tax, IT, Procurement, Legal & external suppliers

Data Cleansing & Quality

04

Audit and remediate master data—tax IDs, entity names, addresses and product codes

Business Process Mapping

05

Document end-to-end AP/AR flows, exception handling, approvals and all invoice scenarios

System & ERP Enrichment

06

ERP compatibility assessment, mandatory field configuration and integration architecture

Programme Planning

07

Define workstreams, milestones, resource plan, risk register and a realistic go-live timeline

Change Management

08

Governance structure, training plan, communication strategy and cross-functional alignment

Testing & Go-Live Readiness

09

UAT in authority sandbox, phased rollout plan and a formal go-live sign-off checklist

Data Cleansing

What to Focus On

Master Data

● Customer & vendor tax IDs

● Legal entity names & addresses

● Currency & payment terms

Item Data

● Product classification codes

● Tax categories per line item

● Remove obsolete records

Governance

● Assign data ownership roles

● Mandatory field validation

● Sign-off checklist before go-live

"Garbage in, garbage out—no e-invoicing platform can compensate for dirty master data"

Business Process Mapping

What to Focus On



Accounts Payable Flows

- Supplier onboarding & TIN validation
- PO → GRN → invoice matching
- Credit note & reversal scenarios
- Approval hierarchies & delegation

Accounts Receivable Flows

- Sales order → invoice triggers
- Real-time vs. batch submission
- Customer rejection handling
- Amendment & cancellation flows

"You cannot automate what you haven't documented"

System and ERP enrichment

What to Focus On

ERP Readiness

- Check ERP version supports local schema (country specific schema, Peppol etc.)
- Review mandatory output fields vs. current template

Configuration

- Configure TIN, classification & tax codes
- Update invoice templates with required fields

Integration Design

- Define ERP → platform → portal data flow
- Plan error handling, retries & status tracking

Testing & UAT

- Test in sandbox with authority test environment
- Cover edge cases: credits, FX, amendments, cancellations

"Your ERP is the engine—make sure the road to the tax authority portal is well-paved before go-live"

Solution Consideration

What to Focus On



Buy

Accredited solution provider, Edicom, Thomson Reuters, Sovos, Avalara, etc

ADVANTAGES

- + Regulatory updates managed by vendor
- + Faster time-to-value for standard use cases
- + Established integration libraries
- + Proven track records
- + One integration, scalable for future jurisdiction

WATCH OUTS

- Licensing cost scales with transaction volume
- Customisation is limited and often fragile

Right for: multi-jurisdiction mandate, lean inhouse resources. The default choice.



Build

Internal development/bespoke tools

ADVANTAGES

- + Full control over logic and data model
- + Can model complex data field mapping

WATCH OUTS

- Maintenance burden grows with regulatory change
- Dependent on internal tech talent (scarce)
- Rarely survives leadership changes

Right for: Highly specialised organisations where standard tools genuinely cannot replicate the logic. Rare.



Outsource

Service provider, tax agent, etc

ADVANTAGES

- + Regulatory updates managed by vendor
- + Data transformation tends to be included as part of the scope
- + Minimum changes required in the ERP system(s)

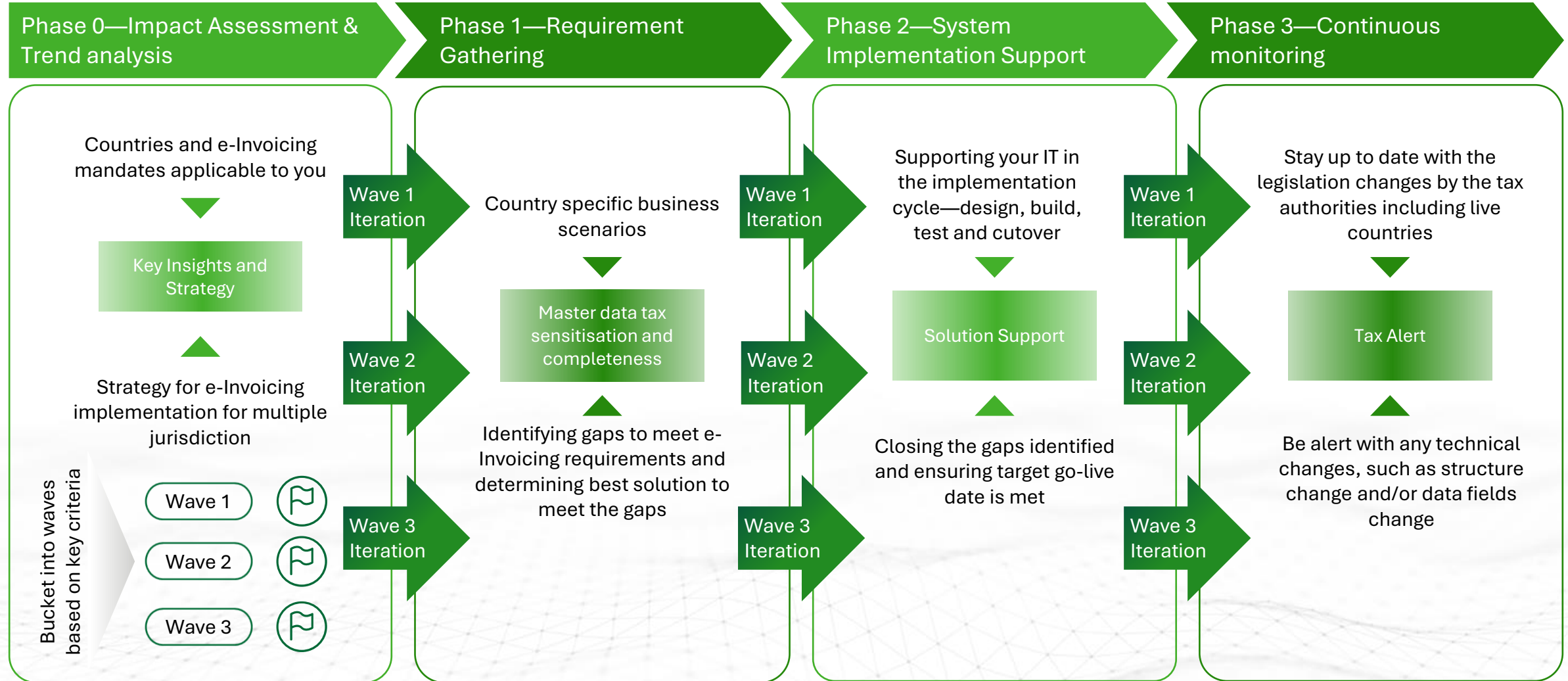
WATCH OUTS

- Reliance on external party of invoicing

Right for: Organisation going through ERP transformation needed for interim solution or entity with relatively low volume.

Implementation Methodology

“Bite size” phases



Key Takeaways



1 Clean data first—no shortcuts

2 Map every process before you build

3 Enrich your ERP early, test thoroughly

4 Align Finance, Tax & IT from day one



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