

Contact us



Mr. Bui Tuan Minh
National Tax Leader
mbui@deloitte.com



Mr. Thomas McClelland
Tax Partner
tmccllland@deloitte.com



Mr. Bui Ngoc Tuan
Tax Partner
tbui@deloitte.com



Mr. Phan Vu Hoang
Tax Partner
hoangphan@deloitte.com



Ms. Dinh Mai Hanh
Tax Partner
handinh@deloitte.com



Ms. Vo Hiep Van An
Tax Partner
avo@deloitte.com



Ms. Vu Thu Nga
Tax Partner
ngavu@deloitte.com



Mr. Tat Hong Quan
Tax Partner
quantat@deloitte.com



Ms. Vu Thu Ha
Tax Partner
hatvu@deloitte.com



Ms. Dang Mai Kim Ngan
Tax Partner
ngandang@deloitte.com



Mr. Tran Quoc Thang
Tax Partner
qthang@deloitte.com



Our offices

Hanoi Office

15th Floor, Vinaconex Building,
34 Lang Ha Street, Dong Da District,
Hanoi, Vietnam
Tel: +84 24 7105 0 000
Fax: +84 24 6288 5678

Ho Chi Minh City Office

18th Floor, Times Square Building,
57-69F Dong Khoi Street, District 1,
Ho Chi Minh City, Vietnam
Tel: +84 28 7101 4555
Fax: +84 28 3910 0750



www.deloitte.com/vn



deloittevietnam@deloitte.com

Deloitte.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte Asia Pacific Limited is a company limited by guarantee and a member firm of DTTL. Members of Deloitte Asia Pacific Limited and their related entities, each of which is a separate and independent legal entity, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Bengaluru, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Mumbai, New Delhi, Osaka, Seoul, Shanghai, Singapore, Sydney, Taipei and Tokyo.

About Deloitte Vietnam

In Vietnam, services are provided by separate and independent legal entities, each of which may be referred to or known as Deloitte Vietnam.

This communication contains general information only, and none of DTTL, its global network of member firms or their related entities is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication.

© 2024 Deloitte Vietnam Tax Advisory Company Limited

Deloitte.

Tax & Legal

Aligning our talent, technology and ideas to help you succeed



With the aim of being a one-stop tax advisor providing practical solutions throughout your investment journey and lifecycle in Vietnam, Deloitte commits to the integration of technical and industry expertise, innovative ideas and a global network of talents, in delivering services of the highest-quality to our clients:

1. Market Entry

Entering a new market provides many opportunities for investors, but may open the door to potential risks. Our "Market entry" solution package provides dedicated professional support to foreign investors exploring opportunities, mitigating risks and smoothly accommodating their presence in Vietnam.

Investment Advisory

To advise on Vietnam tax implications, available incentives and investment procedure from pre- and post-investment decision up to official operation.

Licensing

To assist you during the process of obtaining the necessary business license and certificate for operation in Vietnam.

2. Operational Excellence

Enhancing compliance with various tax laws in Vietnam, both direct and indirect tax, as well as exploring tax saving opportunities during your daily business is the mission.

Direct & Indirect Tax Compliance

To help you identify the risks that could cause tax exposure and initiate tailored and business oriented solutions for tax compliance purposes.

Global Employer Services

In response to global mobility of workforce, our seamless network of professionals will help you to comply with local immigration and personal income tax requirements.

Tax Incentive Screening & Planning

This service aims to help you be aware of and obtain the optimal tax incentive scheme available for your Vietnam investment.

Tax Retainer

Allows you to regularly contact our experts via phone, email, meeting to discuss your tax and business concerns during daily operations within a budgeted time and fee.

3. Structuring & Transformation

To adapt with market challenges, streamline business processes, or simply, reduce effective tax rates, company or corporate restructuring could bring certain tax benefits and synergies.

M&A

From planning to execution and Post Merger Integration (PMI), our experience and fluency in tackling difficulties during M&A process shall be your advantage in handling M&A in Vietnam.

Transaction Advisory

Upon entering a transaction, comprehensive analysis on tax implications should be undertaken to mitigate potential risks in the future.

Tax Due Diligence

To help identify potential tax liabilities of the target and advise mitigation for both the buy-side and sell-side.

International Tax

To advise and assist the group's cross-border compliance in relation to multinational company's arrangement with reference to Major Policy Reform (OECD development, etc.), BEPS implementation and unilateral measures.

4. Market Exit

Eventually, when the investment is mature enough, you might consider to exit the market by either transferring the investment project, capital, repatriating the profit or liquidating the operation in Vietnam, we are able to help you in facilitating the processes.

Liquidation Advisory

To advise on a strategic plan and how to implement the company's dissolution to optimize costs and comply with Vietnamese laws.

Profit Repatriation Compliance

To help evaluate the conditions required by Vietnam regulations, as well as facilitating the administration procedures.



In addition to the services designated specifically for each investment phase, we also offer our extensive support with the following services regarding transfer pricing, international trade and domestic controversy during all investment phases:

Transfer Pricing

As a result of globalization in business operations intra-group transactions of multi-national enterprises, are under increasing scrutiny by the Vietnam Tax authority. Our Transfer Pricing team in Vietnam, is part of a global network of subject matter experts, having deep technical knowledge, and multi-industry experience. Our Transfer Pricing team is committed to delivering the full range of Transfer Pricing lifecycle services, including: Plan, Streamline, Manage and Resolve.

Trade Operation

Our specialist team has in-depth knowledge of customs and trade regulations, with a proven track record in providing sound and practical solutions, on how the complex rules can be applied in practice. Our subject matter expertise is extensive, and includes:

- Global trade planning to optimize supply chains to be duty efficient
- Customs valuation, Tariff Classification, and Origin (including FTA compliance analysis)
- Trade compliance; Post-Clearance Customs Audit (PCA) assistance; solutions to manage customs compliance
- Dispute Resolution and controversy support including appeals and refund claims; and Import/Export controls

Tax Controversy

With former government officials having in-depth understanding and strong experience of working with various authorities, our Tax Controversy team has been built to differentiate us, to provide a thorough cross-functional perspective and is key to acclaimed success and client's satisfaction. Our Tax Controversy team is able to effectively assist clients any of the phases of prevention, management and settlement to handle tax/customs controversial issues in audit assistance; tax petition/appeal; tax refund; policies revision etc.